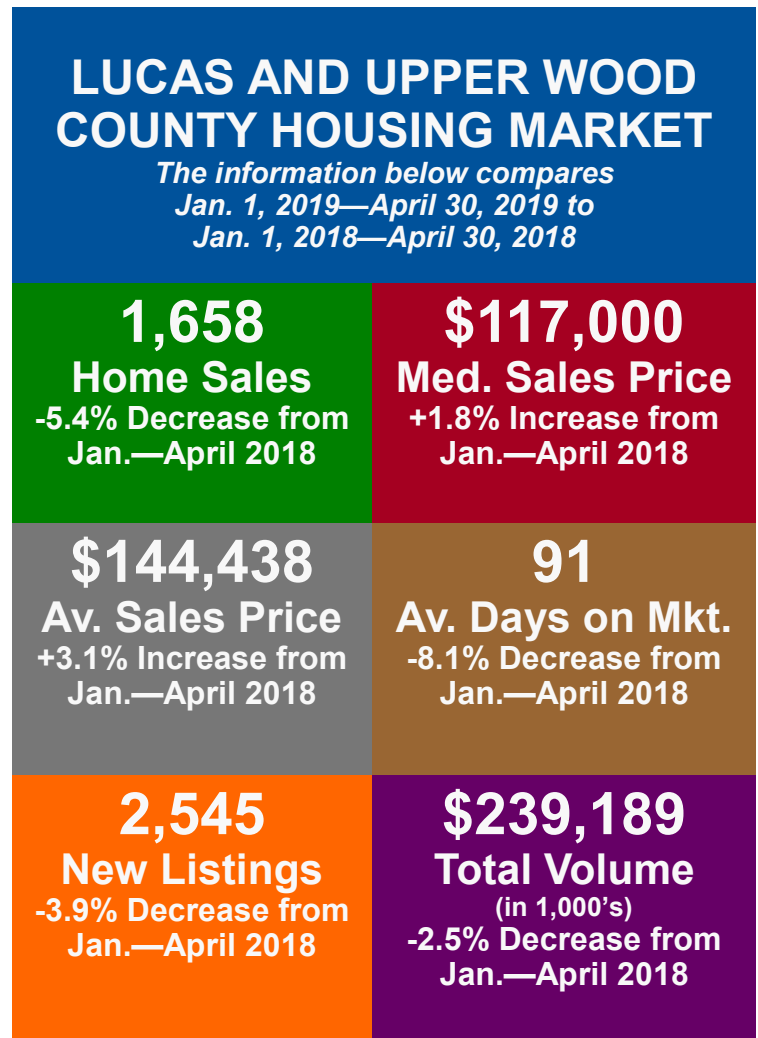
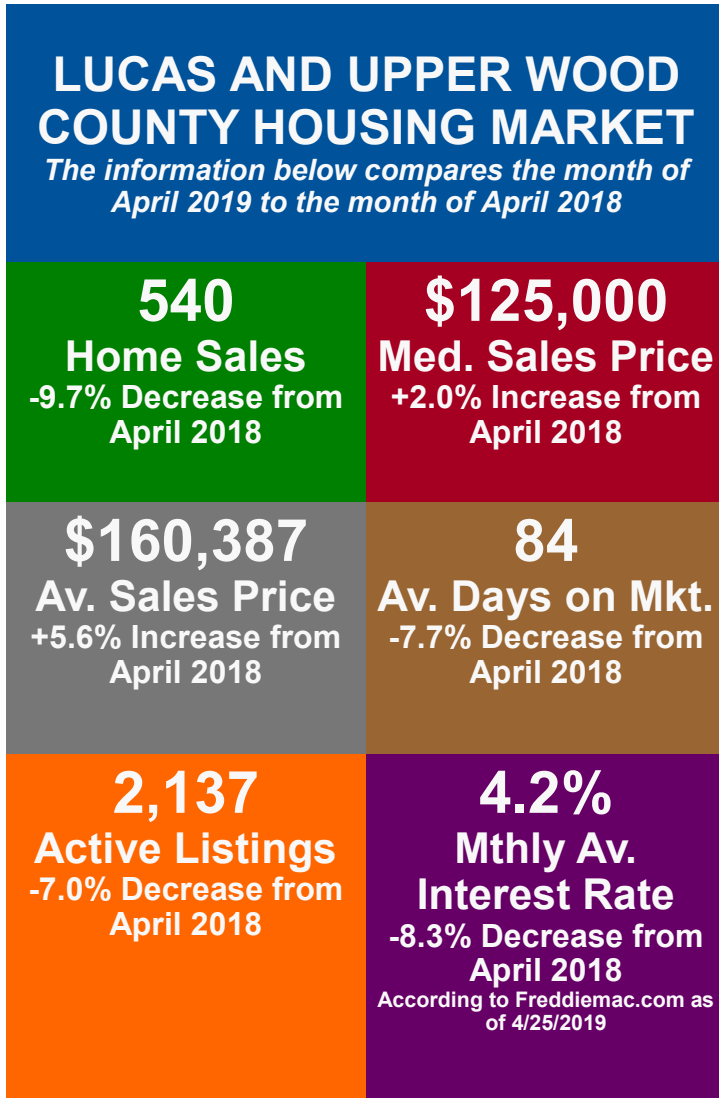


# Local Market Update—April 2019

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# Monthly Indicators



## April 2019

For much of the country, the first quarter of 2019 provided several disruptive weather patterns that contributed to less foot traffic toward potential home sales. Coupled with low affordability, higher prices and an inventory situation in its infancy of recovering from record lows – not to mention several more days of wintry weather in April – slower sales persisted across most residential real estate markets. However, buyers are beginning to return in force this spring. For well-priced homes in desirable locations, competition is fierce.

New Listings increased 3.1 percent for Single Family homes and 19.0 percent for Condo-Villa homes. Pending Sales increased 3.2 percent for Single Family homes and 68.2 percent for Condo-Villa homes. Inventory decreased 8.3 percent for Single Family homes and 6.6 percent for Condo-Villa homes.

Median Sales Price increased 2.8 percent to \$123,400 for Single Family homes and 38.8 percent to \$167,250 for Condo-Villa homes. Days on Market decreased 7.4 percent for Single Family homes and 16.0 percent for Condo-Villa homes. Months Supply of Inventory decreased 10.8 percent for Single Family homes and 12.8 percent for Condo-Villa homes.

The national unemployment rate dropped to 3.6 percent during April 2019, the lowest level since 1969. A historically low unemployment rate can provide reassurance to wary consumers. But in order for sales to increase on a grand scale, buyers will need more spending power, or sellers will need to reduce prices to land where buyers are most active. Neither situation is likely to occur in 2019, yet inventory is straining to keep pace in the most competitive price ranges.

## Quick Facts

**- 4.5%**

Change in Number of  
**Closed Sales**  
All Properties

**+ 4.2%**

Change in Number of  
**Median Sales Price**  
All Properties

**- 8.1%**

Change in Number of  
**Homes for Sale**  
All Properties

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## Lucas County

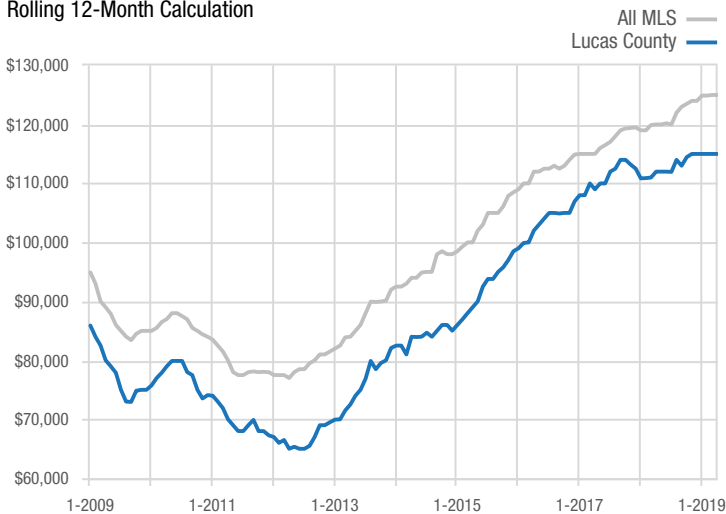
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	682	<b>695</b>	+ 1.9%	2,301	<b>2,156</b>	- 6.3%
Pending Sales	536	<b>529</b>	- 1.3%	1,626	<b>1,542</b>	- 5.2%
Closed Sales	516	<b>463</b>	- 10.3%	1,512	<b>1,424</b>	- 5.8%
Days on Market Until Sale	92	<b>84</b>	- 8.7%	98	<b>89</b>	- 9.2%
Median Sales Price*	\$115,000	<b>\$117,500</b>	+ 2.2%	\$104,900	<b>\$107,500</b>	+ 2.5%
Average Sales Price*	\$139,664	<b>\$143,582</b>	+ 2.8%	\$127,860	<b>\$131,019</b>	+ 2.5%
Percent of List Price Received*	97.0%	<b>96.7%</b>	- 0.3%	96.2%	<b>95.7%</b>	- 0.5%
Inventory of Homes for Sale	1,626	<b>1,458</b>	- 10.3%	—	—	—
Months Supply of Inventory	3.7	<b>3.2</b>	- 13.5%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	61	<b>71</b>	+ 16.4%	204	<b>190</b>	- 6.9%
Pending Sales	30	<b>50</b>	+ 66.7%	142	<b>142</b>	0.0%
Closed Sales	33	<b>39</b>	+ 18.2%	138	<b>122</b>	- 11.6%
Days on Market Until Sale	84	<b>89</b>	+ 6.0%	98	<b>103</b>	+ 5.1%
Median Sales Price*	\$108,000	<b>\$140,000</b>	+ 29.6%	\$134,500	<b>\$166,500</b>	+ 23.8%
Average Sales Price*	\$127,271	<b>\$157,197</b>	+ 23.5%	\$147,286	<b>\$166,973</b>	+ 13.4%
Percent of List Price Received*	95.4%	<b>97.2%</b>	+ 1.9%	95.2%	<b>96.8%</b>	+ 1.7%
Inventory of Homes for Sale	141	<b>128</b>	- 9.2%	—	—	—
Months Supply of Inventory	3.8	<b>3.1</b>	- 18.4%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Wood County

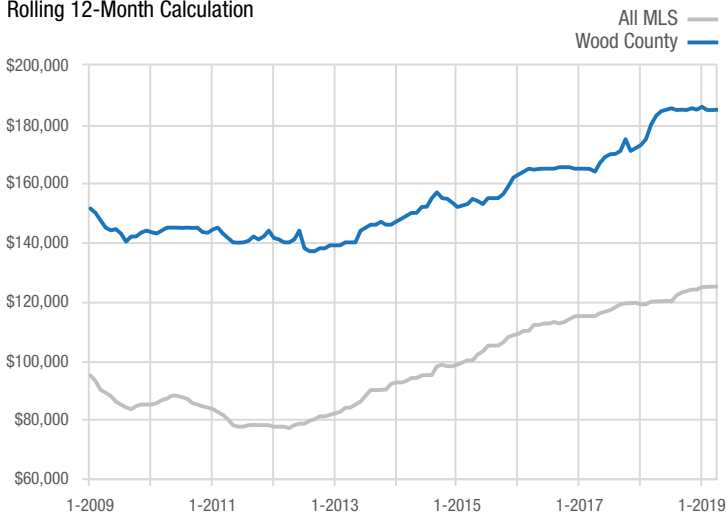
Single Family	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	162	<b>178</b>	+ 9.9%	521	<b>499</b>	- 4.2%
Pending Sales	131	<b>114</b>	- 13.0%	375	<b>359</b>	- 4.3%
Closed Sales	118	<b>97</b>	- 17.8%	342	<b>328</b>	- 4.1%
Days on Market Until Sale	85	<b>79</b>	- 7.1%	100	<b>99</b>	- 1.0%
Median Sales Price*	\$202,650	<b>\$210,000</b>	+ 3.6%	\$194,000	<b>\$185,000</b>	- 4.6%
Average Sales Price*	\$214,482	<b>\$250,901</b>	+ 17.0%	\$211,029	<b>\$215,657</b>	+ 2.2%
Percent of List Price Received*	98.5%	<b>98.9%</b>	+ 0.4%	98.0%	<b>97.6%</b>	- 0.4%
Inventory of Homes for Sale	362	<b>342</b>	- 5.5%	—	—	—
Months Supply of Inventory	3.3	<b>3.2</b>	- 3.0%	—	—	—

Condo-Villa	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	11	<b>13</b>	+ 18.2%	42	<b>48</b>	+ 14.3%
Pending Sales	11	<b>17</b>	+ 54.5%	40	<b>37</b>	- 7.5%
Closed Sales	10	<b>14</b>	+ 40.0%	37	<b>33</b>	- 10.8%
Days on Market Until Sale	72	<b>55</b>	- 23.6%	69	<b>78</b>	+ 13.0%
Median Sales Price*	\$182,300	<b>\$205,250</b>	+ 12.6%	\$172,750	<b>\$198,400</b>	+ 14.8%
Average Sales Price*	\$186,997	<b>\$208,481</b>	+ 11.5%	\$179,766	<b>\$206,932</b>	+ 15.1%
Percent of List Price Received*	97.6%	<b>98.0%</b>	+ 0.4%	97.3%	<b>96.5%</b>	- 0.8%
Inventory of Homes for Sale	22	<b>26</b>	+ 18.2%	—	—	—
Months Supply of Inventory	2.3	<b>2.8</b>	+ 21.7%	—	—	—

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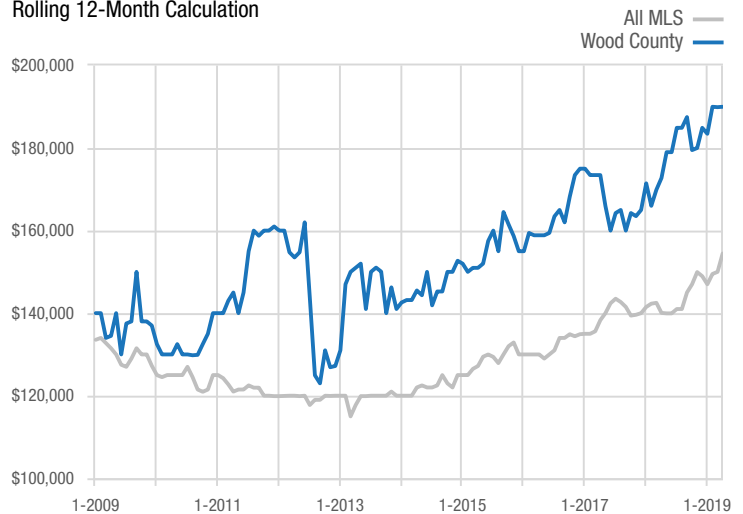
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Toledo

