

Local Market Update – July 2022

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Western Counties

Defiance, Fulton, Henry, Paulding, Putnam and Williams

The U.S. housing market has continued to cool, as rising mortgage rates and record-high sales prices have stifled affordability, weakening demand and pricing out a multitude of buyers. Nationally, median household income has failed to keep pace with increasing mortgage payments, with the costs of buying a home about 80% more expensive now than they were just three summers ago, according to the National Association of REALTORS® (NAR). As more and more prospective buyers find their home purchase plans delayed, many are turning to the rental market, where competition has intensified due to increased demand.

At a time of year when homebuying activity is typically very strong, soaring homeownership costs have caused home sales to decline nationwide for the fifth consecutive month, with existing-home sales falling 5.4% month to-month and 14.2% year-over-year as of last measure, according to NAR. But there is a bright spot. Inventory of existing homes has continued to climb this summer, with 1.26 million homes available at the beginning of July, equivalent to a 3 months' supply. And despite the summer slowdown, homes are still selling quickly, with the typical home staying on market an average of 14 days.

Single Family Key Metrics	July			Year to Date		
	2021	2022	% Change	Thru 7 2021	Thru 7 2022	% Change
New Listings	218	208	-4.6%	1,166	1,199	+2.8%
Closed Sales	172	167	-2.9%	971	965	+0.6%
Days on Market	63	63	---	71	70	+1.4%
SP\$/SqFt	\$101.04	\$112.97	+11.8%	\$93.91	\$104.18	+10.9%
Median Sales Price*	99%	98%	+1.0%	99%	99%	---
Average Sales Price*	\$157,476	\$164,900	+4.7%	\$139,000	\$153,000	+10.1%
Percent of List Price Received*	\$170,865	\$187,707	+9.9%	\$158,222	\$174,005	+10.0%
Months Supply of Inventory	3	3	---	---	---	---
Total Volume	\$29,388,857	\$31,347,125	+6.7%	\$153,633,701	\$167,915,230	+9.3%

Condo Key Metrics	July			Year to Date		
	2021	2022	% Change	Thru 7 2021	Thru 7 2022	% Change
New Listings	4	2	-50.0%	22	22	---
Closed Sales	1	3	+200.0%	17	19	+11.8%
Days on Market	45	124	+175.6%	67	53	-20.9%
SP\$/SqFt	\$142.05	\$152.06	+7.0%	\$104.64	\$130.09	+24.3%
Median Sales Price*	95%	99%	+4.2%	98%	101%	+3.1%
Average Sales Price*	\$300,000	\$185,000	-38.3%	\$138,000	\$185,000	+34.1%
Percent of List Price Received*	\$300,000	\$195,300	-34.9%	\$150,012	\$173,011	+15.3%
Months Supply of Inventory	8	2	-75.0%	---	---	---
Total Volume	\$300,000	\$585,900	+95.3%	\$2,550,200	\$3,287,200	+28.9%

*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	7-2021	7-2022	% Change	YTD 2021	YTD 2022	% Change
New Listings		1,422	1,202	- 15.5%	8,033	7,775	- 3.2%
Pending Sales		1,098	1,141	+ 3.9%	6,721	6,413	- 4.6%
Closed Sales		1,131	1,115	- 1.4%	6,571	6,264	- 4.7%
Days on Market Until Sale		58	52	- 10.3%	66	60	- 9.1%
Median Sales Price		\$171,000	\$180,000	+ 5.3%	\$158,000	\$170,000	+ 7.6%
Average Sales Price		\$201,642	\$216,342	+ 7.3%	\$190,243	\$205,057	+ 7.8%
Percent of List Price Received		100.7%	100.8%	+ 0.1%	99.9%	100.5%	+ 0.6%
Housing Affordability Index		215	155	- 27.9%	233	164	- 29.6%
Inventory of Homes for Sale		2,418	2,203	- 8.9%	—	—	—
Months Supply of Inventory		2.5	2.3	- 8.0%	—	—	—

