

Local Market Update – September 2023

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Western Counties

Defiance, Fulton, Henry, Paulding, Putnam and Williams

National sales of existing homes recently fell to a 7-month low, as surging borrowing costs, rising sales prices, and limited inventory continue to keep many would-be buyers out of the market. Borrowers have become increasingly sensitive to fluctuations in mortgage rates, which have remained above 7% since mid-August. With fewer buyers able to afford the costs of homeownership, existing-home sales declined 0.7% month-over-month and were down 15.3% year-over-year, according to the National Association of REALTORS®(NAR).

Prices have continued to increase this fall despite softening home sales nationwide, as a lack of inventory has kept the market competitive for prospective buyers, sparking bidding wars and causing homes to sell for above asking price in some areas. Heading into September there were only 1.1 million units available for sale, 0.9% fewer than a month ago and 14.1% fewer than the same period last year, according to NAR. As a result, the U.S. median existing-home sales price rose 3.9% year-over-year to \$407,100, marking the third consecutive month that the median sales price topped \$400,000.

Single Family Key Metrics	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	175	158	-9.7%	1,576	1,299	-17.6%
Closed Sales	156	133	-14.7%	1,294	1,096	-15.3%
Days on Market	68	65	-4.4%	68	67	-1.5%
SP\$/SqFt	\$103.84	\$121.39	16.9%	\$103.91	\$111.51	7.3%
Median Sales Price*	\$145,000	\$175,000	20.7%	\$150,000	\$164,375	9.6%
Average Sales Price*	\$162,771	\$195,930	20.4%	\$171,207	\$180,261	5.3%
Percent of List Price Received*	97%	99%	2.1%	98%	99%	1.0%
Months Supply of Inventory	4	3	-25.0%	---	---	---
Total Volume	\$25,392,313	\$26,058,715	2.6%	221,542,020.00	\$197,566,414	-10.8%

Condo/Villa Key Metrics	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	3	4	33.3%	28	33	17.9%
Closed Sales	3	3	0.0%	24	26	8.3%
Days on Market	55	53	-3.6%	54	51	-5.6%
SP\$/SqFt	\$140.45	\$151.48	7.9%	\$131.17	\$139.87	6.6%
Median Sales Price*	\$150,000	\$219,900	46.6%	\$182,450	\$188,000	3.0%
Average Sales Price*	\$169,000	\$225,267	33.3%	\$174,467	\$185,434	6.3%
Percent of List Price Received*	103%	100%	-2.9%	101%	99%	-2.0%
Months Supply of Inventory	3	3	0.0%	---	---	---
Total Volume (in 1000's)	\$507,000	\$675,800	33.3%	\$4,187,200	\$4,821,283	-2.0%

| Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2022	9-2023	% Change	YTD 2022	YTD 2023	% Change
New Listings		1,051	886	- 15.7%	10,139	8,521	- 16.0%
Pending Sales		922	764	- 17.1%	8,412	7,178	- 14.7%
Closed Sales		960	778	- 19.0%	8,354	7,066	- 15.4%
Days on Market Until Sale		60	57	- 5.0%	59	60	+ 1.7%
Median Sales Price		\$174,000	\$190,000	+ 9.2%	\$170,000	\$175,000	+ 2.9%
Average Sales Price		\$203,822	\$222,850	+ 9.3%	\$205,201	\$208,710	+ 1.7%
Percent of List Price Received		99.2%	100.0%	+ 0.8%	100.3%	100.0%	- 0.3%
Housing Affordability Index		167	139	- 16.8%	171	151	- 11.7%
Inventory of Homes for Sale		2,231	1,855	- 16.9%	—	—	—
Months Supply of Inventory		2.3	2.3	0.0%	—	—	—

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Defiance

MLS Area 61: 43512

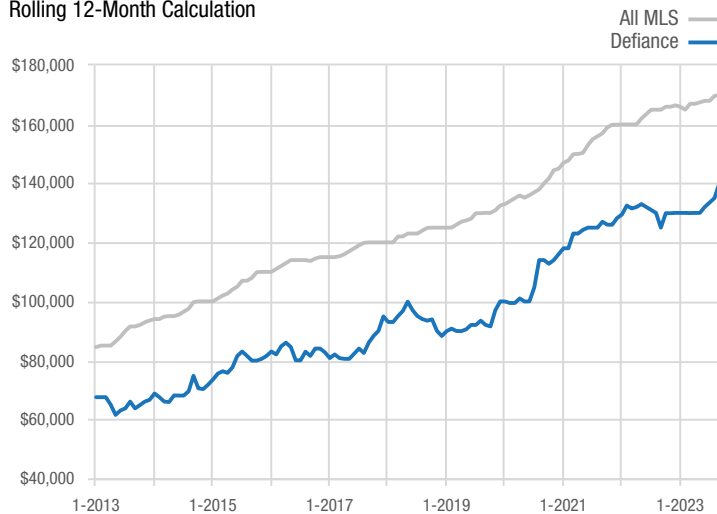
Single Family	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
Key Metrics						
New Listings	13	24	+ 84.6%	185	139	- 24.9%
Pending Sales	14	16	+ 14.3%	174	128	- 26.4%
Closed Sales	24	11	- 54.2%	172	123	- 28.5%
Days on Market Until Sale	49	49	0.0%	72	59	- 18.1%
Median Sales Price*	\$95,000	\$165,000	+ 73.7%	\$129,450	\$140,500	+ 8.5%
Average Sales Price*	\$104,222	\$164,545	+ 57.9%	\$144,969	\$151,339	+ 4.4%
Percent of List Price Received*	101.5%	101.7%	+ 0.2%	99.3%	97.7%	- 1.6%
Inventory of Homes for Sale	37	29	- 21.6%	—	—	—
Months Supply of Inventory	2.0	2.0	0.0%	—	—	—

