

# Local Market Update – September 2024

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Western Counties

### Defiance, Fulton, Henry, Paulding, Putnam and Williams

U.S. existing-home sales slid 2.5% month-over-month and 4.2% year-over year to a seasonally adjusted annual rate of 3.86 million units, according to the National Association of REALTORS® (NAR). Meanwhile, home prices have continued to reach record heights nationwide, with NAR reporting a median sales price of \$416,700 as of last measure, a 3.1% increase from the same time last year and a new high for the month.

Amid slower home sales, inventory has continued to grow across the country. According to NAR, there were 1.35 million units for sale heading into September, a 0.7% increase from the previous month and a 22.7% jump from the same time last year. And while monthly existing-home sales were lower than expected this period, NAR Chief Economist Lawrence Yun believes that the rise in inventory, along with lower mortgage rates, should help sales improve in the months ahead.

Single Family	September			Year to Date		
	2023	2024	% Change	Thru 9 2023	Thru 9 2024	% Change
New Listings	162	<b>173</b>	6.8%	1308	<b>1,312</b>	0.3%
Closed Sales	133	<b>132</b>	-0.8%	1,096	<b>1,043</b>	-4.8%
Days on Market	65	<b>61</b>	-6.2%	67	<b>65</b>	-3.0%
SP\$/SqFt	\$121.39	<b>\$119.14</b>	-1.9%	\$111.51	<b>\$119.85</b>	7.5%
Median Sales Price*	\$175,000	<b>\$173,750</b>	-0.7%	\$164,375	<b>\$170,000</b>	3.4%
Average Sales Price*	\$15,930	<b>\$197,994</b>	1142.9%	\$180,261	<b>\$192,505</b>	6.8%
Percent of List Price Received*	99%	<b>99%</b>	0.0%	99%	---	---
Months Supply of Inventory	3	<b>4</b>	33.3%	---	---	---
Total Volume	\$26,058,715	<b>\$26,135,155</b>	0.3%	\$197,566,414	<b>\$200,783,091</b>	1.6%

Condo/Villa	September			Year to Date		
	2023	2024	% Change	Thru 9 2023	Thru 9 2024	% Change
New Listings	4	<b>2</b>	-50.0%	33	<b>31</b>	-6.1%
Closed Sales	3	<b>2</b>	-33.3%	26	<b>26</b>	0.0%
Days on Market	53	<b>38</b>	-28.3%	51	<b>63</b>	23.5%
SP\$/SqFt	\$151.48	<b>\$101.04</b>	-33.3%	\$139.87	<b>\$142.29</b>	1.7%
Median Sales Price*	\$219,900	<b>\$155,500</b>	-29.3%	\$188,000	<b>\$184,000</b>	-2.1%
Average Sales Price*	\$225,267	<b>\$155,500</b>	-31.0%	\$185,434	<b>\$199,644</b>	7.7%
Percent of List Price Received*	100%	<b>105%</b>	5.0%	99%	<b>99%</b>	0.0%
Months Supply of Inventory	3	<b>5</b>	66.7%	---	---	---
Total Volume (in 1000's)	\$675,800	<b>\$311,000</b>	-54.0%	\$4,821,283	<b>\$5,190,746</b>	0.0%

\*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

# All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2023	9-2024	% Change	YTD 2023	YTD 2024	% Change
<b>New Listings</b>		977	<b>967</b>	- 1.0%	8,624	<b>8,649</b>	+ 0.3%
<b>Pending Sales</b>		761	<b>821</b>	+ 7.9%	7,167	<b>6,972</b>	- 2.7%
<b>Closed Sales</b>		781	<b>814</b>	+ 4.2%	7,068	<b>6,904</b>	- 2.3%
<b>Days on Market Until Sale</b>		58	<b>56</b>	- 3.4%	60	<b>60</b>	0.0%
<b>Median Sales Price</b>		\$189,500	<b>\$197,689</b>	+ 4.3%	\$175,000	<b>\$189,000</b>	+ 8.0%
<b>Average Sales Price</b>		\$222,776	<b>\$237,518</b>	+ 6.6%	\$208,735	<b>\$222,291</b>	+ 6.5%
<b>Percent of List Price Received</b>		100.1%	<b>99.9%</b>	- 0.2%	100.0%	<b>100.1%</b>	+ 0.1%
<b>Housing Affordability Index</b>		152	<b>161</b>	+ 5.9%	164	<b>168</b>	+ 2.4%
<b>Inventory of Homes for Sale</b>		1,975	<b>2,044</b>	+ 3.5%	—	—	—
<b>Months Supply of Inventory</b>		2.5	<b>2.7</b>	+ 8.0%	—	—	—

# Local Market Update – September 2024

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Defiance

Zip Code 43512

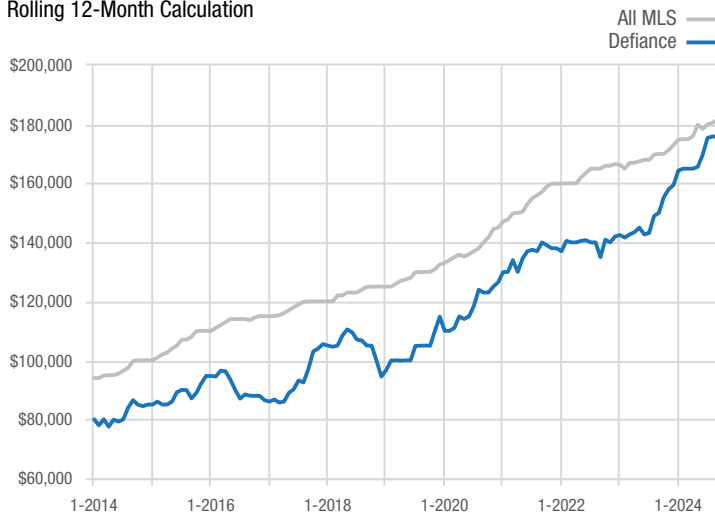
Single Family	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	30	<b>37</b>	+ 23.3%	222	<b>217</b>	- 2.3%
Pending Sales	24	<b>25</b>	+ 4.2%	199	<b>168</b>	- 15.6%
Closed Sales	16	<b>24</b>	+ 50.0%	190	<b>164</b>	- 13.7%
Days on Market Until Sale	57	<b>41</b>	- 28.1%	65	<b>60</b>	- 7.7%
Median Sales Price*	\$190,000	<b>\$191,250</b>	+ 0.7%	\$155,000	<b>\$169,250</b>	+ 9.2%
Average Sales Price*	\$207,806	<b>\$221,554</b>	+ 6.6%	\$169,511	<b>\$193,360</b>	+ 14.1%
Percent of List Price Received*	100.7%	<b>99.8%</b>	- 0.9%	98.3%	<b>99.9%</b>	+ 1.6%
Inventory of Homes for Sale	52	<b>58</b>	+ 11.5%	—	—	—
Months Supply of Inventory	2.4	<b>2.9</b>	+ 20.8%	—	—	—