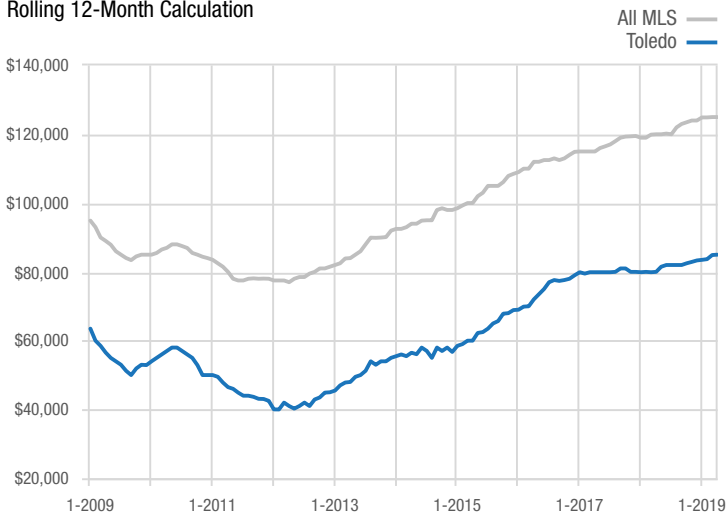
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	441	<b>433</b>	- 1.8%	1,506	<b>1,396</b>	- 7.3%
Pending Sales	363	<b>340</b>	- 6.3%	1,091	<b>1,052</b>	- 3.6%
Closed Sales	336	<b>310</b>	- 7.7%	1,016	<b>996</b>	- 2.0%
Days on Market Until Sale	92	<b>83</b>	- 9.8%	96	<b>88</b>	- 8.3%
Median Sales Price*	\$87,000	<b>\$89,500</b>	+ 2.9%	\$74,000	<b>\$79,900</b>	+ 8.0%
Average Sales Price*	\$98,598	<b>\$99,256</b>	+ 0.7%	\$89,703	<b>\$93,882</b>	+ 4.7%
Percent of List Price Received*	96.6%	<b>96.3%</b>	- 0.3%	95.4%	<b>94.8%</b>	- 0.6%
Inventory of Homes for Sale	1,062	<b>893</b>	- 15.9%	—	—	—
Months Supply of Inventory	3.6	<b>3.0</b>	- 16.7%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	31	<b>41</b>	+ 32.3%	104	<b>118</b>	+ 13.5%
Pending Sales	19	<b>26</b>	+ 36.8%	77	<b>81</b>	+ 5.2%
Closed Sales	18	<b>18</b>	0.0%	73	<b>67</b>	- 8.2%
Days on Market Until Sale	69	<b>95</b>	+ 37.7%	95	<b>97</b>	+ 2.1%
Median Sales Price*	\$87,450	<b>\$100,250</b>	+ 14.6%	\$103,000	<b>\$103,000</b>	0.0%
Average Sales Price*	\$104,539	<b>\$115,306</b>	+ 10.3%	\$117,509	<b>\$128,620</b>	+ 9.5%
Percent of List Price Received*	95.4%	<b>96.9%</b>	+ 1.6%	94.9%	<b>96.7%</b>	+ 1.9%
Inventory of Homes for Sale	77	<b>79</b>	+ 2.6%	—	—	—
Months Supply of Inventory	3.7	<b>3.3</b>	- 10.8%	—	—	—

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### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Bowling Green

MLS Area 55: 43402

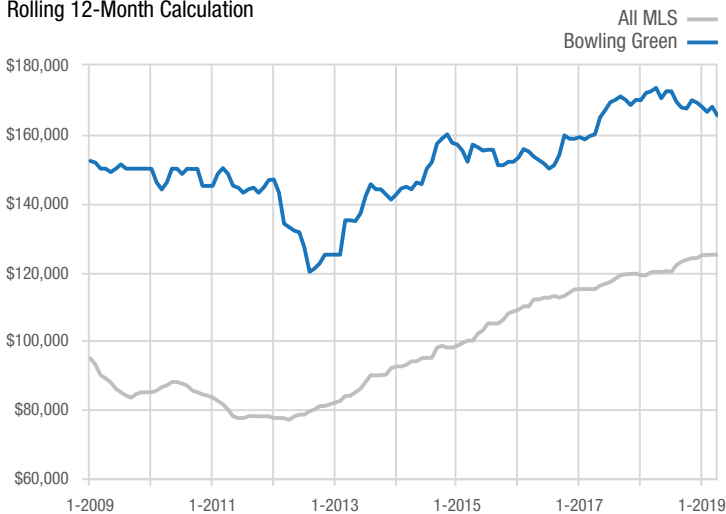
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	35	30	- 14.3%	101	71	- 29.7%
Pending Sales	32	17	- 46.9%	74	54	- 27.0%
Closed Sales	29	11	- 62.1%	69	50	- 27.5%
Days on Market Until Sale	78	46	- 41.0%	93	94	+ 1.1%
Median Sales Price*	\$174,000	\$160,000	- 8.0%	\$173,000	\$157,500	- 9.0%
Average Sales Price*	\$184,576	\$178,464	- 3.3%	\$189,268	\$189,452	+ 0.1%
Percent of List Price Received*	98.4%	99.5%	+ 1.1%	98.0%	97.7%	- 0.3%
Inventory of Homes for Sale	59	47	- 20.3%	—	—	—
Months Supply of Inventory	3.3	2.6	- 21.2%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	0	2	—	6	4	- 33.3%
Pending Sales	2	2	0.0%	6	2	- 66.7%
Closed Sales	2	1	- 50.0%	6	1	- 83.3%
Days on Market Until Sale	39	153	+ 292.3%	34	153	+ 350.0%
Median Sales Price*	\$213,875	\$309,900	+ 44.9%	\$217,500	\$309,900	+ 42.5%
Average Sales Price*	\$213,875	\$309,900	+ 44.9%	\$237,111	\$309,900	+ 30.7%
Percent of List Price Received*	98.0%	100.0%	+ 2.0%	98.0%	100.0%	+ 2.0%
Inventory of Homes for Sale	3	5	+ 66.7%	—	—	—
Months Supply of Inventory	1.5	2.0	+ 33.3%	—	—	—

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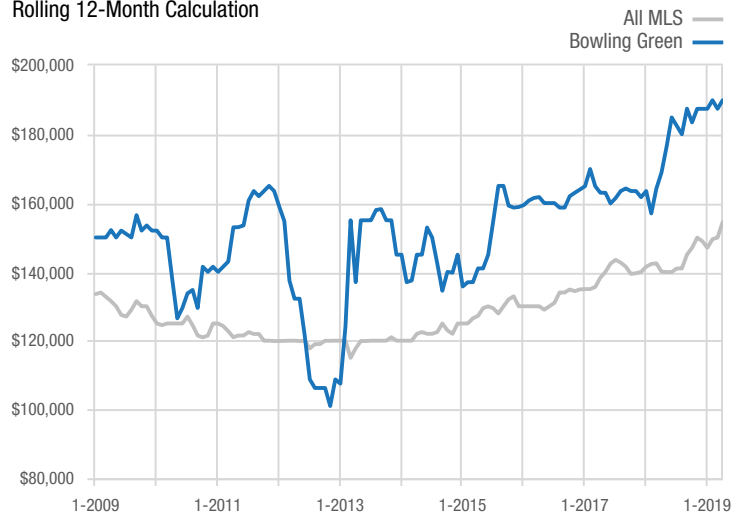
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## East River

MLS Area 24: 43605

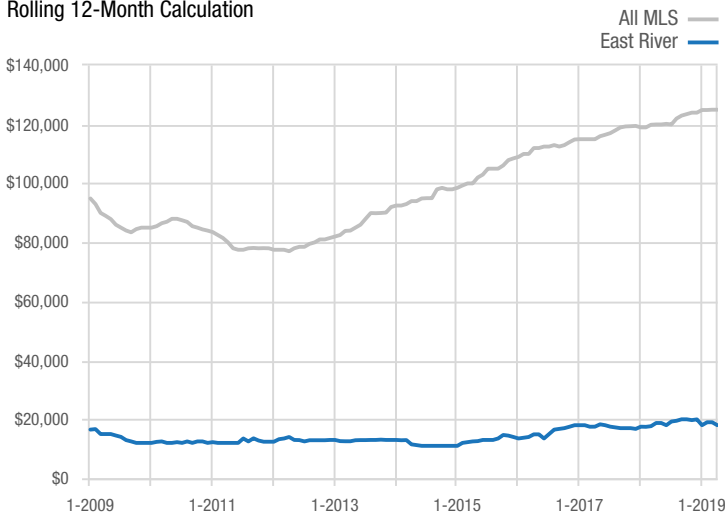
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	19	17	- 10.5%	97	76	- 21.6%
Pending Sales	26	20	- 23.1%	75	57	- 24.0%
Closed Sales	25	18	- 28.0%	71	60	- 15.5%
Days on Market Until Sale	90	77	- 14.4%	81	78	- 3.7%
Median Sales Price*	\$21,500	<b>\$15,700</b>	- 27.0%	\$19,951	<b>\$17,500</b>	- 12.3%
Average Sales Price*	\$26,232	<b>\$21,297</b>	- 18.8%	\$23,510	<b>\$22,289</b>	- 5.2%
Percent of List Price Received*	91.9%	<b>88.1%</b>	- 4.1%	91.3%	<b>88.8%</b>	- 2.7%
Inventory of Homes for Sale	60	47	- 21.7%	—	—	—
Months Supply of Inventory	3.5	2.9	- 17.1%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	32	—	—
Median Sales Price*	—	—	—	\$226,000	—	—
Average Sales Price*	—	—	—	\$226,000	—	—
Percent of List Price Received*	—	—	—	97.5%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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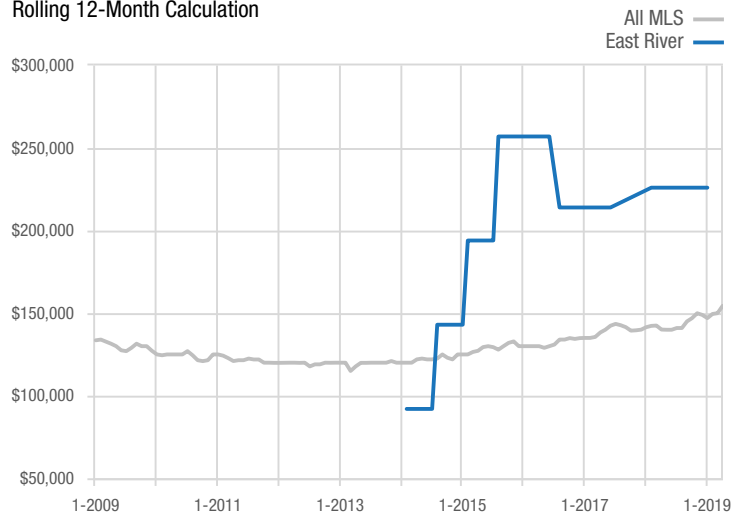
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## East Suburbs

MLS Area 26: 43412 (Lucas County Only)

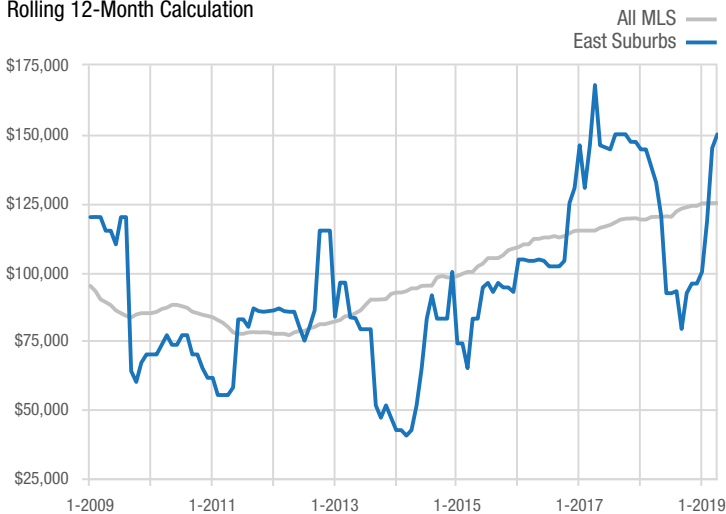
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	0	0	—	7	2	- 71.4%
Pending Sales	3	0	- 100.0%	13	4	- 69.2%
Closed Sales	3	0	- 100.0%	12	4	- 66.7%
Days on Market Until Sale	170	—	—	127	82	- 35.4%
Median Sales Price*	\$38,000	—	—	\$39,000	\$180,000	+ 361.5%
Average Sales Price*	\$83,000	—	—	\$75,692	\$180,500	+ 138.5%
Percent of List Price Received*	89.1%	—	—	86.0%	91.9%	+ 6.9%
Inventory of Homes for Sale	8	5	- 37.5%	—	—	—
Months Supply of Inventory	2.7	2.0	- 25.9%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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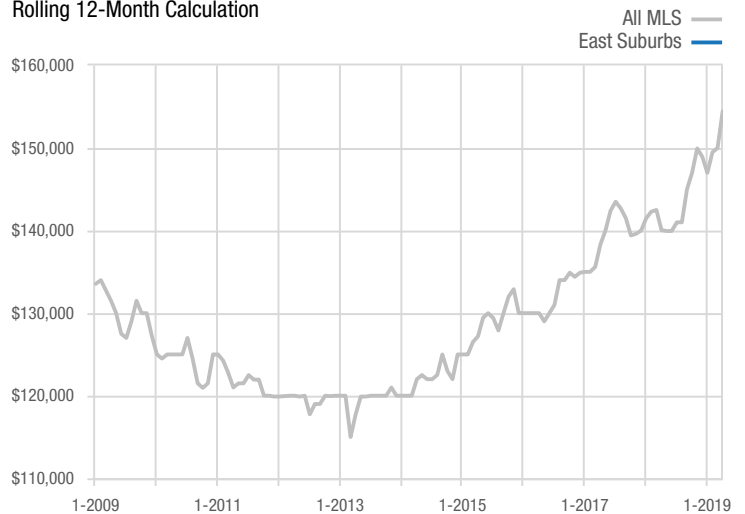
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Five Points / Northtowne