Condo-Villa	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
Key Metrics						
New Listings	0	0	—	8	8	0.0%
Pending Sales	0	0	—	6	8	+ 33.3%
Closed Sales	0	1	—	6	8	+ 33.3%
Days on Market Until Sale	—	77	—	40	35	- 12.5%
Median Sales Price*	—	\$269,900	—	\$174,700	\$232,500	+ 33.1%
Average Sales Price*	—	\$269,900	—	\$179,133	\$204,725	+ 14.3%
Percent of List Price Received*	—	100.0%	—	100.9%	99.6%	- 1.3%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	1.2	0.7	- 41.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

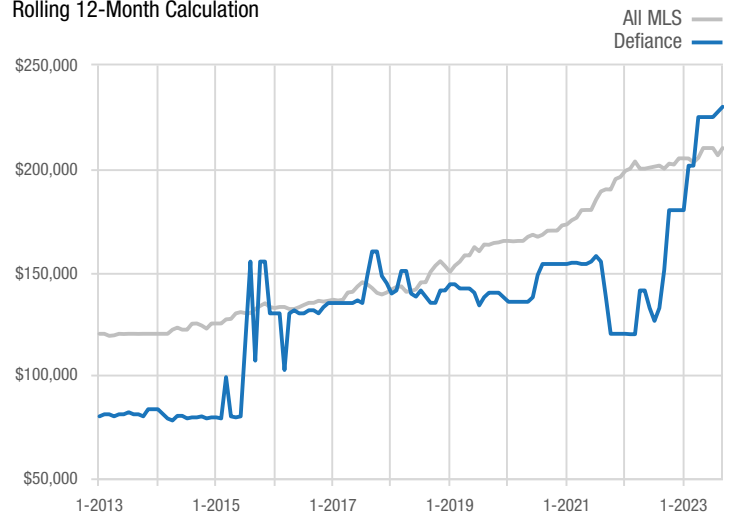
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

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Napoleon

MLS Area 76: 43545

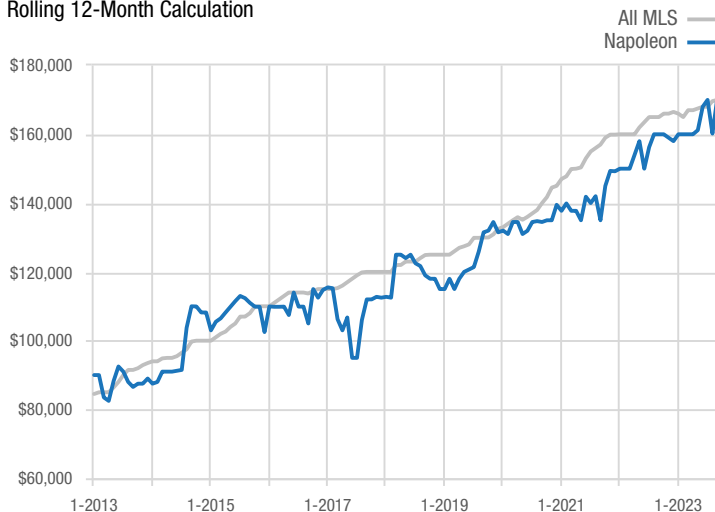
Single Family	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	13	6	- 53.8%	136	57	- 58.1%
Pending Sales	17	8	- 52.9%	104	60	- 42.3%
Closed Sales	18	8	- 55.6%	103	59	- 42.7%
Days on Market Until Sale	109	57	- 47.7%	67	77	+ 14.9%
Median Sales Price*	\$137,500	\$167,000	+ 21.5%	\$159,000	\$174,000	+ 9.4%
Average Sales Price*	\$131,600	\$166,125	+ 26.2%	\$182,692	\$187,801	+ 2.8%
Percent of List Price Received*	98.0%	106.7%	+ 8.9%	98.3%	99.6%	+ 1.3%
Inventory of Homes for Sale	37	15	- 59.5%	—	—	—
Months Supply of Inventory	3.1	2.0	- 35.5%	—	—	—

Condo-Villa	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	1	1	0.0%	3	2	- 33.3%
Pending Sales	0	0	—	2	1	- 50.0%
Closed Sales	0	0	—	2	1	- 50.0%
Days on Market Until Sale	—	—	—	35	8	- 77.1%
Median Sales Price*	—	—	—	\$227,250	\$312,683	+ 37.6%
Average Sales Price*	—	—	—	\$227,250	\$312,683	+ 37.6%
Percent of List Price Received*	—	—	—	97.9%	100.0%	+ 2.1%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	1.0	1.0	0.0%	—	—	—

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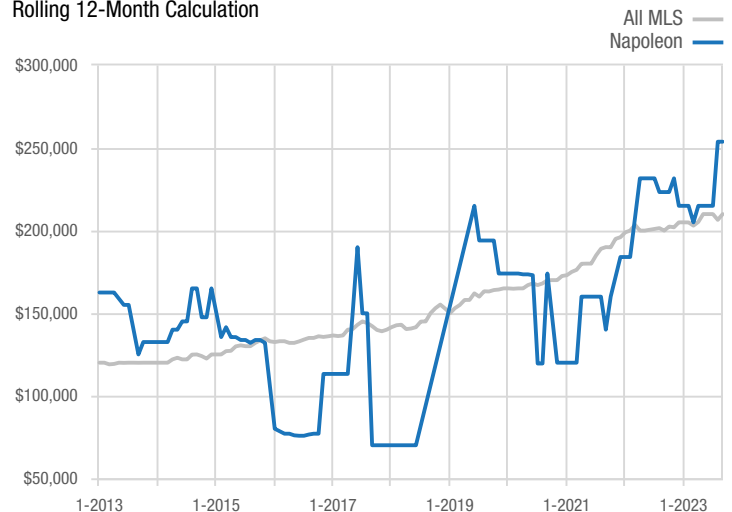
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Bryan