Condo-Villa	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	0	<b>1</b>	—	12	<b>12</b>	0.0%
Pending Sales	0	<b>0</b>	—	10	<b>11</b>	+ 10.0%
Closed Sales	1	<b>1</b>	0.0%	9	<b>13</b>	+ 44.4%
Days on Market Until Sale	77	<b>50</b>	- 35.1%	37	<b>80</b>	+ 116.2%
Median Sales Price*	\$269,900	<b>\$106,500</b>	- 60.5%	\$230,000	<b>\$265,000</b>	+ 15.2%
Average Sales Price*	\$269,900	<b>\$106,500</b>	- 60.5%	\$202,533	<b>\$223,861</b>	+ 10.5%
Percent of List Price Received*	100.0%	<b>101.5%</b>	+ 1.5%	100.0%	<b>100.3%</b>	+ 0.3%
Inventory of Homes for Sale	2	<b>4</b>	+ 100.0%	—	—	—
Months Supply of Inventory	1.0	<b>2.1</b>	+ 110.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

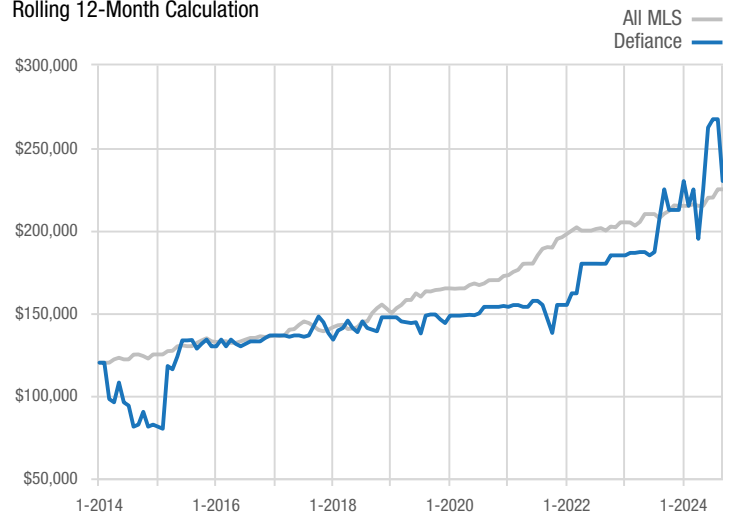
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – September 2024

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Napoleon

Zip Code 43545

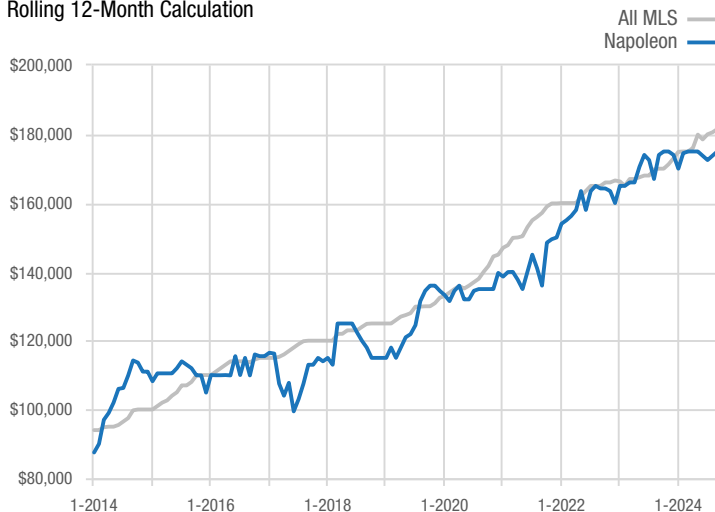
Single Family	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	8	17	+ 112.5%	70	87	+ 24.3%
Pending Sales	11	11	0.0%	71	70	- 1.4%
Closed Sales	10	9	- 10.0%	70	69	- 1.4%
Days on Market Until Sale	53	45	- 15.1%	74	66	- 10.8%
Median Sales Price*	\$177,500	<b>\$216,000</b>	+ 21.7%	\$178,750	<b>\$179,200</b>	+ 0.3%
Average Sales Price*	\$173,350	<b>\$228,722</b>	+ 31.9%	\$191,327	<b>\$179,901</b>	- 6.0%
Percent of List Price Received*	106.1%	<b>100.0%</b>	- 5.7%	99.8%	<b>99.8%</b>	0.0%
Inventory of Homes for Sale	18	28	+ 55.6%	—	—	—
Months Supply of Inventory	2.0	3.7	+ 85.0%	—	—	—

Condo-Villa	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	1	1	0.0%	2	3	+ 50.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	8	—	—
Median Sales Price*	—	—	—	\$312,683	—	—
Average Sales Price*	—	—	—	\$312,683	—	—
Percent of List Price Received*	—	—	—	100.0%	—	—
Inventory of Homes for Sale	1	3	+ 200.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

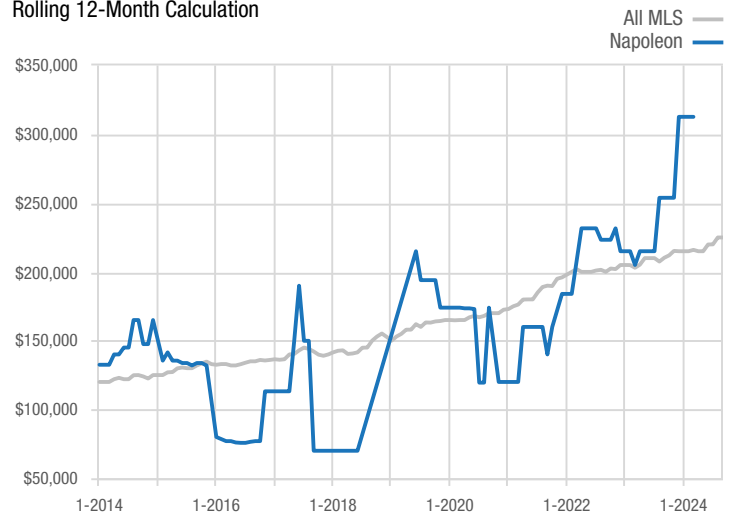
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – September 2024