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Defiance

MLS Area 61: 43512

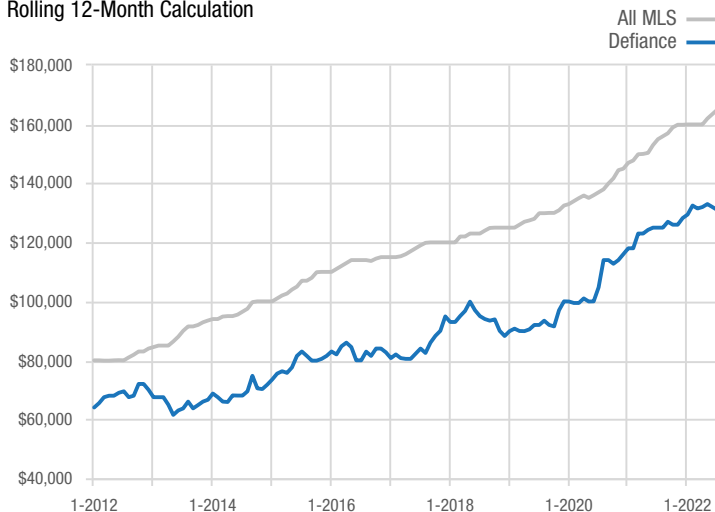
Single Family	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
Key Metrics						
New Listings	26	18	- 30.8%	169	143	- 15.4%
Pending Sales	27	26	- 3.7%	135	135	0.0%
Closed Sales	21	27	+ 28.6%	126	132	+ 4.8%
Days on Market Until Sale	57	86	+ 50.9%	66	76	+ 15.2%
Median Sales Price*	\$143,900	\$130,000	- 9.7%	\$125,250	\$131,000	+ 4.6%
Average Sales Price*	\$158,876	\$177,926	+ 12.0%	\$153,339	\$153,664	+ 0.2%
Percent of List Price Received*	101.7%	98.5%	- 3.1%	100.2%	98.9%	- 1.3%
Inventory of Homes for Sale	54	41	- 24.1%	—	—	—
Months Supply of Inventory	3.0	2.1	- 30.0%	—	—	—

Condo-Villa	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
Key Metrics						
New Listings	0	0	—	5	7	+ 40.0%
Pending Sales	1	0	- 100.0%	5	6	+ 20.0%
Closed Sales	1	0	- 100.0%	5	6	+ 20.0%
Days on Market Until Sale	45	—	—	39	40	+ 2.6%
Median Sales Price*	\$300,000	—	—	\$155,000	\$174,700	+ 12.7%
Average Sales Price*	\$300,000	—	—	\$174,920	\$179,133	+ 2.4%
Percent of List Price Received*	95.3%	—	—	98.4%	100.9%	+ 2.5%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	0.9	0.6	- 33.3%	—	—	—

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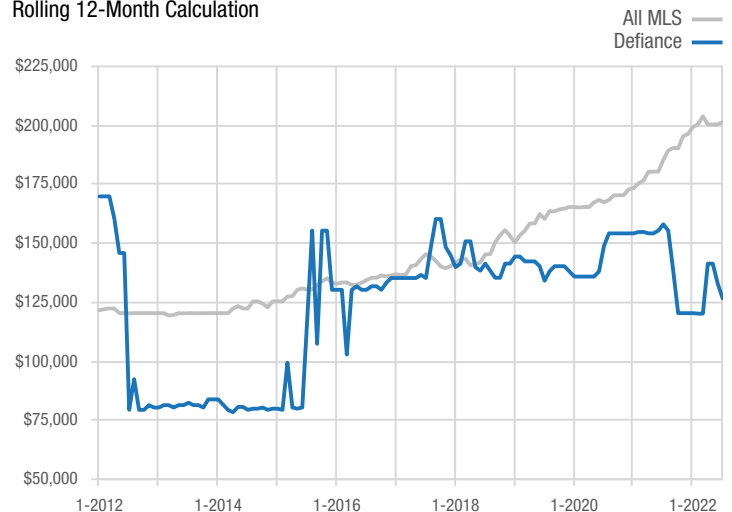
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