MLS Area 87: 43506

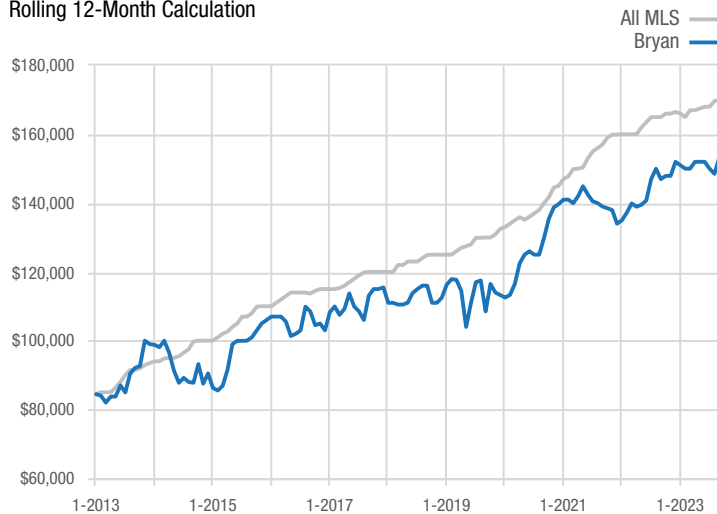
Single Family	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	14	15	+ 7.1%	155	135	- 12.9%
Pending Sales	19	9	- 52.6%	151	118	- 21.9%
Closed Sales	21	7	- 66.7%	155	118	- 23.9%
Days on Market Until Sale	64	42	- 34.4%	67	69	+ 3.0%
Median Sales Price*	\$139,900	\$170,000	+ 21.5%	\$158,400	\$161,500	+ 2.0%
Average Sales Price*	\$152,495	\$165,814	+ 8.7%	\$182,029	\$166,513	- 8.5%
Percent of List Price Received*	98.2%	96.4%	- 1.8%	99.0%	97.8%	- 1.2%
Inventory of Homes for Sale	30	39	+ 30.0%	—	—	—
Months Supply of Inventory	1.7	3.1	+ 82.4%	—	—	—

Condo-Villa	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	0	0	—	5	2	- 60.0%
Pending Sales	1	0	- 100.0%	5	2	- 60.0%
Closed Sales	1	0	- 100.0%	5	2	- 60.0%
Days on Market Until Sale	58	—	—	52	62	+ 19.2%
Median Sales Price*	\$215,000	—	—	\$198,000	\$170,000	- 14.1%
Average Sales Price*	\$215,000	—	—	\$183,500	\$170,000	- 7.4%
Percent of List Price Received*	107.6%	—	—	105.2%	96.4%	- 8.4%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	0.5	—	—	—	—

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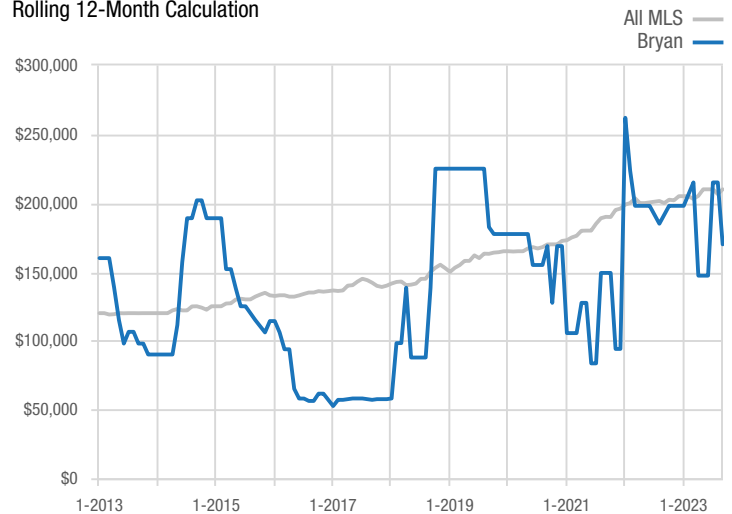
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wauseon

MLS Area 96: 43567

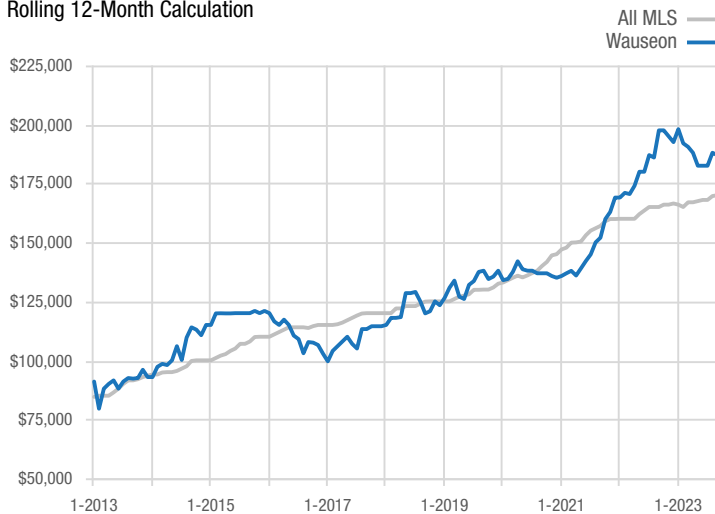
Single Family	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	16	10	- 37.5%	129	87	- 32.6%
Pending Sales	8	14	+ 75.0%	83	72	- 13.3%
Closed Sales	10	12	+ 20.0%	82	66	- 19.5%
Days on Market Until Sale	62	91	+ 46.8%	59	79	+ 33.9%
Median Sales Price*	\$210,500	\$260,000	+ 23.5%	\$193,000	\$185,000	- 4.1%
Average Sales Price*	\$216,090	\$288,082	+ 33.3%	\$208,274	\$220,440	+ 5.8%
Percent of List Price Received*	98.9%	101.2%	+ 2.3%	99.2%	99.3%	+ 0.1%
Inventory of Homes for Sale	45	20	- 55.6%	—	—	—
Months Supply of Inventory	4.5	2.4	- 46.7%	—	—	—