MLS Area 13: 43612

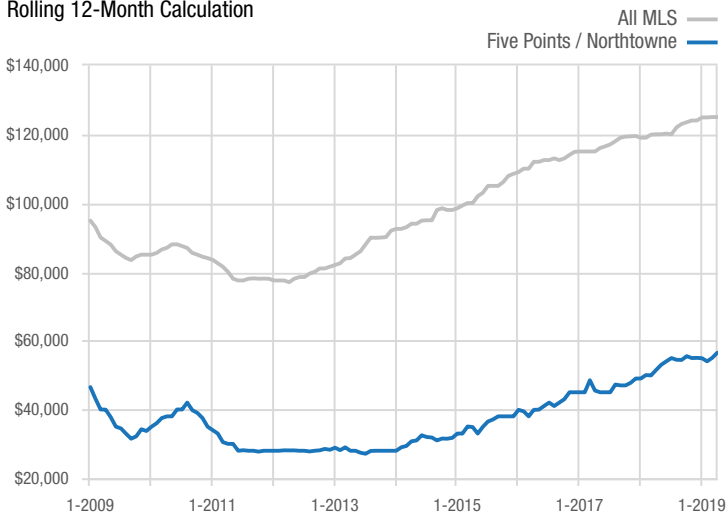
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	43	<b>45</b>	+ 4.7%	165	<b>150</b>	- 9.1%
Pending Sales	38	<b>51</b>	+ 34.2%	129	<b>144</b>	+ 11.6%
Closed Sales	42	<b>43</b>	+ 2.4%	126	<b>130</b>	+ 3.2%
Days on Market Until Sale	114	<b>83</b>	- 27.2%	104	<b>98</b>	- 5.8%
Median Sales Price*	\$54,500	<b>\$60,000</b>	+ 10.1%	\$50,000	<b>\$54,900</b>	+ 9.8%
Average Sales Price*	\$59,726	<b>\$63,247</b>	+ 5.9%	\$54,746	<b>\$58,959</b>	+ 7.7%
Percent of List Price Received*	100.6%	<b>95.1%</b>	- 5.5%	96.6%	<b>93.5%</b>	- 3.2%
Inventory of Homes for Sale	124	<b>71</b>	- 42.7%	—	—	—
Months Supply of Inventory	3.7	<b>2.1</b>	- 43.2%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	0	<b>0</b>	—	0	<b>0</b>	—
Pending Sales	0	<b>0</b>	—	0	<b>0</b>	—
Closed Sales	0	<b>0</b>	—	0	<b>0</b>	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	<b>0</b>	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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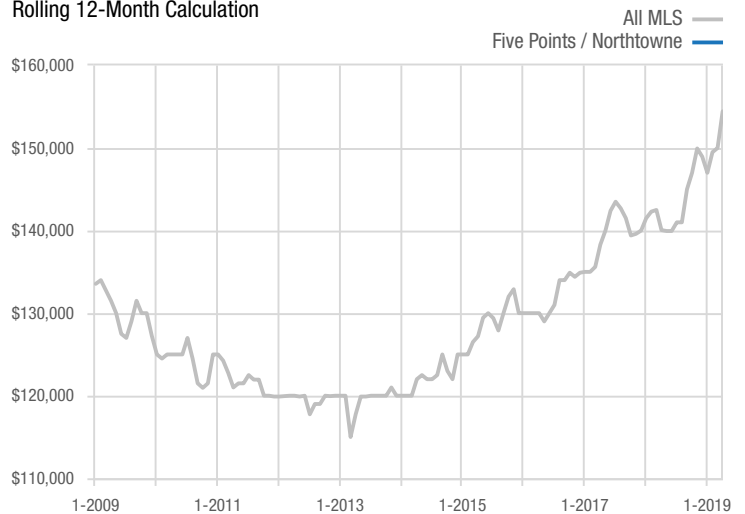
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Franklin Park / Trilby

MLS Area 11: 43623

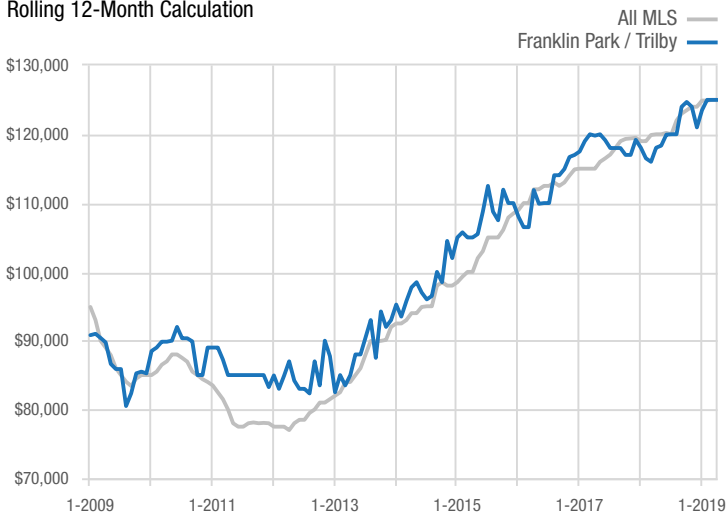
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	40	<b>29</b>	- 27.5%	117	<b>90</b>	- 23.1%
Pending Sales	29	<b>23</b>	- 20.7%	86	<b>70</b>	- 18.6%
Closed Sales	29	<b>23</b>	- 20.7%	75	<b>67</b>	- 10.7%
Days on Market Until Sale	105	<b>111</b>	+ 5.7%	100	<b>94</b>	- 6.0%
Median Sales Price*	\$124,900	<b>\$132,000</b>	+ 5.7%	\$107,000	<b>\$129,000</b>	+ 20.6%
Average Sales Price*	\$165,058	<b>\$163,982</b>	- 0.7%	\$139,983	<b>\$156,203</b>	+ 11.6%
Percent of List Price Received*	95.9%	<b>98.3%</b>	+ 2.5%	95.3%	<b>98.1%</b>	+ 2.9%
Inventory of Homes for Sale	73	<b>49</b>	- 32.9%	—	—	—
Months Supply of Inventory	3.4	<b>2.3</b>	- 32.4%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	1	<b>3</b>	+ 200.0%	6	<b>9</b>	+ 50.0%
Pending Sales	0	<b>1</b>	—	4	<b>7</b>	+ 75.0%
Closed Sales	2	<b>1</b>	- 50.0%	4	<b>6</b>	+ 50.0%
Days on Market Until Sale	45	<b>37</b>	- 17.8%	27	<b>51</b>	+ 88.9%
Median Sales Price*	\$187,500	<b>\$93,700</b>	- 50.0%	\$115,000	<b>\$94,350</b>	- 18.0%
Average Sales Price*	\$187,500	<b>\$93,700</b>	- 50.0%	\$140,625	<b>\$108,417</b>	- 22.9%
Percent of List Price Received*	95.1%	<b>100.9%</b>	+ 6.1%	96.4%	<b>101.1%</b>	+ 4.9%
Inventory of Homes for Sale	2	<b>2</b>	0.0%	—	—	—
Months Supply of Inventory	1.4	<b>1.1</b>	- 21.4%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

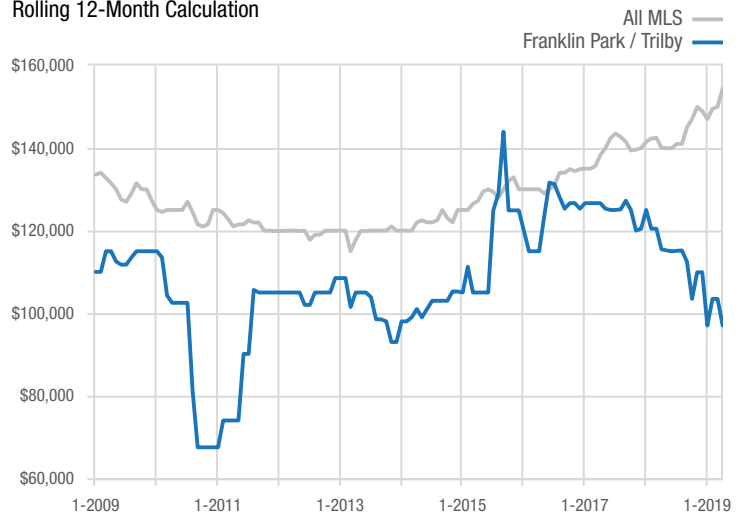
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Heatherdowns Blvd / River Rd

MLS Area 23: 43614

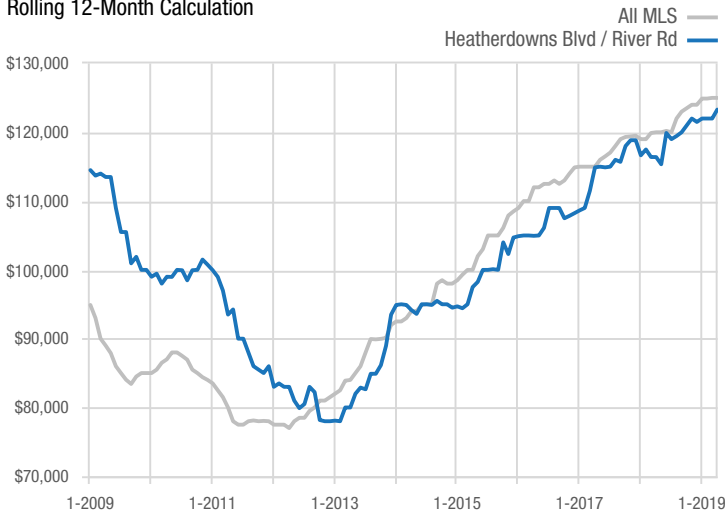
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	59	<b>61</b>	+ 3.4%	187	<b>143</b>	- 23.5%
Pending Sales	56	<b>36</b>	- 35.7%	144	<b>109</b>	- 24.3%
Closed Sales	52	<b>28</b>	- 46.2%	127	<b>101</b>	- 20.5%
Days on Market Until Sale	73	<b>75</b>	+ 2.7%	91	<b>87</b>	- 4.4%
Median Sales Price*	\$117,250	<b>\$124,500</b>	+ 6.2%	\$115,750	<b>\$125,000</b>	+ 8.0%
Average Sales Price*	\$122,928	<b>\$135,230</b>	+ 10.0%	\$120,210	<b>\$127,216</b>	+ 5.8%
Percent of List Price Received*	98.0%	<b>99.5%</b>	+ 1.5%	97.1%	<b>98.3%</b>	+ 1.2%
Inventory of Homes for Sale	109	<b>99</b>	- 9.2%	—	—	—
Months Supply of Inventory	2.8	<b>2.7</b>	- 3.6%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	9	<b>9</b>	0.0%	26	<b>25</b>	- 3.8%
Pending Sales	7	<b>6</b>	- 14.3%	19	<b>13</b>	- 31.6%
Closed Sales	6	<b>2</b>	- 66.7%	16	<b>8</b>	- 50.0%
Days on Market Until Sale	46	<b>32</b>	- 30.4%	68	<b>89</b>	+ 30.9%
Median Sales Price*	\$72,450	<b>\$52,000</b>	- 28.2%	\$89,950	<b>\$73,450</b>	- 18.3%
Average Sales Price*	\$67,567	<b>\$52,000</b>	- 23.0%	\$110,556	<b>\$73,863</b>	- 33.2%
Percent of List Price Received*	93.6%	<b>95.8%</b>	+ 2.4%	94.0%	<b>93.1%</b>	- 1.0%
Inventory of Homes for Sale	14	<b>20</b>	+ 42.9%	—	—	—
Months Supply of Inventory	2.9	<b>4.4</b>	+ 51.7%	—	—	—

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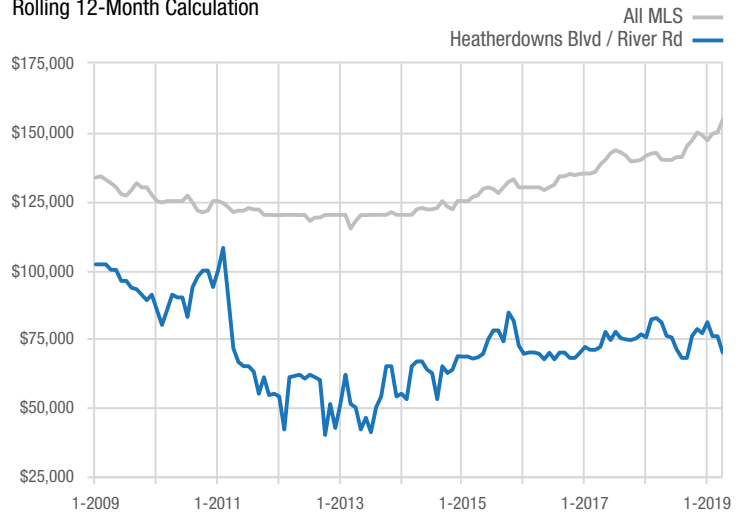
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Maumee

MLS Area 07: 43537

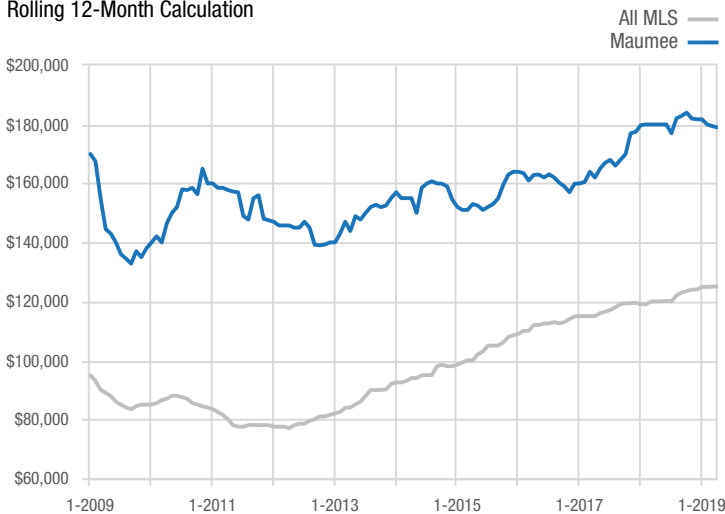
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	65	<b>59</b>	- 9.2%	175	<b>190</b>	+ 8.6%
Pending Sales	35	<b>57</b>	+ 62.9%	114	<b>130</b>	+ 14.0%
Closed Sales	46	<b>45</b>	- 2.2%	112	<b>111</b>	- 0.9%
Days on Market Until Sale	78	<b>79</b>	+ 1.3%	90	<b>77</b>	- 14.4%
Median Sales Price*	\$171,000	<b>\$171,250</b>	+ 0.1%	\$180,000	<b>\$168,000</b>	- 6.7%
Average Sales Price*	\$206,168	<b>\$223,575</b>	+ 8.4%	\$208,581	<b>\$205,066</b>	- 1.7%
Percent of List Price Received*	97.5%	<b>97.5%</b>	0.0%	97.8%	<b>98.0%</b>	+ 0.2%
Inventory of Homes for Sale	118	<b>117</b>	- 0.8%	—	—	—
Months Supply of Inventory	3.5	<b>3.4</b>	- 2.9%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	8	<b>9</b>	+ 12.5%	20	<b>21</b>	+ 5.0%
Pending Sales	2	<b>8</b>	+ 300.0%	14	<b>19</b>	+ 35.7%
Closed Sales	0	<b>5</b>	—	12	<b>16</b>	+ 33.3%
Days on Market Until Sale	—	<b>42</b>	—	76	<b>80</b>	+ 5.3%
Median Sales Price*	—	<b>\$214,000</b>	—	\$170,650	<b>\$199,500</b>	+ 16.9%
Average Sales Price*	—	<b>\$216,999</b>	—	\$224,143	<b>\$224,562</b>	+ 0.2%
Percent of List Price Received*	—	<b>97.7%</b>	—	96.3%	<b>97.1%</b>	+ 0.8%
Inventory of Homes for Sale	14	<b>11</b>	- 21.4%	—	—	—
Months Supply of Inventory	3.3	<b>2.3</b>	- 30.3%	—	—	—

