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Western Counties - Defiance, Fulton, Henry, Paulding, Putnam and Williams

In July 2025, the single-family housing market in the western counties of Northwest Ohio saw strong listing and sales activity compared to July 2024. New listings rose 24.3% to 210, while closed sales increased 10.6% to 167. However, homes took longer to sell, with the average days on market jumping 32.1% to 74 days. Price trends were mixed—price per square foot dipped 1.7% to \$123.37, the median sales price slipped 0.8% to \$176,000, and the average sales price fell slightly by 0.9% to \$201,954. Despite this, total sales volume for the month climbed 11.8% to \$33.7 million. Year-to-date, the market is notably stronger than in 2024, with listings up 19.2%, closed sales up 10.1%, and modest price gains contributing to a 16.9% increase in total volume.

The condo/villa market showed a different pattern. In July 2025, new listings surged from 3 to 10, but closed sales fell from 6 to 3, and homes stayed on the market significantly longer—rising from 87 to 136 days. Prices for the month were higher than last year, with the median sales price at \$247,000 and the average at \$243,000, alongside a notable jump in price per square foot to \$164.16. Year-to-date, condo/villa listings are up 66.7%, closed sales have grown 4.5%, and median prices have increased 30.3%, with average prices up 6.5%. Inventory levels also expanded, with months supply rising from 1 to 7, indicating more options for buyers.

Single Family		July		Year to Date			
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change	
New Listings	169	210	24.3%	978	1166	19.2%	
Closed Sales	151	167	10.6%	775	853	10.1%	
Days on Market	56	74	32.1%	66	74	12.1%	
SP\$/SqFt	\$125.50	\$123.37	-1.7%	\$119.15	\$124.70	4.7%	
Median Sales Price*	\$177,500	\$176,000	-0.8%	\$167,000	\$179,000	7.2%	
Average Sales Price*	\$203,696	\$201,954	-0.9%	\$189,434	\$201,134	6.2%	
Percent of List Price Received*							
Months Supply of Inventory	3	3	0.0%				
Total Volume	\$30,155,122	\$33,726,329	11.8%	\$146,811,239	\$171,566,896	16.9%	

Condo/Villa		July		Year to Date			
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change	
New Listings	3	10		24	40	66.7%	
Closed Sales	6	3		22	23	4.5%	
Days on Market	87	136		65	75	15.4%	
SP\$/SqFt	\$133.70	\$164.16		\$141.99	\$141.91	-0.1%	
Median Sales Price*	\$202,000	\$247,000		\$178,000	\$232,000	30.3%	
Average Sales Price*	\$198,300	\$243,000		\$200,670	\$213,617	6.5%	
Percent of List Price Received*	101	99%		99%	99%	0.0%	
Months Supply of Inventory	1	7					
Total Volume (in 1000's)	\$ 1,189,800	\$729,000		\$4,414,746	\$4,913,200	11.3%	

^{*}Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	false	false	% Change	false	false	% Change
New Listings	7-2023 1-2024 7-2024 1-2025 7-2025	1,137	1,125	- 1.1%	6,548	7,112	+ 8.6%
Pending Sales	7-2023 1-2024 7-2024 1-2025 7-2025	886	961	+ 8.5%	5,243	5,544	+ 5.7%
Closed Sales	7-2023 1-2024 7-2024 1-2025 7-2025	882	945	+ 7.1%	5,136	5,412	+ 5.4%
Days on Market Until Sale	7-2023 1-2024 7-2024 1-2025 7-2025	54	65	+ 20.4%	62	67	+ 8.1%
Median Sales Price	7-2023 1-2024 7-2024 1-2025 7-2025	\$202,000	\$214,700	+ 6.3%	\$185,000	\$201,000	+ 8.6%
Average Sales Price	7-2023 1-2024 7-2024 1-2025 7-2025	\$230,477	\$246,543	+ 7.0%	\$216,700	\$237,040	+ 9.4%
Percent of List Price Received	7-2023 1-2024 7-2024 1-2025 7-2025	100.6%	100.0%	- 0.6%	99.9%	99.7%	- 0.2%
Housing Affordability Index	7-2023 1-2024 7-2024 1-2025 7-2025	148	140	- 5.4%	162	149	- 8.0%
Inventory of Homes for Sale	7-2023 1-2024 7-2024 1-2025 7-2025	2,011	2,227	+ 10.7%			_
Months Supply of Inventory	7-2023 1-2024 7-2024 1-2025 7-2025	2.7	2.8	+ 3.7%	_		_