Condo-Villa	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	1	0	- 100.0%	2	5	+ 150.0%
Pending Sales	0	0	—	1	5	+ 400.0%
Closed Sales	0	1	—	1	5	+ 400.0%
Days on Market Until Sale	—	60	—	14	44	+ 214.3%
Median Sales Price*	—	\$219,900	—	\$103,000	\$219,900	+ 113.5%
Average Sales Price*	—	\$219,900	—	\$103,000	\$178,960	+ 73.7%
Percent of List Price Received*	—	100.0%	—	103.5%	99.0%	- 4.3%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.8	—	—	—	—	—

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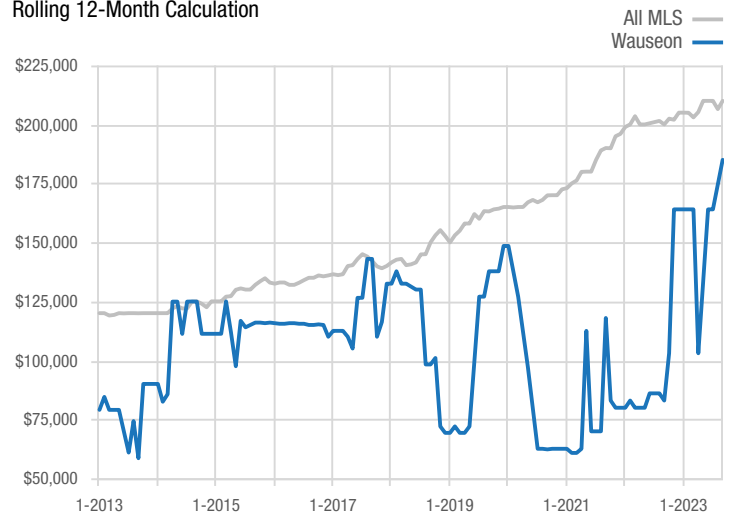
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Archbold

MLS Area 98: 43502

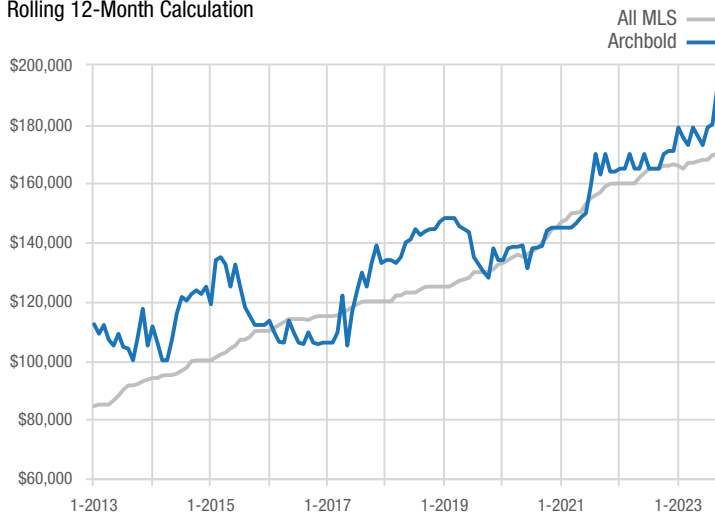
Single Family	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	7	4	- 42.9%	52	47	- 9.6%
Pending Sales	5	7	+ 40.0%	36	47	+ 30.6%
Closed Sales	6	7	+ 16.7%	36	49	+ 36.1%
Days on Market Until Sale	46	36	- 21.7%	60	51	- 15.0%
Median Sales Price*	\$176,000	\$210,000	+ 19.3%	\$170,500	\$195,000	+ 14.4%
Average Sales Price*	\$216,167	\$248,500	+ 15.0%	\$197,894	\$204,099	+ 3.1%
Percent of List Price Received*	93.8%	101.8%	+ 8.5%	99.1%	100.4%	+ 1.3%
Inventory of Homes for Sale	19	5	- 73.7%	—	—	—
Months Supply of Inventory	4.9	0.9	- 81.6%	—	—	—

Condo-Villa	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	1	2	+ 100.0%	2	4	+ 100.0%
Pending Sales	1	2	+ 100.0%	1	5	+ 400.0%
Closed Sales	1	1	0.0%	1	4	+ 300.0%
Days on Market Until Sale	37	22	- 40.5%	37	76	+ 105.4%
Median Sales Price*	\$150,000	\$186,000	+ 24.0%	\$150,000	\$188,000	+ 25.3%
Average Sales Price*	\$150,000	\$186,000	+ 24.0%	\$150,000	\$173,250	+ 15.5%
Percent of List Price Received*	103.5%	100.0%	- 3.4%	103.5%	98.5%	- 4.8%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

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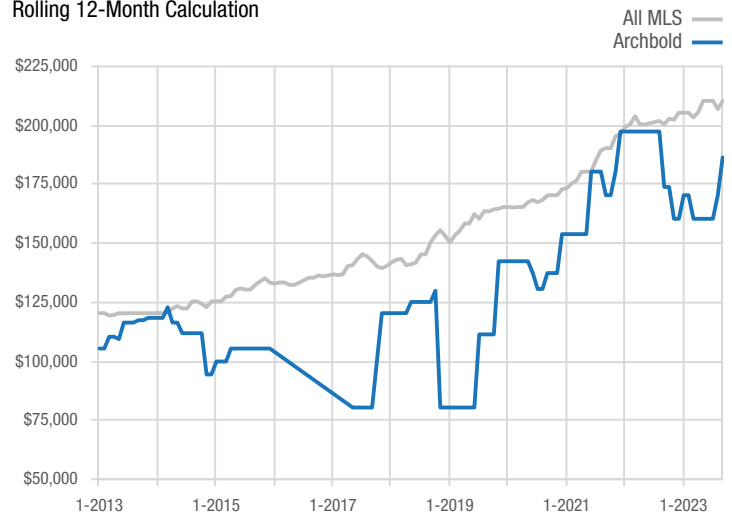
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Defiance County

