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Western Counties - Defiance, Fulton, Henry, Paulding, Putnam and Williams

Single Family Homes: Expanding Activity and Steady Price Growth

The Single Family market in the western counties continued its upward trend in June 2025. New listings rose by 11.5% year-over-year, while closed sales increased 23.6%, reflecting rising buyer activity. The average days on market lengthened from 58 to 70 days (+20.7%), suggesting a slight cooling in how quickly homes are being sold. Prices remained strong: the average sales price increased 7.2% to \$200,813, and the median sales price spiked to \$178,950. Although the reported 952.6% jump in median price appears distorted—likely due to a reporting anomaly in the 2024 figure—it still reflects overall price appreciation. Total volume reached over \$30.1 million for the month, up 29.9%. Year-to-date, listings and sales were up 17.6% and 9.8%, respectively, while price per square foot grew 6.2%. Inventory expanded modestly from 3 to 4 months, offering slightly more breathing room in a seller-leaning market.

Condo/Villa Homes: Modest Market with Increasing Momentum

While smaller in volume, the Condo/Villa market also showed healthy signs of growth. Though new listings fell slightly in June (from 5 to 4), year-to-date numbers are up 42.9%. Closed sales remained steady year-over-year at 4, and rose 25% year-to-date. The average sales price jumped to \$193,100 in June (+33.6%), while the median reached \$199,950. Price per square foot climbed to \$142.71, though the year-to-date figure of \$138.57 was slightly down from 2024. Inventory increased to 4 months from 3, which may indicate a slight shift toward a more balanced market. Total dollar volume in June rose 33.6% year-over-year, contributing to a 29.7% increase in year-to-date volume to over \$4.18 million.

Single Family		Мау			Year to Date			
Key Metrics	2024	2025	% Change	Thru 5-2024	Thru 5-2025	% Change		
New Listings	160	193	20.6%	635	751	18.3%		
Closed Sales	121	104	-14.0%	501	532	6.2%		
Days on Market	52	68	30.8%	70	75	7.1%		
SP\$/SqFt	\$115.14	\$125.87	9.3%	\$116.54	\$125.15	7.4%		
Median Sales Price*	\$170,000	\$190,500	12.1%	\$165,000	\$180,000	9.1%		
Average Sales Price*	\$193,323	\$206,800	7.0%	\$186,577	\$200,999	7.7%		
Percent of List Price Received*	102%	98%	-3.9%	99%				
Months Supply of Inventory	3	5	66.7%					
Total Volume	\$23,392,094	\$21,917,945	-6.3%	\$93,475,061	\$107,342,479	14.8%		

Condo/Villa	May			Year to Date		
Key Metrics	2024	2025	% Change	Thru 5-2024	Thru 5-2025	% Change
New Listings	4	4		16	26	62.5%
Closed Sales	6	3		12	16	33.3%
Days on Market	45	51		56	66	17.9%
SP\$/SqFt	\$145.40	\$136.37		\$151.98	\$137.53	-9.5%
Median Sales Price*	199950	\$195,000		\$216,500	\$221,500	2.3%
Average Sales Price*	\$214,883.00	\$185,000		\$220,566	\$213,238	-3.3%
Percent of List Price Received*	98	98%		98%	100%	2.0%
Months Supply of Inventory	2	5				
Total Volume (in 1000's)	\$ 1,289,300	\$555,000		\$2,646,796	\$3,411,800	28.9%