Local Market Update — July 2025This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.

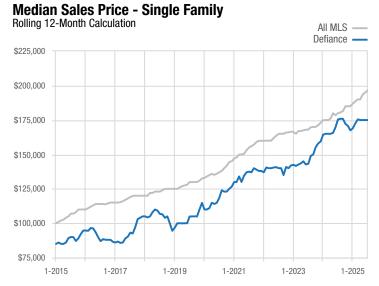


Defiance

Single Family		July			Year to Date	
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change
New Listings	25	30	+ 20.0%	144	195	+ 35.4%
Pending Sales	27	20	- 25.9%	119	148	+ 24.4%
Closed Sales	26	19	- 26.9%	116	146	+ 25.9%
Days on Market Until Sale	48	73	+ 52.1%	64	62	- 3.1%
Median Sales Price*	\$183,700	\$171,000	- 6.9%	\$166,650	\$175,000	+ 5.0%
Average Sales Price*	\$223,593	\$200,800	- 10.2%	\$190,674	\$189,001	- 0.9%
Percent of List Price Received*	100.9%	100.2%	- 0.7%	99.7%	98.8%	- 0.9%
Inventory of Homes for Sale	39	65	+ 66.7%		_	_
Months Supply of Inventory	2.0	3.0	+ 50.0%		_	

Condo-Villa		July			Year to Date			
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change		
New Listings	1	4	+ 300.0%	10	15	+ 50.0%		
Pending Sales	3	2	- 33.3%	9	10	+ 11.1%		
Closed Sales	4	1	- 75.0%	11	8	- 27.3%		
Days on Market Until Sale	112	93	- 17.0%	82	75	- 8.5%		
Median Sales Price*	\$282,450	\$232,000	- 17.9%	\$299,900	\$240,000	- 20.0%		
Average Sales Price*	\$243,700	\$232,000	- 4.8%	\$238,063	\$229,038	- 3.8%		
Percent of List Price Received*	102.5%	97.7%	- 4.7%	100.6%	100.7%	+ 0.1%		
Inventory of Homes for Sale	4	7	+ 75.0%		_	_		
Months Supply of Inventory	2.1	4.3	+ 104.8%		<u> </u>	_		

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





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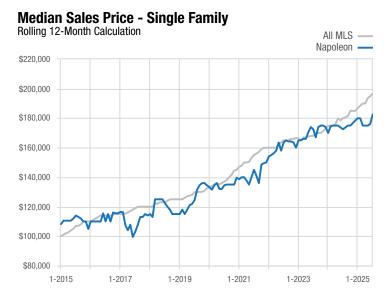


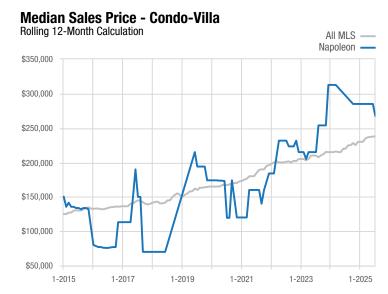
Napoleon

Single Family		July			Year to Date	
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change
New Listings	12	10	- 16.7%	64	80	+ 25.0%
Pending Sales	5	16	+ 220.0%	54	59	+ 9.3%
Closed Sales	8	16	+ 100.0%	54	55	+ 1.9%
Days on Market Until Sale	54	86	+ 59.3%	69	72	+ 4.3%
Median Sales Price*	\$120,000	\$186,500	+ 55.4%	\$179,900	\$189,000	+ 5.1%
Average Sales Price*	\$134,200	\$203,431	+ 51.6%	\$168,495	\$201,095	+ 19.3%
Percent of List Price Received*	97.1%	98.6%	+ 1.5%	99.5%	98.6%	- 0.9%
Inventory of Homes for Sale	23	28	+ 21.7%		_	_
Months Supply of Inventory	2.8	3.0	+ 7.1%		_	_

