

## Local Market Update – August 2025

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### Western Counties - Defiance, Fulton, Henry, Paulding, Putnam and Williams

In August 2025, the Single Family market showed positive momentum. Closed sales rose 8.1%, while new listings dipped slightly by 3.6%. Homes sold faster, with Days on Market dropping 7.5%. Prices climbed, with the median sales price up 13.4% to \$207,000 and average sales price up 8.5% to \$222,132. Inventory grew from 3 to 4 months, and total volume surged 17.3% to \$32.7M, reflecting strong buyer activity.

Year-to-date, new listings are up 16.2% and closed sales have increased 9.8%, showing steady growth. Home values have continued to rise, with the median sales price up 5.9% and total volume climbing 16.9% to \$204.2M, indicating a healthy and expanding market.

The Condo/Villa market saw mixed results. In August, sales were volatile, with closed sales increasing from 2 to 7, while new listings fell from 5 to 3. Days on Market rose sharply to 103, and prices softened, with the median sales price at \$220,000, slightly below last year. Monthly total volume jumped to \$1.38M, mainly due to higher sales activity.

Year-to-date, condos show strong growth. New listings are up 48.3%, closed sales have increased 25%, and the median sales price is up 22.8%. Total volume rose 29% to \$6.29M, signaling strengthening demand over the long term despite short-term fluctuations.

| Single Family                   | August       |                     |          | Year to Date  |                      |          |
|---------------------------------|--------------|---------------------|----------|---------------|----------------------|----------|
| Key Metrics                     | 2024         | 2025                | % Change | Thru 8-2024   | Thru 8-2025          | % Change |
| New Listings                    | 166          | <b>160</b>          | -3.6%    | 1,144         | 1,329                | 16.2%    |
| Closed Sales                    | 136          | <b>147</b>          | 8.1%     | 911           | 1,000                | 9.8%     |
| Days on Market                  | 67           | <b>62</b>           | -7.5%    | 66            | <b>72</b>            | 9.1%     |
| SP\$/SqFt                       | \$124.52     | <b>\$129.92</b>     | 4.3%     | \$119.95      | <b>\$125.47</b>      | 4.6%     |
| Median Sales Price*             | \$182,500    | <b>\$207,000</b>    | 13.4%    | \$170,000     | <b>\$180,000</b>     | 5.9%     |
| Average Sales Price*            | \$204,718    | <b>\$222,132</b>    | 8.5%     | \$191,716     | <b>\$204,220</b>     | 6.5%     |
| Percent of List Price Received* | 99%          | <b>99%</b>          | 0.0%     | ---           | ---                  | ---      |
| Months Supply of Inventory      | 3            | <b>4</b>            | 33.3%    | ---           | ---                  | ---      |
| Total Volume                    | \$27,841,697 | <b>\$32,653,346</b> | 17.3%    | \$174,652,936 | <b>\$204,220,242</b> | 16.9%    |

| Condo/Villa                     | August     |                    |          | Year to Date |                    |          |
|---------------------------------|------------|--------------------|----------|--------------|--------------------|----------|
| Key Metrics                     | 2024       | 2025               | % Change | Thru 8-2024  | Thru 8-2025        | % Change |
| New Listings                    | 5          | <b>3</b>           | ---      | 29           | <b>43</b>          | 48.3%    |
| Closed Sales                    | 2          | <b>7</b>           | ---      | 24           | <b>30</b>          | 25.0%    |
| Days on Market                  | 66         | <b>103</b>         | ---      | 65           | <b>81</b>          | 24.6%    |
| SP\$/SqFt                       | \$186.89   | <b>\$136.69</b>    | ---      | \$145.73     | <b>\$140.69</b>    | -3.5%    |
| Median Sales Price*             | \$232,500  | <b>\$220,000</b>   | ---      | \$184,000    | <b>\$226,000</b>   | 22.8%    |
| Average Sales Price*            | \$232,500  | <b>\$197,129</b>   | ---      | \$203,323    | <b>\$209,770</b>   | 3.2%     |
| Percent of List Price Received* | 97%        | <b>99%</b>         | ---      | 99%          | <b>99%</b>         | 0.0%     |
| Months Supply of Inventory      | 5          | <b>2</b>           | ---      | ---          | ---                | ---      |
| Total Volume (in 1000's)        | \$ 465,000 | <b>\$1,379,900</b> | ---      | \$4,879,746  | <b>\$6,293,100</b> | 29.0%    |

\*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

# All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



| Key Metrics                    | Historical Sparkbars | 8-2024    | 8-2025    | % Change | YTD 2024  | YTD 2025  | % Change |
|--------------------------------|----------------------|-----------|-----------|----------|-----------|-----------|----------|
| New Listings                   |                      | 1,155     | 1,060     | - 8.2%   | 7,703     | 8,271     | + 7.4%   |
| Pending Sales                  |                      | 899       | 895       | - 0.4%   | 6,142     | 6,437     | + 4.8%   |
| Closed Sales                   |                      | 956       | 902       | - 5.6%   | 6,092     | 6,317     | + 3.7%   |
| Days on Market Until Sale      |                      | 58        | 63        | + 8.6%   | 61        | 67        | + 9.8%   |
| Median Sales Price             |                      | \$205,000 | \$224,900 | + 9.7%   | \$187,500 | \$205,150 | + 9.4%   |
| Average Sales Price            |                      | \$239,861 | \$251,066 | + 4.7%   | \$220,268 | \$238,989 | + 8.5%   |
| Percent of List Price Received |                      | 100.9%    | 100.2%    | - 0.7%   | 100.1%    | 99.7%     | - 0.4%   |
| Housing Affordability Index    |                      | 151       | 135       | - 10.6%  | 165       | 148       | - 10.3%  |
| Inventory of Homes for Sale    |                      | 2,081     | 2,293     | + 10.2%  | —         | —         | —        |
| Months Supply of Inventory     |                      | 2.7       | 2.9       | + 7.4%   | —         | —         | —        |