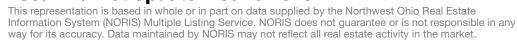
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All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	6-2024	6-2025	% Change	YTD 2024	YTD 2025	% Change
New Listings	6-2023 12-2023 6-2024 12-2024 6-2025	1,030	1,062	+ 3.1%	5,411	5,888	+ 8.8%
Pending Sales	6-2023 12-2023 6-2024 12-2024 6-2025	830	980	+ 18.1%	4,357	4,573	+ 5.0%
Closed Sales	6-2023 12-2023 6-2024 12-2024 6-2025	782	1,012	+ 29.4%	4,254	4,451	+ 4.6%
Days on Market Until Sale	6-2023 12-2023 6-2024 12-2024 6-2025	54	65	+ 20.4%	63	68	+ 7.9%
Median Sales Price	6-2023 12-2023 6-2024 12-2024 6-2025	\$195,000	\$217,625	+ 11.6%	\$180,000	\$200,000	+ 11.1%
Average Sales Price	6-2023 12-2023 6-2024 12-2024 6-2025	\$229,803	\$251,937	+ 9.6%	\$213,848	\$234,980	+ 9.9%
Percent of List Price Received	6-2023 12-2023 6-2024 12-2024 6-2025	101.2%	100.3%	- 0.9%	99.8%	99.6%	- 0.2%
Housing Affordability Index	6-2023 12-2023 6-2024 12-2024 6-2025	152	138	- 9.2%	165	150	- 9.1%
Inventory of Homes for Sale	6-2023 12-2023 6-2024 12-2024 6-2025	1,893	2,146	+ 13.4%	_		_
Months Supply of Inventory	6-2023 12-2023 6-2024 12-2024 6-2025	2.5	2.7	+ 8.0%	_	_	_



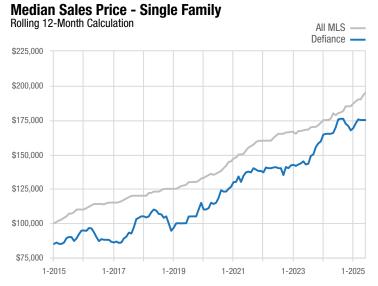


Defiance

Single Family		June			Year to Date			
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change		
New Listings	26	31	+ 19.2%	119	163	+ 37.0%		
Pending Sales	15	19	+ 26.7%	92	128	+ 39.1%		
Closed Sales	19	23	+ 21.1%	90	127	+ 41.1%		
Days on Market Until Sale	61	49	- 19.7%	69	60	- 13.0%		
Median Sales Price*	\$195,000	\$208,500	+ 6.9%	\$165,000	\$175,000	+ 6.1%		
Average Sales Price*	\$208,611	\$218,332	+ 4.7%	\$181,164	\$187,221	+ 3.3%		
Percent of List Price Received*	101.6%	97.4%	- 4.1%	99.4%	98.6%	- 0.8%		
Inventory of Homes for Sale	42	55	+ 31.0%		_	_		
Months Supply of Inventory	2.2	2.5	+ 13.6%		_	_		

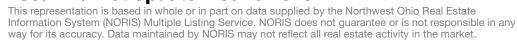
Condo-Villa		June			Year to Date			
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change		
New Listings	4	0	- 100.0%	9	11	+ 22.2%		
Pending Sales	1	1	0.0%	6	8	+ 33.3%		
Closed Sales	0	1	_	7	7	0.0%		
Days on Market Until Sale	_	57	_	65	72	+ 10.8%		
Median Sales Price*	_	\$189,900	_	\$299,900	\$248,000	- 17.3%		
Average Sales Price*	_	\$189,900	_	\$234,842	\$228,614	- 2.7%		
Percent of List Price Received*	_	100.0%	_	99.5%	101.1%	+ 1.6%		
Inventory of Homes for Sale	6	5	- 16.7%	_	_	_		
Months Supply of Inventory	3.4	2.9	- 14.7%		_	_		

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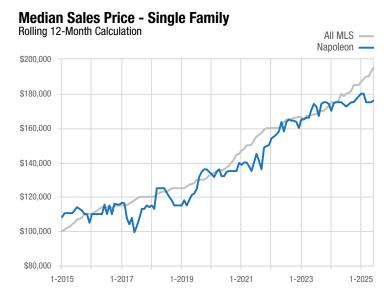


