

Local Market Update – 1st Quarter

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Single Family Homes

Lucas & Upper Wood County	1st Quarter		
	2021	2022	% Change
Key Metrics			
New Listings	1,616	1,357	-16.0%
Closed Sales	1,29	1,227	-5.2%
Days on Market	70	68	-2.9%
Median Sales Price*	\$143,350	\$147,500	+2.9%
Average Sales Price*	\$176,343	\$185,123	+5.0%
Percent of List Price Received*	99%	101%	+2.0%
Total Volume	\$228,186,649	\$227,146,027	-0.5%

Hancock & Wyandot Counties	1st th Quarter		
	2021	2022	% Change
Key Metrics			
New Listings	255	237	-7.1%
Closed Sales	212	234	+10.4%
Days on Market	90	75	-16.7%
Median Sales Price*	\$174,900	\$185,000	+5.8%
Average Sales Price*	\$211,378	\$227,015	-7.4%
Percent of List Price Received*	98%	98%	---
Total Volume	\$44,812,065	\$53,121,481	+18.5%

Western Counties	1st Quarter		
	2021	2022	% Change
Key Metrics			
New Listings	335	373	+11.3%
Closed Sales	335	363	+8.4%
Days on Market	78	77	-1.3%
Median Sales Price*	\$130,000	\$145,000	+11.5%
Average Sales Price*	\$148,742	\$165,641	+11.4%
Percent of List Price Received*	98%	98%	---
Total Volume	\$49,828,703	\$60,127,705	+20.7%

*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Marketwatch Report

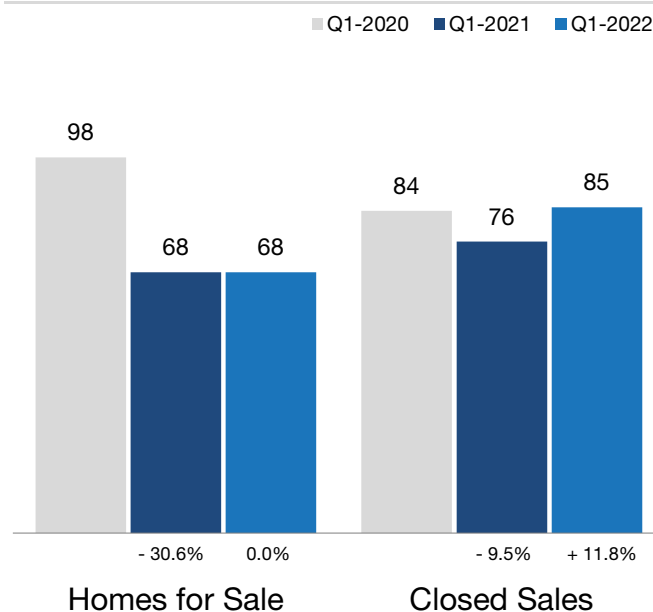
Q1-2022



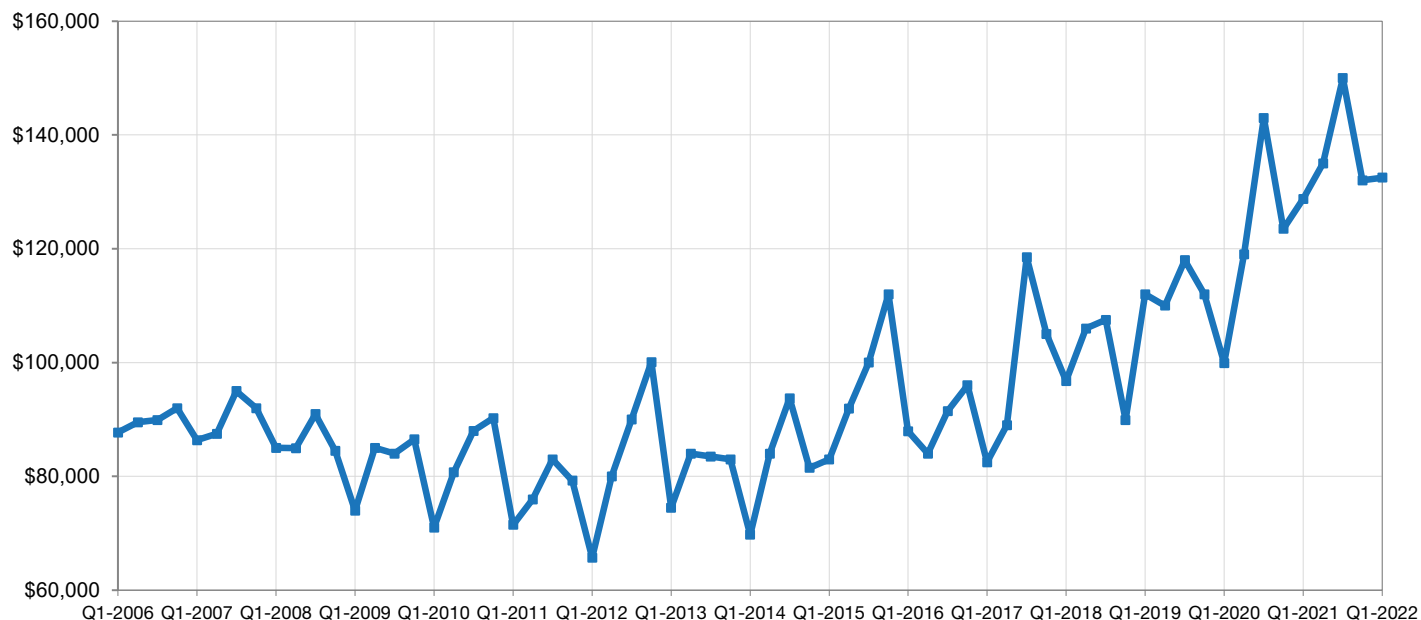
Defiance County

Key Metrics	Q1-2022	1-Year Change
Median Sales Price	\$132,500	+ 2.9%
Average Sales Price	\$146,437	- 6.4%
Pct. of Orig. Price Rec'd.	95.8%	- 1.2%
Homes for Sale	68	0.0%
Closed Sales	85	+ 11.8%
Months Supply	1.8	- 12.6%
Days on Market	73	- 14.9%

Market Activity



Historical Median Sales Price for Defiance County



Defiance County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change
43506	\$156,500	+ 21.3%	98.4%	+ 1.0%	73	+ 2.8%	57	- 5.0%
43512	\$132,500	- 1.1%	96.3%	- 1.3%	69	- 12.2%	68	+ 23.6%
43517	\$138,500	+ 20.0%	97.0%	+ 1.9%	95	+ 6.7%	6	0.0%
43526	\$126,250	+ 7.0%	93.8%	+ 0.4%	90	- 18.0%	11	- 26.7%
43527	\$150,000	+ 25.1%	92.6%	- 1.3%	59	- 43.7%	3	- 62.5%
43536	\$52,000	--	82.7%	--	84	--	1	--
43548	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43549	\$85,000	--	100.0%	--	47	--	1	--
43556	\$101,340	- 39.1%	98.5%	- 4.9%	107	+ 71.6%	5	+ 25.0%
45821	\$115,000	- 12.5%	103.3%	+ 2.1%	67	+ 119.7%	3	+ 50.0%