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## Defiance

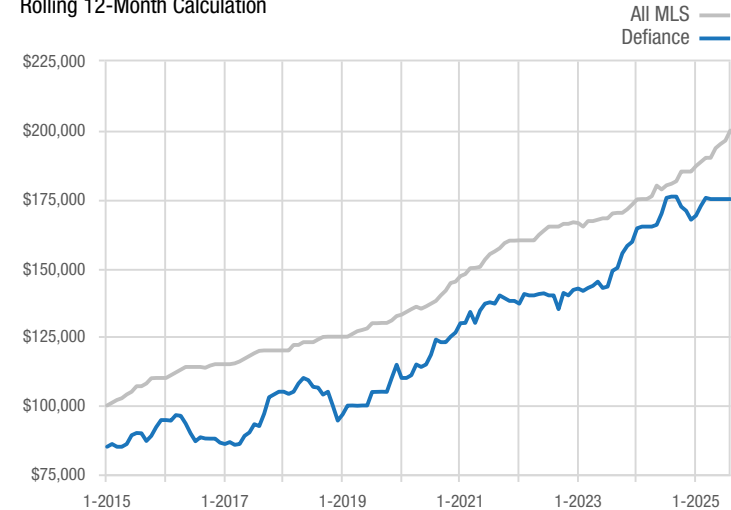
Zip Code 43512

| Single Family                   | August    |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2024      | 2025      | % Change | Thru 8-2024  | Thru 8-2025 | % Change |
| New Listings                    | 37        | 22        | - 40.5%  | 181          | 217         | + 19.9%  |
| Pending Sales                   | 24        | 19        | - 20.8%  | 143          | 167         | + 16.8%  |
| Closed Sales                    | 24        | 20        | - 16.7%  | 140          | 166         | + 18.6%  |
| Days on Market Until Sale       | 62        | 76        | + 22.6%  | 64           | 63          | - 1.6%   |
| Median Sales Price*             | \$175,000 | \$198,200 | + 13.3%  | \$166,650    | \$175,000   | + 5.0%   |
| Average Sales Price*            | \$178,150 | \$244,720 | + 37.4%  | \$188,527    | \$195,754   | + 3.8%   |
| Percent of List Price Received* | 100.5%    | 98.8%     | - 1.7%   | 99.9%        | 98.8%       | - 1.1%   |
| Inventory of Homes for Sale     | 48        | 66        | + 37.5%  | —            | —           | —        |
| Months Supply of Inventory      | 2.4       | 3.1       | + 29.2%  | —            | —           | —        |

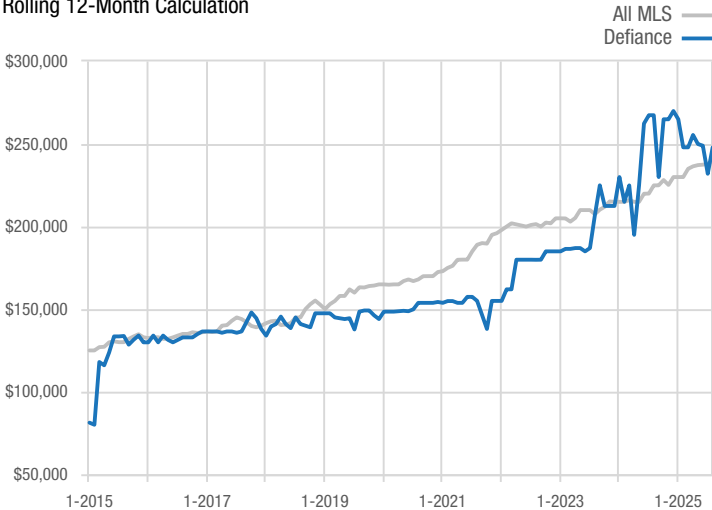
| Condo-Villa                     | August    |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2024      | 2025      | % Change | Thru 8-2024  | Thru 8-2025 | % Change |
| New Listings                    | 1         | 1         | 0.0%     | 11           | 16          | + 45.5%  |
| Pending Sales                   | 2         | 3         | + 50.0%  | 11           | 13          | + 18.2%  |
| Closed Sales                    | 1         | 3         | + 200.0% | 12           | 11          | - 8.3%   |
| Days on Market Until Sale       | 92        | 191       | + 107.6% | 83           | 106         | + 27.7%  |
| Median Sales Price*             | \$185,000 | \$250,000 | + 35.1%  | \$282,450    | \$248,000   | - 12.2%  |
| Average Sales Price*            | \$185,000 | \$259,000 | + 40.0%  | \$233,641    | \$237,209   | + 1.5%   |
| Percent of List Price Received* | 95.9%     | 97.9%     | + 2.1%   | 100.2%       | 99.9%       | - 0.3%   |
| Inventory of Homes for Sale     | 3         | 5         | + 66.7%  | —            | —           | —        |
| Months Supply of Inventory      | 1.6       | 2.9       | + 81.3%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family  
Rolling 12-Month Calculation



Median Sales Price - Condo-Villa  
Rolling 12-Month Calculation



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## Napoleon

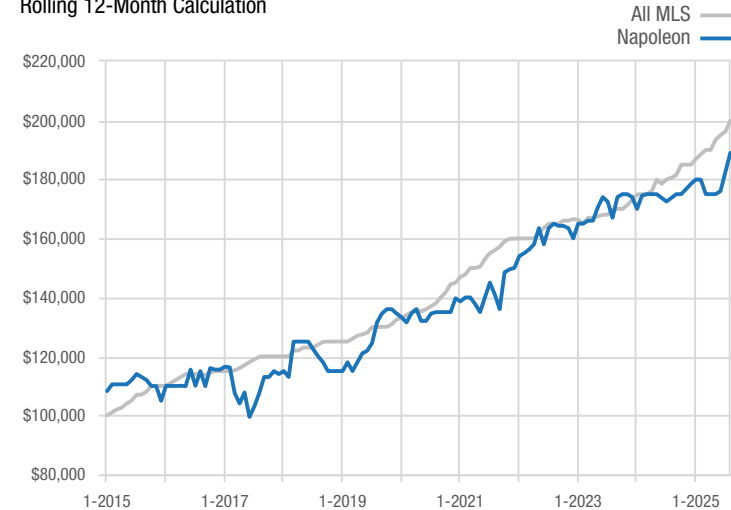
Zip Code 43545

| Single Family                   | August    |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2024      | 2025      | % Change | Thru 8-2024  | Thru 8-2025 | % Change |
| New Listings                    | 7         | 16        | + 128.6% | 71           | 98          | + 38.0%  |
| Pending Sales                   | 5         | 6         | + 20.0%  | 59           | 65          | + 10.2%  |
| Closed Sales                    | 6         | 11        | + 83.3%  | 60           | 66          | + 10.0%  |
| Days on Market Until Sale       | 73        | 71        | - 2.7%   | 69           | 72          | + 4.3%   |
| Median Sales Price*             | \$161,250 | \$177,500 | + 10.1%  | \$175,000    | \$189,000   | + 8.0%   |
| Average Sales Price*            | \$207,417 | \$226,630 | + 9.3%   | \$172,453    | \$205,085   | + 18.9%  |
| Percent of List Price Received* | 102.8%    | 105.2%    | + 2.3%   | 99.8%        | 99.7%       | - 0.1%   |
| Inventory of Homes for Sale     | 24        | 36        | + 50.0%  | —            | —           | —        |
| Months Supply of Inventory      | 3.2       | 3.9       | + 21.9%  | —            | —           | —        |