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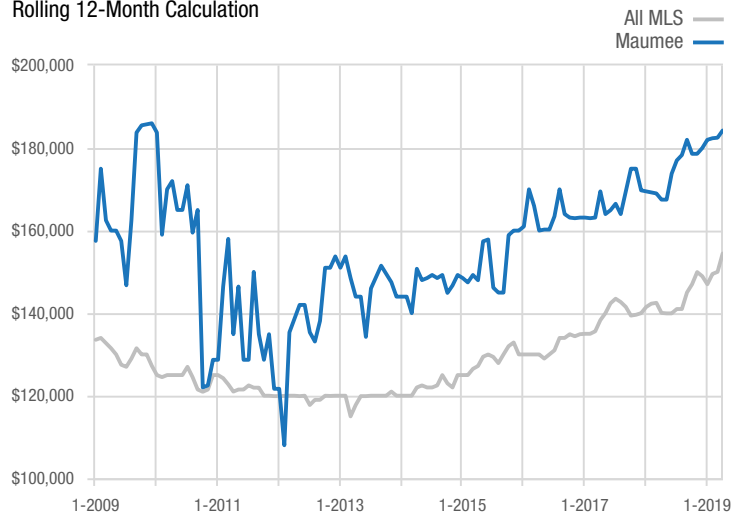
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Monclova

MLS Area 06: 43542

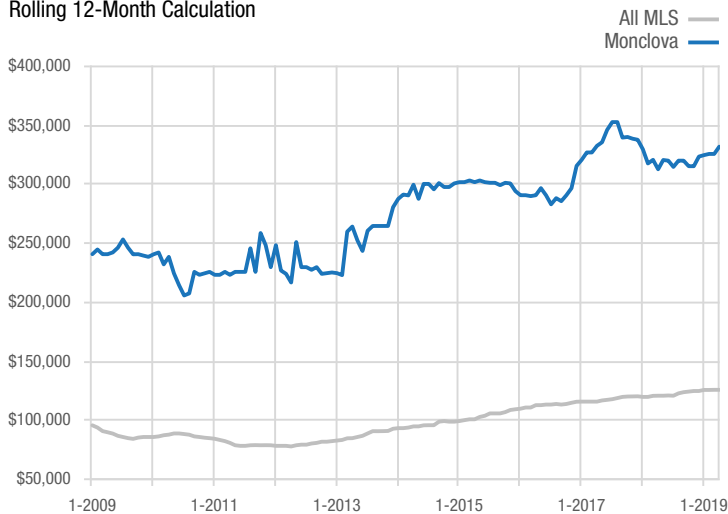
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	7	5	- 28.6%	35	33	- 5.7%
Pending Sales	6	10	+ 66.7%	18	19	+ 5.6%
Closed Sales	7	6	- 14.3%	16	16	0.0%
Days on Market Until Sale	159	78	- 50.9%	156	117	- 25.0%
Median Sales Price*	\$308,000	<b>\$353,700</b>	+ 14.8%	\$298,500	<b>\$349,000</b>	+ 16.9%
Average Sales Price*	\$290,455	<b>\$332,217</b>	+ 14.4%	\$310,187	<b>\$338,343</b>	+ 9.1%
Percent of List Price Received*	98.1%	<b>98.6%</b>	+ 0.5%	97.1%	<b>97.3%</b>	+ 0.2%
Inventory of Homes for Sale	30	30	0.0%	—	—	—
Months Supply of Inventory	5.3	5.1	- 3.8%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

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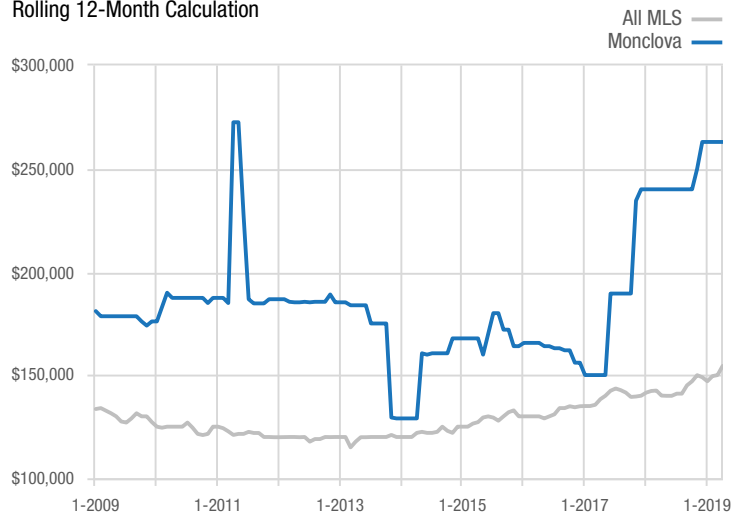
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Northwood / Rossford / Lake Twp

MLS Area 54: Includes Millbury, Moline and Walbridge

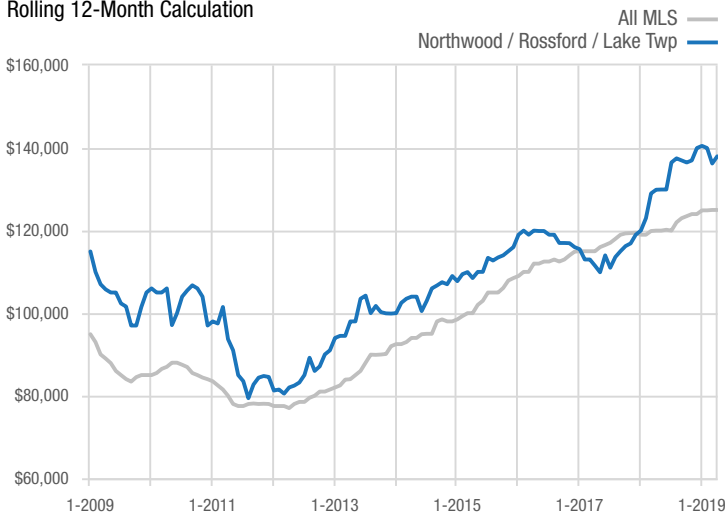
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	21	36	+ 71.4%	80	92	+ 15.0%
Pending Sales	21	25	+ 19.0%	69	78	+ 13.0%
Closed Sales	17	26	+ 52.9%	65	82	+ 26.2%
Days on Market Until Sale	81	113	+ 39.5%	102	101	- 1.0%
Median Sales Price*	\$110,000	<b>\$156,200</b>	+ 42.0%	\$143,000	<b>\$139,900</b>	- 2.2%
Average Sales Price*	\$131,588	<b>\$178,249</b>	+ 35.5%	\$138,095	<b>\$152,484</b>	+ 10.4%
Percent of List Price Received*	96.0%	<b>97.9%</b>	+ 2.0%	96.7%	<b>98.0%</b>	+ 1.3%
Inventory of Homes for Sale	55	65	+ 18.2%	—	—	—
Months Supply of Inventory	2.5	2.7	+ 8.0%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	1	0	- 100.0%	3	6	+ 100.0%
Pending Sales	0	4	—	3	4	+ 33.3%
Closed Sales	0	4	—	3	4	+ 33.3%
Days on Market Until Sale	—	63	—	130	63	- 51.5%
Median Sales Price*	—	<b>\$200,500</b>	—	\$47,000	<b>\$200,500</b>	+ 326.6%
Average Sales Price*	—	<b>\$176,125</b>	—	\$45,333	<b>\$176,125</b>	+ 288.5%
Percent of List Price Received*	—	<b>97.4%</b>	—	95.3%	<b>97.4%</b>	+ 2.2%
Inventory of Homes for Sale	2	2	0.0%	—	—	—
Months Supply of Inventory	1.6	1.2	- 25.0%	—	—	—

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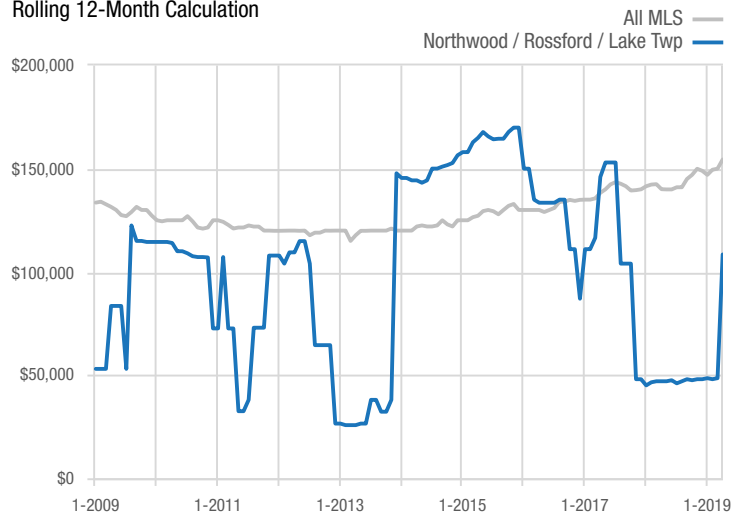
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Olde North End

MLS Area 19: 43608

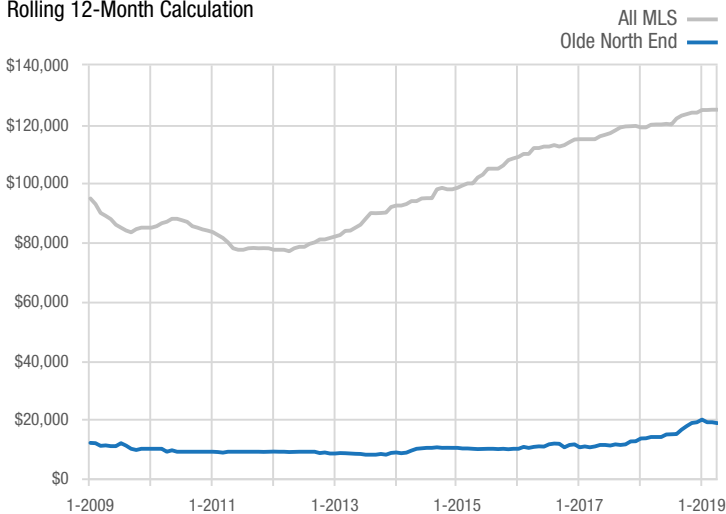
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	13	27	+ 107.7%	37	80	+ 116.2%
Pending Sales	3	15	+ 400.0%	23	37	+ 60.9%
Closed Sales	6	18	+ 200.0%	27	36	+ 33.3%
Days on Market Until Sale	143	85	- 40.6%	104	67	- 35.6%
Median Sales Price*	\$14,000	<b>\$13,000</b>	- 7.1%	\$16,000	<b>\$13,500</b>	- 15.6%
Average Sales Price*	\$20,090	<b>\$18,664</b>	- 7.1%	\$26,540	<b>\$18,046</b>	- 32.0%
Percent of List Price Received*	88.7%	<b>93.2%</b>	+ 5.1%	93.9%	<b>87.2%</b>	- 7.1%
Inventory of Homes for Sale	38	47	+ 23.7%	—	—	—
Months Supply of Inventory	4.1	5.2	+ 26.8%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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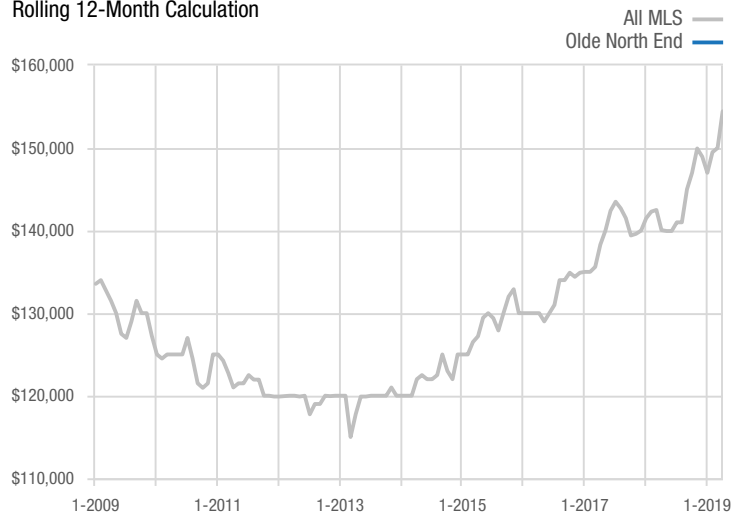
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Olde South End