Marketwatch Report

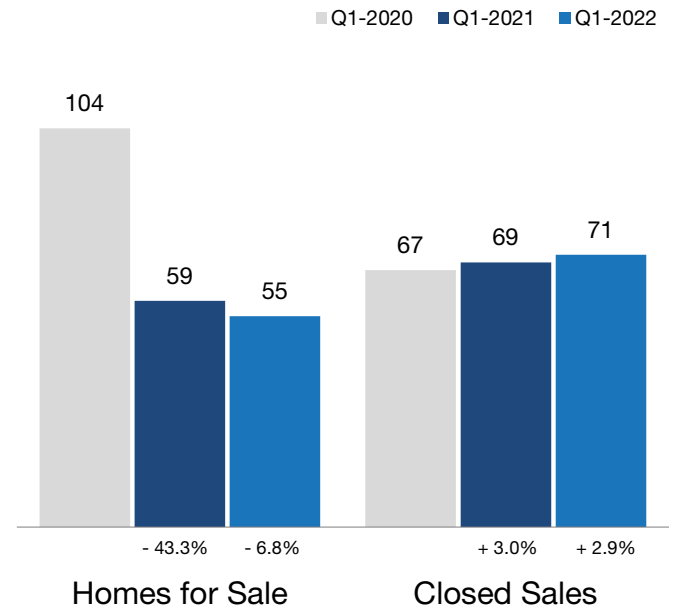
Q1-2022



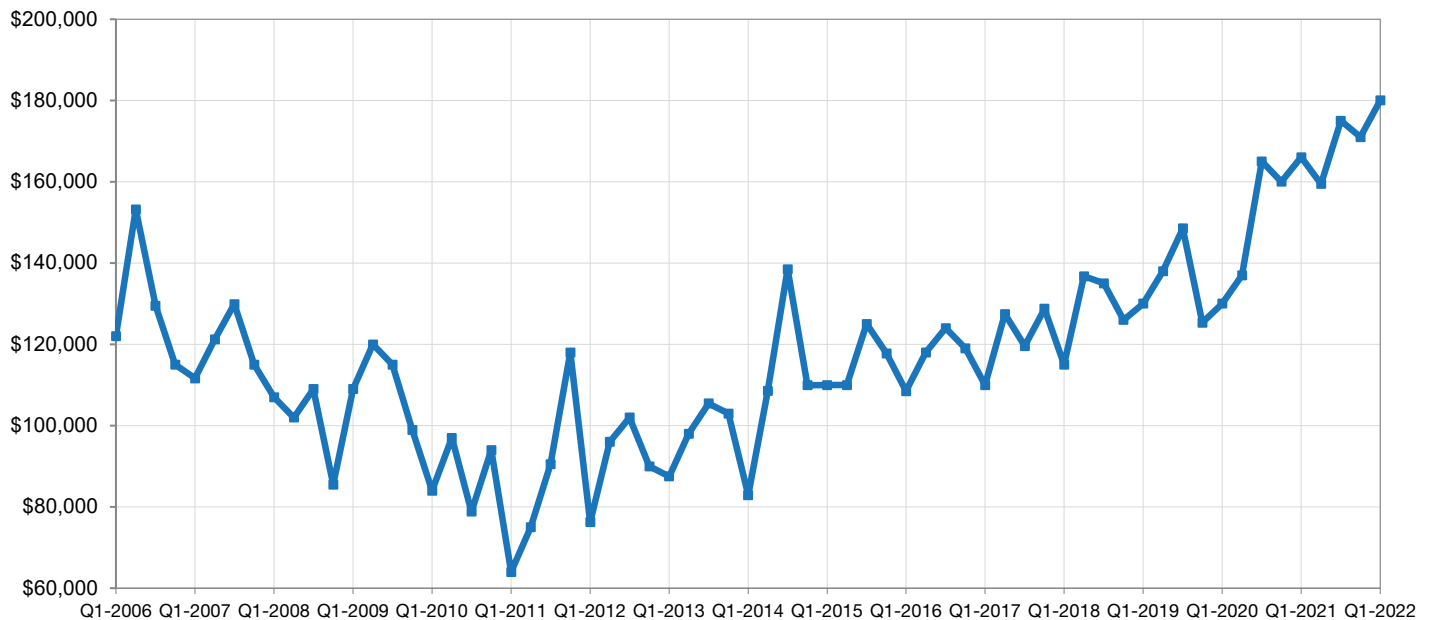
Fulton County

Key Metrics	Q1-2022	1-Year Change
Median Sales Price	\$180,000	+ 8.4%
Average Sales Price	\$193,368	+ 2.0%
Pct. of Orig. Price Rec'd.	96.7%	- 1.5%
Homes for Sale	55	- 6.8%
Closed Sales	71	+ 2.9%
Months Supply	1.5	- 6.6%
Days on Market	67	- 7.6%

Market Activity



Historical Median Sales Price for Fulton County



Marketwatch Report

Q1-2022



Fulton County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change
43502	\$189,000	+ 26.1%	92.6%	- 5.5%	93	+ 18.2%	8	- 27.3%
43504	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43515	\$170,000	- 25.1%	95.6%	- 5.0%	55	- 40.5%	16	+ 14.3%
43521	\$125,000	+ 19.1%	96.6%	- 1.7%	53	- 8.4%	3	- 25.0%
43532	\$220,000	- 27.9%	97.1%	+ 18.8%	94	- 10.2%	7	+ 75.0%
43533	\$78,500	--	112.1%	--	42	--	1	--
43540	\$145,000	+ 98.5%	111.5%	+ 19.3%	40	- 75.2%	1	- 50.0%
43557	\$150,000	- 1.3%	94.4%	- 6.0%	77	+ 57.0%	9	+ 200.0%
43558	\$205,000	- 6.8%	97.9%	- 1.3%	60	+ 7.0%	29	+ 7.4%
43567	\$215,000	+ 34.5%	97.5%	+ 0.7%	71	+ 10.5%	21	+ 10.5%
43570	\$37,500	- 63.1%	83.5%	- 11.7%	280	+ 266.8%	1	- 66.7%

