



Sell Score Search Attribute

The Realist Sell Score is now a searchable attribute available under My Search→Customize Search. The Sell Score is based on the Propensity to List model, now featuring a numerical value (0-1000) that predicts the relative likelihood a property will be listed for sale in the next six months.

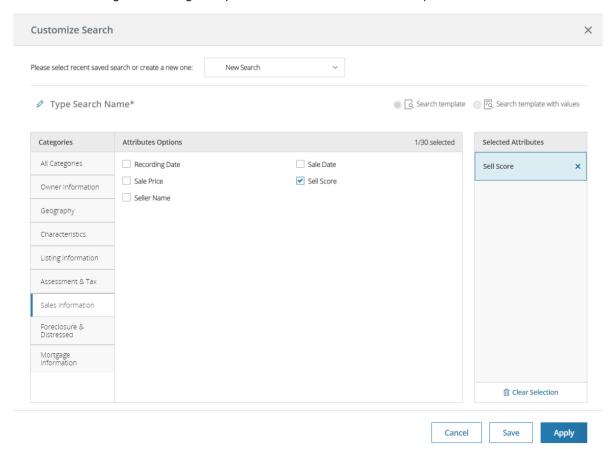
Sell Score Ratings and Values:

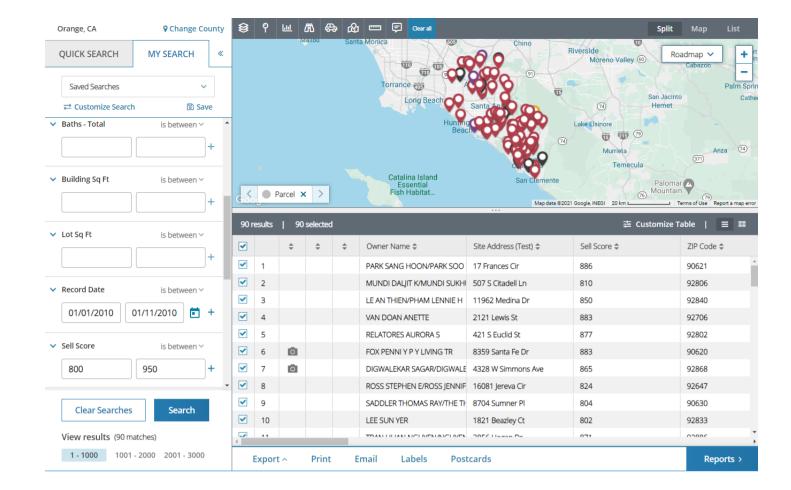
Very High: 831-1000
High: 625-830
Moderate: 502-624
Low: 354-501
Very Low: 0-353

To use the Sell Score Search Attribute:

- In My Search navigate to Customize Search→Sales Information→Sell Score
- Select Sell Score and add it into search template and click Save or Apply.
- Now navigate to the My Search panel and locate the Sell Score attribute
- Sell Score attribute can be searched using 1 of 3 search operators:
 - o **Is**= to search for properties with a specific sell score (e.g., Is=750)
 - o **Is Between**=to search for properties with between two values (e.g., Is Between=750 to 800)
 - o **Is Greater Than=** to search for properties greater than a specific value (e.g., Is Greater Than=750)

Please Note: The Sell Score search attribute can only be used when a single county is selected. When multiple counties are selected, the Sell Score attribute is grayed out under **Customize Search** and cannot be selected. If the user has already added the Sell Score to their search form and proceeds to go from single county to multiple counties, the attribute will also be grayed out on the **My Search** form. CoreLogic is working to expand this search to allow for multiple counties soon.





Benefits

The Realist Score is a valuable data point that allows agents to search for properties that are more likely to become listings. Built using CoreLogic's Propensity to List model, properties with a "high" score can signify having higher chances of being listed, due to market conditions, sales data, valuation, and other proprietary CoreLogic data. This information can be beneficial for agents and real estate professionals looking to build or refine their prospecting & farming lists.