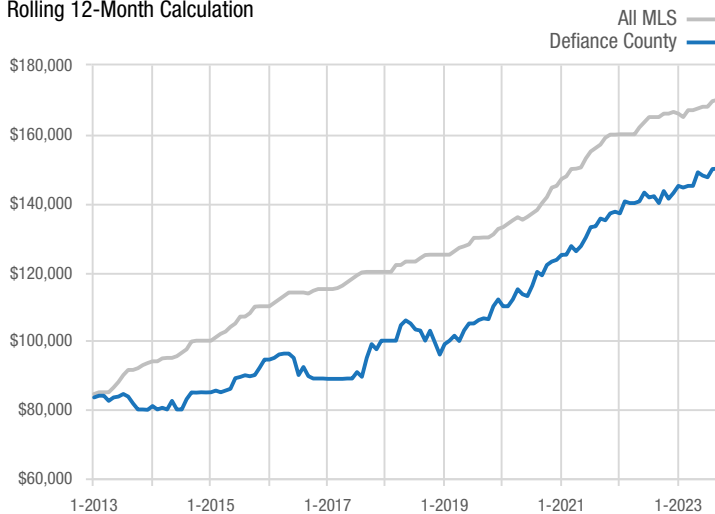
Single Family	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
Key Metrics						
New Listings	32	41	+ 28.1%	346	296	- 14.5%
Pending Sales	30	30	0.0%	300	266	- 11.3%
Closed Sales	40	26	- 35.0%	298	255	- 14.4%
Days on Market Until Sale	53	66	+ 24.5%	71	68	- 4.2%
Median Sales Price*	\$136,950	\$187,000	+ 36.5%	\$142,700	\$155,050	+ 8.7%
Average Sales Price*	\$154,603	\$194,140	+ 25.6%	\$158,470	\$169,233	+ 6.8%
Percent of List Price Received*	99.4%	100.1%	+ 0.7%	98.9%	98.4%	- 0.5%
Inventory of Homes for Sale	83	69	- 16.9%	—	—	—
Months Supply of Inventory	2.5	2.4	- 4.0%	—	—	—

Condo-Villa	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
Key Metrics						
New Listings	0	0	—	13	15	+ 15.4%
Pending Sales	0	0	—	11	13	+ 18.2%
Closed Sales	0	1	—	12	13	+ 8.3%
Days on Market Until Sale	—	77	—	49	50	+ 2.0%
Median Sales Price*	—	\$269,900	—	\$173,750	\$138,000	- 20.6%
Average Sales Price*	—	\$269,900	—	\$158,817	\$180,062	+ 13.4%
Percent of List Price Received*	—	100.0%	—	99.8%	98.7%	- 1.1%
Inventory of Homes for Sale	3	2	- 33.3%	—	—	—
Months Supply of Inventory	1.3	1.1	- 15.4%	—	—	—

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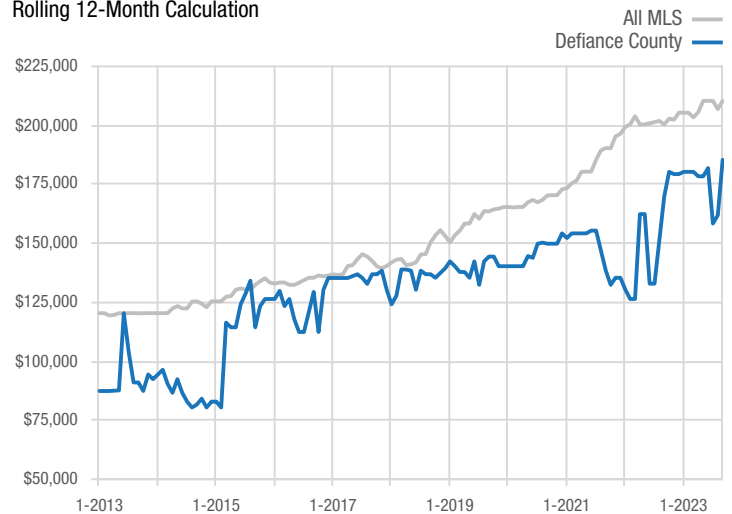
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Fulton County

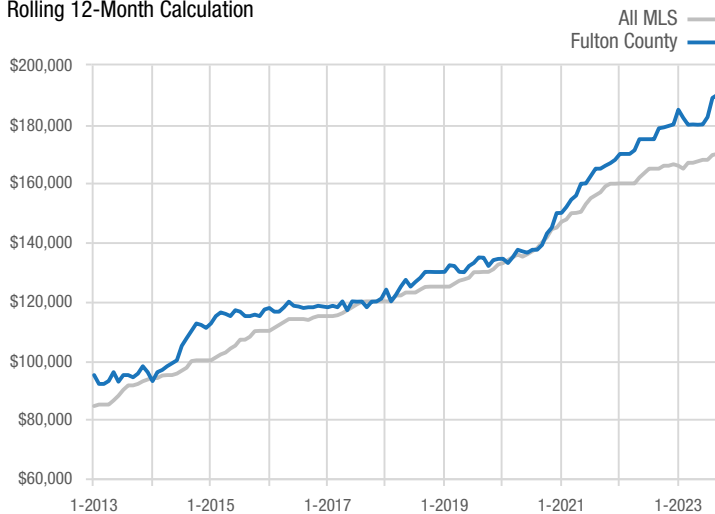
Single Family	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	49	28	- 42.9%	384	285	- 25.8%
Pending Sales	31	35	+ 12.9%	279	256	- 8.2%
Closed Sales	34	30	- 11.8%	278	252	- 9.4%
Days on Market Until Sale	65	64	- 1.5%	56	60	+ 7.1%
Median Sales Price*	\$180,000	\$208,350	+ 15.8%	\$180,500	\$191,000	+ 5.8%
Average Sales Price*	\$211,947	\$277,839	+ 31.1%	\$199,930	\$224,775	+ 12.4%
Percent of List Price Received*	96.1%	101.1%	+ 5.2%	99.7%	100.2%	+ 0.5%
Inventory of Homes for Sale	116	51	- 56.0%	—	—	—
Months Supply of Inventory	3.5	1.7	- 51.4%	—	—	—