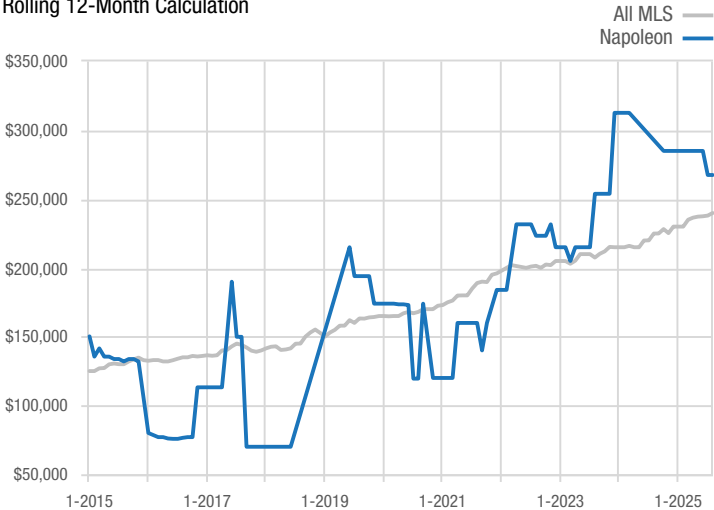
| Condo-Villa                     | August |      |          | Year to Date |             |          |
|---------------------------------|--------|------|----------|--------------|-------------|----------|
| Key Metrics                     | 2024   | 2025 | % Change | Thru 8-2024  | Thru 8-2025 | % Change |
| New Listings                    | 1      | 0    | - 100.0% | 2            | 2           | 0.0%     |
| Pending Sales                   | 0      | 0    | —        | 0            | 3           | —        |
| Closed Sales                    | 0      | 0    | —        | 0            | 3           | —        |
| Days on Market Until Sale       | —      | —    | —        | —            | 156         | —        |
| Median Sales Price*             | —      | —    | —        | —            | \$250,000   | —        |
| Average Sales Price*            | —      | —    | —        | —            | \$284,667   | —        |
| Percent of List Price Received* | —      | —    | —        | —            | 95.5%       | —        |
| Inventory of Homes for Sale     | 2      | 0    | - 100.0% | —            | —           | —        |
| Months Supply of Inventory      | —      | —    | —        | —            | —           | —        |

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Median Sales Price - Single Family  
Rolling 12-Month Calculation



Median Sales Price - Condo-Villa  
Rolling 12-Month Calculation



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## Bryan

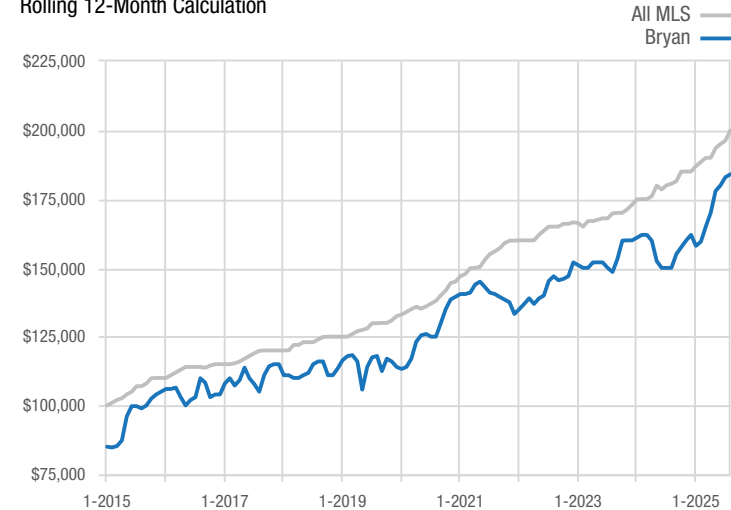
Zip Code 43506

| Single Family                   | August    |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2024      | 2025      | % Change | Thru 8-2024  | Thru 8-2025 | % Change |
| New Listings                    | 19        | 16        | - 15.8%  | 154          | 141         | - 8.4%   |
| Pending Sales                   | 11        | 16        | + 45.5%  | 114          | 126         | + 10.5%  |
| Closed Sales                    | 9         | 17        | + 88.9%  | 116          | 127         | + 9.5%   |
| Days on Market Until Sale       | 50        | 71        | + 42.0%  | 64           | 78          | + 21.9%  |
| Median Sales Price*             | \$180,000 | \$191,000 | + 6.1%   | \$149,000    | \$184,000   | + 23.5%  |
| Average Sales Price*            | \$181,267 | \$186,635 | + 3.0%   | \$168,943    | \$192,584   | + 14.0%  |
| Percent of List Price Received* | 96.9%     | 97.3%     | + 0.4%   | 99.4%        | 98.3%       | - 1.1%   |
| Inventory of Homes for Sale     | 54        | 43        | - 20.4%  | —            | —           | —        |
| Months Supply of Inventory      | 3.7       | 2.5       | - 32.4%  | —            | —           | —        |

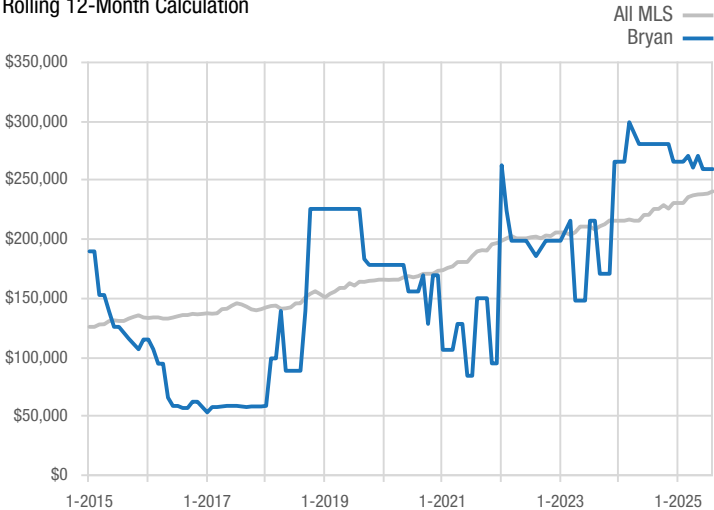
| Condo-Villa                     | August |      |          | Year to Date |             |          |
|---------------------------------|--------|------|----------|--------------|-------------|----------|
| Key Metrics                     | 2024   | 2025 | % Change | Thru 8-2024  | Thru 8-2025 | % Change |
| New Listings                    | 0      | 1    | —        | 1            | 4           | + 300.0% |
| Pending Sales                   | 0      | 0    | —        | 2            | 2           | 0.0%     |
| Closed Sales                    | 0      | 0    | —        | 2            | 2           | 0.0%     |
| Days on Market Until Sale       | —      | —    | —        | 62           | 87          | + 40.3%  |
| Median Sales Price*             | —      | —    | —        | \$265,000    | \$258,750   | - 2.4%   |
| Average Sales Price*            | —      | —    | —        | \$265,000    | \$258,750   | - 2.4%   |
| Percent of List Price Received* | —      | —    | —        | 93.0%        | 97.0%       | + 4.3%   |
| Inventory of Homes for Sale     | 0      | 2    | —        | —            | —           | —        |
| Months Supply of Inventory      | —      | 2.0  | —        | —            | —           | —        |