Marketwatch Report

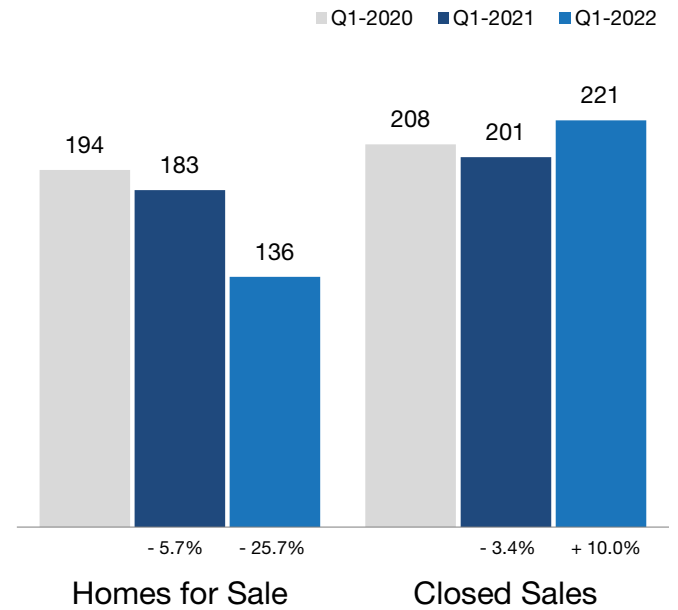
Q1-2022



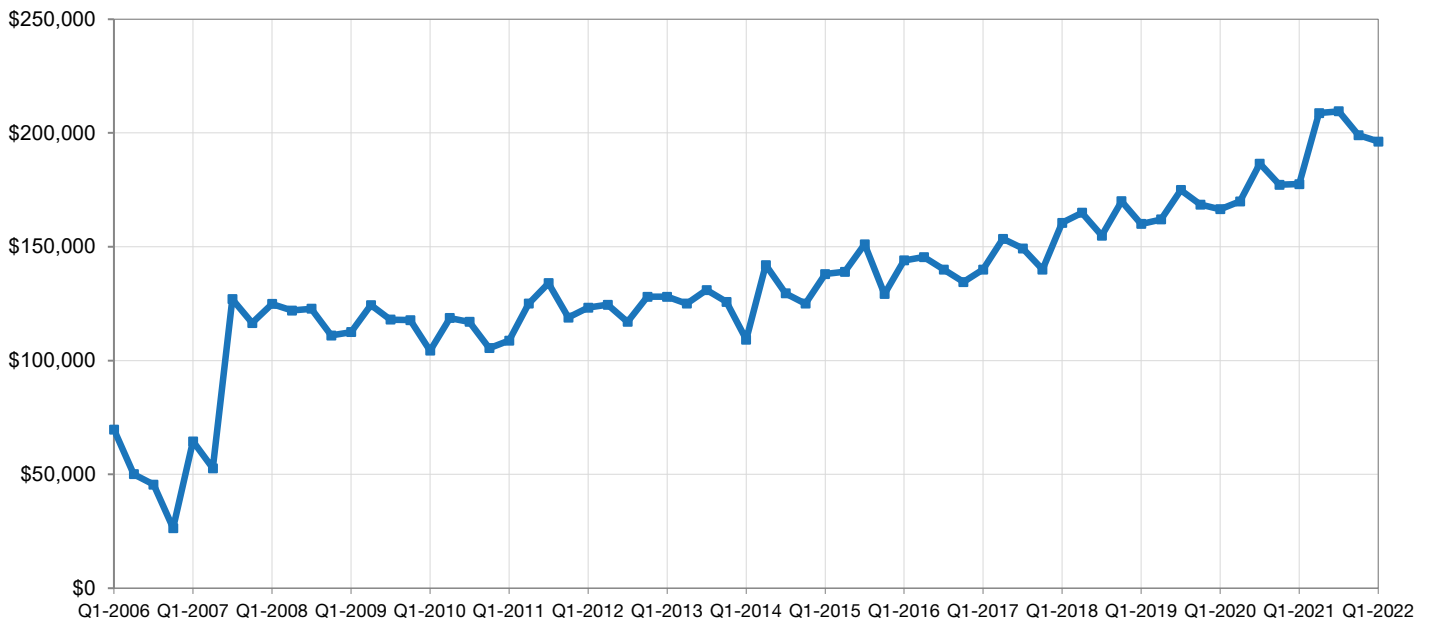
Hancock County

Key Metrics	Q1-2022	1-Year Change
Median Sales Price	\$196,250	+ 10.6%
Average Sales Price	\$233,387	+ 9.0%
Pct. of Orig. Price Rec'd.	96.3%	- 0.0%
Homes for Sale	136	- 25.7%
Closed Sales	221	+ 10.0%
Months Supply	1.4	- 38.2%
Days on Market	75	- 5.7%

Market Activity



Historical Median Sales Price for Hancock County



Marketwatch Report

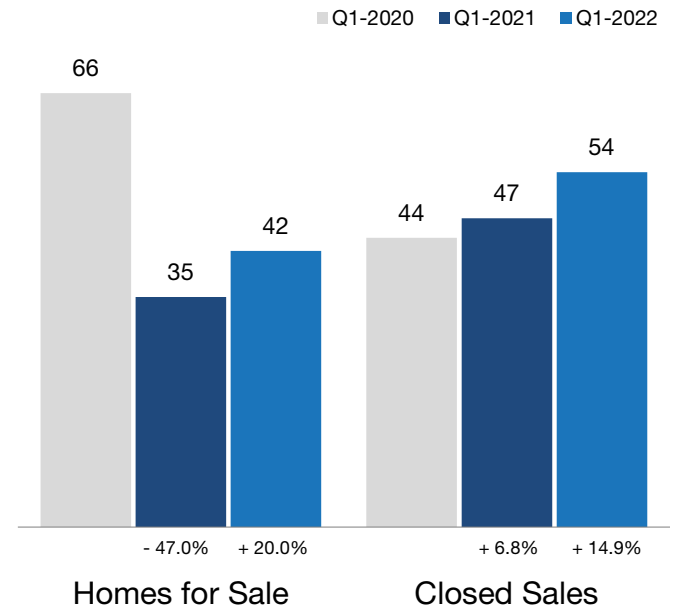
Q1-2022



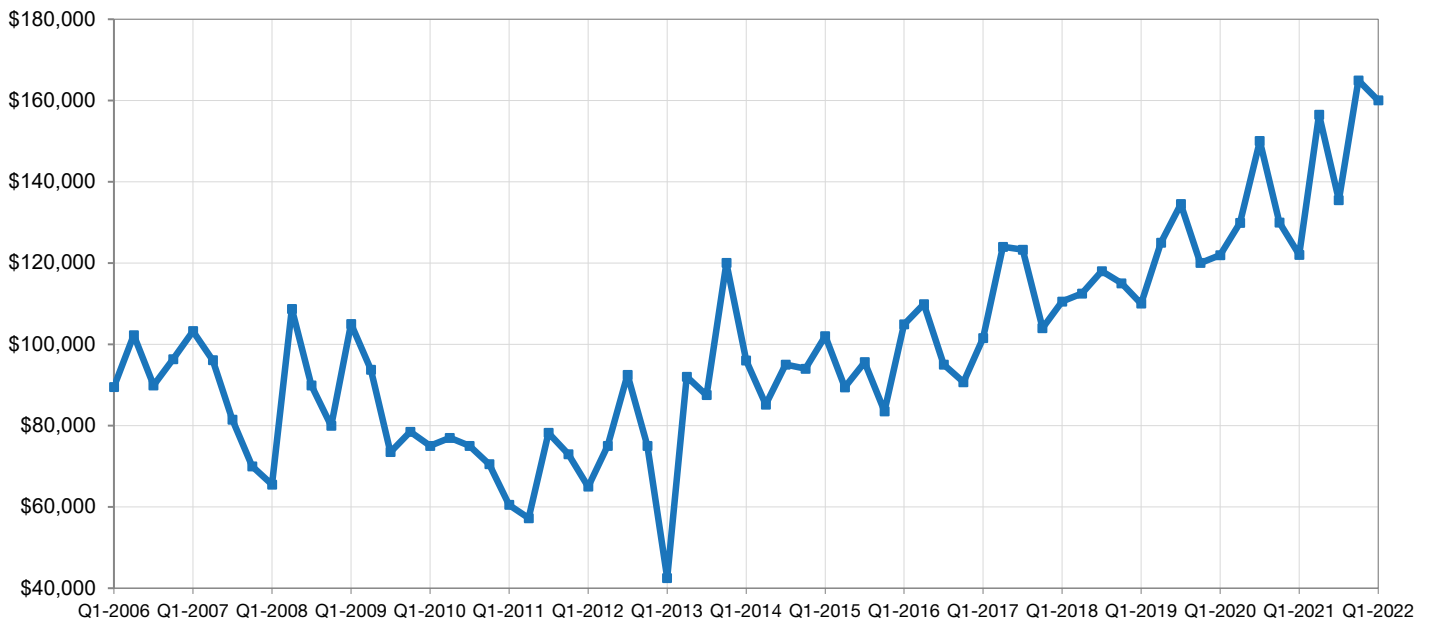
Henry County

Key Metrics	Q1-2022	1-Year Change
Median Sales Price	\$160,000	+ 31.1%
Average Sales Price	\$183,333	+ 36.9%
Pct. of Orig. Price Rec'd.	97.7%	+ 1.3%
Homes for Sale	42	+ 20.0%
Closed Sales	54	+ 14.9%
Months Supply	2.2	+ 19.5%
Days on Market	67	- 15.4%