Condo-Villa	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	2	2	0.0%	5	10	+ 100.0%
Pending Sales	1	2	+ 100.0%	2	11	+ 450.0%
Closed Sales	1	2	+ 100.0%	2	10	+ 400.0%
Days on Market Until Sale	37	41	+ 10.8%	26	54	+ 107.7%
Median Sales Price*	\$150,000	\$202,950	+ 35.3%	\$126,500	\$194,500	+ 53.8%
Average Sales Price*	\$150,000	\$202,950	+ 35.3%	\$126,500	\$182,780	+ 44.5%
Percent of List Price Received*	103.5%	100.0%	- 3.4%	103.5%	99.1%	- 4.3%
Inventory of Homes for Sale	3	0	- 100.0%	—	—	—
Months Supply of Inventory	1.7	—	—	—	—	—

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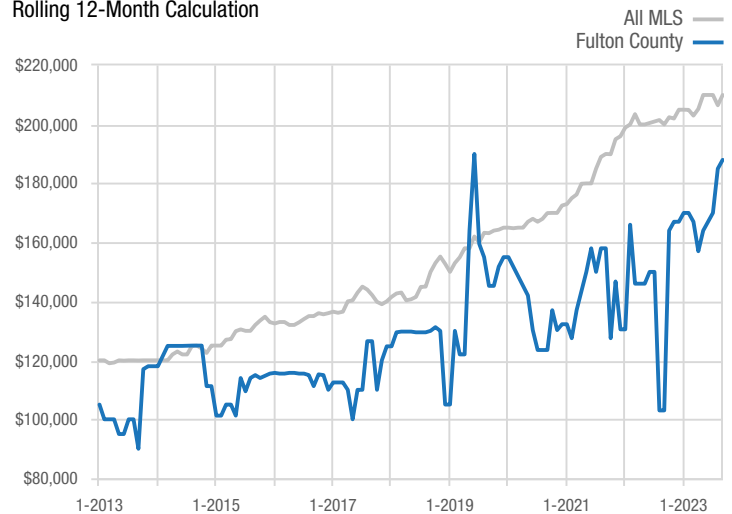
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Henry County

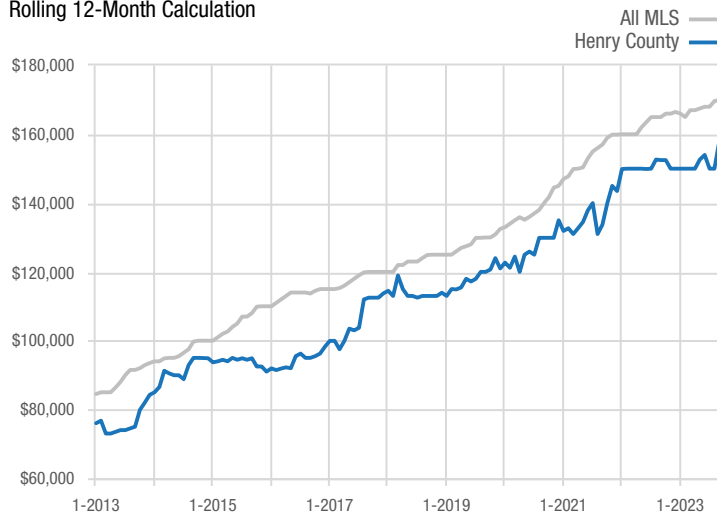
Single Family	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	28	16	- 42.9%	244	149	- 38.9%
Pending Sales	22	19	- 13.6%	197	136	- 31.0%
Closed Sales	23	19	- 17.4%	195	135	- 30.8%
Days on Market Until Sale	94	61	- 35.1%	67	69	+ 3.0%
Median Sales Price*	\$130,000	\$174,900	+ 34.5%	\$150,000	\$160,000	+ 6.7%
Average Sales Price*	\$127,491	\$168,503	+ 32.2%	\$175,533	\$172,113	- 1.9%
Percent of List Price Received*	98.1%	103.2%	+ 5.2%	98.0%	98.8%	+ 0.8%
Inventory of Homes for Sale	63	37	- 41.3%	—	—	—
Months Supply of Inventory	2.8	2.3	- 17.9%	—	—	—

Condo-Villa	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	1	1	0.0%	4	2	- 50.0%
Pending Sales	1	0	- 100.0%	3	1	- 66.7%
Closed Sales	1	0	- 100.0%	3	1	- 66.7%
Days on Market Until Sale	71	—	—	47	8	- 83.0%
Median Sales Price*	\$142,000	—	—	\$215,000	\$312,683	+ 45.4%
Average Sales Price*	\$142,000	—	—	\$198,833	\$312,683	+ 57.3%
Percent of List Price Received*	96.6%	—	—	97.5%	100.0%	+ 2.6%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	1.0	1.0	0.0%	—	—	—