Napoleon

Single Family		June			Year to Date	
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change
New Listings	7	15	+ 114.3%	52	68	+ 30.8%
Pending Sales	11	17	+ 54.5%	49	43	- 12.2%
Closed Sales	9	11	+ 22.2%	46	39	- 15.2%
Days on Market Until Sale	68	68	0.0%	71	66	- 7.0%
Median Sales Price*	\$185,000	\$195,200	+ 5.5%	\$180,000	\$190,653	+ 5.9%
Average Sales Price*	\$166,981	\$210,128	+ 25.8%	\$174,592	\$200,112	+ 14.6%
Percent of List Price Received*	101.1%	96.8%	- 4.3%	99.9%	98.6%	- 1.3%
Inventory of Homes for Sale	17	33	+ 94.1%		_	_
Months Supply of Inventory	2.1	4.0	+ 90.5%		_	_

Condo-Villa		June			Year to Date			
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change		
New Listings	0	1		1	2	+ 100.0%		
Pending Sales	0	0	_	0	2	_		
Closed Sales	0	0	_	0	2	_		
Days on Market Until Sale	_		_	_	101	_		
Median Sales Price*			_	_	\$302,000	_		
Average Sales Price*	_		_	_	\$302,000	_		
Percent of List Price Received*			_		95.2%	_		
Inventory of Homes for Sale	1	2	+ 100.0%		_	_		
Months Supply of Inventory		1.3			_	_		

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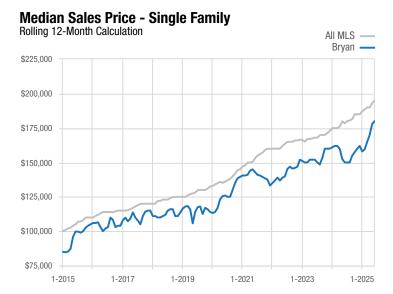


Bryan

Single Family		June			Year to Date			
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change		
New Listings	23	18	- 21.7%	106	103	- 2.8%		
Pending Sales	15	21	+ 40.0%	88	89	+ 1.1%		
Closed Sales	17	22	+ 29.4%	88	91	+ 3.4%		
Days on Market Until Sale	53	80	+ 50.9%	69	81	+ 17.4%		
Median Sales Price*	\$145,000	\$176,175	+ 21.5%	\$144,750	\$184,000	+ 27.1%		
Average Sales Price*	\$163,053	\$194,419	+ 19.2%	\$165,633	\$191,301	+ 15.5%		
Percent of List Price Received*	100.0%	98.7%	- 1.3%	99.6%	98.5%	- 1.1%		
Inventory of Homes for Sale	36	46	+ 27.8%	_	_	_		
Months Supply of Inventory	2.5	2.9	+ 16.0%		_	_		

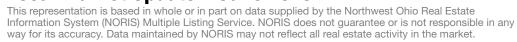
Condo-Villa		June			Year to Date		
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change	
New Listings	0	1		1	3	+ 200.0%	
Pending Sales	0	0	_	2	2	0.0%	
Closed Sales	0	1	_	2	2	0.0%	
Days on Market Until Sale	_	109	_	62	87	+ 40.3%	
Median Sales Price*	_	\$247,500	_	\$265,000	\$258,750	- 2.4%	
Average Sales Price*	_	\$247,500	_	\$265,000	\$258,750	- 2.4%	
Percent of List Price Received*	_	97.1%	_	93.0%	97.0%	+ 4.3%	
Inventory of Homes for Sale	0	1	_		_	_	
Months Supply of Inventory	_	1.0	_		_	_	

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Wauseon

Single Family		June			Year to Date			
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change		
New Listings	11	15	+ 36.4%	48	60	+ 25.0%		
Pending Sales	14	6	- 57.1%	36	40	+ 11.1%		
Closed Sales	12	8	- 33.3%	34	41	+ 20.6%		
Days on Market Until Sale	71	51	- 28.2%	75	66	- 12.0%		
Median Sales Price*	\$155,000	\$189,000	+ 21.9%	\$200,000	\$220,000	+ 10.0%		
Average Sales Price*	\$217,136	\$235,200	+ 8.3%	\$225,573	\$280,137	+ 24.2%		
Percent of List Price Received*	99.4%	98.7%	- 0.7%	99.6%	98.6%	- 1.0%		
Inventory of Homes for Sale	17	25	+ 47.1%		_	_		
Months Supply of Inventory	2.1	3.2	+ 52.4%			_		