MLS Area 22: 43609

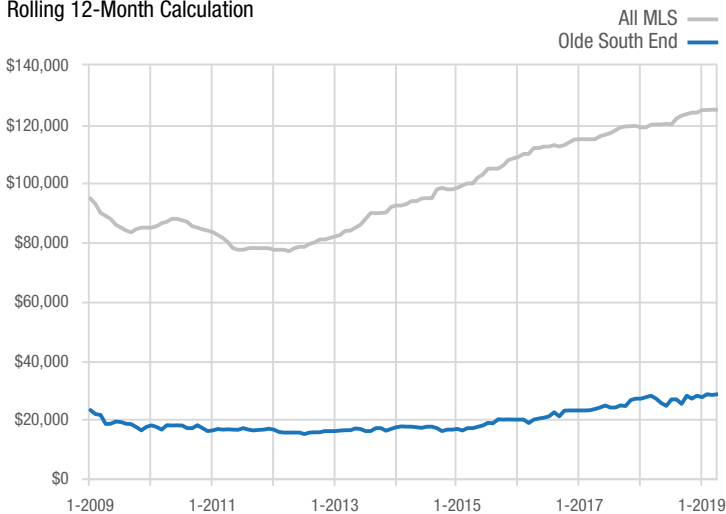
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	14	19	+ 35.7%	101	95	- 5.9%
Pending Sales	22	9	- 59.1%	56	60	+ 7.1%
Closed Sales	14	9	- 35.7%	47	66	+ 40.4%
Days on Market Until Sale	68	52	- 23.5%	84	70	- 16.7%
Median Sales Price*	\$22,250	<b>\$33,750</b>	+ 51.7%	\$22,150	<b>\$27,000</b>	+ 21.9%
Average Sales Price*	\$33,807	<b>\$31,806</b>	- 5.9%	\$28,311	<b>\$31,325</b>	+ 10.6%
Percent of List Price Received*	87.5%	<b>92.2%</b>	+ 5.4%	90.8%	<b>93.1%</b>	+ 2.5%
Inventory of Homes for Sale	80	62	- 22.5%	—	—	—
Months Supply of Inventory	5.4	3.2	- 40.7%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	1	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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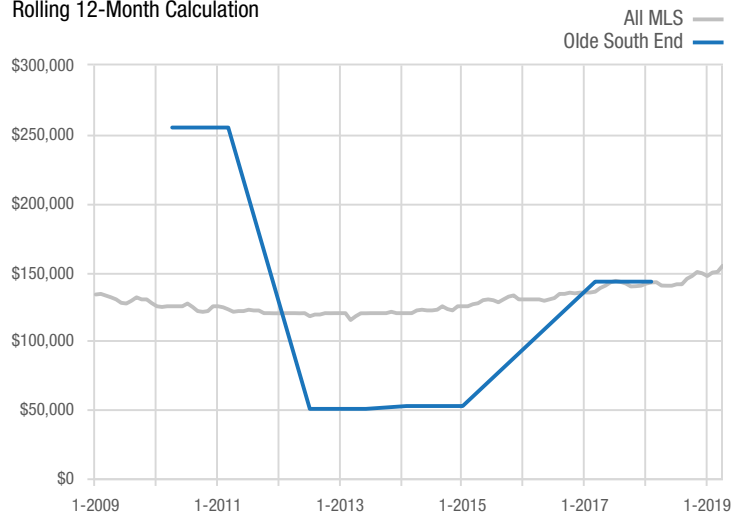
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Olde West End

MLS Area 18: 43610 and 43620

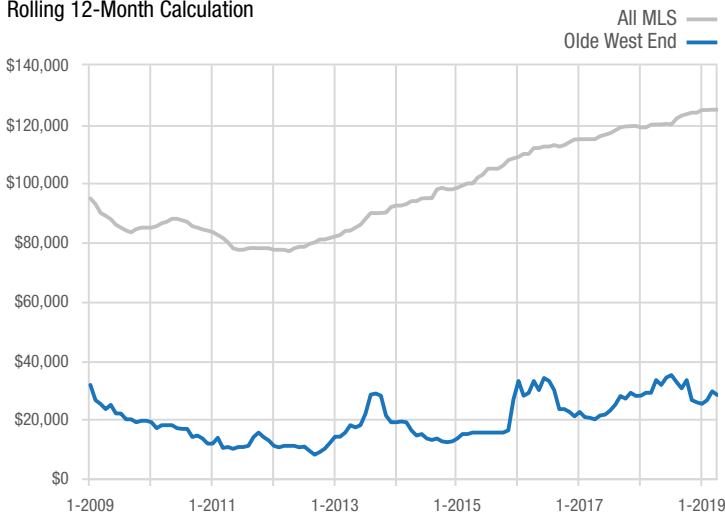
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	2	5	+ 150.0%	15	26	+ 73.3%
Pending Sales	4	4	0.0%	16	15	- 6.3%
Closed Sales	9	7	- 22.2%	18	14	- 22.2%
Days on Market Until Sale	49	109	+ 122.4%	85	99	+ 16.5%
Median Sales Price*	\$70,889	<b>\$34,625</b>	- 51.2%	\$29,000	<b>\$34,250</b>	+ 18.1%
Average Sales Price*	\$112,757	<b>\$80,005</b>	- 29.0%	\$67,983	<b>\$65,299</b>	- 3.9%
Percent of List Price Received*	93.4%	<b>92.4%</b>	- 1.1%	91.9%	<b>89.0%</b>	- 3.2%
Inventory of Homes for Sale	9	24	+ 166.7%	—	—	—
Months Supply of Inventory	2.0	6.1	+ 205.0%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	0	0	—	0	1	—
Pending Sales	0	0	—	2	0	- 100.0%
Closed Sales	0	0	—	3	2	- 33.3%
Days on Market Until Sale	—	—	—	78	117	+ 50.0%
Median Sales Price*	—	—	—	\$44,567	<b>\$69,000</b>	+ 54.8%
Average Sales Price*	—	—	—	\$47,022	<b>\$69,000</b>	+ 46.7%
Percent of List Price Received*	—	—	—	100.1%	<b>89.2%</b>	- 10.9%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	1.6	1.0	- 37.5%	—	—	—

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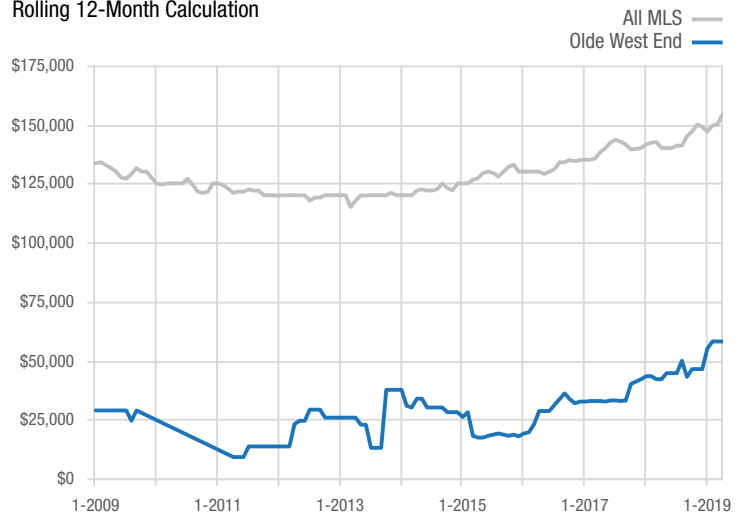
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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# Local Market Update – April 2019

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## Oregon

MLS Area 25: 43616

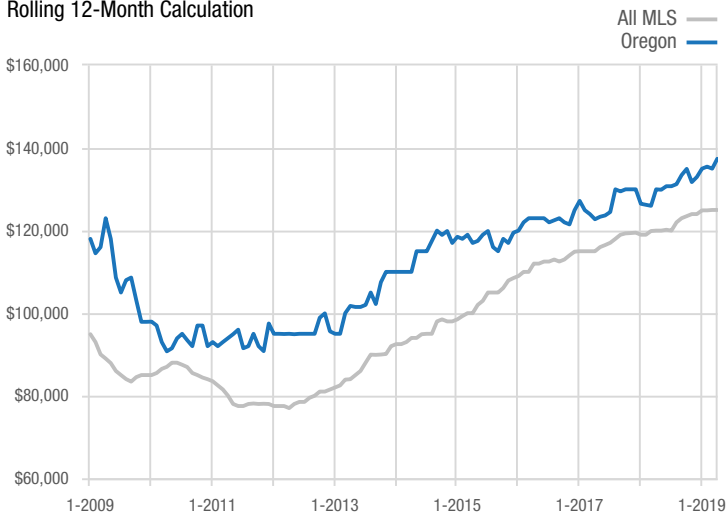
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	27	<b>38</b>	+ 40.7%	112	<b>91</b>	- 18.8%
Pending Sales	31	<b>21</b>	- 32.3%	78	<b>67</b>	- 14.1%
Closed Sales	29	<b>19</b>	- 34.5%	71	<b>60</b>	- 15.5%
Days on Market Until Sale	83	<b>83</b>	0.0%	91	<b>96</b>	+ 5.5%
Median Sales Price*	\$131,500	<b>\$162,000</b>	+ 23.2%	\$125,000	<b>\$136,500</b>	+ 9.2%
Average Sales Price*	\$138,859	<b>\$182,325</b>	+ 31.3%	\$132,909	<b>\$160,106</b>	+ 20.5%
Percent of List Price Received*	95.9%	<b>99.3%</b>	+ 3.5%	97.1%	<b>97.7%</b>	+ 0.6%
Inventory of Homes for Sale	74	<b>72</b>	- 2.7%	—	—	—
Months Supply of Inventory	3.7	<b>3.7</b>	0.0%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	0	<b>1</b>	—	3	<b>1</b>	- 66.7%
Pending Sales	1	<b>0</b>	- 100.0%	2	<b>0</b>	- 100.0%
Closed Sales	1	<b>0</b>	- 100.0%	2	<b>0</b>	- 100.0%
Days on Market Until Sale	24	—	—	34	—	—
Median Sales Price*	\$205,000	—	—	\$170,500	—	—
Average Sales Price*	\$205,000	—	—	\$170,500	—	—
Percent of List Price Received*	98.1%	—	—	99.5%	—	—
Inventory of Homes for Sale	2	<b>1</b>	- 50.0%	—	—	—
Months Supply of Inventory	1.4	<b>1.0</b>	- 28.6%	—	—	—

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### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Ottawa Hills

MLS Area 16: Village Limits (TD 88, 89 and 90)

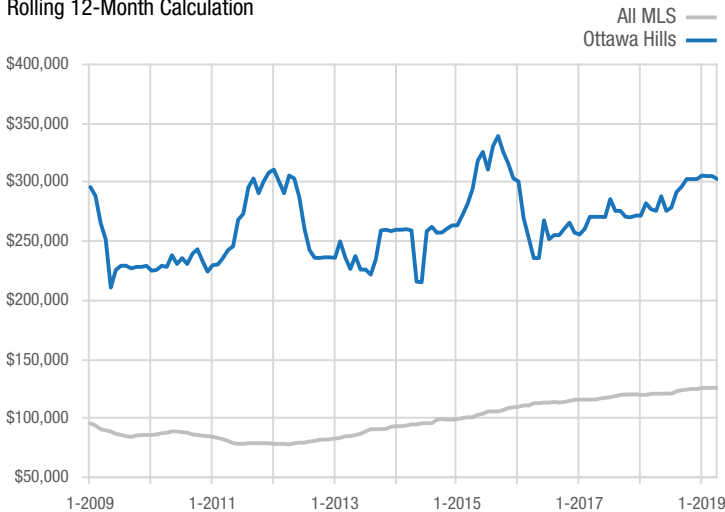
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	25	12	- 52.0%	62	50	- 19.4%
Pending Sales	10	8	- 20.0%	29	23	- 20.7%
Closed Sales	3	6	+ 100.0%	22	21	- 4.5%
Days on Market Until Sale	97	106	+ 9.3%	115	122	+ 6.1%
Median Sales Price*	\$349,000	<b>\$244,500</b>	- 29.9%	\$285,000	<b>\$259,500</b>	- 8.9%
Average Sales Price*	\$447,000	<b>\$270,922</b>	- 39.4%	\$300,414	<b>\$346,072</b>	+ 15.2%
Percent of List Price Received*	98.0%	<b>94.7%</b>	- 3.4%	96.9%	<b>95.5%</b>	- 1.4%
Inventory of Homes for Sale	57	51	- 10.5%	—	—	—
Months Supply of Inventory	7.0	6.3	- 10.0%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	2	6	+ 200.0%	6	8	+ 33.3%
Pending Sales	1	2	+ 100.0%	3	7	+ 133.3%
Closed Sales	1	1	0.0%	3	5	+ 66.7%
Days on Market Until Sale	128	445	+ 247.7%	141	179	+ 27.0%
Median Sales Price*	\$76,000	<b>\$82,000</b>	+ 7.9%	\$76,000	<b>\$82,000</b>	+ 7.9%
Average Sales Price*	\$76,000	<b>\$82,000</b>	+ 7.9%	\$73,167	<b>\$80,000</b>	+ 9.3%
Percent of List Price Received*	95.1%	<b>96.5%</b>	+ 1.5%	89.2%	<b>97.8%</b>	+ 9.6%
Inventory of Homes for Sale	10	6	- 40.0%	—	—	—
Months Supply of Inventory	7.5	3.2	- 57.3%	—	—	—

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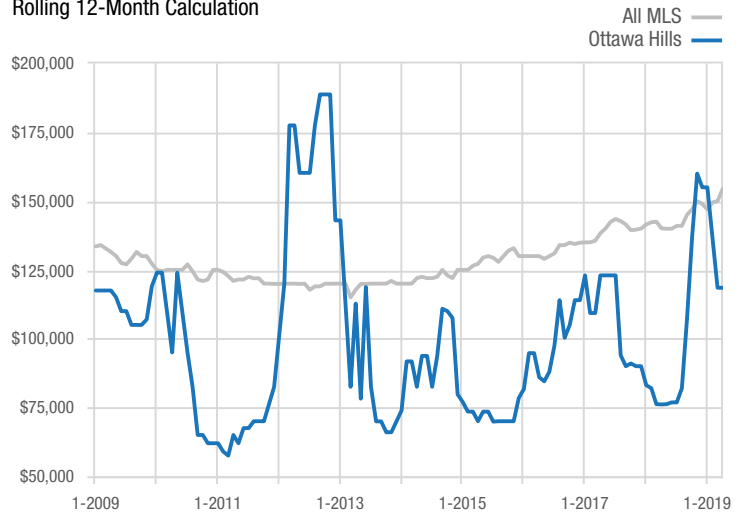
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Ottawa Park / Westgate

MLS Area 17: 43606 (except Ottawa Hills)