Condo-Villa		July			Year to Date			
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change		
New Listings	0	0		1	2	+ 100.0%		
Pending Sales	0	1	_	0	3	_		
Closed Sales	0	1	_	0	3	_		
Days on Market Until Sale	_	265	_		156	_		
Median Sales Price*	_	\$250,000	_		\$250,000	_		
Average Sales Price*	_	\$250,000	_		\$284,667	_		
Percent of List Price Received*	_	96.2%			95.5%			
Inventory of Homes for Sale	1	1	0.0%		_	_		
Months Supply of Inventory	_	0.8			_	_		

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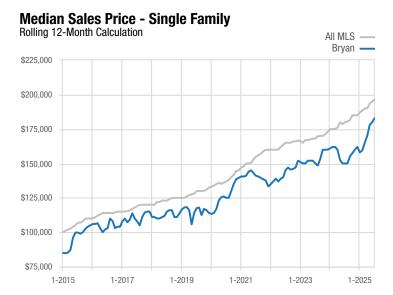


Bryan

Single Family		July			Year to Date	
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change
New Listings	29	19	- 34.5%	135	123	- 8.9%
Pending Sales	15	20	+ 33.3%	103	110	+ 6.8%
Closed Sales	19	19	0.0%	107	110	+ 2.8%
Days on Market Until Sale	49	69	+ 40.8%	65	79	+ 21.5%
Median Sales Price*	\$167,450	\$179,900	+ 7.4%	\$147,000	\$182,000	+ 23.8%
Average Sales Price*	\$178,778	\$204,052	+ 14.1%	\$167,887	\$193,504	+ 15.3%
Percent of List Price Received*	99.3%	97.9%	- 1.4%	99.6%	98.4%	- 1.2%
Inventory of Homes for Sale	50	42	- 16.0%		_	_
Months Supply of Inventory	3.4	2.5	- 26.5%		_	_

Condo-Villa		July			Year to Date		
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change	
New Listings	0	0		1	3	+ 200.0%	
Pending Sales	0	0		2	2	0.0%	
Closed Sales	0	0		2	2	0.0%	
Days on Market Until Sale	_	_		62	87	+ 40.3%	
Median Sales Price*	_			\$265,000	\$258,750	- 2.4%	
Average Sales Price*	_	_		\$265,000	\$258,750	- 2.4%	
Percent of List Price Received*	_			93.0%	97.0%	+ 4.3%	
Inventory of Homes for Sale	0	1	_		_	_	
Months Supply of Inventory	_	1.0			_	_	

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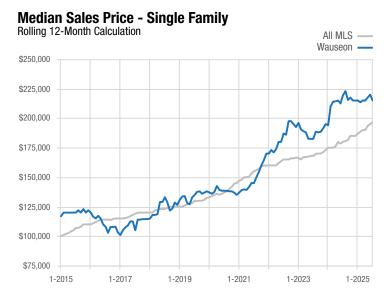