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Bryan

Zip Code 43506

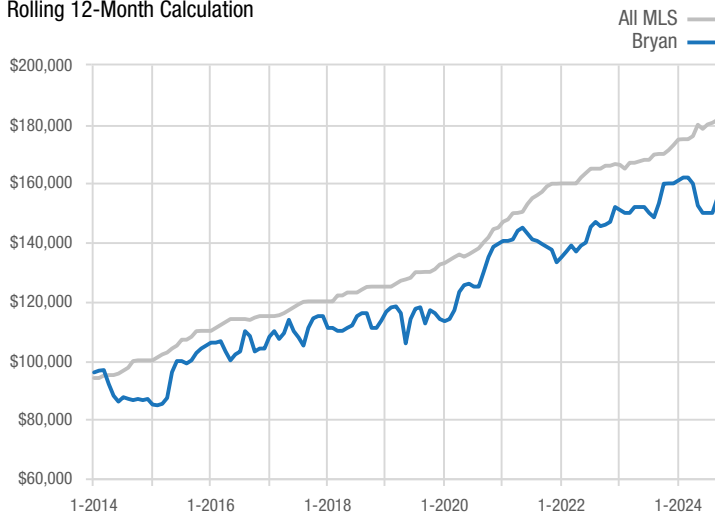
Single Family	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	17	19	+ 11.8%	140	173	+ 23.6%
Pending Sales	8	24	+ 200.0%	120	138	+ 15.0%
Closed Sales	7	23	+ 228.6%	120	139	+ 15.8%
Days on Market Until Sale	39	67	+ 71.8%	69	65	- 5.8%
Median Sales Price*	\$170,000	<b>\$181,900</b>	+ 7.0%	\$161,500	<b>\$150,000</b>	- 7.1%
Average Sales Price*	\$164,200	<b>\$209,593</b>	+ 27.6%	\$166,187	<b>\$175,768</b>	+ 5.8%
Percent of List Price Received*	96.3%	<b>100.5%</b>	+ 4.4%	97.8%	<b>99.6%</b>	+ 1.8%
Inventory of Homes for Sale	42	47	+ 11.9%	—	—	—
Months Supply of Inventory	3.2	3.0	- 6.3%	—	—	—

Condo-Villa	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	0	0	—	2	1	- 50.0%
Pending Sales	0	0	—	2	2	0.0%
Closed Sales	0	0	—	2	2	0.0%
Days on Market Until Sale	—	—	—	62	62	0.0%
Median Sales Price*	—	—	—	\$170,000	<b>\$265,000</b>	+ 55.9%
Average Sales Price*	—	—	—	\$170,000	<b>\$265,000</b>	+ 55.9%
Percent of List Price Received*	—	—	—	96.4%	<b>93.0%</b>	- 3.5%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.5	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

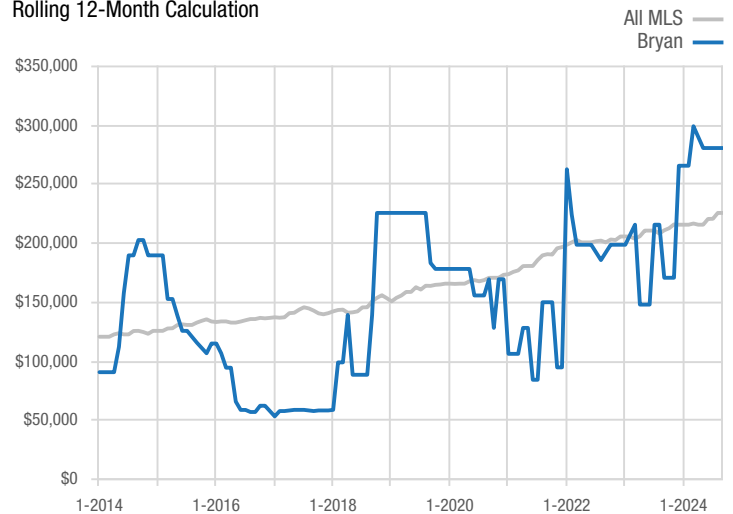
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – September 2024

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Wauseon

Zip Code 43567

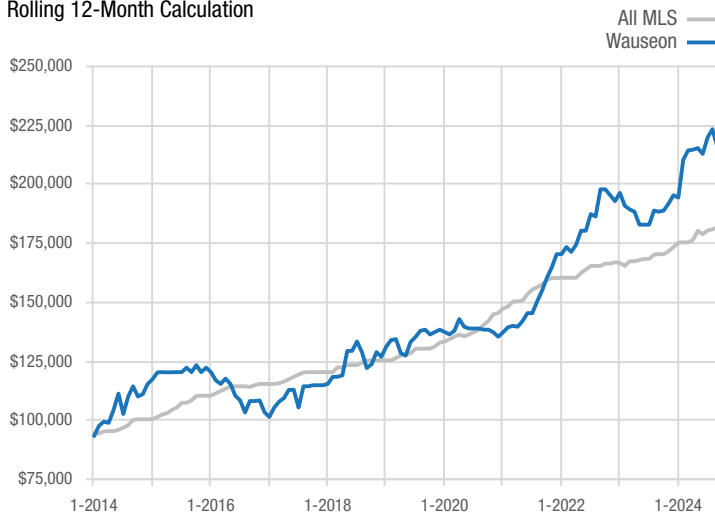
Single Family	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	11	14	+ 27.3%	91	82	- 9.9%
Pending Sales	14	7	- 50.0%	76	58	- 23.7%
Closed Sales	12	8	- 33.3%	69	56	- 18.8%
Days on Market Until Sale	91	67	- 26.4%	80	70	- 12.5%
Median Sales Price*	\$260,000	<b>\$193,500</b>	- 25.6%	\$185,500	<b>\$212,000</b>	+ 14.3%
Average Sales Price*	\$288,082	<b>\$229,563</b>	- 20.3%	\$221,671	<b>\$238,053</b>	+ 7.4%
Percent of List Price Received*	101.2%	<b>100.5%</b>	- 0.7%	99.0%	<b>100.1%</b>	+ 1.1%
Inventory of Homes for Sale	21	26	+ 23.8%	—	—	—
Months Supply of Inventory	2.4	3.8	+ 58.3%	—	—	—