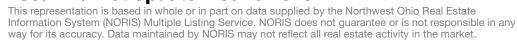
Condo-Villa		June		Year to Date		
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change
New Listings	0	0		2	6	+ 200.0%
Pending Sales	0	0	_	1	6	+ 500.0%
Closed Sales	0	1	_	1	6	+ 500.0%
Days on Market Until Sale	_	17	_	33	39	+ 18.2%
Median Sales Price*		\$210,000	_	\$183,000	\$150,000	- 18.0%
Average Sales Price*	_	\$210,000	_	\$183,000	\$163,750	- 10.5%
Percent of List Price Received*	_	93.3%	_	100.0%	99.2%	- 0.8%
Inventory of Homes for Sale	1	0	- 100.0%		_	_
Months Supply of Inventory	0.7				_	_

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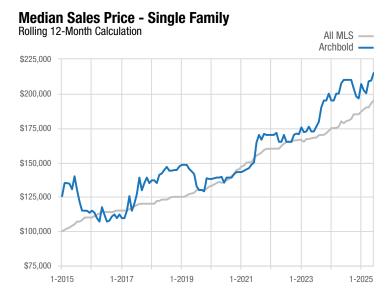


Archbold

Single Family		June			Year to Date	
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change
New Listings	8	7	- 12.5%	30	28	- 6.7%
Pending Sales	6	1	- 83.3%	33	19	- 42.4%
Closed Sales	7	2	- 71.4%	33	19	- 42.4%
Days on Market Until Sale	73	25	- 65.8%	69	72	+ 4.3%
Median Sales Price*	\$202,500	\$277,450	+ 37.0%	\$195,000	\$230,000	+ 17.9%
Average Sales Price*	\$224,000	\$277,450	+ 23.9%	\$205,345	\$243,931	+ 18.8%
Percent of List Price Received*	96.2%	100.0%	+ 4.0%	99.2%	99.7%	+ 0.5%
Inventory of Homes for Sale	13	14	+ 7.7%		_	_
Months Supply of Inventory	2.6	4.4	+ 69.2%		_	_

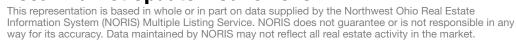
Condo-Villa		June			Year to Date		
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change	
New Listings	0	1		0	2	_	
Pending Sales	0	1	_	0	2	_	
Closed Sales	0	0	_	0	1	_	
Days on Market Until Sale	_	-	_	_	113	_	
Median Sales Price*		_	_	_	\$195,000	_	
Average Sales Price*	_	-	_	_	\$195,000	_	
Percent of List Price Received*			_		97.5%		
Inventory of Homes for Sale	0	0	_		_	_	
Months Supply of Inventory					_	_	

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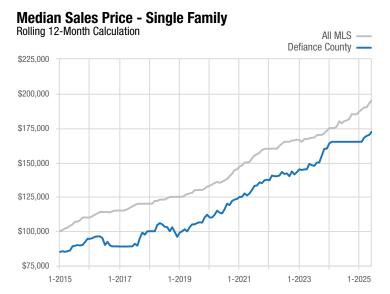


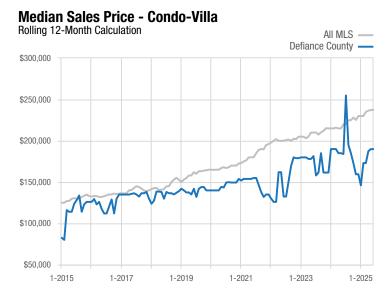
Defiance County

Single Family		June			Year to Date	
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change
New Listings	36	41	+ 13.9%	163	220	+ 35.0%
Pending Sales	26	27	+ 3.8%	141	168	+ 19.1%
Closed Sales	25	31	+ 24.0%	136	166	+ 22.1%
Days on Market Until Sale	62	65	+ 4.8%	70	66	- 5.7%
Median Sales Price*	\$165,000	\$190,000	+ 15.2%	\$160,000	\$175,000	+ 9.4%
Average Sales Price*	\$181,100	\$206,196	+ 13.9%	\$178,838	\$190,350	+ 6.4%
Percent of List Price Received*	100.5%	97.8%	- 2.7%	98.2%	98.3%	+ 0.1%
Inventory of Homes for Sale	54	85	+ 57.4%		_	_
Months Supply of Inventory	1.9	3.0	+ 57.9%	_	_	_