Wauseon

Single Family		July			Year to Date	
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change
New Listings	10	18	+ 80.0%	58	80	+ 37.9%
Pending Sales	8	8	0.0%	44	48	+ 9.1%
Closed Sales	9	7	- 22.2%	43	48	+ 11.6%
Days on Market Until Sale	59	45	- 23.7%	72	63	- 12.5%
Median Sales Price*	\$315,000	\$215,000	- 31.7%	\$213,000	\$215,000	+ 0.9%
Average Sales Price*	\$283,611	\$274,286	- 3.3%	\$238,010	\$279,226	+ 17.3%
Percent of List Price Received*	101.8%	99.3%	- 2.5%	100.1%	98.7%	- 1.4%
Inventory of Homes for Sale	19	36	+ 89.5%	_	_	_
Months Supply of Inventory	2.4	4.6	+ 91.7%		_	_

Condo-Villa		July			Year to Date			
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change		
New Listings	0	3		2	9	+ 350.0%		
Pending Sales	1	1	0.0%	2	7	+ 250.0%		
Closed Sales	1	0	- 100.0%	2	6	+ 200.0%		
Days on Market Until Sale	58	_		46	39	- 15.2%		
Median Sales Price*	\$76,000	_		\$129,500	\$150,000	+ 15.8%		
Average Sales Price*	\$76,000	_		\$129,500	\$163,750	+ 26.4%		
Percent of List Price Received*	95.1%	_		97.6%	99.2%	+ 1.6%		
Inventory of Homes for Sale	0	2	_		_	_		
Months Supply of Inventory	_	1.3			_	_		

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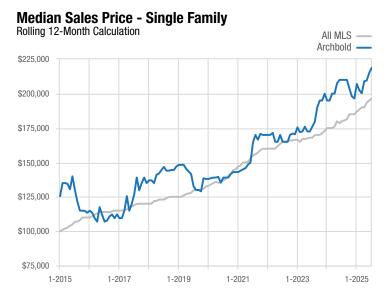


Archbold

Single Family		July			Year to Date	
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change
New Listings	8	10	+ 25.0%	38	39	+ 2.6%
Pending Sales	3	6	+ 100.0%	36	25	- 30.6%
Closed Sales	1	6	+ 500.0%	34	25	- 26.5%
Days on Market Until Sale	33	72	+ 118.2%	68	72	+ 5.9%
Median Sales Price*	\$219,000	\$227,500	+ 3.9%	\$195,000	\$230,000	+ 17.9%
Average Sales Price*	\$219,000	\$241,333	+ 10.2%	\$205,759	\$243,308	+ 18.2%
Percent of List Price Received*	102.4%	98.7%	- 3.6%	99.3%	99.4%	+ 0.1%
Inventory of Homes for Sale	16	16	0.0%		_	_
Months Supply of Inventory	3.4	4.7	+ 38.2%		_	_

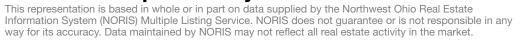
Condo-Villa		July			Year to Date			
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change		
New Listings	0	0		0	2	_		
Pending Sales	0	0		0	2	_		
Closed Sales	0	1		0	2	_		
Days on Market Until Sale	_	49			81	_		
Median Sales Price*	_	\$247,000			\$221,000	_		
Average Sales Price*	_	\$247,000			\$221,000	_		
Percent of List Price Received*	_	102.9%			100.2%	_		
Inventory of Homes for Sale	0	0	_		_	_		
Months Supply of Inventory	_	_			_	_		

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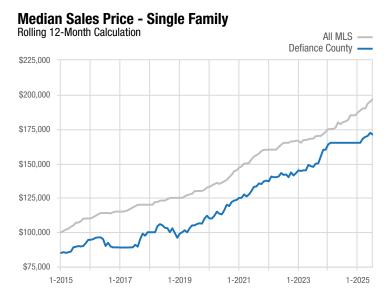