Condo-Villa	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	0	0	—	5	4	- 20.0%
Pending Sales	0	1	—	5	3	- 40.0%
Closed Sales	1	1	0.0%	5	3	- 40.0%
Days on Market Until Sale	60	25	- 58.3%	44	39	- 11.4%
Median Sales Price*	\$219,900	<b>\$204,500</b>	- 7.0%	\$219,900	<b>\$183,000</b>	- 16.8%
Average Sales Price*	\$219,900	<b>\$204,500</b>	- 7.0%	\$178,960	<b>\$154,500</b>	- 13.7%
Percent of List Price Received*	100.0%	<b>107.6%</b>	+ 7.6%	99.0%	<b>100.9%</b>	+ 1.9%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

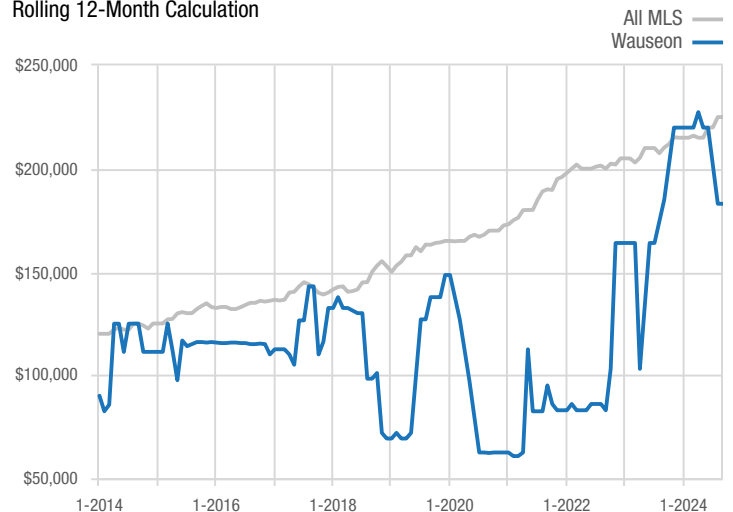
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – September 2024

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Archbold

Zip Code 43502

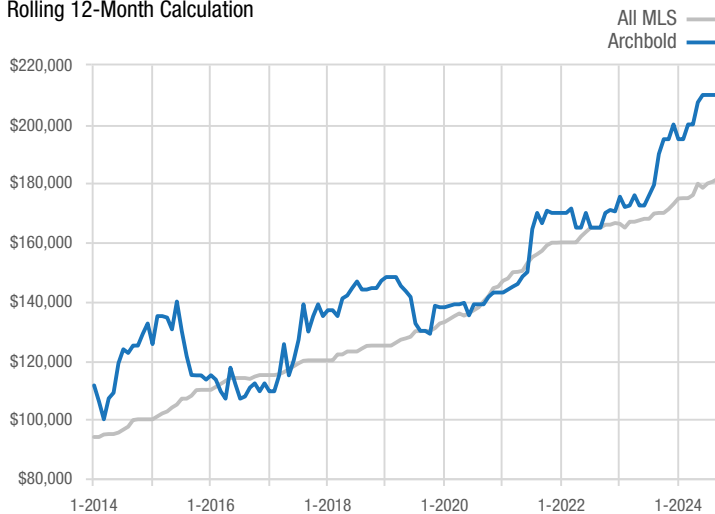
Single Family	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	5	5	0.0%	47	44	- 6.4%
Pending Sales	7	4	- 42.9%	46	44	- 4.3%
Closed Sales	7	4	- 42.9%	48	45	- 6.3%
Days on Market Until Sale	36	125	+ 247.2%	49	71	+ 44.9%
Median Sales Price*	\$210,000	\$186,750	- 11.1%	\$192,500	\$207,000	+ 7.5%
Average Sales Price*	\$248,500	\$185,850	- 25.2%	\$203,971	\$210,588	+ 3.2%
Percent of List Price Received*	101.8%	96.7%	- 5.0%	100.5%	99.1%	- 1.4%
Inventory of Homes for Sale	6	12	+ 100.0%	—	—	—
Months Supply of Inventory	1.1	2.7	+ 145.5%	—	—	—

Condo-Villa	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	2	0	- 100.0%	4	0	- 100.0%
Pending Sales	2	0	- 100.0%	5	0	- 100.0%
Closed Sales	1	0	- 100.0%	4	0	- 100.0%
Days on Market Until Sale	22	—	—	76	—	—
Median Sales Price*	\$186,000	—	—	\$188,000	—	—
Average Sales Price*	\$186,000	—	—	\$173,250	—	—
Percent of List Price Received*	100.0%	—	—	98.5%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

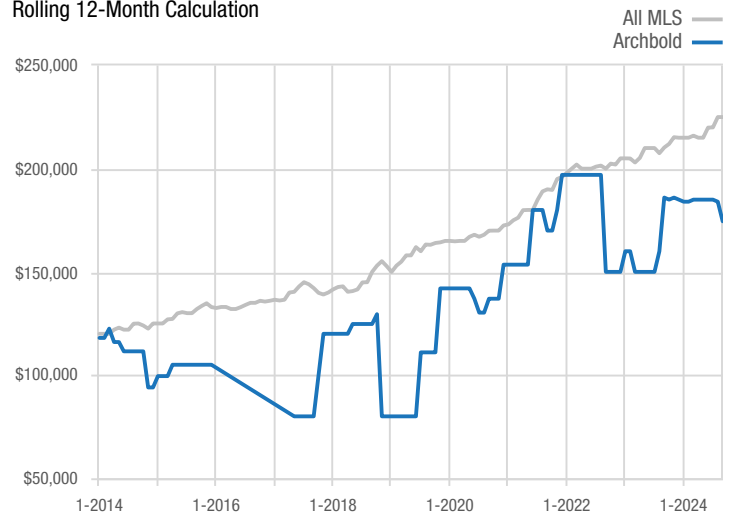
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – September 2024