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Median Sales Price - Single Family  
Rolling 12-Month Calculation



Median Sales Price - Condo-Villa  
Rolling 12-Month Calculation



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## Wauseon

Zip Code 43567

| Single Family                   | August    |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2024      | 2025      | % Change | Thru 8-2024  | Thru 8-2025 | % Change |
| New Listings                    | 10        | 9         | - 10.0%  | 68           | 90          | + 32.4%  |
| Pending Sales                   | 7         | 10        | + 42.9%  | 51           | 59          | + 15.7%  |
| Closed Sales                    | 5         | 10        | + 100.0% | 48           | 58          | + 20.8%  |
| Days on Market Until Sale       | 58        | 43        | - 25.9%  | 70           | 60          | - 14.3%  |
| Median Sales Price*             | \$255,000 | \$249,000 | - 2.4%   | \$215,000    | \$230,000   | + 7.0%   |
| Average Sales Price*            | \$252,000 | \$280,000 | + 11.1%  | \$239,498    | \$279,355   | + 16.6%  |
| Percent of List Price Received* | 99.4%     | 100.2%    | + 0.8%   | 100.0%       | 99.0%       | - 1.0%   |
| Inventory of Homes for Sale     | 21        | 34        | + 61.9%  | —            | —           | —        |
| Months Supply of Inventory      | 2.8       | 4.2       | + 50.0%  | —            | —           | —        |

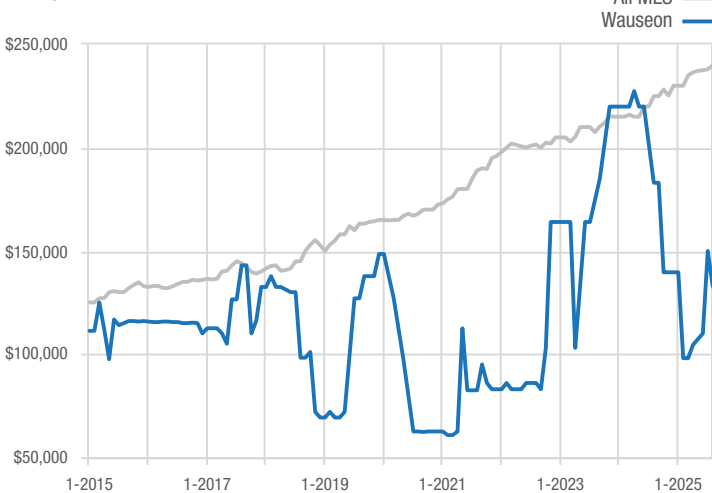
| Condo-Villa                     | August |           |          | Year to Date |             |          |
|---------------------------------|--------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2024   | 2025      | % Change | Thru 8-2024  | Thru 8-2025 | % Change |
| New Listings                    | 2      | 1         | - 50.0%  | 4            | 10          | + 150.0% |
| Pending Sales                   | 0      | 2         | —        | 2            | 9           | + 350.0% |
| Closed Sales                    | 0      | 3         | —        | 2            | 9           | + 350.0% |
| Days on Market Until Sale       | —      | 40        | —        | 46           | 39          | - 15.2%  |
| Median Sales Price*             | —      | \$132,900 | —        | \$129,500    | \$132,900   | + 2.6%   |
| Average Sales Price*            | —      | \$153,633 | —        | \$129,500    | \$160,378   | + 23.8%  |
| Percent of List Price Received* | —      | 100.2%    | —        | 97.6%        | 99.5%       | + 1.9%   |
| Inventory of Homes for Sale     | 2      | 1         | - 50.0%  | —            | —           | —        |
| Months Supply of Inventory      | 2.0    | 0.6       | - 70.0%  | —            | —           | —        |

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### Median Sales Price - Single Family



### Median Sales Price - Condo-Villa



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## Archbold

Zip Code 43502

| Single Family                   | August    |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2024      | 2025      | % Change | Thru 8-2024  | Thru 8-2025 | % Change |
| New Listings                    | 1         | 8         | + 700.0% | 39           | 48          | + 23.1%  |
| Pending Sales                   | 4         | 10        | + 150.0% | 40           | 35          | - 12.5%  |
| Closed Sales                    | 7         | 8         | + 14.3%  | 41           | 33          | - 19.5%  |
| Days on Market Until Sale       | 57        | 73        | + 28.1%  | 66           | 72          | + 9.1%   |
| Median Sales Price*             | \$238,500 | \$281,000 | + 17.8%  | \$207,000    | \$245,000   | + 18.4%  |
| Average Sales Price*            | \$247,486 | \$295,250 | + 19.3%  | \$213,061    | \$255,900   | + 20.1%  |
| Percent of List Price Received* | 99.3%     | 98.3%     | - 1.0%   | 99.3%        | 99.2%       | - 0.1%   |
| Inventory of Homes for Sale     | 13        | 14        | + 7.7%   | —            | —           | —        |
| Months Supply of Inventory      | 2.8       | 3.6       | + 28.6%  | —            | —           | —        |

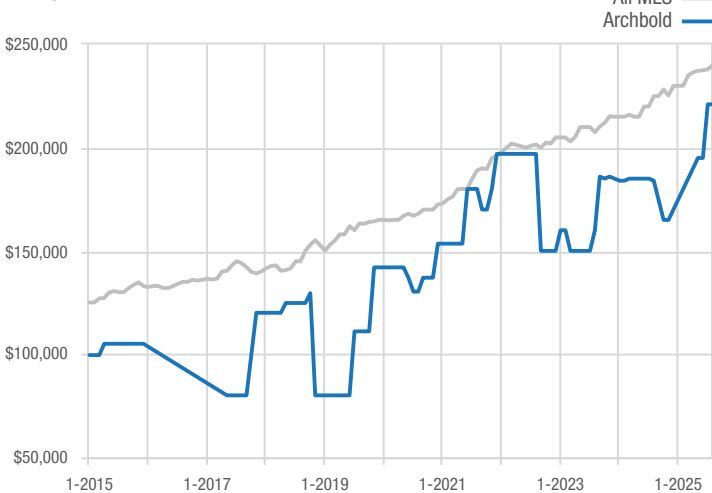
| Condo-Villa                     | August |      |          | Year to Date |             |          |
|---------------------------------|--------|------|----------|--------------|-------------|----------|
| Key Metrics                     | 2024   | 2025 | % Change | Thru 8-2024  | Thru 8-2025 | % Change |
| New Listings                    | 0      | 0    | —        | 0            | 2           | —        |
| Pending Sales                   | 0      | 0    | —        | 0            | 2           | —        |
| Closed Sales                    | 0      | 0    | —        | 0            | 2           | —        |
| Days on Market Until Sale       | —      | —    | —        | —            | 81          | —        |
| Median Sales Price*             | —      | —    | —        | —            | \$221,000   | —        |
| Average Sales Price*            | —      | —    | —        | —            | \$221,000   | —        |
| Percent of List Price Received* | —      | —    | —        | —            | 100.2%      | —        |
| Inventory of Homes for Sale     | 0      | 0    | —        | —            | —           | —        |
| Months Supply of Inventory      | —      | —    | —        | —            | —           | —        |