Market Activity



Historical Median Sales Price for Henry County



Marketwatch Report

Q1-2022



Henry County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change
43502	\$189,000	+ 26.1%	92.6%	- 5.5%	93	+ 18.2%	8	- 27.3%
43511	\$40,000	--	88.9%	--	24	--	1	--
43516	\$130,000	+ 75.7%	97.7%	+ 1.3%	78	+ 51.9%	3	0.0%
43522	\$162,400	+ 4.8%	100.8%	+ 3.2%	43	- 22.6%	3	- 57.1%
43524	\$160,000	+ 87.1%	103.1%	+ 7.6%	44	- 24.7%	5	- 28.6%
43527	\$150,000	+ 25.1%	92.6%	- 1.3%	59	- 43.7%	3	- 62.5%
43532	\$220,000	- 27.9%	97.1%	+ 18.8%	94	- 10.2%	7	+ 75.0%
43534	\$680,000	+ 444.0%	100.7%	+ 4.7%	301	+ 514.3%	1	0.0%
43545	\$162,500	+ 25.0%	96.4%	- 3.8%	58	- 33.4%	32	+ 77.8%
43545	\$162,500	+ 25.0%	96.4%	- 3.8%	58	- 33.4%	32	+ 77.8%
43548	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43557	\$150,000	- 1.3%	94.4%	- 6.0%	77	+ 57.0%	9	+ 200.0%
45856	\$156,000	+ 44.5%	99.2%	+ 11.8%	56	- 54.7%	4	0.0%

Marketwatch Report

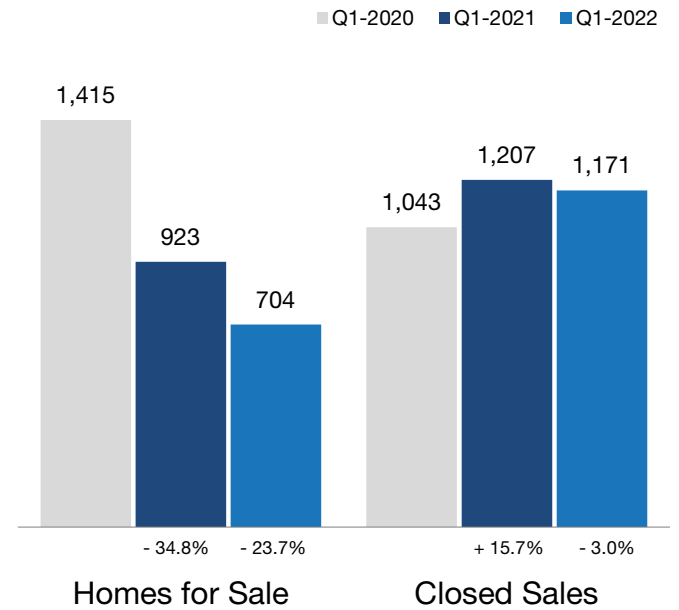
Q1-2022



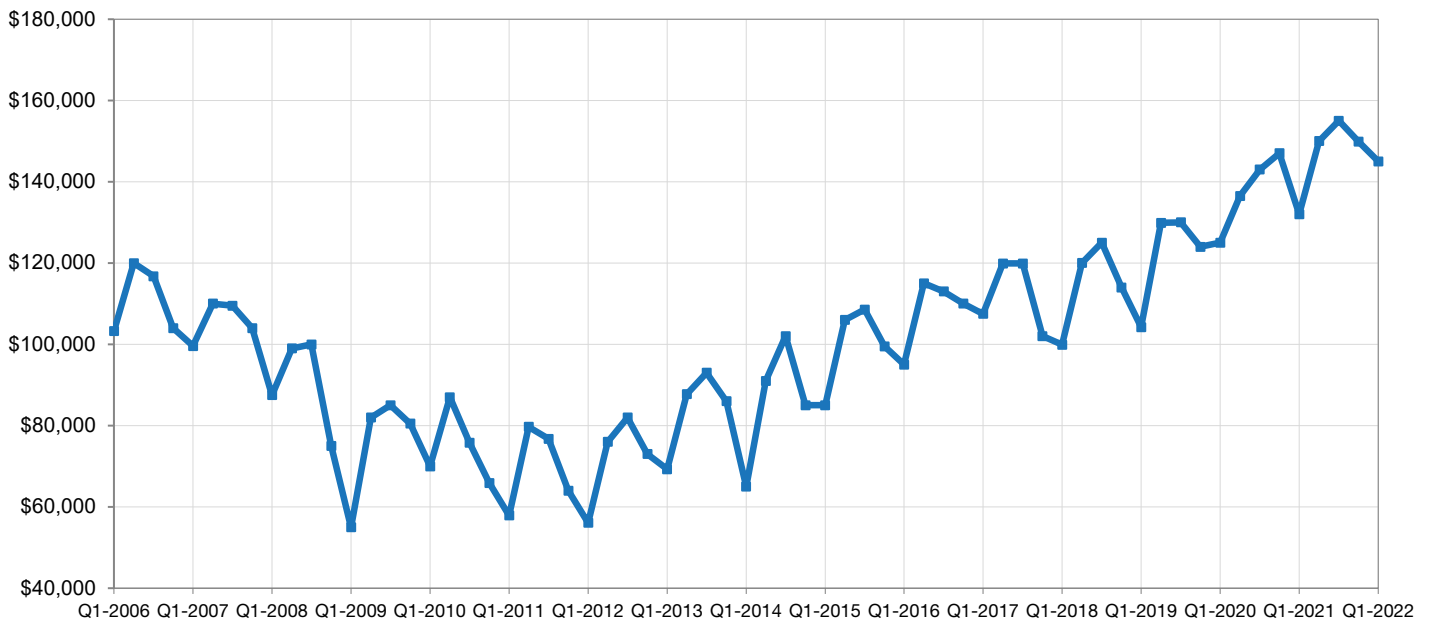
Lucas County

Key Metrics	Q1-2022	1-Year Change
Median Sales Price	\$145,000	+ 9.8%
Average Sales Price	\$175,667	+ 5.9%
Pct. of Orig. Price Rec'd.	98.4%	+ 1.7%
Homes for Sale	704	- 23.7%
Closed Sales	1,171	- 3.0%
Months Supply	1.4	- 24.5%
Days on Market	68	- 3.9%