Defiance County

Single Family		July			Year to Date			
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change		
New Listings	33	44	+ 33.3%	196	266	+ 35.7%		
Pending Sales	30	33	+ 10.0%	171	201	+ 17.5%		
Closed Sales	33	32	- 3.0%	169	198	+ 17.2%		
Days on Market Until Sale	49	77	+ 57.1%	66	68	+ 3.0%		
Median Sales Price*	\$170,500	\$163,000	- 4.4%	\$163,500	\$172,000	+ 5.2%		
Average Sales Price*	\$192,752	\$191,722	- 0.5%	\$181,571	\$190,573	+ 5.0%		
Percent of List Price Received*	99.5%	99.2%	- 0.3%	98.4%	98.5%	+ 0.1%		
Inventory of Homes for Sale	56	93	+ 66.1%		_	_		
Months Supply of Inventory	2.0	3.3	+ 65.0%		_	_		

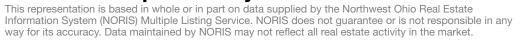
Condo-Villa		July			Year to Date			
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change		
New Listings	1	6	+ 500.0%	14	18	+ 28.6%		
Pending Sales	3	3	0.0%	12	12	0.0%		
Closed Sales	4	1	- 75.0%	14	9	- 35.7%		
Days on Market Until Sale	112	93	- 17.0%	74	68	- 8.1%		
Median Sales Price*	\$282,450	\$232,000	- 17.9%	\$219,000	\$232,000	+ 5.9%		
Average Sales Price*	\$243,700	\$232,000	- 4.8%	\$215,764	\$221,356	+ 2.6%		
Percent of List Price Received*	102.5%	97.7%	- 4.7%	100.0%	100.6%	+ 0.6%		
Inventory of Homes for Sale	5	8	+ 60.0%		_	_		
Months Supply of Inventory	2.2	4.4	+ 100.0%		_	_		

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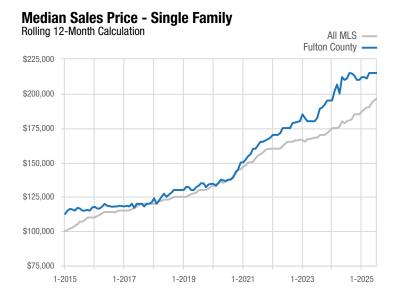


Fulton County

Single Family		July			Year to Date	
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change
New Listings	34	47	+ 38.2%	231	238	+ 3.0%
Pending Sales	36	38	+ 5.6%	192	168	- 12.5%
Closed Sales	39	38	- 2.6%	187	166	- 11.2%
Days on Market Until Sale	45	58	+ 28.9%	58	63	+ 8.6%
Median Sales Price*	\$219,000	\$218,750	- 0.1%	\$204,000	\$215,000	+ 5.4%
Average Sales Price*	\$252,233	\$272,506	+ 8.0%	\$231,935	\$250,777	+ 8.1%
Percent of List Price Received*	100.2%	100.7%	+ 0.5%	99.7%	99.5%	- 0.2%
Inventory of Homes for Sale	69	81	+ 17.4%		_	_
Months Supply of Inventory	2.5	3.1	+ 24.0%		_	_

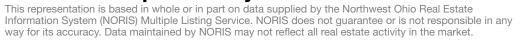
Condo-Villa		July			Year to Date			
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change		
New Listings	0	4		2	12	+ 500.0%		
Pending Sales	1	1	0.0%	2	9	+ 350.0%		
Closed Sales	1	1	0.0%	2	8	+ 300.0%		
Days on Market Until Sale	58	49	- 15.5%	46	49	+ 6.5%		
Median Sales Price*	\$76,000	\$247,000	+ 225.0%	\$129,500	\$192,500	+ 48.6%		
Average Sales Price*	\$76,000	\$247,000	+ 225.0%	\$129,500	\$178,063	+ 37.5%		
Percent of List Price Received*	95.1%	102.9%	+ 8.2%	97.6%	99.5%	+ 1.9%		
Inventory of Homes for Sale	0	3	_		_	_		
Months Supply of Inventory	_	1.9			<u> </u>	_		