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### Median Sales Price - Single Family



### Median Sales Price - Condo-Villa



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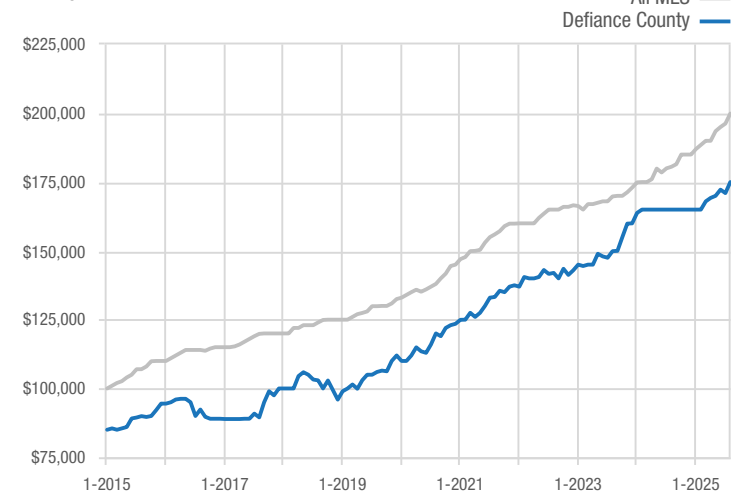
## Defiance County

| Single Family                   | August    |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2024      | 2025      | % Change | Thru 8-2024  | Thru 8-2025 | % Change |
| New Listings                    | 46        | 30        | - 34.8%  | 242          | 297         | + 22.7%  |
| Pending Sales                   | 30        | 23        | - 23.3%  | 201          | 225         | + 11.9%  |
| Closed Sales                    | 30        | 26        | - 13.3%  | 199          | 224         | + 12.6%  |
| Days on Market Until Sale       | 62        | 69        | + 11.3%  | 65           | 68          | + 4.6%   |
| Median Sales Price*             | \$157,500 | \$194,200 | + 23.3%  | \$163,500    | \$175,000   | + 7.0%   |
| Average Sales Price*            | \$182,187 | \$236,473 | + 29.8%  | \$181,665    | \$195,924   | + 7.8%   |
| Percent of List Price Received* | 100.8%    | 99.0%     | - 1.8%   | 98.8%        | 98.5%       | - 0.3%   |
| Inventory of Homes for Sale     | 68        | 95        | + 39.7%  | —            | —           | —        |
| Months Supply of Inventory      | 2.5       | 3.4       | + 36.0%  | —            | —           | —        |

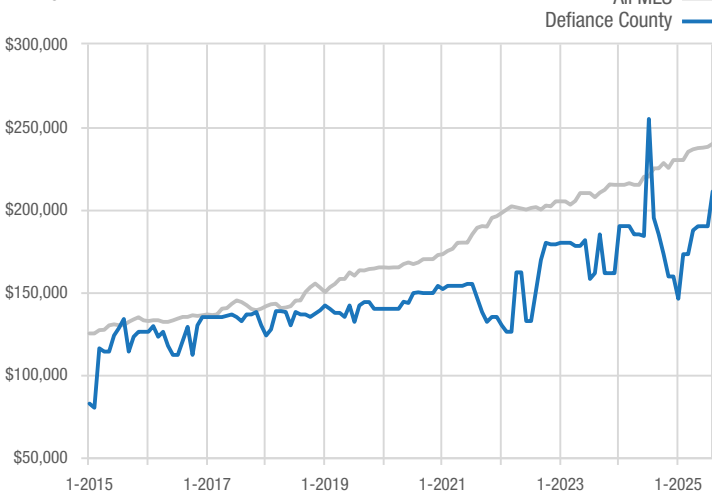
| Condo-Villa                     | August    |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2024      | 2025      | % Change | Thru 8-2024  | Thru 8-2025 | % Change |
| New Listings                    | 1         | 1         | 0.0%     | 15           | 19          | + 26.7%  |
| Pending Sales                   | 2         | 3         | + 50.0%  | 14           | 15          | + 7.1%   |
| Closed Sales                    | 1         | 4         | + 300.0% | 15           | 13          | - 13.3%  |
| Days on Market Until Sale       | 92        | 150       | + 63.0%  | 76           | 93          | + 22.4%  |
| Median Sales Price*             | \$185,000 | \$247,000 | + 33.5%  | \$185,000    | \$244,000   | + 31.9%  |
| Average Sales Price*            | \$185,000 | \$229,750 | + 24.2%  | \$213,713    | \$223,938   | + 4.8%   |
| Percent of List Price Received* | 95.9%     | 98.3%     | + 2.5%   | 99.7%        | 99.9%       | + 0.2%   |
| Inventory of Homes for Sale     | 4         | 6         | + 50.0%  | —            | —           | —        |
| Months Supply of Inventory      | 1.8       | 3.2       | + 77.8%  | —            | —           | —        |

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### Median Sales Price - Single Family



### Median Sales Price - Condo-Villa



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# Local Market Update – August 2025

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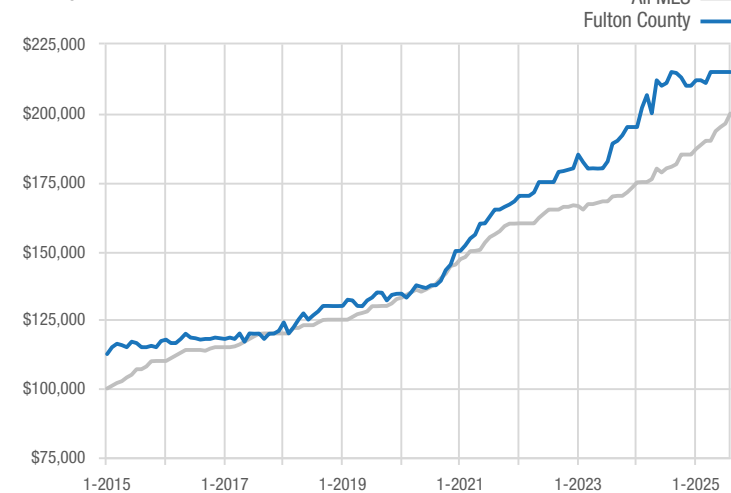
## Fulton County