Market Activity



Historical Median Sales Price for Lucas County



Marketwatch Report

Q1-2022



Lucas County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change
43412	\$203,000	+ 4.1%	93.2%	- 6.9%	89	+ 115.9%	6	+ 200.0%
43445	\$0	--	0.0%	--	0	--	0	--
43504	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43522	\$162,400	+ 4.8%	100.8%	+ 3.2%	43	- 22.6%	3	- 57.1%
43528	\$232,500	- 11.7%	101.3%	+ 3.5%	66	- 16.3%	35	- 27.1%
43532	\$220,000	- 27.9%	97.1%	+ 18.8%	94	- 10.2%	7	+ 75.0%
43537	\$245,000	+ 7.9%	100.3%	+ 1.9%	68	- 7.4%	74	- 18.7%
43542	\$445,000	+ 20.3%	104.8%	+ 8.7%	189	+ 95.5%	11	- 26.7%
43558	\$205,000	- 6.8%	97.9%	- 1.3%	60	+ 7.0%	29	+ 7.4%
43560	\$260,000	+ 1.9%	99.2%	- 0.2%	85	+ 4.1%	113	- 1.7%
43566	\$361,000	+ 55.3%	100.4%	+ 4.2%	82	- 5.3%	31	+ 6.9%
43571	\$359,900	+ 2.8%	97.7%	+ 1.6%	77	- 15.1%	24	+ 20.0%
43601	\$0	--	0.0%	--	0	--	0	--
43604	\$220,000	+ 923.3%	96.6%	+ 19.1%	63	- 45.0%	6	- 25.0%
43605	\$42,875	+ 29.1%	93.2%	+ 1.9%	62	+ 21.5%	49	+ 14.0%
43606	\$140,000	- 3.4%	94.8%	- 1.0%	59	+ 1.8%	74	+ 23.3%
43607	\$67,000	- 1.8%	95.2%	- 0.4%	58	- 1.6%	37	- 27.5%
43608	\$30,500	- 1.6%	92.2%	- 3.0%	68	+ 82.1%	30	- 25.0%
43609	\$43,500	- 13.0%	92.6%	- 3.5%	68	+ 27.0%	57	+ 14.0%
43610	\$40,000	+ 13.4%	87.7%	- 12.5%	56	- 18.3%	13	+ 44.4%
43611	\$136,000	+ 29.5%	98.9%	+ 2.8%	71	+ 4.8%	53	- 10.2%
43612	\$95,000	+ 27.5%	98.9%	+ 2.7%	59	- 21.8%	102	+ 5.2%
43613	\$129,000	+ 15.3%	99.7%	+ 3.6%	60	- 17.5%	119	- 11.9%
43614	\$170,000	+ 13.3%	99.6%	+ 1.6%	56	- 15.7%	100	+ 20.5%
43615	\$154,500	+ 10.4%	99.2%	+ 2.6%	62	- 12.2%	93	- 19.1%
43616	\$195,750	+ 8.8%	98.5%	+ 1.2%	84	+ 6.2%	48	- 12.7%
43617	\$243,000	- 10.0%	104.8%	+ 6.1%	61	- 37.3%	26	+ 13.0%
43620	\$99,275	- 17.3%	107.1%	+ 13.9%	123	+ 43.3%	10	+ 150.0%
43623	\$155,001	+ 7.5%	101.4%	+ 2.9%	64	+ 17.4%	56	+ 16.7%

Marketwatch Report

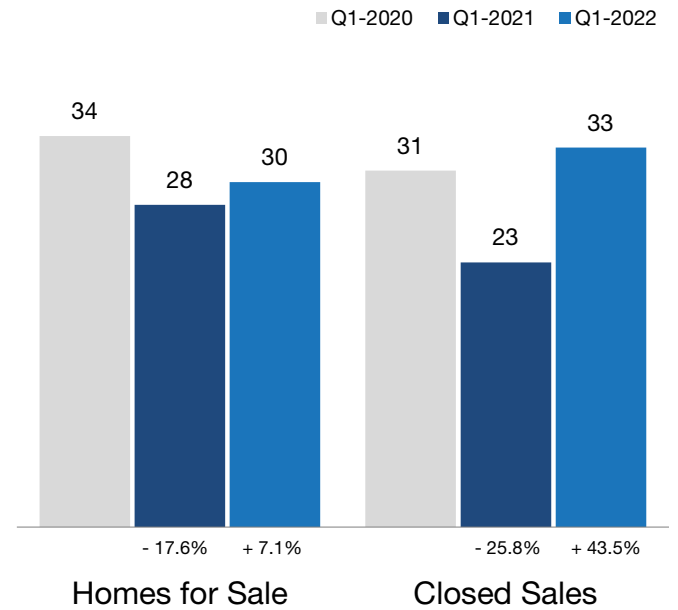
Q1-2022



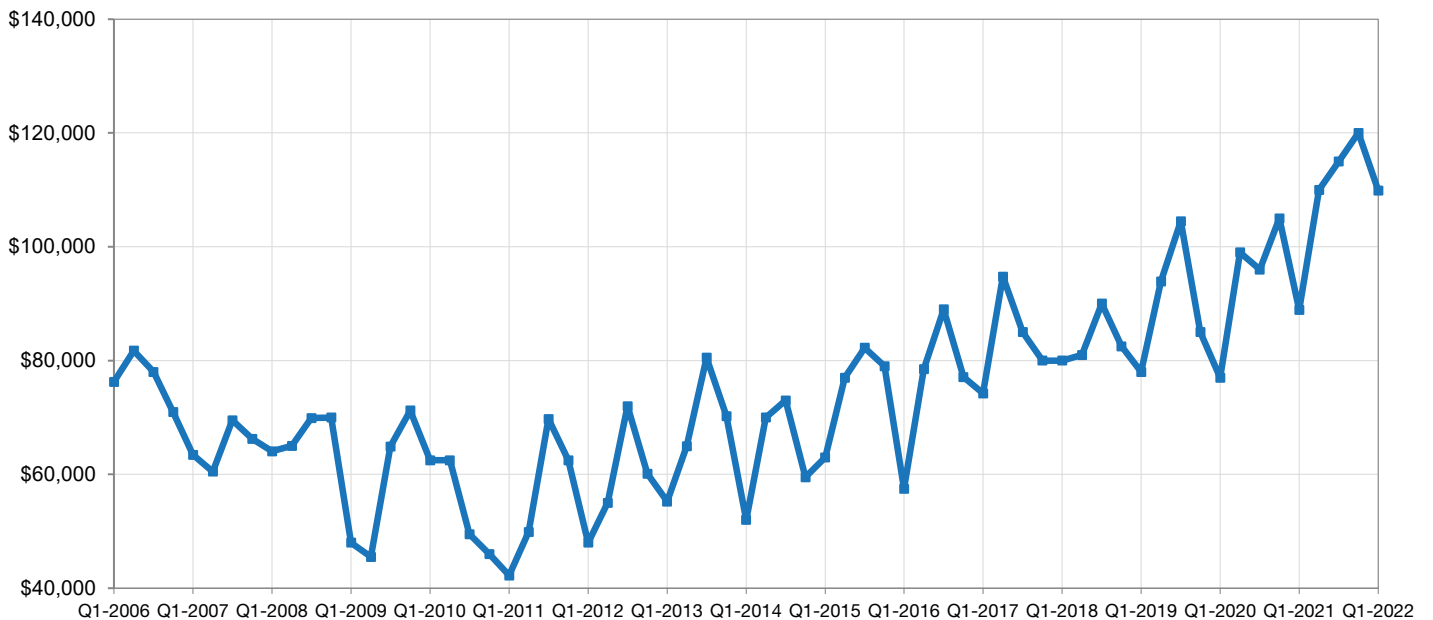
Paulding County

Key Metrics	Q1-2022	1-Year Change
Median Sales Price	\$109,900	+ 23.6%
Average Sales Price	\$123,023	+ 19.8%
Pct. of Orig. Price Rec'd.	96.9%	- 0.4%
Homes for Sale	30	+ 7.1%
Closed Sales	33	+ 43.5%
Months Supply	2.5	- 6.3%
Days on Market	83	+ 39.8%

Market Activity



Historical Median Sales Price for Paulding County



Marketwatch Report

Q1-2022



Paulding County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change
43512	\$132,500	- 1.1%	96.3%	- 1.3%	69	- 12.2%	68	+ 23.6%
43526	\$126,250	+ 7.0%	93.8%	+ 0.4%	90	- 18.0%	11	- 26.7%
45813	\$156,900	- 1.9%	101.0%	+ 1.8%	59	- 23.5%	5	+ 66.7%
45821	\$115,000	- 12.5%	103.3%	+ 2.1%	67	+ 119.7%	3	+ 50.0%
45827	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45849	\$0	--	0.0%	--	0	--	0	--
45851	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45873	\$117,450	- 1.3%	94.4%	- 2.8%	138	+ 111.5%	4	+ 100.0%
45879	\$97,250	+ 15.1%	93.6%	- 2.2%	75	+ 21.3%	10	+ 25.0%
45880	\$129,900	+ 13.2%	98.9%	- 1.7%	83	+ 302.8%	7	+ 75.0%
45886	\$0	--	0.0%	--	0	--	0	--