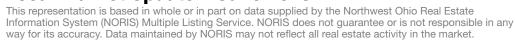
Condo-Villa		June			Year to Date		
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change	
New Listings	5	0	- 100.0%	13	12	- 7.7%	
Pending Sales	3	1	- 66.7%	9	9	0.0%	
Closed Sales	2	1	- 50.0%	10	8	- 20.0%	
Days on Market Until Sale	52	57	+ 9.6%	60	65	+ 8.3%	
Median Sales Price*	\$131,000	\$189,900	+ 45.0%	\$159,500	\$219,000	+ 37.3%	
Average Sales Price*	\$131,000	\$189,900	+ 45.0%	\$204,590	\$220,025	+ 7.5%	
Percent of List Price Received*	98.1%	100.0%	+ 1.9%	99.0%	101.0%	+ 2.0%	
Inventory of Homes for Sale	7	5	- 28.6%		_	_	
Months Supply of Inventory	3.3	2.8	- 15.2%		_	_	

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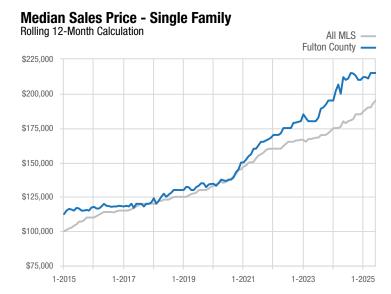


Fulton County

Single Family		June			Year to Date	
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change
New Listings	45	37	- 17.8%	197	186	- 5.6%
Pending Sales	38	24	- 36.8%	156	130	- 16.7%
Closed Sales	32	22	- 31.3%	148	128	- 13.5%
Days on Market Until Sale	59	55	- 6.8%	61	65	+ 6.6%
Median Sales Price*	\$198,000	\$189,000	- 4.5%	\$200,000	\$215,000	+ 7.5%
Average Sales Price*	\$220,656	\$246,999	+ 11.9%	\$226,437	\$244,417	+ 7.9%
Percent of List Price Received*	97.8%	98.1%	+ 0.3%	99.6%	99.1%	- 0.5%
Inventory of Homes for Sale	74	73	- 1.4%	_	_	_
Months Supply of Inventory	2.7	2.8	+ 3.7%	_		

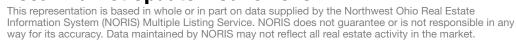
Condo-Villa		June			Year to Date		
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change	
New Listings	0	1		2	8	+ 300.0%	
Pending Sales	0	1		1	8	+ 700.0%	
Closed Sales	0	1	_	1	7	+ 600.0%	
Days on Market Until Sale		17	_	33	49	+ 48.5%	
Median Sales Price*		\$210,000	_	\$183,000	\$190,000	+ 3.8%	
Average Sales Price*	_	\$210,000	_	\$183,000	\$168,214	- 8.1%	
Percent of List Price Received*	_	93.3%	_	100.0%	99.0%	- 1.0%	
Inventory of Homes for Sale	1	0	- 100.0%		_	_	
Months Supply of Inventory	0.6				_	_	

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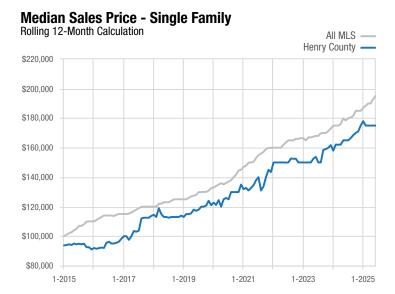