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Defiance County

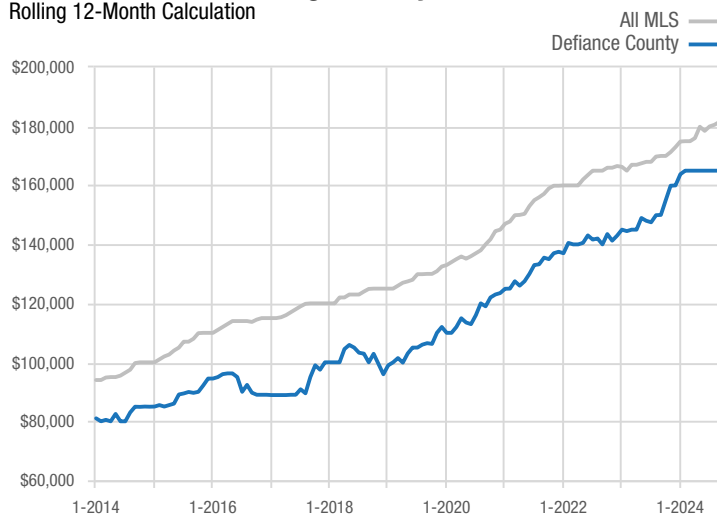
Single Family	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
<b>Key Metrics</b>						
New Listings	45	43	- 4.4%	302	283	- 6.3%
Pending Sales	31	30	- 3.2%	266	231	- 13.2%
Closed Sales	26	27	+ 3.8%	255	226	- 11.4%
Days on Market Until Sale	66	44	- 33.3%	68	63	- 7.4%
Median Sales Price*	\$187,000	<b>\$187,500</b>	+ 0.3%	\$155,050	<b>\$165,000</b>	+ 6.4%
Average Sales Price*	\$194,140	<b>\$236,167</b>	+ 21.6%	\$169,233	<b>\$188,183</b>	+ 11.2%
Percent of List Price Received*	100.1%	<b>99.2%</b>	- 0.9%	98.4%	<b>98.8%</b>	+ 0.4%
Inventory of Homes for Sale	76	77	+ 1.3%	—	—	—
Months Supply of Inventory	2.6	2.8	+ 7.7%	—	—	—

Condo-Villa	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
<b>Key Metrics</b>						
New Listings	0	1	—	15	16	+ 6.7%
Pending Sales	0	0	—	13	14	+ 7.7%
Closed Sales	1	1	0.0%	13	16	+ 23.1%
Days on Market Until Sale	77	50	- 35.1%	50	74	+ 48.0%
Median Sales Price*	\$269,900	<b>\$106,500</b>	- 60.5%	\$138,000	<b>\$179,000</b>	+ 29.7%
Average Sales Price*	\$269,900	<b>\$106,500</b>	- 60.5%	\$180,062	<b>\$207,012</b>	+ 15.0%
Percent of List Price Received*	100.0%	<b>101.5%</b>	+ 1.5%	98.7%	<b>99.8%</b>	+ 1.1%
Inventory of Homes for Sale	2	5	+ 150.0%	—	—	—
Months Supply of Inventory	1.1	2.2	+ 100.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

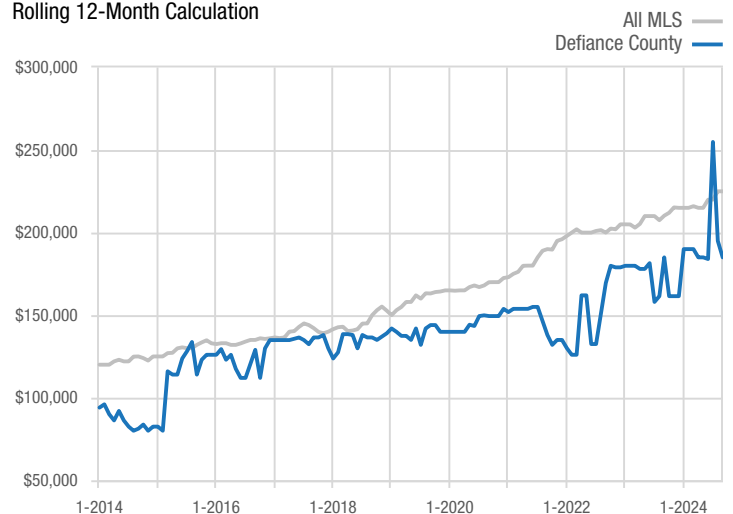
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



# Local Market Update – September 2024

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Fulton County

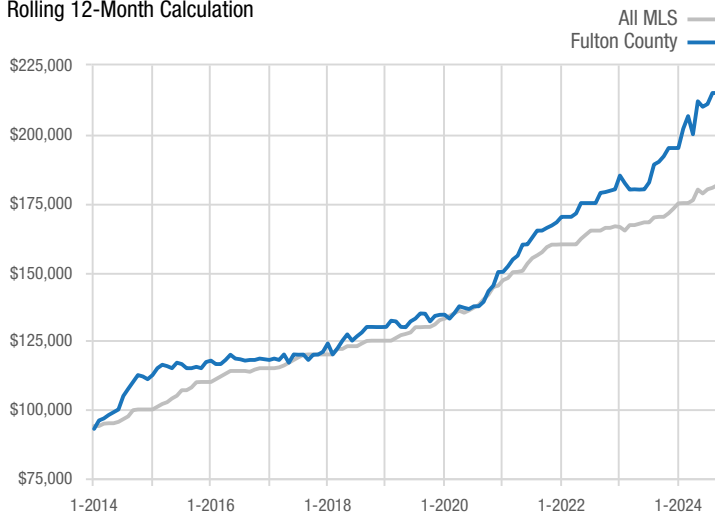
Single Family	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
<b>Key Metrics</b>						
New Listings	32	31	- 3.1%	290	291	+ 0.3%
Pending Sales	35	27	- 22.9%	256	248	- 3.1%
Closed Sales	30	25	- 16.7%	252	245	- 2.8%
Days on Market Until Sale	64	70	+ 9.4%	60	61	+ 1.7%
Median Sales Price*	\$208,350	<b>\$200,000</b>	- 4.0%	\$191,000	<b>\$212,000</b>	+ 11.0%
Average Sales Price*	\$277,839	<b>\$227,441</b>	- 18.1%	\$224,775	<b>\$238,241</b>	+ 6.0%
Percent of List Price Received*	101.1%	<b>98.5%</b>	- 2.6%	100.2%	<b>99.5%</b>	- 0.7%
Inventory of Homes for Sale	56	61	+ 8.9%	—	—	—
Months Supply of Inventory	1.9	2.3	+ 21.1%	—	—	—