Marketwatch Report

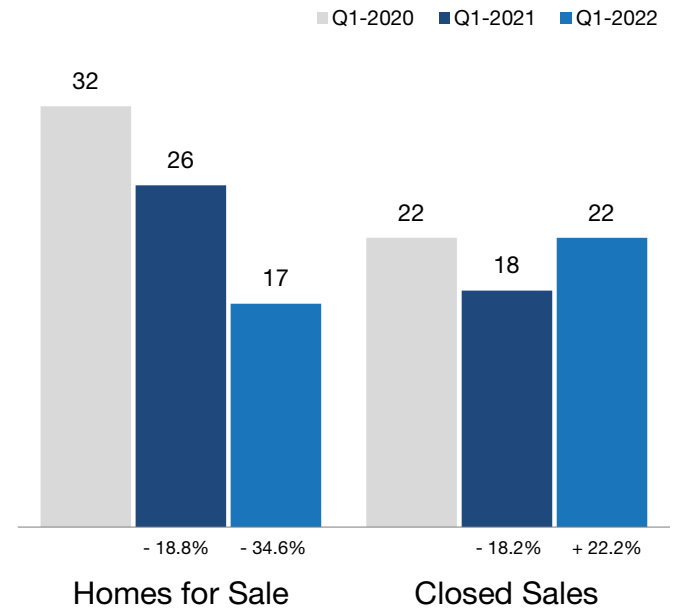
Q1-2022



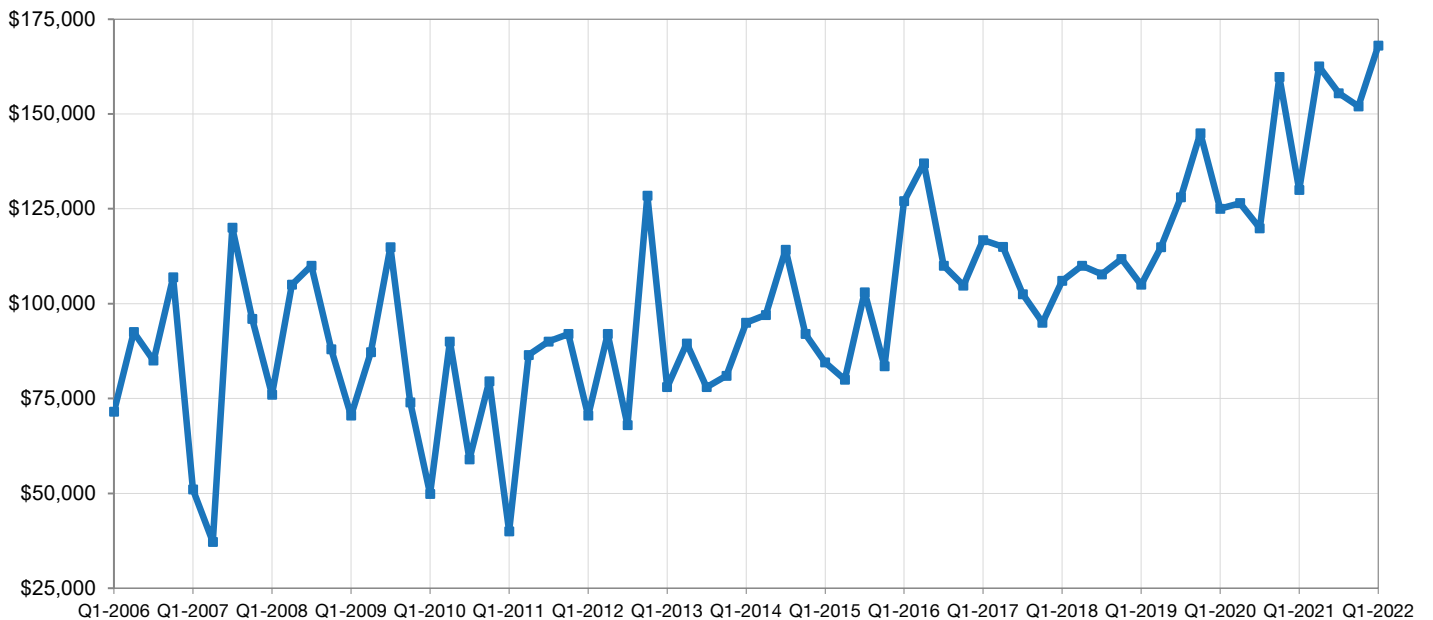
Putnam County

Key Metrics	Q1-2022	1-Year Change
Median Sales Price	\$168,000	+ 29.2%
Average Sales Price	\$168,918	+ 1.9%
Pct. of Orig. Price Rec'd.	94.5%	- 1.1%
Homes for Sale	17	- 34.6%
Closed Sales	22	+ 22.2%
Months Supply	1.7	- 45.4%
Days on Market	100	+ 0.5%

Market Activity



Historical Median Sales Price for Putnam County



Marketwatch Report

Q1-2022



Putnam County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change
43516	\$130,000	+ 75.7%	97.7%	+ 1.3%	78	+ 51.9%	3	0.0%
43548	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45827	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45830	\$161,250	- 59.7%	91.4%	- 8.6%	193	+ 318.5%	2	+ 100.0%
45831	\$108,000	- 27.5%	88.5%	- 7.1%	179	+ 133.2%	1	- 75.0%
45833	\$206,000	--	94.1%	--	59	--	1	--
45844	\$166,000	--	107.1%	--	96	--	1	--
45849	\$0	--	0.0%	--	0	--	0	--
45856	\$156,000	+ 44.5%	99.2%	+ 11.8%	56	- 54.7%	4	0.0%
45858	\$132,500	- 7.2%	92.2%	- 4.4%	71	+ 14.6%	6	0.0%
45868	\$105,000	--	80.8%	--	16	--	1	--
45875	\$189,900	+ 52.0%	93.1%	- 5.0%	99	+ 17.2%	9	+ 50.0%
45877	\$140,000	+ 12.0%	93.3%	- 5.1%	86	- 61.0%	5	+ 150.0%