Henry County

Single Family		June			Year to Date	
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change
New Listings	19	27	+ 42.1%	112	138	+ 23.2%
Pending Sales	21	29	+ 38.1%	93	95	+ 2.2%
Closed Sales	17	21	+ 23.5%	87	88	+ 1.1%
Days on Market Until Sale	62	64	+ 3.2%	64	68	+ 6.3%
Median Sales Price*	\$185,000	\$190,000	+ 2.7%	\$171,000	\$175,000	+ 2.3%
Average Sales Price*	\$177,787	\$191,691	+ 7.8%	\$174,865	\$198,436	+ 13.5%
Percent of List Price Received*	100.4%	98.8%	- 1.6%	99.9%	98.5%	- 1.4%
Inventory of Homes for Sale	41	63	+ 53.7%		_	_
Months Supply of Inventory	2.5	3.7	+ 48.0%	_	_	_

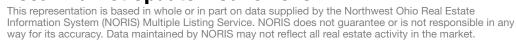
Condo-Villa		June		Year to Date		
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change
New Listings	0	1		1	2	+ 100.0%
Pending Sales	0	0		0	2	_
Closed Sales	0	0	_	0	2	_
Days on Market Until Sale	_	_	_	_	101	_
Median Sales Price*			_	_	\$302,000	_
Average Sales Price*		_	_	_	\$302,000	_
Percent of List Price Received*			_		95.2%	_
Inventory of Homes for Sale	1	2	+ 100.0%		_	_
Months Supply of Inventory		1.3			_	_

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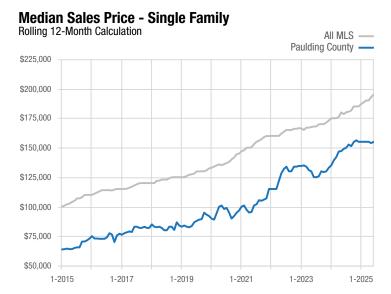


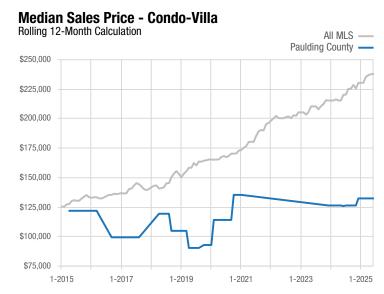
Paulding County

Single Family		June			Year to Date	
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change
New Listings	14	23	+ 64.3%	64	105	+ 64.1%
Pending Sales	11	16	+ 45.5%	53	73	+ 37.7%
Closed Sales	11	17	+ 54.5%	51	70	+ 37.3%
Days on Market Until Sale	62	81	+ 30.6%	82	88	+ 7.3%
Median Sales Price*	\$150,000	\$175,000	+ 16.7%	\$154,500	\$155,000	+ 0.3%
Average Sales Price*	\$164,573	\$181,135	+ 10.1%	\$165,470	\$174,417	+ 5.4%
Percent of List Price Received*	98.3%	99.0%	+ 0.7%	99.2%	98.0%	- 1.2%
Inventory of Homes for Sale	29	48	+ 65.5%		_	_
Months Supply of Inventory	3.2	4.3	+ 34.4%		_	_

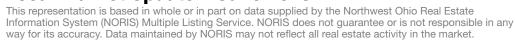
Condo-Villa		June			Year to Date			
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change		
New Listings	0	0		1	3	+ 200.0%		
Pending Sales	1	1	0.0%	1	1	0.0%		
Closed Sales	1	1	0.0%	1	1	0.0%		
Days on Market Until Sale	89	75	- 15.7%	89	75	- 15.7%		
Median Sales Price*	\$125,000	\$125,000	0.0%	\$125,000	\$125,000	0.0%		
Average Sales Price*	\$125,000	\$125,000	0.0%	\$125,000	\$125,000	0.0%		
Percent of List Price Received*	92.7%	100.0%	+ 7.9%	92.7%	100.0%	+ 7.9%		
Inventory of Homes for Sale	0	2		_	_	_		
Months Supply of Inventory		2.0			_	_		

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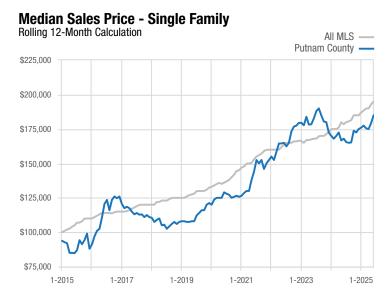