| Single Family                   | August    |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2024      | 2025      | % Change | Thru 8-2024  | Thru 8-2025 | % Change |
| New Listings                    | 30        | 33        | + 10.0%  | 261          | 278         | + 6.5%   |
| Pending Sales                   | 29        | 31        | + 6.9%   | 221          | 201         | - 9.0%   |
| Closed Sales                    | 33        | 35        | + 6.1%   | 220          | 201         | - 8.6%   |
| Days on Market Until Sale       | 73        | 52        | - 28.8%  | 60           | 61          | + 1.7%   |
| Median Sales Price*             | \$250,000 | \$247,650 | - 0.9%   | \$215,000    | \$225,000   | + 4.7%   |
| Average Sales Price*            | \$281,064 | \$256,017 | - 8.9%   | \$239,441    | \$251,655   | + 5.1%   |
| Percent of List Price Received* | 99.0%     | 101.5%    | + 2.5%   | 99.6%        | 99.8%       | + 0.2%   |
| Inventory of Homes for Sale     | 66        | 84        | + 27.3%  | —            | —           | —        |
| Months Supply of Inventory      | 2.4       | 3.2       | + 33.3%  | —            | —           | —        |

| Condo-Villa                     | August |           |          | Year to Date |             |          |
|---------------------------------|--------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2024   | 2025      | % Change | Thru 8-2024  | Thru 8-2025 | % Change |
| New Listings                    | 2      | 1         | - 50.0%  | 4            | 13          | + 225.0% |
| Pending Sales                   | 0      | 2         | —        | 2            | 11          | + 450.0% |
| Closed Sales                    | 0      | 3         | —        | 2            | 11          | + 450.0% |
| Days on Market Until Sale       | —      | 40        | —        | 46           | 47          | + 2.2%   |
| Median Sales Price*             | —      | \$132,900 | —        | \$129,500    | \$190,000   | + 46.7%  |
| Average Sales Price*            | —      | \$153,633 | —        | \$129,500    | \$171,400   | + 32.4%  |
| Percent of List Price Received* | —      | 100.2%    | —        | 97.6%        | 99.7%       | + 2.2%   |
| Inventory of Homes for Sale     | 2      | 2         | 0.0%     | —            | —           | —        |
| Months Supply of Inventory      | 1.6    | 1.2       | - 25.0%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price - Single Family



### Median Sales Price - Condo-Villa



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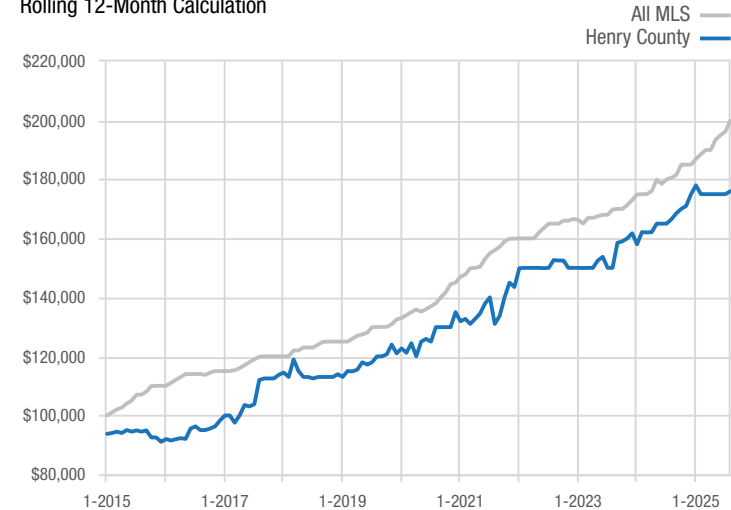
## Henry County

| Single Family                   | August    |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2024      | 2025      | % Change | Thru 8-2024  | Thru 8-2025 | % Change |
| New Listings                    | 14        | 31        | + 121.4% | 145          | 202         | + 39.3%  |
| Pending Sales                   | 16        | 15        | - 6.3%   | 126          | 134         | + 6.3%   |
| Closed Sales                    | 16        | 18        | + 12.5%  | 125          | 131         | + 4.8%   |
| Days on Market Until Sale       | 66        | 64        | - 3.0%   | 63           | 69          | + 9.5%   |
| Median Sales Price*             | \$161,250 | \$175,000 | + 8.5%   | \$166,000    | \$175,000   | + 5.4%   |
| Average Sales Price*            | \$193,719 | \$199,456 | + 3.0%   | \$175,965    | \$197,756   | + 12.4%  |
| Percent of List Price Received* | 99.3%     | 103.8%    | + 4.5%   | 99.6%        | 99.1%       | - 0.5%   |
| Inventory of Homes for Sale     | 35        | 77        | + 120.0% | —            | —           | —        |
| Months Supply of Inventory      | 2.2       | 4.4       | + 100.0% | —            | —           | —        |

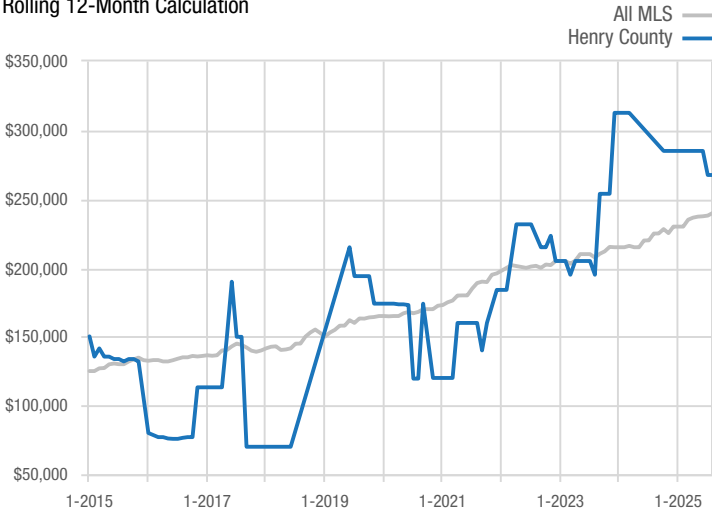
| Condo-Villa                     | August |      |          | Year to Date |             |          |
|---------------------------------|--------|------|----------|--------------|-------------|----------|
| Key Metrics                     | 2024   | 2025 | % Change | Thru 8-2024  | Thru 8-2025 | % Change |
| New Listings                    | 1      | 0    | - 100.0% | 2            | 2           | 0.0%     |
| Pending Sales                   | 0      | 0    | —        | 0            | 3           | —        |
| Closed Sales                    | 0      | 0    | —        | 0            | 3           | —        |
| Days on Market Until Sale       | —      | —    | —        | —            | 156         | —        |
| Median Sales Price*             | —      | —    | —        | —            | \$250,000   | —        |
| Average Sales Price*            | —      | —    | —        | —            | \$284,667   | —        |
| Percent of List Price Received* | —      | —    | —        | —            | 95.5%       | —        |
| Inventory of Homes for Sale     | 2      | 0    | - 100.0% | —            | —           | —        |
| Months Supply of Inventory      | —      | —    | —        | —            | —           | —        |