Marketwatch Report

Q1-2022



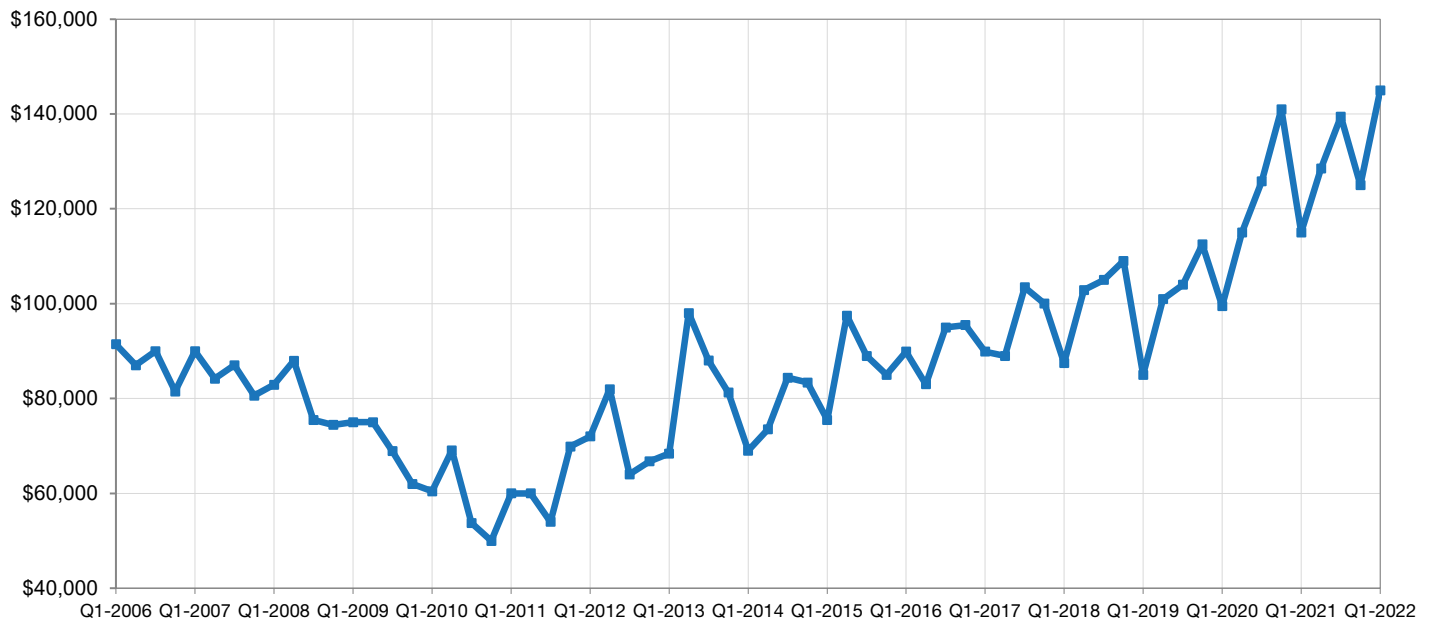
Williams County

Key Metrics	Q1-2022	1-Year Change
Median Sales Price	\$145,000	+ 26.1%
Average Sales Price	\$171,252	+ 32.9%
Pct. of Orig. Price Rec'd.	96.1%	+ 0.4%
Homes for Sale	68	- 17.1%
Closed Sales	102	- 5.6%
Months Supply	1.7	- 24.0%
Days on Market	82	+ 11.5%

Market Activity



Historical Median Sales Price for Williams County



Marketwatch Report

Q1-2022



Williams County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change
43501	\$0	--	0.0%	--	0	--	0	--
43506	\$156,500	+ 21.3%	98.4%	+ 1.0%	73	+ 2.8%	57	- 5.0%
43517	\$138,500	+ 20.0%	97.0%	+ 1.9%	95	+ 6.7%	6	0.0%
43518	\$127,500	+ 127.7%	93.2%	+ 2.5%	93	+ 15.1%	6	+ 100.0%
43521	\$125,000	+ 19.1%	96.6%	- 1.7%	53	- 8.4%	3	- 25.0%
43543	\$118,000	+ 24.3%	91.7%	- 0.3%	94	+ 15.5%	21	- 32.3%
43554	\$155,000	+ 96.2%	97.8%	+ 0.4%	53	+ 31.9%	4	0.0%
43557	\$150,000	- 1.3%	94.4%	- 6.0%	77	+ 57.0%	9	+ 200.0%
43570	\$37,500	- 63.1%	83.5%	- 11.7%	280	+ 266.8%	1	- 66.7%

Marketwatch Report

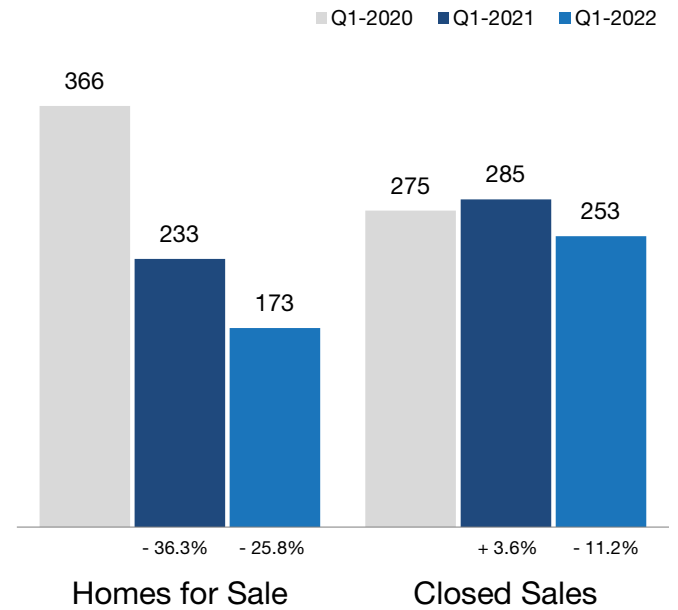
Q1-2022



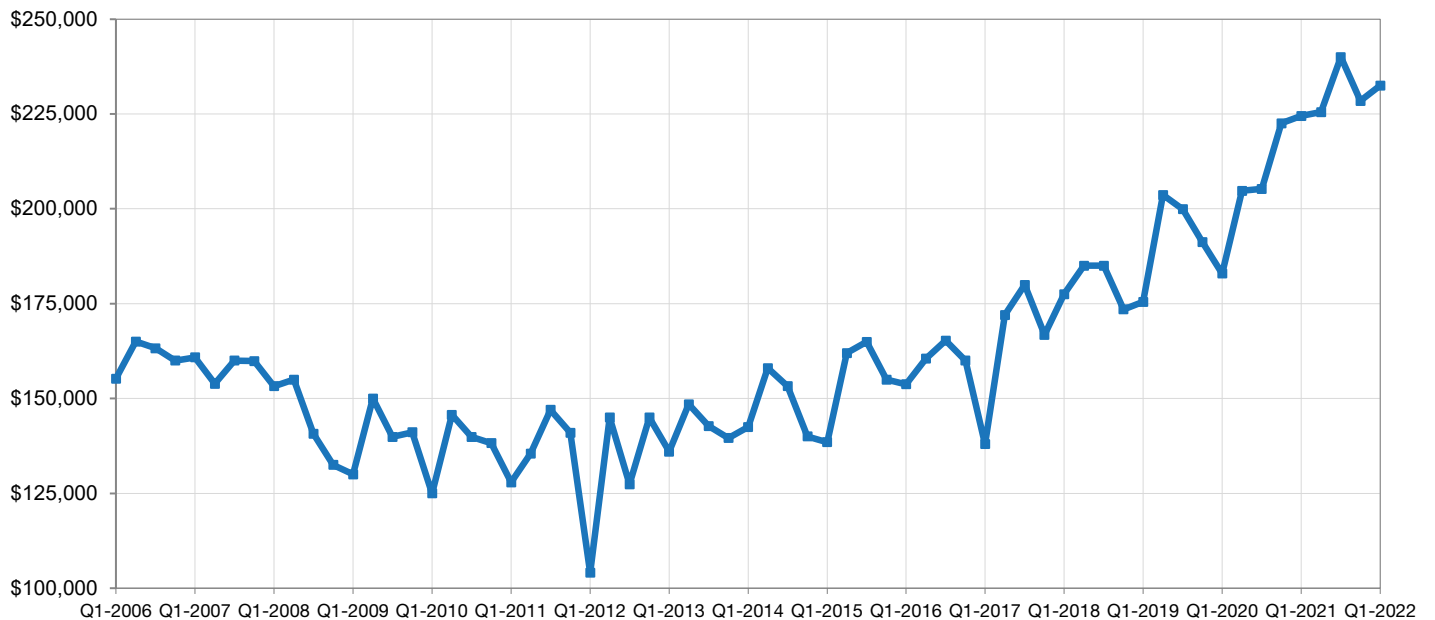
Wood County

Key Metrics	Q1-2022	1-Year Change
Median Sales Price	\$232,500	+ 3.6%
Average Sales Price	\$259,975	+ 6.2%
Pct. of Orig. Price Rec'd.	99.6%	+ 1.4%
Homes for Sale	173	- 25.8%
Closed Sales	253	- 11.2%
Months Supply	1.4	- 26.2%
Days on Market	74	- 4.7%