Putnam County

Single Family		June			Year to Date	
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change
New Listings	13	15	+ 15.4%	53	69	+ 30.2%
Pending Sales	9	16	+ 77.8%	39	48	+ 23.1%
Closed Sales	8	13	+ 62.5%	37	44	+ 18.9%
Days on Market Until Sale	58	99	+ 70.7%	69	83	+ 20.3%
Median Sales Price*	\$170,000	\$197,000	+ 15.9%	\$170,000	\$192,500	+ 13.2%
Average Sales Price*	\$181,114	\$218,108	+ 20.4%	\$191,826	\$213,646	+ 11.4%
Percent of List Price Received*	98.7%	98.0%	- 0.7%	97.6%	97.8%	+ 0.2%
Inventory of Homes for Sale	27	30	+ 11.1%		_	_
Months Supply of Inventory	3.8	3.5	- 7.9%		_	

Condo-Villa		June			Year to Date		
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change	
New Listings	0	1		1	2	+ 100.0%	
Pending Sales	0	0		1	0	- 100.0%	
Closed Sales	1	0	- 100.0%	1	0	- 100.0%	
Days on Market Until Sale	46	_	_	46	_	_	
Median Sales Price*	\$191,150	_	_	\$191,150	_	_	
Average Sales Price*	\$191,150	_	_	\$191,150	_	_	
Percent of List Price Received*	106.3%	_	_	106.3%	_	_	
Inventory of Homes for Sale	0	3	_		_	_	
Months Supply of Inventory	_	_			_	_	

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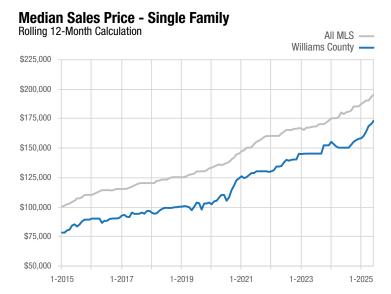


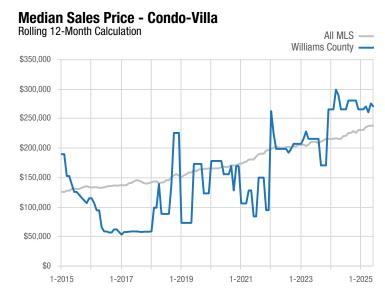
Williams County

Single Family		June			Year to Date	
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change
New Listings	47	41	- 12.8%	220	222	+ 0.9%
Pending Sales	32	46	+ 43.8%	172	188	+ 9.3%
Closed Sales	31	44	+ 41.9%	166	187	+ 12.7%
Days on Market Until Sale	51	72	+ 41.2%	70	82	+ 17.1%
Median Sales Price*	\$147,675	\$165,700	+ 12.2%	\$145,900	\$175,000	+ 19.9%
Average Sales Price*	\$169,817	\$182,328	+ 7.4%	\$169,812	\$186,840	+ 10.0%
Percent of List Price Received*	99.7%	99.1%	- 0.6%	98.7%	98.1%	- 0.6%
Inventory of Homes for Sale	80	97	+ 21.3%		_	_
Months Supply of Inventory	2.4	2.9	+ 20.8%	_	_	_

Condo-Villa		June			Year to Date		
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change	
New Listings	0	1		3	3	0.0%	
Pending Sales	0	0		3	2	- 33.3%	
Closed Sales	0	1	_	3	2	- 33.3%	
Days on Market Until Sale	_	109	_	51	87	+ 70.6%	
Median Sales Price*		\$247,500	_	\$250,000	\$258,750	+ 3.5%	
Average Sales Price*	_	\$247,500	_	\$226,633	\$258,750	+ 14.2%	
Percent of List Price Received*	_	97.1%	_	95.3%	97.0%	+ 1.8%	
Inventory of Homes for Sale	1	1	0.0%	_	_	_	
Months Supply of Inventory	0.8	1.0	+ 25.0%		_	_	

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