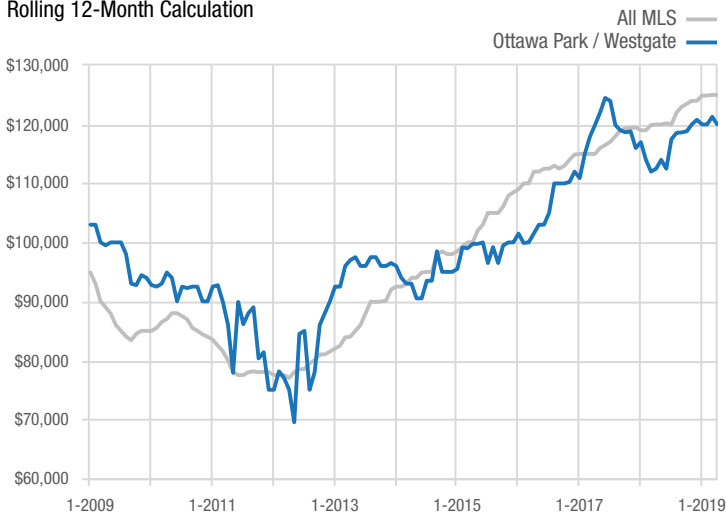
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	29	<b>24</b>	- 17.2%	91	<b>90</b>	- 1.1%
Pending Sales	25	<b>25</b>	0.0%	75	<b>80</b>	+ 6.7%
Closed Sales	18	<b>26</b>	+ 44.4%	65	<b>76</b>	+ 16.9%
Days on Market Until Sale	78	<b>62</b>	- 20.5%	88	<b>85</b>	- 3.4%
Median Sales Price*	\$141,500	<b>\$120,050</b>	- 15.2%	\$108,500	<b>\$115,000</b>	+ 6.0%
Average Sales Price*	\$133,583	<b>\$122,543</b>	- 8.3%	\$107,816	<b>\$112,495</b>	+ 4.3%
Percent of List Price Received*	94.6%	<b>98.5%</b>	+ 4.1%	96.4%	<b>95.9%</b>	- 0.5%
Inventory of Homes for Sale	53	<b>54</b>	+ 1.9%	—	—	—
Months Supply of Inventory	2.5	<b>2.4</b>	- 4.0%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	1	<b>1</b>	0.0%	5	<b>2</b>	- 60.0%
Pending Sales	1	<b>0</b>	- 100.0%	3	<b>3</b>	0.0%
Closed Sales	1	<b>2</b>	+ 100.0%	3	<b>3</b>	0.0%
Days on Market Until Sale	76	<b>107</b>	+ 40.8%	54	<b>96</b>	+ 77.8%
Median Sales Price*	\$60,000	<b>\$105,750</b>	+ 76.3%	\$60,000	<b>\$116,500</b>	+ 94.2%
Average Sales Price*	\$60,000	<b>\$105,750</b>	+ 76.3%	\$68,000	<b>\$112,167</b>	+ 65.0%
Percent of List Price Received*	94.1%	<b>96.1%</b>	+ 2.1%	90.1%	<b>96.4%</b>	+ 7.0%
Inventory of Homes for Sale	2	<b>1</b>	- 50.0%	—	—	—
Months Supply of Inventory	2.0	<b>0.8</b>	- 60.0%	—	—	—

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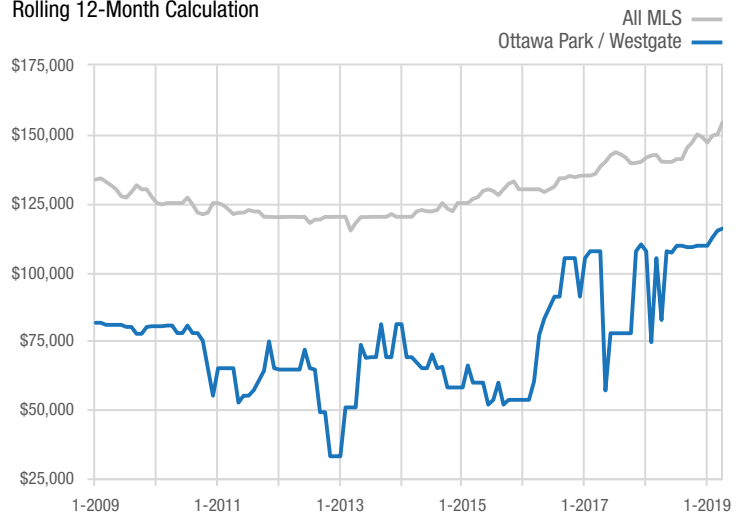
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Perrysburg / Perrysburg Twp

MLS Area 53: 43551

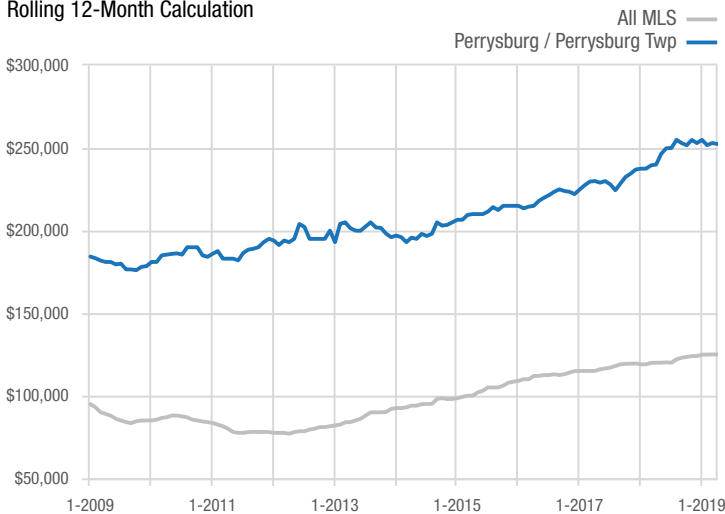
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	72	<b>80</b>	+ 11.1%	234	<b>237</b>	+ 1.3%
Pending Sales	60	<b>52</b>	- 13.3%	164	<b>161</b>	- 1.8%
Closed Sales	53	<b>43</b>	- 18.9%	144	<b>135</b>	- 6.3%
Days on Market Until Sale	83	<b>72</b>	- 13.3%	109	<b>104</b>	- 4.6%
Median Sales Price*	\$246,750	<b>\$245,000</b>	- 0.7%	\$246,500	<b>\$249,000</b>	+ 1.0%
Average Sales Price*	\$284,676	<b>\$325,572</b>	+ 14.4%	\$278,550	<b>\$286,708</b>	+ 2.9%
Percent of List Price Received*	98.7%	<b>99.0%</b>	+ 0.3%	97.8%	<b>98.0%</b>	+ 0.2%
Inventory of Homes for Sale	176	<b>164</b>	- 6.8%	—	—	—
Months Supply of Inventory	3.8	<b>3.6</b>	- 5.3%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	9	<b>10</b>	+ 11.1%	32	<b>35</b>	+ 9.4%
Pending Sales	8	<b>10</b>	+ 25.0%	30	<b>30</b>	0.0%
Closed Sales	7	<b>8</b>	+ 14.3%	27	<b>26</b>	- 3.7%
Days on Market Until Sale	92	<b>40</b>	- 56.5%	73	<b>77</b>	+ 5.5%
Median Sales Price*	\$191,849	<b>\$211,500</b>	+ 10.2%	\$187,500	<b>\$197,700</b>	+ 5.4%
Average Sales Price*	\$188,103	<b>\$223,042</b>	+ 18.6%	\$183,969	<b>\$215,745</b>	+ 17.3%
Percent of List Price Received*	97.6%	<b>98.3%</b>	+ 0.7%	97.4%	<b>96.3%</b>	- 1.1%
Inventory of Homes for Sale	16	<b>18</b>	+ 12.5%	—	—	—
Months Supply of Inventory	2.2	<b>3.0</b>	+ 36.4%	—	—	—

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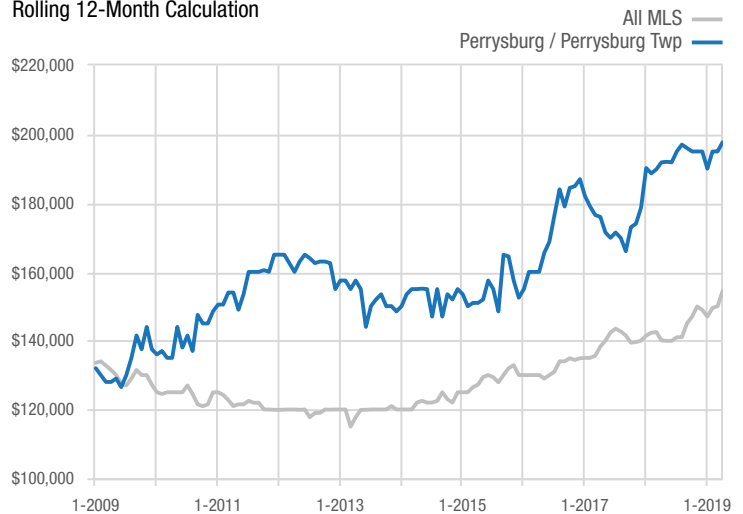
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Point Place

MLS Area 14: 43611

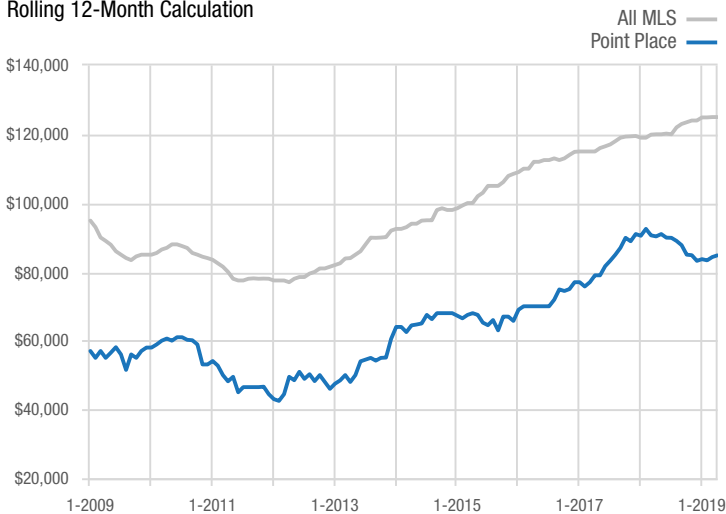
Single Family	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	37	25	- 32.4%	99	90	- 9.1%
Pending Sales	25	25	0.0%	67	77	+ 14.9%
Closed Sales	17	25	+ 47.1%	64	76	+ 18.8%
Days on Market Until Sale	63	74	+ 17.5%	112	77	- 31.3%
Median Sales Price*	\$77,300	<b>\$89,900</b>	+ 16.3%	\$76,150	<b>\$82,297</b>	+ 8.1%
Average Sales Price*	\$89,618	<b>\$93,247</b>	+ 4.0%	\$84,989	<b>\$81,174</b>	- 4.5%
Percent of List Price Received*	100.5%	<b>97.0%</b>	- 3.5%	96.6%	<b>94.9%</b>	- 1.8%
Inventory of Homes for Sale	73	51	- 30.1%	—	—	—
Months Supply of Inventory	3.5	2.3	- 34.3%	—	—	—

Condo-Villa	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	0	1	—	1	1	0.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	1	0.0%
Days on Market Until Sale	96	—	—	96	38	- 60.4%
Median Sales Price*	\$46,000	—	—	\$46,000	<b>\$54,000</b>	+ 17.4%
Average Sales Price*	\$46,000	—	—	\$46,000	<b>\$54,000</b>	+ 17.4%
Percent of List Price Received*	92.2%	—	—	92.2%	<b>90.2%</b>	- 2.2%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

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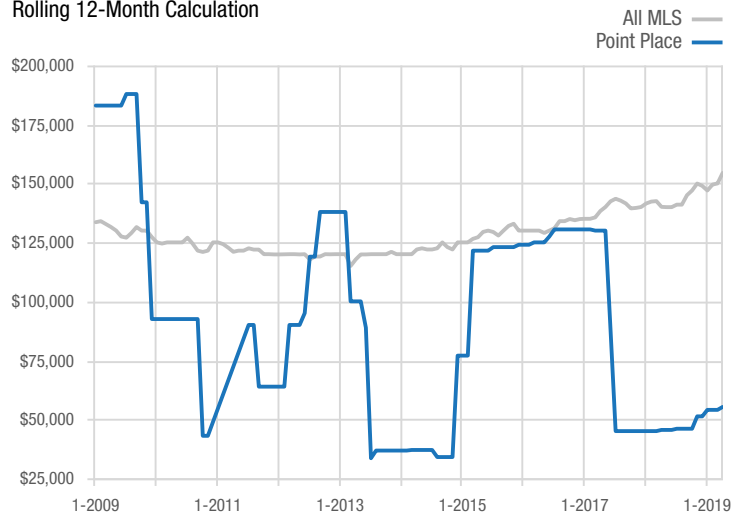
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Scott Park

MLS Area 21: 43607

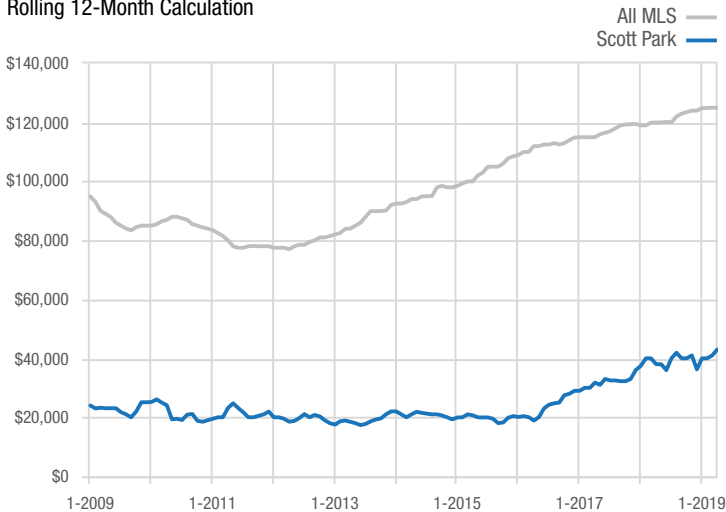
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	19	15	- 21.1%	76	66	- 13.2%
Pending Sales	19	17	- 10.5%	62	61	- 1.6%
Closed Sales	13	12	- 7.7%	54	59	+ 9.3%
Days on Market Until Sale	56	77	+ 37.5%	78	95	+ 21.8%
Median Sales Price*	\$30,000	<b>\$52,000</b>	+ 73.3%	\$33,250	<b>\$49,500</b>	+ 48.9%
Average Sales Price*	\$34,454	<b>\$50,009</b>	+ 45.1%	\$39,812	<b>\$47,488</b>	+ 19.3%
Percent of List Price Received*	92.9%	<b>97.2%</b>	+ 4.6%	91.3%	<b>92.5%</b>	+ 1.3%
Inventory of Homes for Sale	48	46	- 4.2%	—	—	—
Months Supply of Inventory	3.3	3.0	- 9.1%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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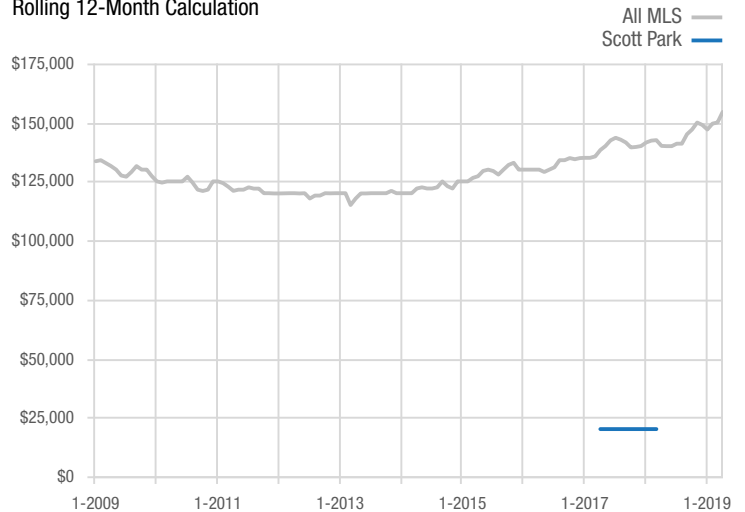
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Spring Meadows