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Median Sales Price - Single Family  
Rolling 12-Month Calculation



Median Sales Price - Condo-Villa  
Rolling 12-Month Calculation



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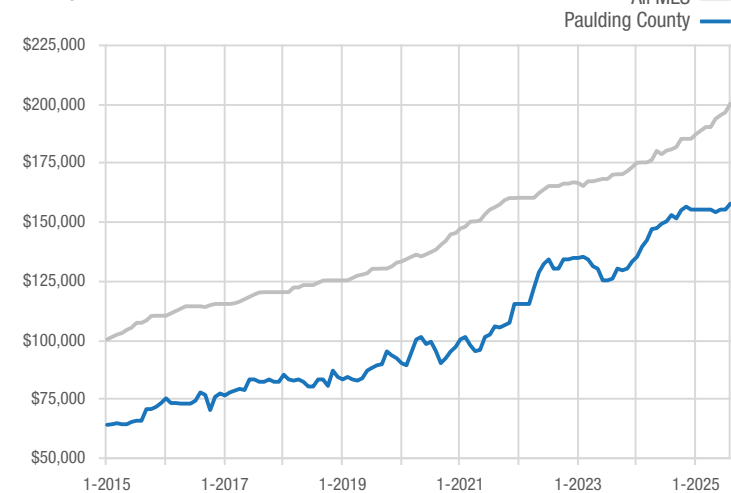
## Paulding County

| Single Family                   | August    |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2024      | 2025      | % Change | Thru 8-2024  | Thru 8-2025 | % Change |
| New Listings                    | 12        | 9         | - 25.0%  | 92           | 129         | + 40.2%  |
| Pending Sales                   | 11        | 17        | + 54.5%  | 73           | 106         | + 45.2%  |
| Closed Sales                    | 9         | 19        | + 111.1% | 69           | 104         | + 50.7%  |
| Days on Market Until Sale       | 74        | 65        | - 12.2%  | 80           | 83          | + 3.8%   |
| Median Sales Price*             | \$173,000 | \$170,000 | - 1.7%   | \$155,000    | \$158,700   | + 2.4%   |
| Average Sales Price*            | \$165,472 | \$227,908 | + 37.7%  | \$169,527    | \$179,936   | + 6.1%   |
| Percent of List Price Received* | 100.8%    | 98.8%     | - 2.0%   | 99.1%        | 98.4%       | - 0.7%   |
| Inventory of Homes for Sale     | 31        | 33        | + 6.5%   | —            | —           | —        |
| Months Supply of Inventory      | 3.3       | 2.7       | - 18.2%  | —            | —           | —        |

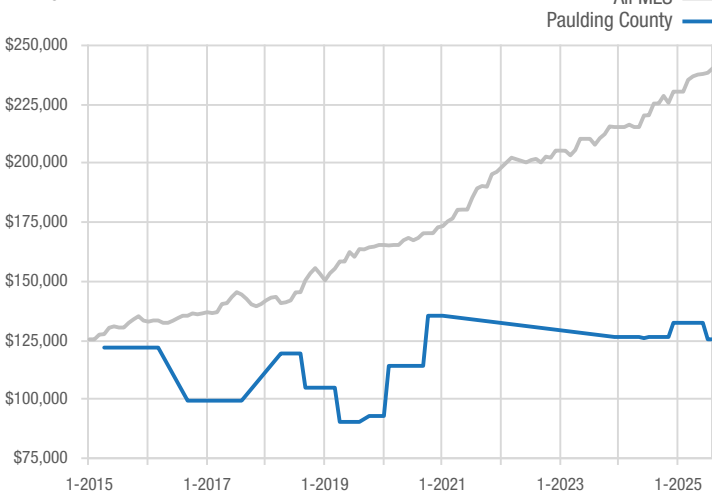
| Condo-Villa                     | August |      |          | Year to Date |             |          |
|---------------------------------|--------|------|----------|--------------|-------------|----------|
| Key Metrics                     | 2024   | 2025 | % Change | Thru 8-2024  | Thru 8-2025 | % Change |
| New Listings                    | 0      | 0    | —        | 2            | 3           | + 50.0%  |
| Pending Sales                   | 0      | 0    | —        | 2            | 1           | - 50.0%  |
| Closed Sales                    | 0      | 0    | —        | 2            | 1           | - 50.0%  |
| Days on Market Until Sale       | —      | —    | —        | 54           | 75          | + 38.9%  |
| Median Sales Price*             | —      | —    | —        | \$132,000    | \$125,000   | - 5.3%   |
| Average Sales Price*            | —      | —    | —        | \$132,000    | \$125,000   | - 5.3%   |
| Percent of List Price Received* | —      | —    | —        | 96.3%        | 100.0%      | + 3.8%   |
| Inventory of Homes for Sale     | 0      | 2    | —        | —            | —           | —        |
| Months Supply of Inventory      | —      | 2.0  | —        | —            | —           | —        |

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### Median Sales Price - Single Family



### Median Sales Price - Condo-Villa



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## Putnam County

| Single Family                   | August    |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2024      | 2025      | % Change | Thru 8-2024  | Thru 8-2025 | % Change |
| New Listings                    | 13        | 12        | - 7.7%   | 77           | 100         | + 29.9%  |
| Pending Sales                   | 11        | 8         | - 27.3%  | 59           | 69          | + 16.9%  |
| Closed Sales                    | 15        | 6         | - 60.0%  | 59           | 65          | + 10.2%  |
| Days on Market Until Sale       | 82        | 44        | - 46.3%  | 72           | 78          | + 8.3%   |
| Median Sales Price*             | \$165,000 | \$243,750 | + 47.7%  | \$167,750    | \$195,000   | + 16.2%  |
| Average Sales Price*            | \$188,653 | \$229,892 | + 21.9%  | \$189,613    | \$211,331   | + 11.5%  |
| Percent of List Price Received* | 99.4%     | 99.6%     | + 0.2%   | 97.6%        | 98.1%       | + 0.5%   |
| Inventory of Homes for Sale     | 29        | 35        | + 20.7%  | —            | —           | —        |
| Months Supply of Inventory      | 3.7       | 4.0       | + 8.1%   | —            | —           | —        |