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Napoleon

MLS Area 76: 43545

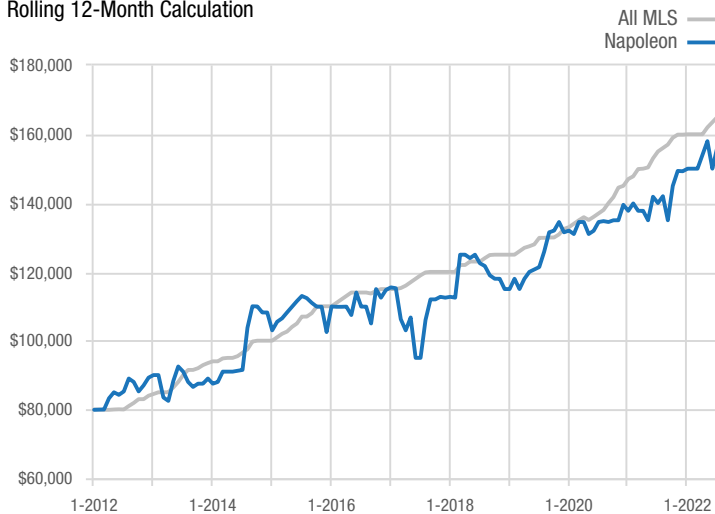
Single Family	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
Key Metrics						
New Listings	13	22	+ 69.2%	66	100	+ 51.5%
Pending Sales	8	10	+ 25.0%	54	73	+ 35.2%
Closed Sales	10	14	+ 40.0%	55	72	+ 30.9%
Days on Market Until Sale	56	49	- 12.5%	80	60	- 25.0%
Median Sales Price*	\$131,250	\$170,000	+ 29.5%	\$140,500	\$160,000	+ 13.9%
Average Sales Price*	\$165,640	\$220,564	+ 33.2%	\$168,831	\$187,647	+ 11.1%
Percent of List Price Received*	96.9%	100.4%	+ 3.6%	98.9%	98.7%	- 0.2%
Inventory of Homes for Sale	25	38	+ 52.0%	—	—	—
Months Supply of Inventory	2.9	3.5	+ 20.7%	—	—	—

Condo-Villa	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
Key Metrics						
New Listings	0	0	—	0	2	—
Pending Sales	0	0	—	1	1	0.0%
Closed Sales	0	0	—	1	1	0.0%
Days on Market Until Sale	—	—	—	281	15	- 94.7%
Median Sales Price*	—	—	—	\$160,000	\$239,500	+ 49.7%
Average Sales Price*	—	—	—	\$160,000	\$239,500	+ 49.7%
Percent of List Price Received*	—	—	—	97.0%	100.0%	+ 3.1%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

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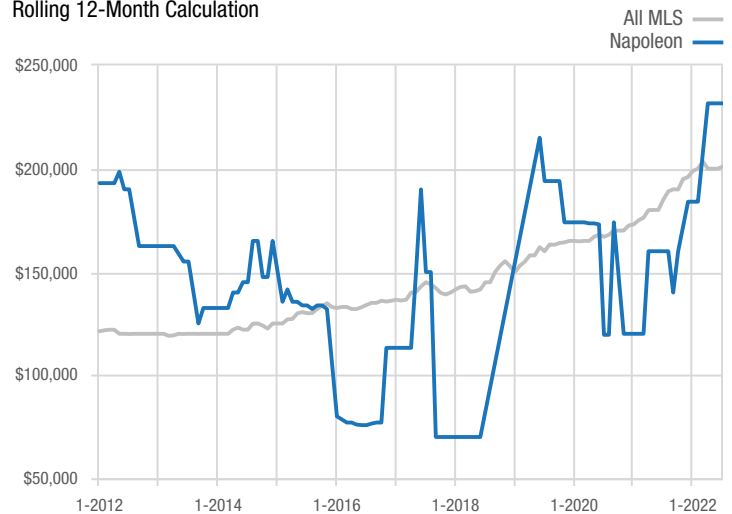
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Bryan

MLS Area 87: 43506

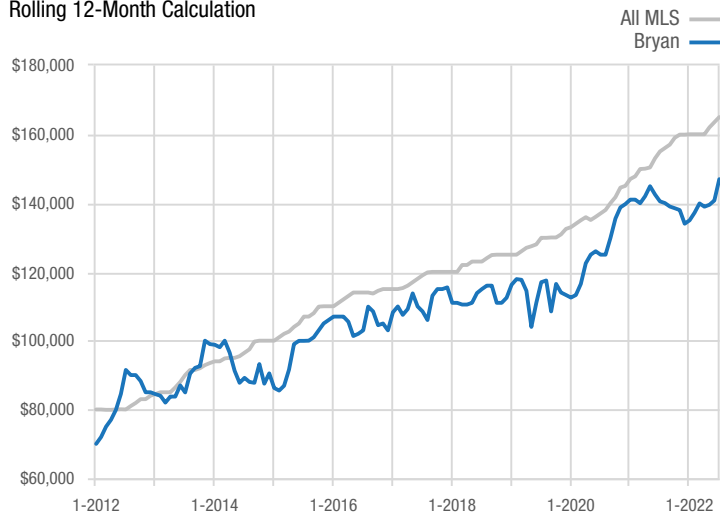
Single Family	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	25	17	- 32.0%	136	124	- 8.8%
Pending Sales	17	20	+ 17.6%	125	117	- 6.4%
Closed Sales	17	16	- 5.9%	127	118	- 7.1%
Days on Market Until Sale	82	59	- 28.0%	70	69	- 1.4%
Median Sales Price*	\$117,500	\$187,450	+ 59.5%	\$133,075	\$158,900	+ 19.4%
Average Sales Price*	\$160,838	\$189,653	+ 17.9%	\$149,894	\$182,945	+ 22.0%
Percent of List Price Received*	98.0%	97.5%	- 0.5%	98.9%	99.3%	+ 0.4%
Inventory of Homes for Sale	40	36	- 10.0%	—	—	—
Months Supply of Inventory	2.3	2.0	- 13.0%	—	—	—