MLS Area 05: 43528 (Includes Holland)

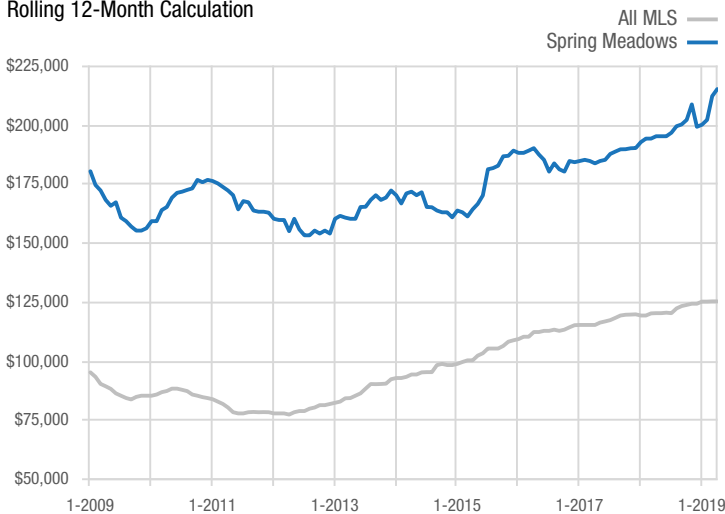
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	31	42	+ 35.5%	109	109	0.0%
Pending Sales	24	26	+ 8.3%	70	68	- 2.9%
Closed Sales	19	28	+ 47.4%	62	64	+ 3.2%
Days on Market Until Sale	100	91	- 9.0%	96	92	- 4.2%
Median Sales Price*	\$195,000	<b>\$224,000</b>	+ 14.9%	\$179,250	<b>\$223,000</b>	+ 24.4%
Average Sales Price*	\$227,706	<b>\$218,504</b>	- 4.0%	\$184,123	<b>\$212,122</b>	+ 15.2%
Percent of List Price Received*	97.0%	<b>96.9%</b>	- 0.1%	99.2%	<b>97.9%</b>	- 1.3%
Inventory of Homes for Sale	85	75	- 11.8%	—	—	—
Months Supply of Inventory	4.2	3.6	- 14.3%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	6	4	- 33.3%	16	12	- 25.0%
Pending Sales	2	5	+ 150.0%	12	12	0.0%
Closed Sales	2	3	+ 50.0%	11	10	- 9.1%
Days on Market Until Sale	57	92	+ 61.4%	107	132	+ 23.4%
Median Sales Price*	\$201,500	<b>\$138,500</b>	- 31.3%	\$228,750	<b>\$210,532</b>	- 8.0%
Average Sales Price*	\$201,500	<b>\$135,633</b>	- 32.7%	\$223,468	<b>\$214,716</b>	- 3.9%
Percent of List Price Received*	95.5%	<b>99.2%</b>	+ 3.9%	96.4%	<b>95.1%</b>	- 1.3%
Inventory of Homes for Sale	16	10	- 37.5%	—	—	—
Months Supply of Inventory	6.1	3.4	- 44.3%	—	—	—

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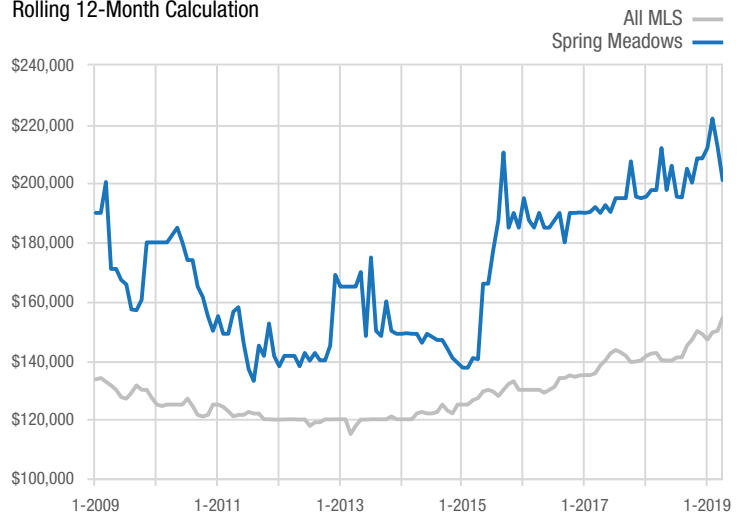
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Swanton / Airport

MLS Area 04: 43558 in Fulton and Lucas Counties

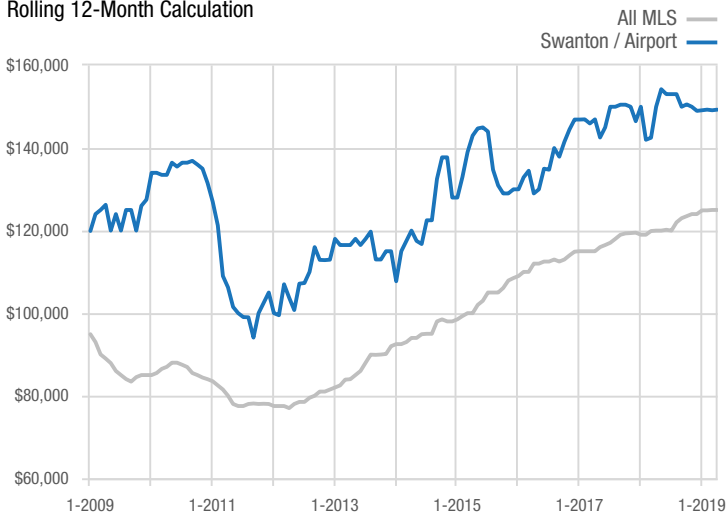
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	13	13	0.0%	54	37	- 31.5%
Pending Sales	10	9	- 10.0%	40	24	- 40.0%
Closed Sales	13	7	- 46.2%	37	23	- 37.8%
Days on Market Until Sale	90	102	+ 13.3%	113	96	- 15.0%
Median Sales Price*	\$155,030	\$198,500	+ 28.0%	\$154,000	\$180,000	+ 16.9%
Average Sales Price*	\$169,477	\$173,488	+ 2.4%	\$161,377	\$181,462	+ 12.4%
Percent of List Price Received*	95.5%	98.8%	+ 3.5%	97.6%	97.1%	- 0.5%
Inventory of Homes for Sale	32	29	- 9.4%	—	—	—
Months Supply of Inventory	2.8	3.1	+ 10.7%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	0	0	—	2	0	- 100.0%
Pending Sales	1	0	- 100.0%	2	1	- 50.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	35	—	—
Median Sales Price*	—	—	—	\$196,000	—	—
Average Sales Price*	—	—	—	\$196,000	—	—
Percent of List Price Received*	—	—	—	99.0%	—	—
Inventory of Homes for Sale	0	4	—	—	—	—
Months Supply of Inventory	—	2.7	—	—	—	—

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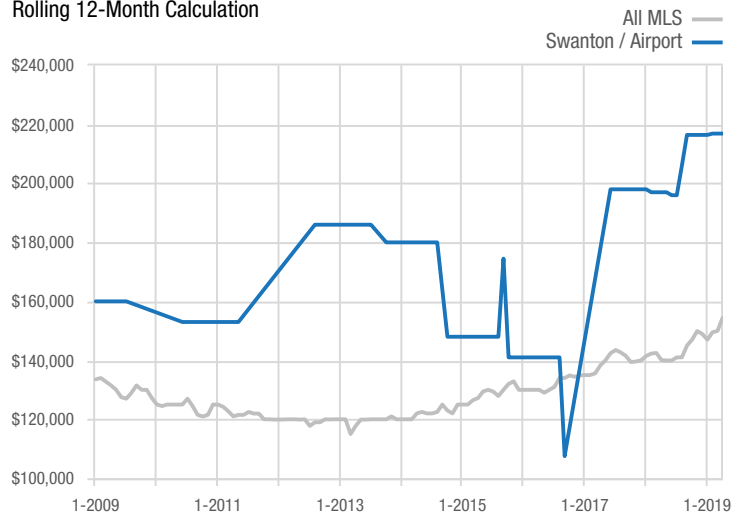
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Sylvania

43560 and 43617

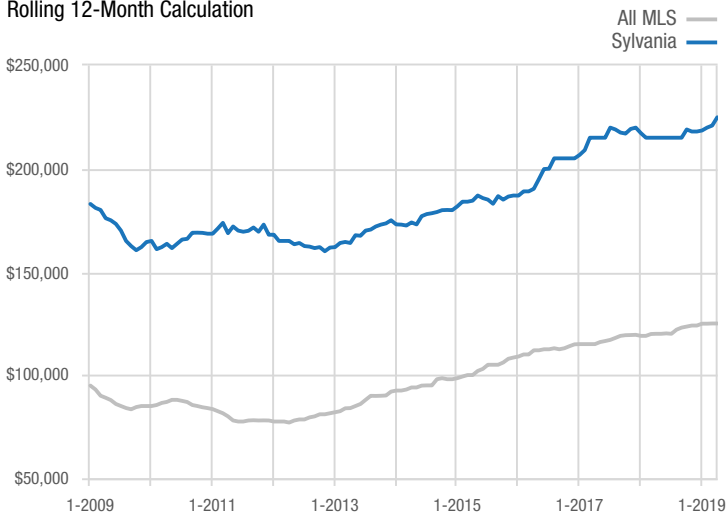
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	94	101	+ 7.4%	297	249	- 16.2%
Pending Sales	48	52	+ 8.3%	187	140	- 25.1%
Closed Sales	53	40	- 24.5%	176	120	- 31.8%
Days on Market Until Sale	88	87	- 1.1%	102	94	- 7.8%
Median Sales Price*	\$210,000	\$261,250	+ 24.4%	\$204,250	\$233,450	+ 14.3%
Average Sales Price*	\$226,329	\$273,340	+ 20.8%	\$218,977	\$244,163	+ 11.5%
Percent of List Price Received*	98.7%	97.5%	- 1.2%	97.8%	97.9%	+ 0.1%
Inventory of Homes for Sale	207	213	+ 2.9%	—	—	—
Months Supply of Inventory	4.3	4.3	0.0%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	18	24	+ 33.3%	65	59	- 9.2%
Pending Sales	8	19	+ 137.5%	37	38	+ 2.7%
Closed Sales	13	18	+ 38.5%	40	36	- 10.0%
Days on Market Until Sale	108	89	- 17.6%	119	109	- 8.4%
Median Sales Price*	\$154,900	\$182,250	+ 17.7%	\$161,950	\$195,700	+ 20.8%
Average Sales Price*	\$153,395	\$183,311	+ 19.5%	\$157,121	\$200,166	+ 27.4%
Percent of List Price Received*	95.1%	96.8%	+ 1.8%	95.0%	97.4%	+ 2.5%
Inventory of Homes for Sale	42	40	- 4.8%	—	—	—
Months Supply of Inventory	4.0	3.3	- 17.5%	—	—	—

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### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Towne Centre

MLS Area 20: 43604

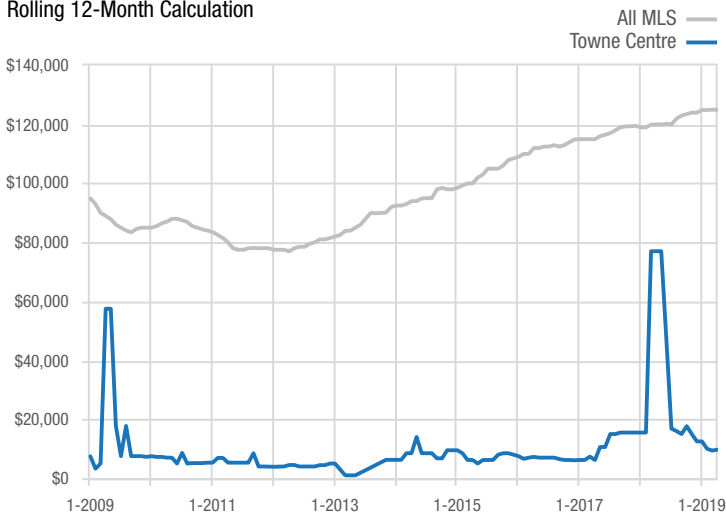
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	1	3	+ 200.0%	5	11	+ 120.0%
Pending Sales	1	1	0.0%	3	4	+ 33.3%
Closed Sales	0	3	—	2	4	+ 100.0%
Days on Market Until Sale	—	41	—	58	52	- 10.3%
Median Sales Price*	—	<b>\$11,600</b>	—	\$153,500	<b>\$9,050</b>	- 94.1%
Average Sales Price*	—	<b>\$11,422</b>	—	\$153,500	<b>\$9,141</b>	- 94.0%
Percent of List Price Received*	—	<b>102.2%</b>	—	96.8%	<b>90.0%</b>	- 7.0%
Inventory of Homes for Sale	2	9	+ 350.0%	—	—	—
Months Supply of Inventory	1.3	<b>5.7</b>	+ 338.5%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	2	1	- 50.0%	3	5	+ 66.7%
Pending Sales	1	0	- 100.0%	3	9	+ 200.0%
Closed Sales	0	0	—	2	9	+ 350.0%
Days on Market Until Sale	—	—	—	57	101	+ 77.2%
Median Sales Price*	—	—	—	\$297,750	<b>\$190,000</b>	- 36.2%
Average Sales Price*	—	—	—	\$297,750	<b>\$199,961</b>	- 32.8%
Percent of List Price Received*	—	—	—	95.3%	<b>98.4%</b>	+ 3.3%
Inventory of Homes for Sale	1	6	+ 500.0%	—	—	—
Months Supply of Inventory	0.9	<b>2.8</b>	+ 211.1%	—	—	—