Condo-Villa	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
<b>Key Metrics</b>						
New Listings	2	0	- 100.0%	10	4	- 60.0%
Pending Sales	2	1	- 50.0%	11	3	- 72.7%
Closed Sales	2	1	- 50.0%	10	3	- 70.0%
Days on Market Until Sale	41	25	- 39.0%	54	39	- 27.8%
Median Sales Price*	\$202,950	<b>\$204,500</b>	+ 0.8%	\$194,500	<b>\$183,000</b>	- 5.9%
Average Sales Price*	\$202,950	<b>\$204,500</b>	+ 0.8%	\$182,780	<b>\$154,500</b>	- 15.5%
Percent of List Price Received*	100.0%	<b>107.6%</b>	+ 7.6%	99.1%	<b>100.9%</b>	+ 1.8%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

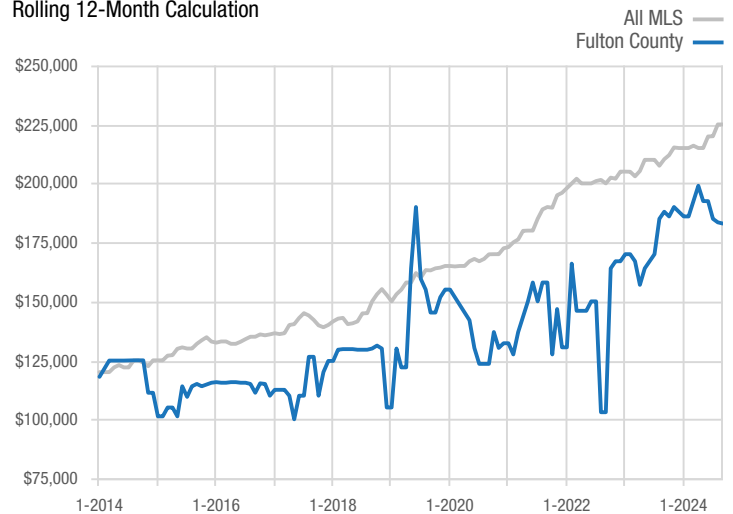
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – September 2024

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Henry County

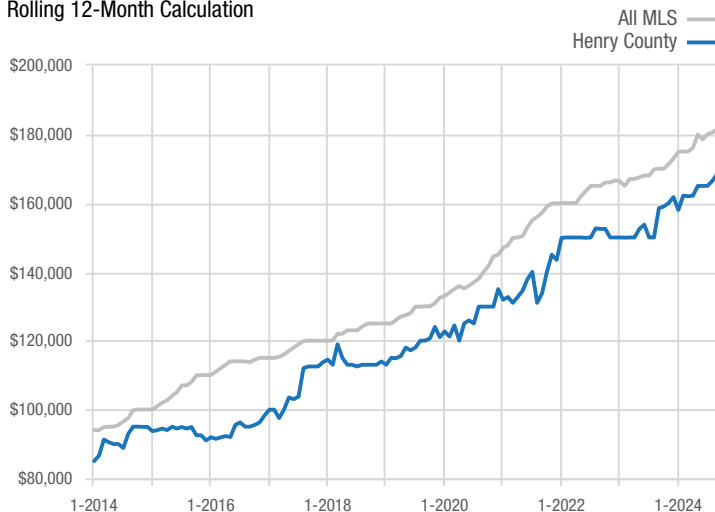
Single Family	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
<b>Key Metrics</b>						
New Listings	17	<b>32</b>	+ 88.2%	150	<b>176</b>	+ 17.3%
Pending Sales	19	<b>17</b>	- 10.5%	136	<b>143</b>	+ 5.1%
Closed Sales	19	<b>17</b>	- 10.5%	135	<b>142</b>	+ 5.2%
Days on Market Until Sale	61	<b>44</b>	- 27.9%	69	<b>61</b>	- 11.6%
Median Sales Price*	\$174,900	<b>\$204,900</b>	+ 17.2%	\$160,000	<b>\$175,000</b>	+ 9.4%
Average Sales Price*	\$168,503	<b>\$212,253</b>	+ 26.0%	\$172,113	<b>\$180,340</b>	+ 4.8%
Percent of List Price Received*	103.2%	<b>99.5%</b>	- 3.6%	98.8%	<b>99.6%</b>	+ 0.8%
Inventory of Homes for Sale	39	<b>47</b>	+ 20.5%	—	—	—
Months Supply of Inventory	2.4	<b>3.0</b>	+ 25.0%	—	—	—

Condo-Villa	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
<b>Key Metrics</b>						
New Listings	1	<b>1</b>	0.0%	2	<b>3</b>	+ 50.0%
Pending Sales	0	<b>0</b>	—	1	<b>0</b>	- 100.0%
Closed Sales	0	<b>0</b>	—	1	<b>0</b>	- 100.0%
Days on Market Until Sale	—	—	—	8	—	—
Median Sales Price*	—	—	—	\$312,683	—	—
Average Sales Price*	—	—	—	\$312,683	—	—
Percent of List Price Received*	—	—	—	100.0%	—	—
Inventory of Homes for Sale	1	<b>3</b>	+ 200.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