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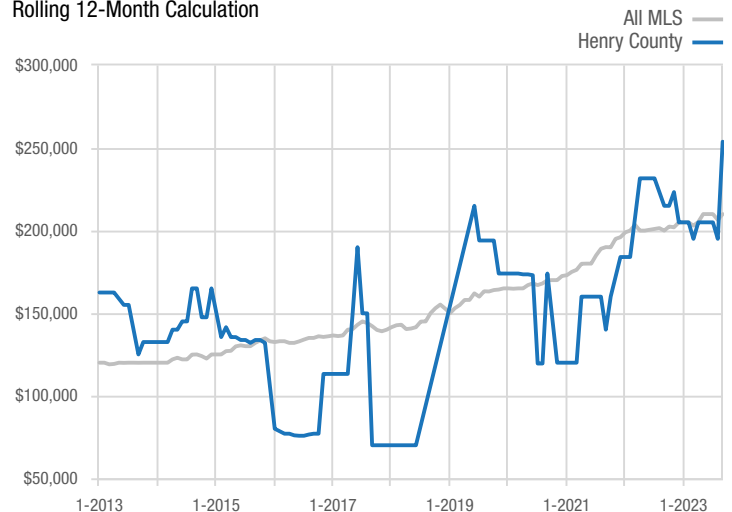
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Paulding County

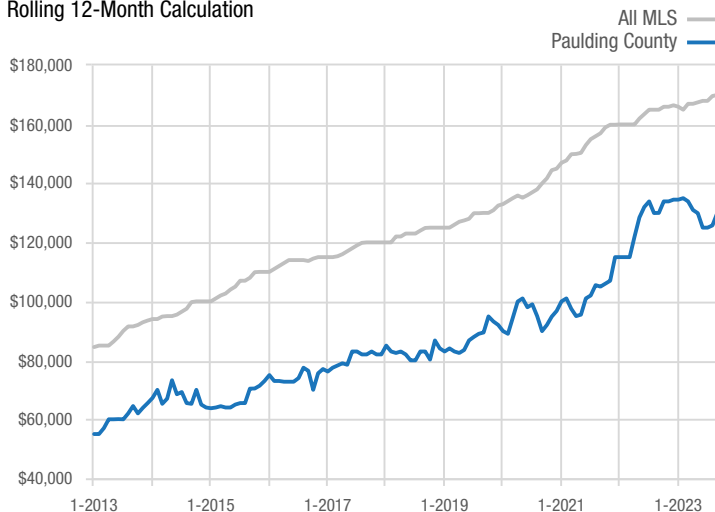
Single Family	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
Key Metrics						
New Listings	18	15	- 16.7%	153	125	- 18.3%
Pending Sales	14	16	+ 14.3%	120	101	- 15.8%
Closed Sales	11	14	+ 27.3%	117	101	- 13.7%
Days on Market Until Sale	87	67	- 23.0%	70	69	- 1.4%
Median Sales Price*	\$115,000	\$152,750	+ 32.8%	\$135,000	\$125,750	- 6.9%
Average Sales Price*	\$127,127	\$165,000	+ 29.8%	\$150,399	\$146,231	- 2.8%
Percent of List Price Received*	94.8%	96.7%	+ 2.0%	97.2%	97.0%	- 0.2%
Inventory of Homes for Sale	44	30	- 31.8%	—	—	—
Months Supply of Inventory	3.3	2.6	- 21.2%	—	—	—

Condo-Villa	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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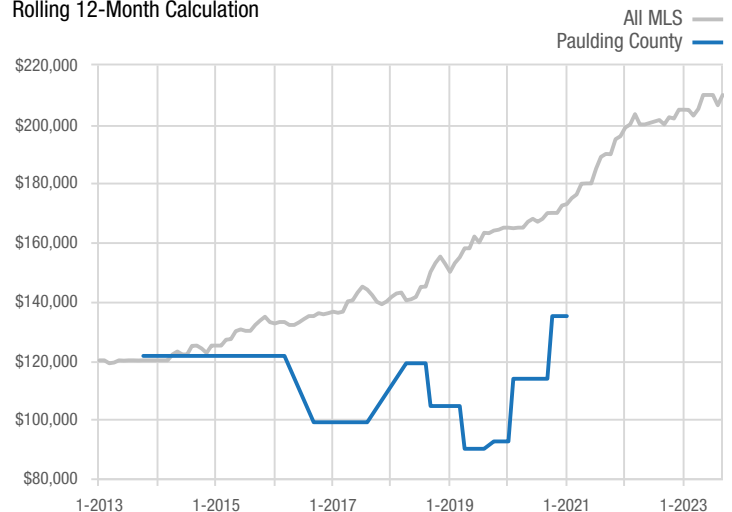
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Putnam County

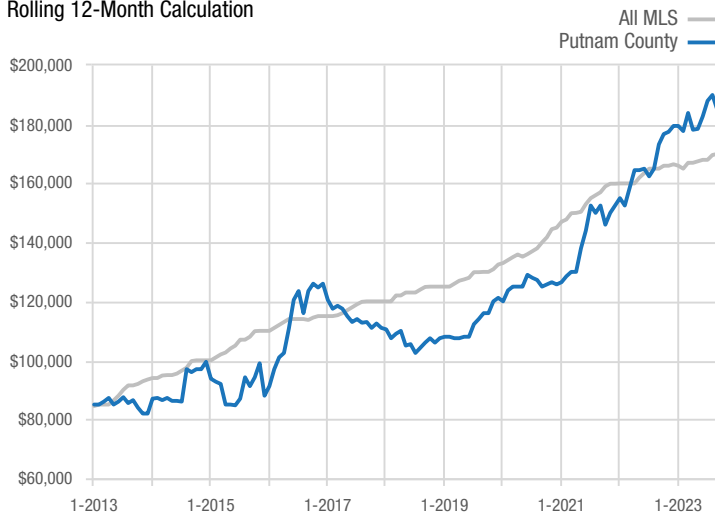
Single Family	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
Key Metrics						
New Listings	13	8	- 38.5%	91	73	- 19.8%
Pending Sales	7	8	+ 14.3%	76	58	- 23.7%
Closed Sales	8	9	+ 12.5%	76	55	- 27.6%
Days on Market Until Sale	62	74	+ 19.4%	73	67	- 8.2%
Median Sales Price*	\$222,450	\$163,000	- 26.7%	\$175,000	\$181,000	+ 3.4%
Average Sales Price*	\$226,625	\$196,991	- 13.1%	\$193,943	\$188,243	- 2.9%
Percent of List Price Received*	96.1%	99.4%	+ 3.4%	97.0%	99.0%	+ 2.1%
Inventory of Homes for Sale	26	24	- 7.7%	—	—	—
Months Supply of Inventory	2.8	3.4	+ 21.4%	—	—	—