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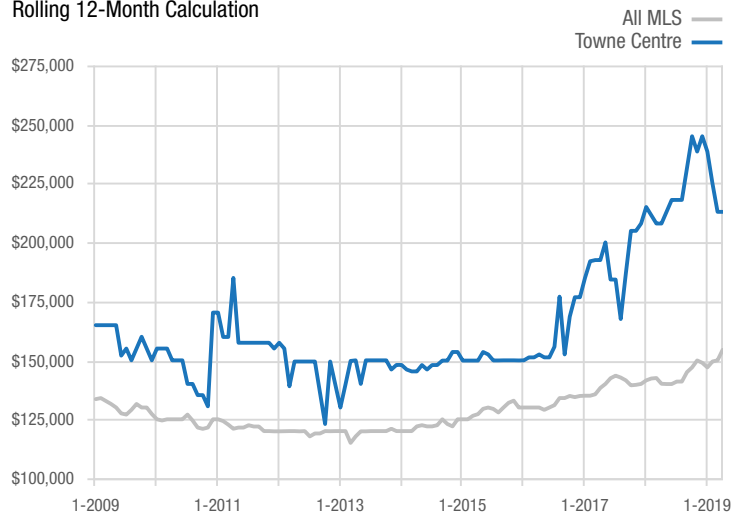
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Tremainsville

MLS Area 12: 43613

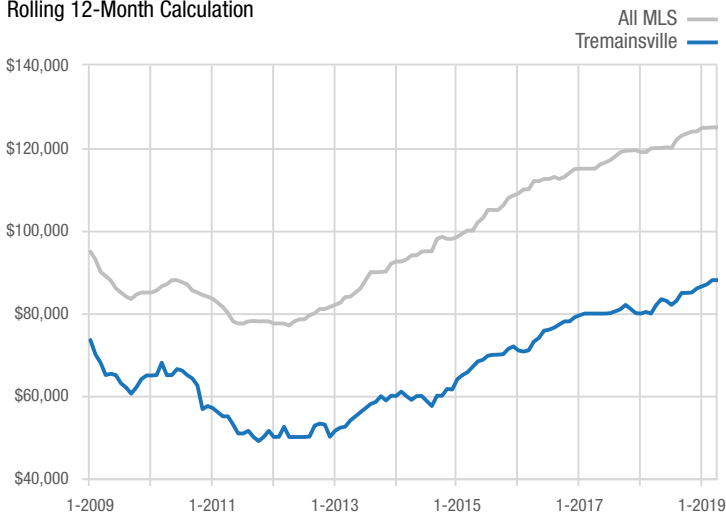
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	67	<b>71</b>	+ 6.0%	237	<b>223</b>	- 5.9%
Pending Sales	55	<b>62</b>	+ 12.7%	167	<b>175</b>	+ 4.8%
Closed Sales	65	<b>50</b>	- 23.1%	171	<b>158</b>	- 7.6%
Days on Market Until Sale	104	<b>92</b>	- 11.5%	110	<b>100</b>	- 9.1%
Median Sales Price*	\$89,500	<b>\$96,900</b>	+ 8.3%	\$78,500	<b>\$87,000</b>	+ 10.8%
Average Sales Price*	\$87,242	<b>\$87,929</b>	+ 0.8%	\$78,764	<b>\$86,352</b>	+ 9.6%
Percent of List Price Received*	96.9%	<b>96.1%</b>	- 0.8%	95.8%	<b>96.1%</b>	+ 0.3%
Inventory of Homes for Sale	182	<b>146</b>	- 19.8%	—	—	—
Months Supply of Inventory	3.9	<b>2.9</b>	- 25.6%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	0	<b>0</b>	—	0	<b>0</b>	—
Pending Sales	0	<b>0</b>	—	3	<b>0</b>	- 100.0%
Closed Sales	0	<b>0</b>	—	3	<b>0</b>	- 100.0%
Days on Market Until Sale	—	—	—	194	—	—
Median Sales Price*	—	—	—	\$77,500	—	—
Average Sales Price*	—	—	—	\$79,467	—	—
Percent of List Price Received*	—	—	—	95.8%	—	—
Inventory of Homes for Sale	0	<b>0</b>	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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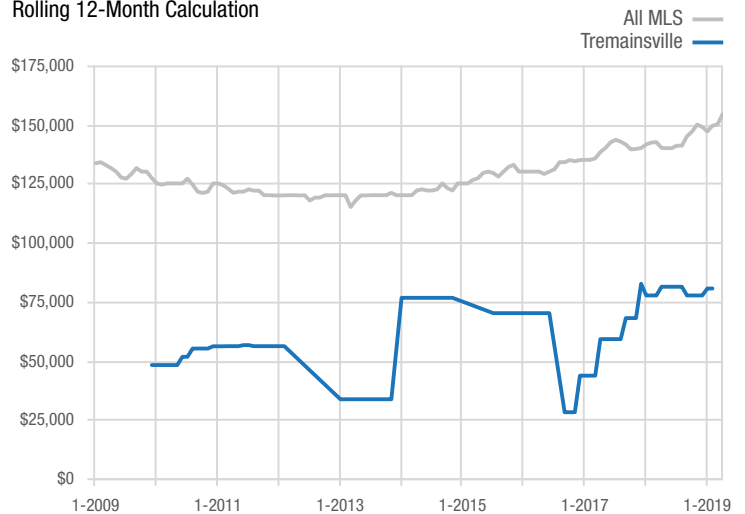
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Waterville

MLS Area 10: 43566

Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	17	13	- 23.5%	51	58	+ 13.7%
Pending Sales	18	18	0.0%	40	38	- 5.0%
Closed Sales	18	11	- 38.9%	36	31	- 13.9%
Days on Market Until Sale	106	87	- 17.9%	97	89	- 8.2%
Median Sales Price*	\$286,000	<b>\$239,000</b>	- 16.4%	\$274,250	<b>\$241,250</b>	- 12.0%
Average Sales Price*	\$261,747	<b>\$213,045</b>	- 18.6%	\$255,091	<b>\$241,087</b>	- 5.5%
Percent of List Price Received*	98.7%	<b>96.4%</b>	- 2.3%	98.5%	<b>98.4%</b>	- 0.1%
Inventory of Homes for Sale	41	34	- 17.1%	—	—	—
Months Supply of Inventory	4.1	3.3	- 19.5%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
<b>Key Metrics</b>						
New Listings	1	1	0.0%	9	9	0.0%
Pending Sales	1	2	+ 100.0%	5	9	+ 80.0%
Closed Sales	1	3	+ 200.0%	4	7	+ 75.0%
Days on Market Until Sale	41	83	+ 102.4%	63	72	+ 14.3%
Median Sales Price*	\$121,000	<b>\$132,000</b>	+ 9.1%	\$113,000	<b>\$155,500</b>	+ 37.6%
Average Sales Price*	\$121,000	<b>\$145,667</b>	+ 20.4%	\$121,888	<b>\$164,057</b>	+ 34.6%
Percent of List Price Received*	100.9%	<b>99.3%</b>	- 1.6%	94.0%	<b>99.7%</b>	+ 6.1%
Inventory of Homes for Sale	4	2	- 50.0%	—	—	—
Months Supply of Inventory	2.3	1.0	- 56.5%	—	—	—

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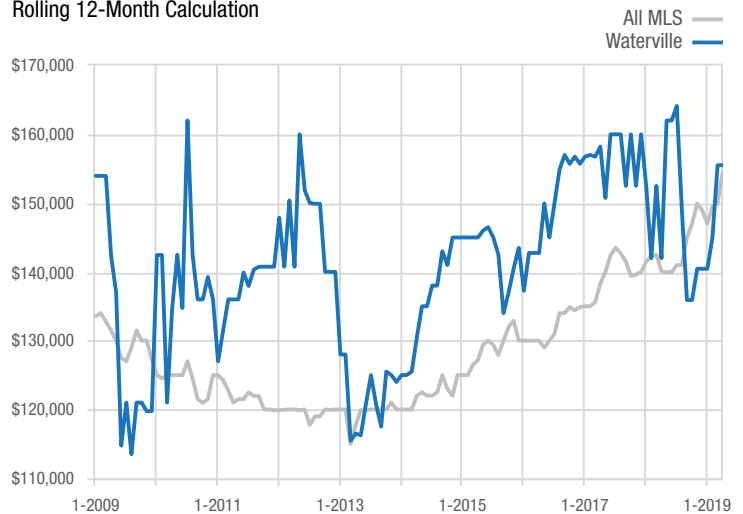
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Whitehouse

MLS Area 08: 43571

Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	12	20	+ 66.7%	51	64	+ 25.5%
Pending Sales	14	12	- 14.3%	36	40	+ 11.1%
Closed Sales	13	9	- 30.8%	35	33	- 5.7%
Days on Market Until Sale	89	78	- 12.4%	106	105	- 0.9%
Median Sales Price*	\$282,500	\$268,000	- 5.1%	\$239,800	\$269,000	+ 12.2%
Average Sales Price*	\$278,904	\$275,367	- 1.3%	\$251,127	\$258,351	+ 2.9%
Percent of List Price Received*	98.5%	97.8%	- 0.7%	98.5%	98.7%	+ 0.2%
Inventory of Homes for Sale	32	42	+ 31.3%	—	—	—
Months Supply of Inventory	2.9	4.3	+ 48.3%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	2	0	- 100.0%	3	0	- 100.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	65	—	—
Median Sales Price*	—	—	—	\$230,000	—	—
Average Sales Price*	—	—	—	\$230,000	—	—
Percent of List Price Received*	—	—	—	93.9%	—	—
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	1.5	0.8	- 46.7%	—	—	—

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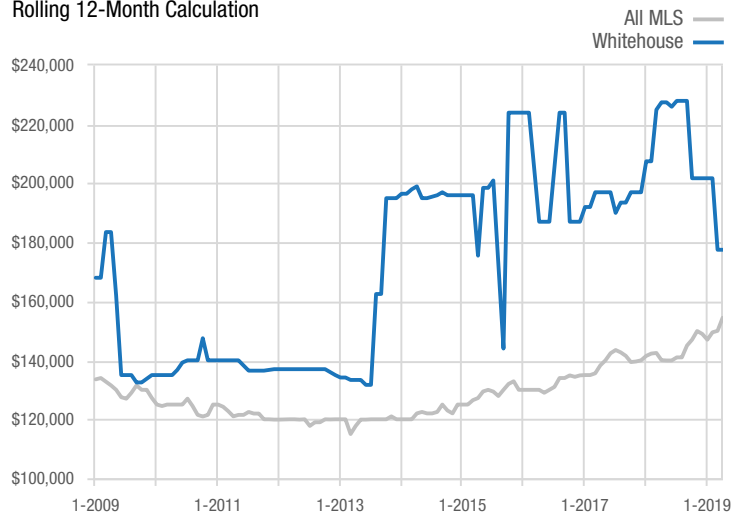
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

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## Wildwood / Reynolds Corners

MLS Area 15: 43615 (except Ottawa Hills)

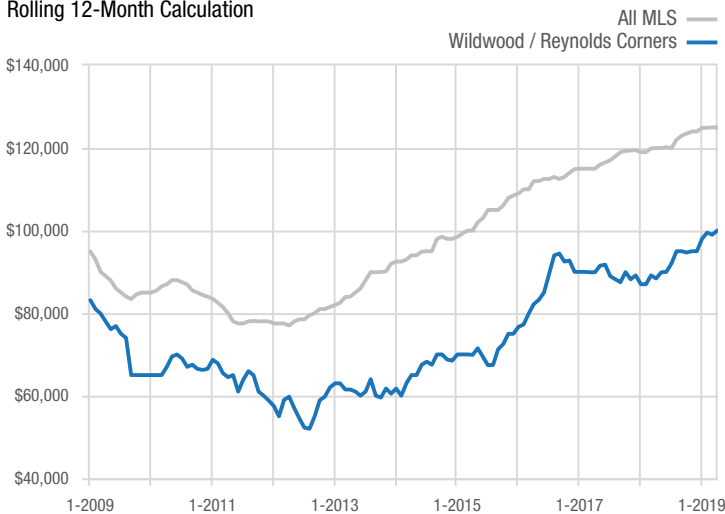
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	53	52	- 1.9%	145	140	- 3.4%
Pending Sales	40	31	- 22.5%	120	107	- 10.8%
Closed Sales	31	33	+ 6.5%	108	100	- 7.4%
Days on Market Until Sale	110	89	- 19.1%	90	83	- 7.8%
Median Sales Price*	\$87,000	\$110,000	+ 26.4%	\$86,900	\$93,000	+ 7.0%
Average Sales Price*	\$105,159	\$122,688	+ 16.7%	\$97,418	\$117,427	+ 20.5%
Percent of List Price Received*	99.3%	98.5%	- 0.8%	97.2%	96.7%	- 0.5%
Inventory of Homes for Sale	100	88	- 12.0%	—	—	—
Months Supply of Inventory	3.1	3.2	+ 3.2%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	11	10	- 9.1%	36	29	- 19.4%
Pending Sales	6	6	0.0%	27	20	- 25.9%
Closed Sales	5	3	- 40.0%	27	14	- 48.1%
Days on Market Until Sale	100	102	+ 2.0%	121	103	- 14.9%
Median Sales Price*	\$114,900	\$52,500	- 54.3%	\$120,000	\$84,042	- 30.0%
Average Sales Price*	\$102,880	\$67,167	- 34.7%	\$116,311	\$82,820	- 28.8%
Percent of List Price Received*	97.8%	95.5%	- 2.4%	96.0%	95.6%	- 0.4%
Inventory of Homes for Sale	28	19	- 32.1%	—	—	—
Months Supply of Inventory	4.1	2.6	- 36.6%	—	—	—

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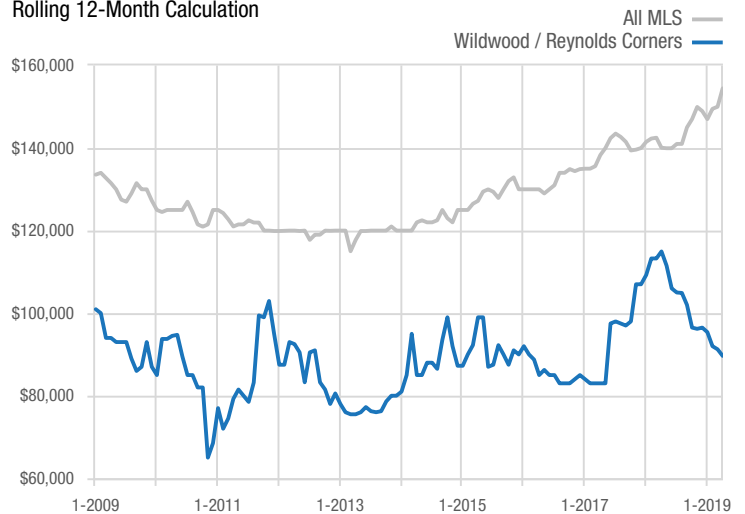
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Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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