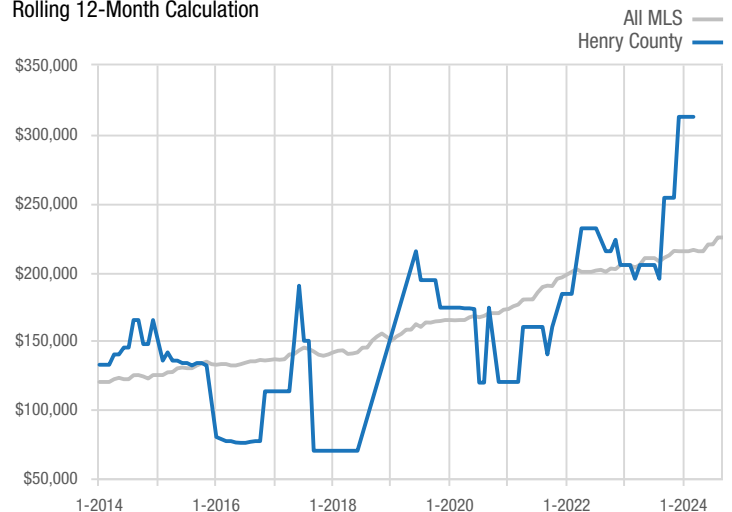
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – September 2024

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Paulding County

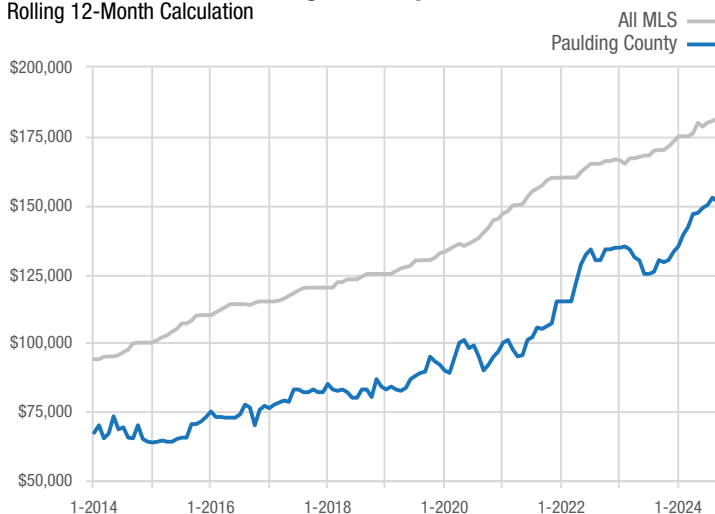
Single Family	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
<b>Key Metrics</b>						
New Listings	15	11	- 26.7%	126	102	- 19.0%
Pending Sales	16	7	- 56.3%	101	80	- 20.8%
Closed Sales	14	8	- 42.9%	101	77	- 23.8%
Days on Market Until Sale	67	52	- 22.4%	69	77	+ 11.6%
Median Sales Price*	\$152,750	<b>\$138,000</b>	- 9.7%	\$125,750	<b>\$154,500</b>	+ 22.9%
Average Sales Price*	\$165,000	<b>\$150,875</b>	- 8.6%	\$146,231	<b>\$167,589</b>	+ 14.6%
Percent of List Price Received*	96.7%	<b>101.0%</b>	+ 4.4%	97.0%	<b>99.3%</b>	+ 2.4%
Inventory of Homes for Sale	31	34	+ 9.7%	—	—	—
Months Supply of Inventory	2.7	4.0	+ 48.1%	—	—	—

Condo-Villa	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	2	—
Pending Sales	0	0	—	0	2	—
Closed Sales	0	0	—	0	2	—
Days on Market Until Sale	—	—	—	—	54	—
Median Sales Price*	—	—	—	—	<b>\$132,000</b>	—
Average Sales Price*	—	—	—	—	<b>\$132,000</b>	—
Percent of List Price Received*	—	—	—	—	<b>96.3%</b>	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

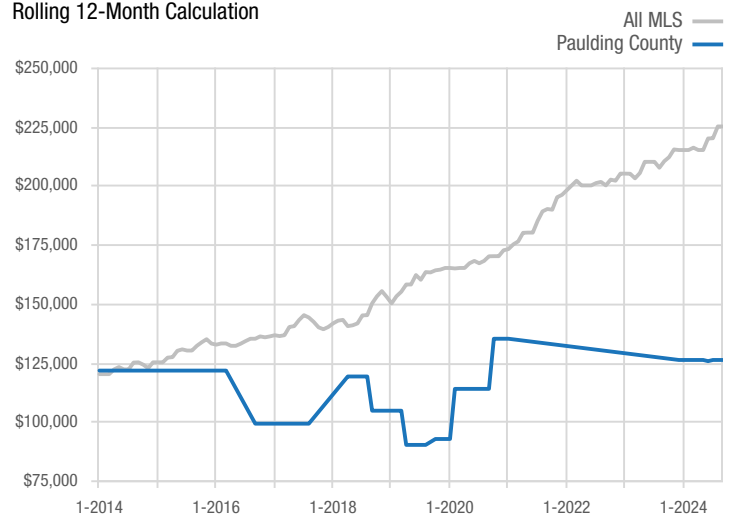
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – September 2024

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Putnam County

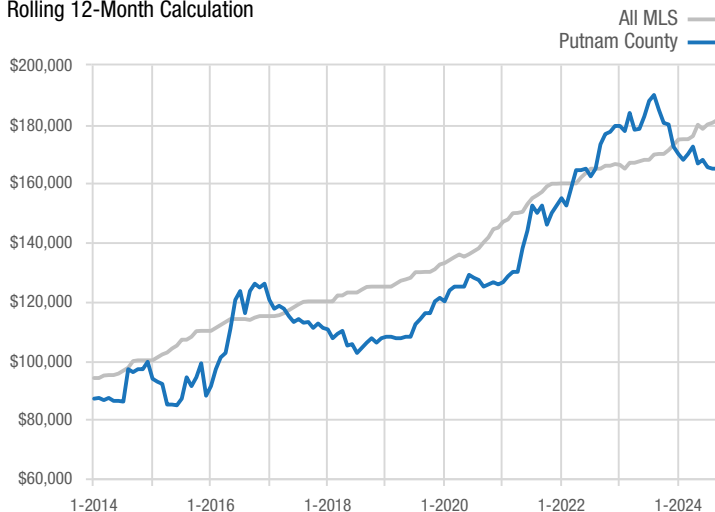
Single Family	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	9	7	- 22.2%	74	84	+ 13.5%
Pending Sales	8	11	+ 37.5%	58	70	+ 20.7%
Closed Sales	9	10	+ 11.1%	55	69	+ 25.5%
Days on Market Until Sale	74	99	+ 33.8%	67	76	+ 13.4%
Median Sales Price*	\$163,000	<b>\$156,950</b>	- 3.7%	\$181,000	<b>\$167,250</b>	- 7.6%
Average Sales Price*	\$196,991	<b>\$184,290</b>	- 6.4%	\$188,243	<b>\$188,830</b>	+ 0.3%
Percent of List Price Received*	99.4%	<b>102.1%</b>	+ 2.7%	99.0%	<b>98.3%</b>	- 0.7%
Inventory of Homes for Sale	25	22	- 12.0%	—	—	—
Months Supply of Inventory	3.5	2.7	- 22.9%	—	—	—