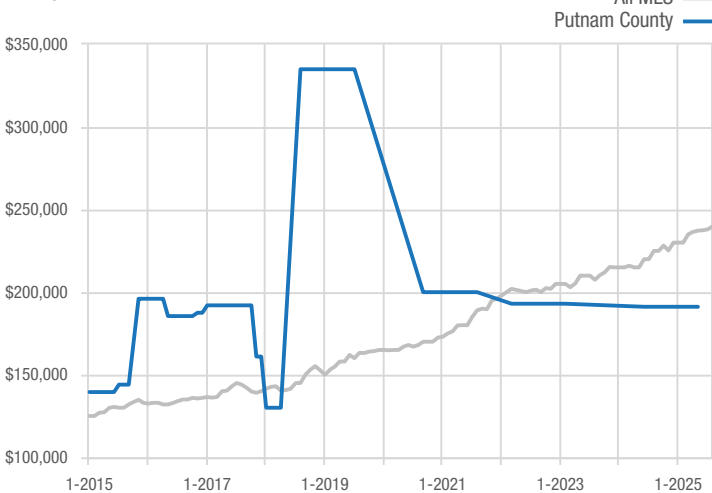
| Condo-Villa                     | August |      |          | Year to Date |             |          |
|---------------------------------|--------|------|----------|--------------|-------------|----------|
| Key Metrics                     | 2024   | 2025 | % Change | Thru 8-2024  | Thru 8-2025 | % Change |
| New Listings                    | 1      | 0    | - 100.0% | 2            | 2           | 0.0%     |
| Pending Sales                   | 0      | 0    | —        | 1            | 0           | - 100.0% |
| Closed Sales                    | 0      | 0    | —        | 1            | 0           | - 100.0% |
| Days on Market Until Sale       | —      | —    | —        | 46           | —           | —        |
| Median Sales Price*             | —      | —    | —        | \$191,150    | —           | —        |
| Average Sales Price*            | —      | —    | —        | \$191,150    | —           | —        |
| Percent of List Price Received* | —      | —    | —        | 106.3%       | —           | —        |
| Inventory of Homes for Sale     | 1      | 3    | + 200.0% | —            | —           | —        |
| Months Supply of Inventory      | 1.0    | —    | —        | —            | —           | —        |

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### Median Sales Price - Single Family



### Median Sales Price - Condo-Villa



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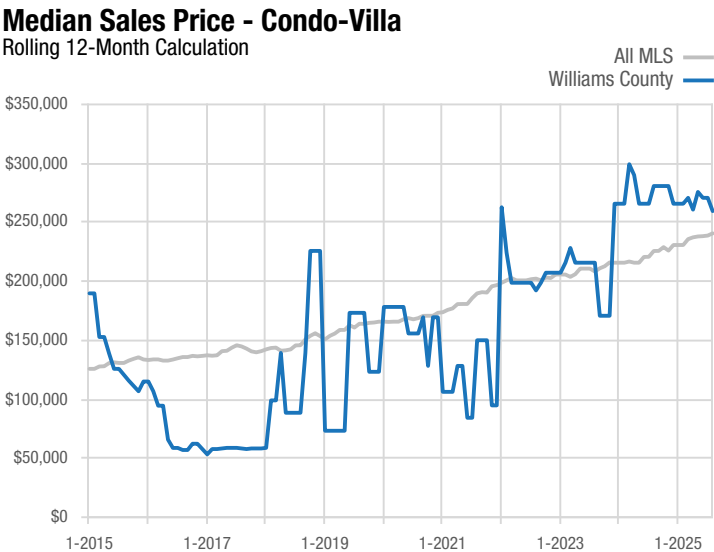
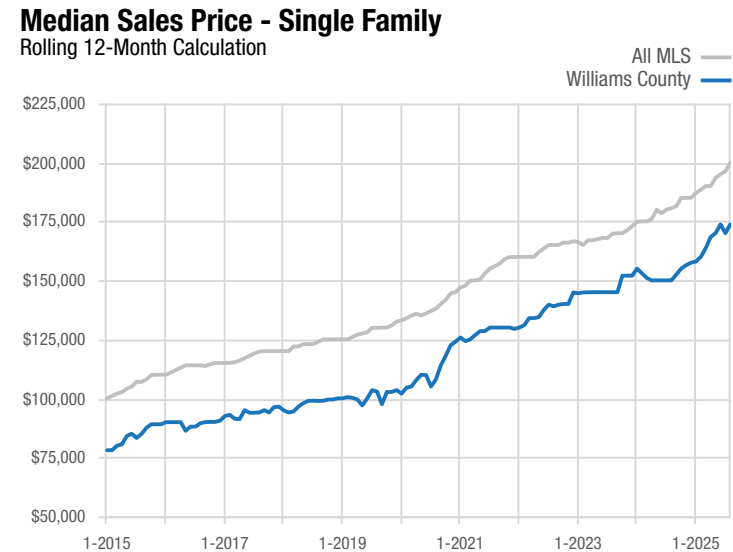


## Williams County

| Single Family                   | August    |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2024      | 2025      | % Change | Thru 8-2024  | Thru 8-2025 | % Change |
| New Listings                    | 51        | 33        | - 35.3%  | 327          | 311         | - 4.9%   |
| Pending Sales                   | 32        | 39        | + 21.9%  | 239          | 271         | + 13.4%  |
| Closed Sales                    | 33        | 42        | + 27.3%  | 239          | 274         | + 14.6%  |
| Days on Market Until Sale       | 59        | 66        | + 11.9%  | 67           | 79          | + 17.9%  |
| Median Sales Price*             | \$168,000 | \$185,000 | + 10.1%  | \$150,000    | \$175,000   | + 16.7%  |
| Average Sales Price*            | \$177,095 | \$191,380 | + 8.1%   | \$173,131    | \$185,762   | + 7.3%   |
| Percent of List Price Received* | 97.2%     | 95.6%     | - 1.6%   | 98.8%        | 97.8%       | - 1.0%   |
| Inventory of Homes for Sale     | 107       | 88        | - 17.8%  | —            | —           | —        |
| Months Supply of Inventory      | 3.4       | 2.6       | - 23.5%  | —            | —           | —        |

| Condo-Villa                     | August    |      |          | Year to Date |             |          |
|---------------------------------|-----------|------|----------|--------------|-------------|----------|
| Key Metrics                     | 2024      | 2025 | % Change | Thru 8-2024  | Thru 8-2025 | % Change |
| New Listings                    | 0         | 1    | —        | 4            | 4           | 0.0%     |
| Pending Sales                   | 0         | 0    | —        | 4            | 2           | - 50.0%  |
| Closed Sales                    | 1         | 0    | - 100.0% | 4            | 2           | - 50.0%  |
| Days on Market Until Sale       | 39        | —    | —        | 48           | 87          | + 81.3%  |
| Median Sales Price*             | \$280,000 | —    | —        | \$265,000    | \$258,750   | - 2.4%   |
| Average Sales Price*            | \$280,000 | —    | —        | \$239,975    | \$258,750   | + 7.8%   |
| Percent of List Price Received* | 97.7%     | —    | —        | 95.9%        | 97.0%       | + 1.1%   |
| Inventory of Homes for Sale     | 0         | 2    | —        | —            | —           | —        |
| Months Supply of Inventory      | —         | 2.0  | —        | —            | —           | —        |

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