Market Activity



Historical Median Sales Price for Wood County



Marketwatch Report

Q1-2022



Wood County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change
43402	\$253,695	+ 16.6%	100.9%	+ 3.1%	55	- 19.2%	53	+ 3.9%
43406	\$164,117	+ 225.3%	94.6%	+ 10.5%	96	+ 62.7%	2	0.0%
43413	\$35,000	- 85.5%	87.7%	- 13.6%	104	+ 137.9%	2	0.0%
43430	\$155,000	+ 17.4%	93.9%	+ 1.4%	76	+ 30.3%	8	0.0%
43443	\$160,000	- 2.6%	100.1%	+ 2.9%	40	- 42.7%	1	- 75.0%
43447	\$156,500	- 18.9%	103.0%	+ 11.5%	85	- 1.6%	9	- 18.2%
43450	\$140,000	- 26.5%	91.6%	- 15.7%	99	+ 63.4%	5	- 28.6%
43451	\$110,000	--	100.0%	--	37	--	1	--
43457	\$114,750	- 74.5%	90.6%	- 4.7%	102	- 12.5%	2	+ 100.0%
43460	\$156,250	+ 6.3%	99.2%	- 2.2%	87	+ 23.7%	21	+ 23.5%
43462	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43465	\$162,950	- 3.0%	106.9%	+ 3.5%	78	+ 81.9%	10	+ 11.1%
43466	\$108,150	- 24.1%	75.9%	- 28.1%	42	- 17.6%	2	0.0%
43551	\$312,450	+ 20.6%	100.5%	+ 2.6%	88	+ 2.7%	90	- 34.3%

Marketwatch Report

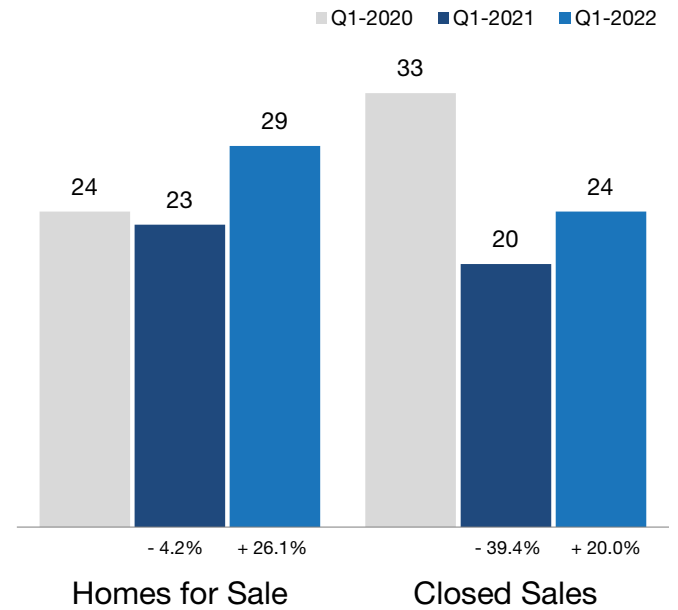
Q1-2022



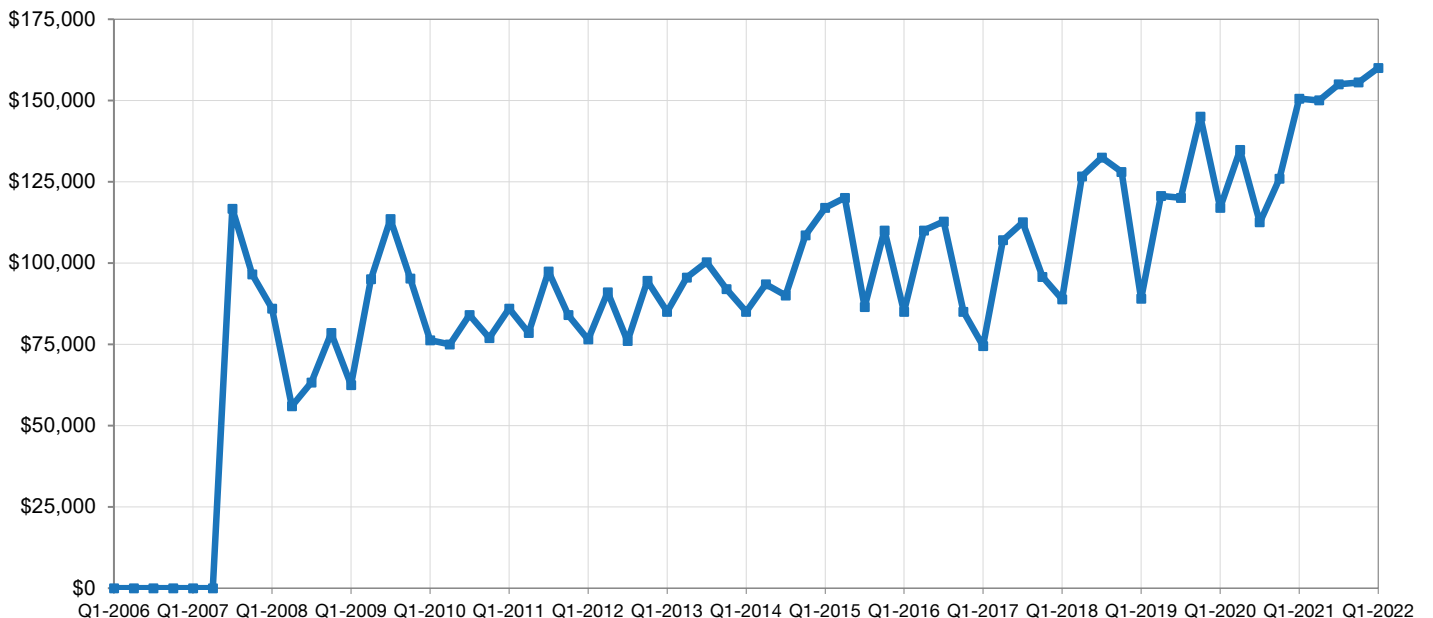
Wyandot County

Key Metrics	Q1-2022	1-Year Change
Median Sales Price	\$160,000	+ 6.3%
Average Sales Price	\$174,854	- 2.0%
Pct. of Orig. Price Rec'd.	93.0%	+ 4.3%
Homes for Sale	29	+ 26.1%
Closed Sales	24	+ 20.0%
Months Supply	3.0	- 0.2%
Days on Market	78	- 34.2%

Market Activity



Historical Median Sales Price for Wyandot County



Marketwatch Report

Q1-2022



Wyandot County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change
43316	\$151,500	+ 0.3%	92.2%	+ 2.1%	83	- 19.9%	10	+ 100.0%
43323	\$0	--	0.0%	--	0	--	0	--
43326	\$0	--	0.0%	--	0	--	0	--
43332	\$0	--	0.0%	--	0	--	0	--
43337	\$0	--	0.0%	--	0	--	0	--
43351	\$187,500	+ 25.0%	92.9%	+ 3.7%	80	- 33.6%	10	- 23.1%
43359	\$135,000	--	93.1%	--	74	--	1	--
44802	\$330,000	+ 63.4%	102.3%	+ 3.5%	34	- 33.0%	2	0.0%
44844	\$186,500	--	95.7%	--	48	--	2	--
44849	\$132,500	--	94.7%	--	135	--	1	--
44882	\$124,000	- 58.7%	103.3%	+ 11.6%	38	- 73.0%	1	0.0%
45843	\$142,000	- 11.3%	84.5%	- 11.9%	103	- 30.0%	5	+ 150.0%
45867	\$99,900	--	100.0%	--	92	--	1	--