Condo-Villa	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
Key Metrics						
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	57	—	—
Median Sales Price*	—	—	—	\$193,000	—	—
Average Sales Price*	—	—	—	\$193,000	—	—
Percent of List Price Received*	—	—	—	99.0%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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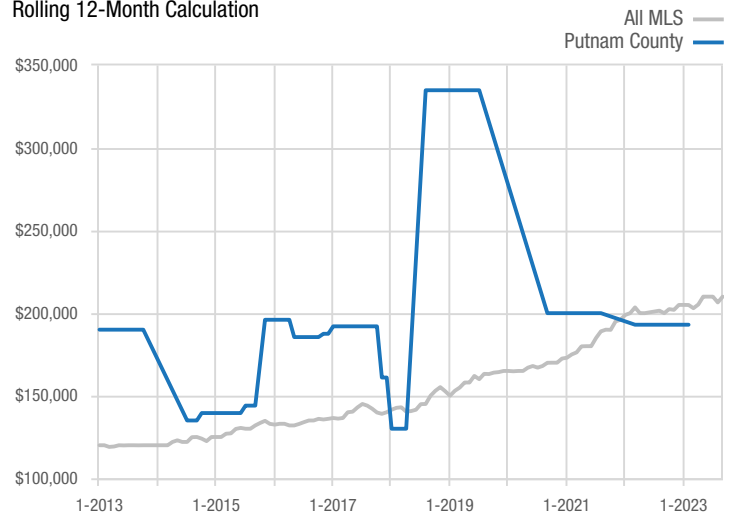
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Williams County

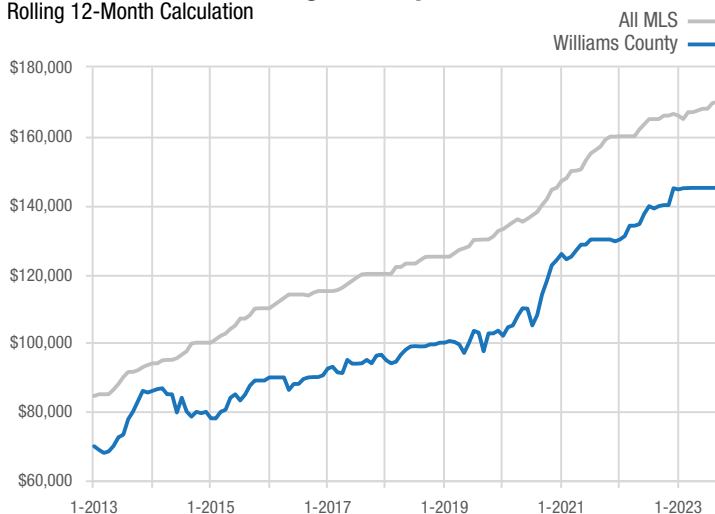
Single Family	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	35	38	+ 8.6%	359	358	- 0.3%
Pending Sales	36	32	- 11.1%	326	303	- 7.1%
Closed Sales	40	35	- 12.5%	330	298	- 9.7%
Days on Market Until Sale	66	66	0.0%	70	71	+ 1.4%
Median Sales Price*	\$139,900	\$140,500	+ 0.4%	\$142,250	\$146,000	+ 2.6%
Average Sales Price*	\$149,062	\$154,474	+ 3.6%	\$160,280	\$164,861	+ 2.9%
Percent of List Price Received*	97.2%	96.6%	- 0.6%	97.9%	98.2%	+ 0.3%
Inventory of Homes for Sale	88	88	0.0%	—	—	—
Months Supply of Inventory	2.3	2.7	+ 17.4%	—	—	—

Condo-Villa	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	0	1	—	5	6	+ 20.0%
Pending Sales	1	0	- 100.0%	6	2	- 66.7%
Closed Sales	1	0	- 100.0%	6	2	- 66.7%
Days on Market Until Sale	58	—	—	79	62	- 21.5%
Median Sales Price*	\$215,000	—	—	\$206,500	\$170,000	- 17.7%
Average Sales Price*	\$215,000	—	—	\$206,483	\$170,000	- 17.7%
Percent of List Price Received*	107.6%	—	—	104.4%	96.4%	- 7.7%
Inventory of Homes for Sale	1	4	+ 300.0%	—	—	—
Months Supply of Inventory	0.9	2.0	+ 122.2%	—	—	—

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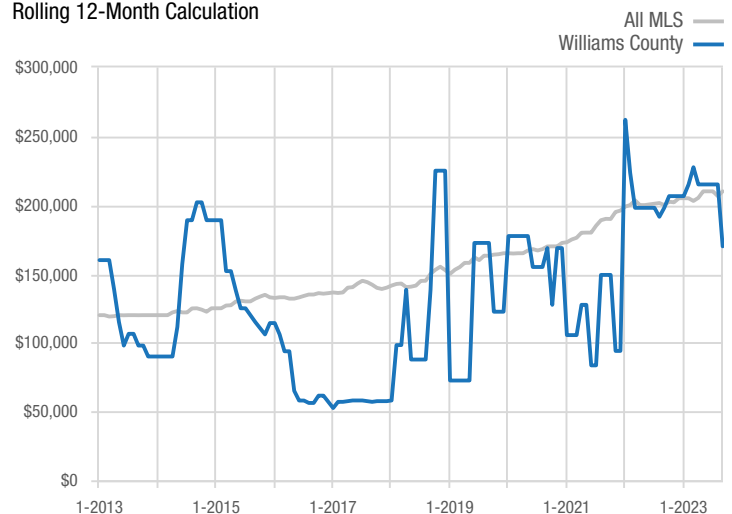
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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