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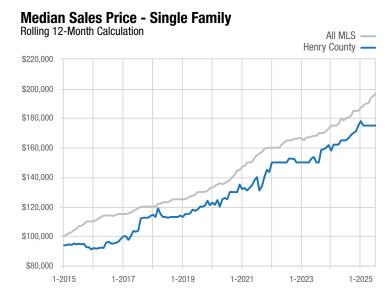


Henry County

Single Family		July			Year to Date	
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change
New Listings	19	27	+ 42.1%	131	168	+ 28.2%
Pending Sales	17	24	+ 41.2%	110	119	+ 8.2%
Closed Sales	22	23	+ 4.5%	109	113	+ 3.7%
Days on Market Until Sale	59	78	+ 32.2%	63	70	+ 11.1%
Median Sales Price*	\$155,500	\$185,000	+ 19.0%	\$167,000	\$175,000	+ 4.8%
Average Sales Price*	\$167,355	\$195,422	+ 16.8%	\$173,335	\$197,507	+ 13.9%
Percent of List Price Received*	98.8%	98.3%	- 0.5%	99.7%	98.4%	- 1.3%
Inventory of Homes for Sale	39	64	+ 64.1%		_	_
Months Supply of Inventory	2.4	3.7	+ 54.2%		_	_

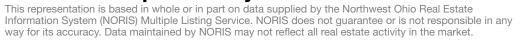
Condo-Villa		July			Year to Date			
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change		
New Listings	0	0		1	2	+ 100.0%		
Pending Sales	0	1		0	3	_		
Closed Sales	0	1		0	3	_		
Days on Market Until Sale	_	265			156	_		
Median Sales Price*	_	\$250,000			\$250,000	_		
Average Sales Price*	_	\$250,000			\$284,667	_		
Percent of List Price Received*	_	96.2%			95.5%	_		
Inventory of Homes for Sale	1	1	0.0%		_	_		
Months Supply of Inventory	_	0.8			_			

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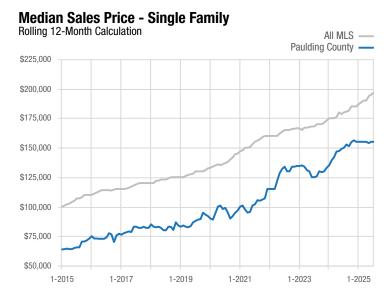


Paulding County

Single Family		July			Year to Date			
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change		
New Listings	16	15	- 6.3%	80	120	+ 50.0%		
Pending Sales	9	18	+ 100.0%	62	90	+ 45.2%		
Closed Sales	9	15	+ 66.7%	60	85	+ 41.7%		
Days on Market Until Sale	71	81	+ 14.1%	80	87	+ 8.8%		
Median Sales Price*	\$153,900	\$155,000	+ 0.7%	\$154,200	\$155,000	+ 0.5%		
Average Sales Price*	\$196,572	\$144,927	- 26.3%	\$170,135	\$169,213	- 0.5%		
Percent of List Price Received*	96.8%	99.9%	+ 3.2%	98.9%	98.3%	- 0.6%		
Inventory of Homes for Sale	33	44	+ 33.3%		_	_		
Months Supply of Inventory	3.7	3.7	0.0%		_	_		

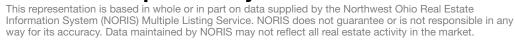
Condo-Villa		July			Year to Date		
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change	
New Listings	1	0	- 100.0%	2	3	+ 50.0%	
Pending Sales	1	0	- 100.0%	2	1	- 50.0%	
Closed Sales	1	0	- 100.0%	2	1	- 50.0%	
Days on Market Until Sale	18	_		54	75	+ 38.9%	
Median Sales Price*	\$139,000			\$132,000	\$125,000	- 5.3%	
Average Sales Price*	\$139,000	_		\$132,000	\$125,000	- 5.3%	
Percent of List Price Received*	100.0%			96.3%	100.0%	+ 3.8%	
Inventory of Homes for Sale	0	2	_		_	_	
Months Supply of Inventory	_	2.0			_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