Condo-Villa	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	0	0	—	0	2	—
Pending Sales	0	0	—	0	1	—
Closed Sales	0	0	—	0	1	—
Days on Market Until Sale	—	—	—	—	46	—
Median Sales Price*	—	—	—	—	<b>\$191,150</b>	—
Average Sales Price*	—	—	—	—	<b>\$191,150</b>	—
Percent of List Price Received*	—	—	—	—	<b>106.3%</b>	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

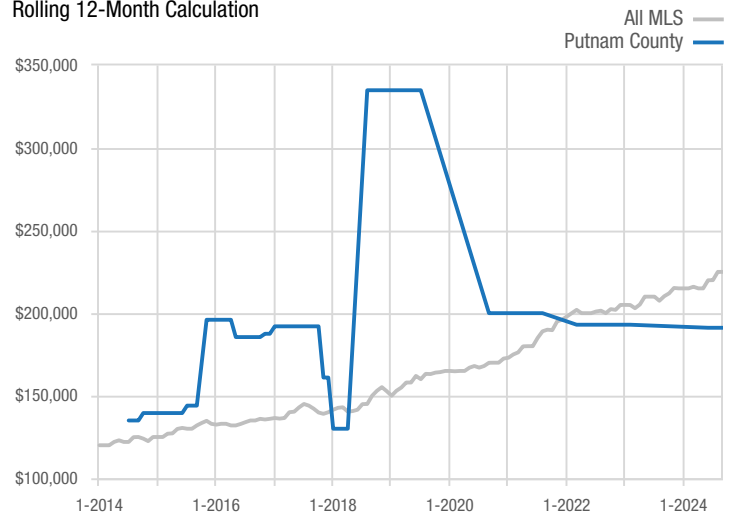
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – September 2024

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Williams County

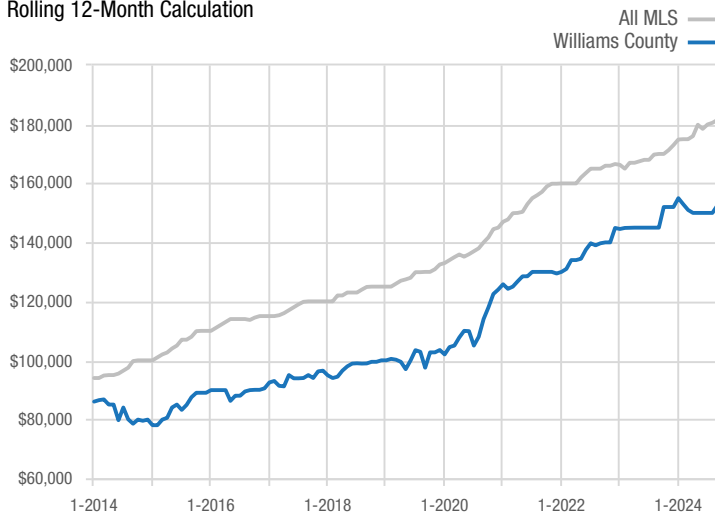
Single Family	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	44	39	- 11.4%	366	365	- 0.3%
Pending Sales	33	45	+ 36.4%	305	284	- 6.9%
Closed Sales	35	44	+ 25.7%	298	283	- 5.0%
Days on Market Until Sale	66	66	0.0%	71	67	- 5.6%
Median Sales Price*	\$140,500	\$160,000	+ 13.9%	\$146,000	\$150,000	+ 2.7%
Average Sales Price*	\$154,474	\$167,602	+ 8.5%	\$164,861	\$172,266	+ 4.5%
Percent of List Price Received*	96.6%	99.0%	+ 2.5%	98.2%	98.9%	+ 0.7%
Inventory of Homes for Sale	94	93	- 1.1%	—	—	—
Months Supply of Inventory	2.9	2.8	- 3.4%	—	—	—

Condo-Villa	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	1	0	- 100.0%	6	4	- 33.3%
Pending Sales	0	0	—	2	4	+ 100.0%
Closed Sales	0	0	—	2	4	+ 100.0%
Days on Market Until Sale	—	—	—	62	48	- 22.6%
Median Sales Price*	—	—	—	\$170,000	\$265,000	+ 55.9%
Average Sales Price*	—	—	—	\$170,000	\$239,975	+ 41.2%
Percent of List Price Received*	—	—	—	96.4%	95.9%	- 0.5%
Inventory of Homes for Sale	4	0	- 100.0%	—	—	—
Months Supply of Inventory	2.0	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

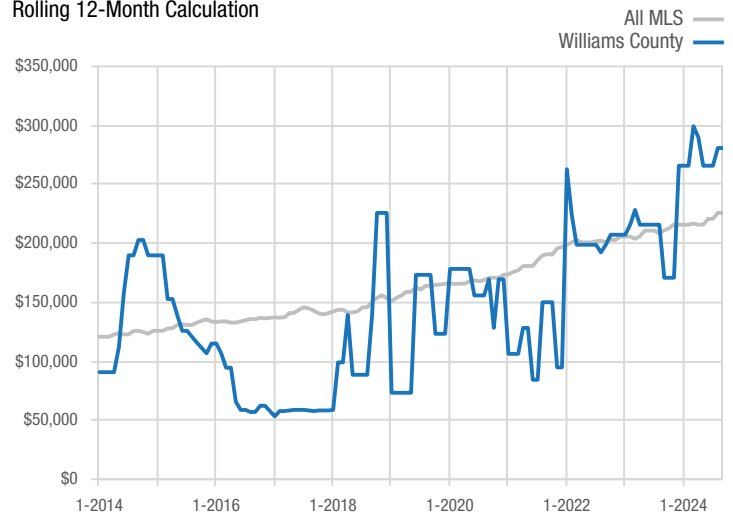
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.