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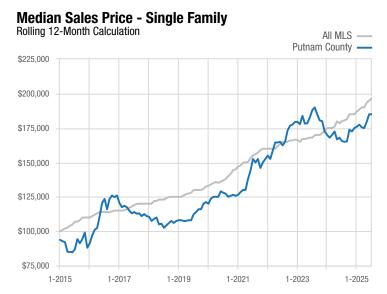


Putnam County

Single Family		July			Year to Date	
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change
New Listings	11	16	+ 45.5%	64	86	+ 34.4%
Pending Sales	9	11	+ 22.2%	48	59	+ 22.9%
Closed Sales	7	15	+ 114.3%	44	59	+ 34.1%
Days on Market Until Sale	69	78	+ 13.0%	69	82	+ 18.8%
Median Sales Price*	\$149,000	\$175,000	+ 17.4%	\$170,000	\$185,000	+ 8.8%
Average Sales Price*	\$180,286	\$197,115	+ 9.3%	\$189,947	\$209,443	+ 10.3%
Percent of List Price Received*	93.8%	98.4%	+ 4.9%	97.0%	98.0%	+ 1.0%
Inventory of Homes for Sale	28	33	+ 17.9%		_	_
Months Supply of Inventory	3.9	3.7	- 5.1%		_	_

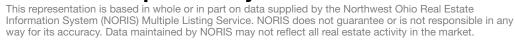
Condo-Villa		July			Year to Date		
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change	
New Listings	0	0		1	2	+ 100.0%	
Pending Sales	0	0		1	0	- 100.0%	
Closed Sales	0	0		1	0	- 100.0%	
Days on Market Until Sale	_	-	_	46	_	_	
Median Sales Price*	_		_	\$191,150	_	_	
Average Sales Price*	_	-	_	\$191,150	_	_	
Percent of List Price Received*	_			106.3%	_		
Inventory of Homes for Sale	0	3	_		_	_	
Months Supply of Inventory	_				_	_	

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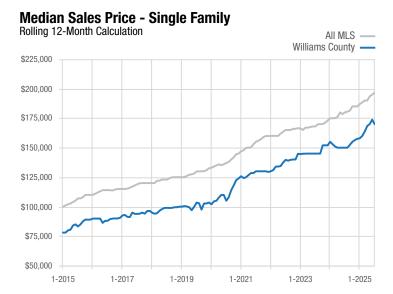


Williams County

Single Family		July			Year to Date	
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change
New Listings	56	49	- 12.5%	276	275	- 0.4%
Pending Sales	35	40	+ 14.3%	207	231	+ 11.6%
Closed Sales	40	44	+ 10.0%	206	232	+ 12.6%
Days on Market Until Sale	64	79	+ 23.4%	69	82	+ 18.8%
Median Sales Price*	\$175,250	\$145,750	- 16.8%	\$150,000	\$173,750	+ 15.8%
Average Sales Price*	\$184,133	\$172,743	- 6.2%	\$172,519	\$184,756	+ 7.1%
Percent of List Price Received*	100.7%	98.7%	- 2.0%	99.1%	98.2%	- 0.9%
Inventory of Homes for Sale	99	99	0.0%		_	_
Months Supply of Inventory	3.0	2.9	- 3.3%		_	_

Condo-Villa		July			Year to Date		
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change	
New Listings	1	0	- 100.0%	4	3	- 25.0%	
Pending Sales	1	0	- 100.0%	4	2	- 50.0%	
Closed Sales	0	0		3	2	- 33.3%	
Days on Market Until Sale	_	_		51	87	+ 70.6%	
Median Sales Price*	_			\$250,000	\$258,750	+ 3.5%	
Average Sales Price*	_	_		\$226,633	\$258,750	+ 14.2%	
Percent of List Price Received*	_			95.3%	97.0%	+ 1.8%	
Inventory of Homes for Sale	0	1	_	_	_	_	
Months Supply of Inventory	_	1.0			_	_	

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