Condo-Villa	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	1	1	0.0%	2	5	+ 150.0%
Pending Sales	1	0	- 100.0%	3	4	+ 33.3%
Closed Sales	0	1	—	3	4	+ 33.3%
Days on Market Until Sale	—	84	—	120	51	- 57.5%
Median Sales Price*	—	\$79,500	—	\$83,500	\$191,500	+ 129.3%
Average Sales Price*	—	\$79,500	—	\$143,567	\$175,625	+ 22.3%
Percent of List Price Received*	—	100.0%	—	94.7%	104.7%	+ 10.6%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	0.8	0.9	+ 12.5%	—	—	—

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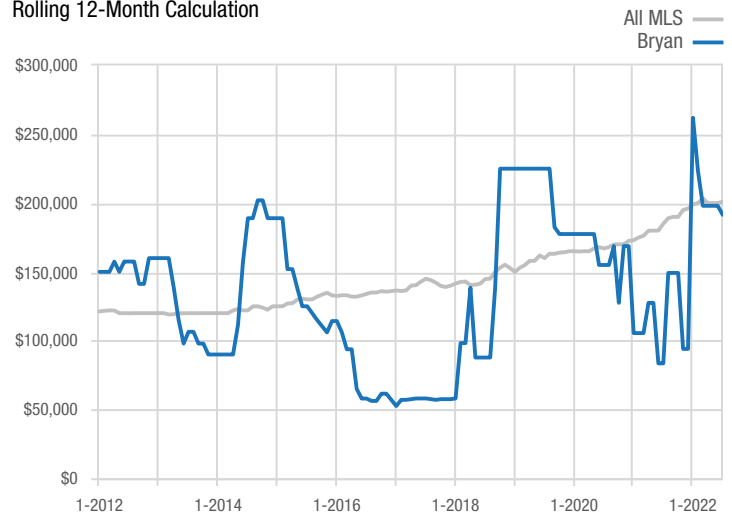
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wauseon

MLS Area 96: 43567

Single Family	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
Key Metrics						
New Listings	11	14	+ 27.3%	74	97	+ 31.1%
Pending Sales	13	10	- 23.1%	63	58	- 7.9%
Closed Sales	12	13	+ 8.3%	60	58	- 3.3%
Days on Market Until Sale	54	47	- 13.0%	66	62	- 6.1%
Median Sales Price*	\$147,500	\$193,000	+ 30.8%	\$157,450	\$195,000	+ 23.8%
Average Sales Price*	\$186,492	\$211,031	+ 13.2%	\$180,502	\$210,531	+ 16.6%
Percent of List Price Received*	98.5%	96.3%	- 2.2%	100.0%	98.2%	- 1.8%
Inventory of Homes for Sale	24	42	+ 75.0%	—	—	—
Months Supply of Inventory	2.3	4.3	+ 87.0%	—	—	—

Condo-Villa	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
Key Metrics						
New Listings	0	0	—	2	1	- 50.0%
Pending Sales	0	0	—	3	1	- 66.7%
Closed Sales	0	0	—	3	1	- 66.7%
Days on Market Until Sale	—	—	—	25	14	- 44.0%
Median Sales Price*	—	—	—	\$69,900	\$103,000	+ 47.4%
Average Sales Price*	—	—	—	\$98,300	\$103,000	+ 4.8%
Percent of List Price Received*	—	—	—	99.9%	103.5%	+ 3.6%
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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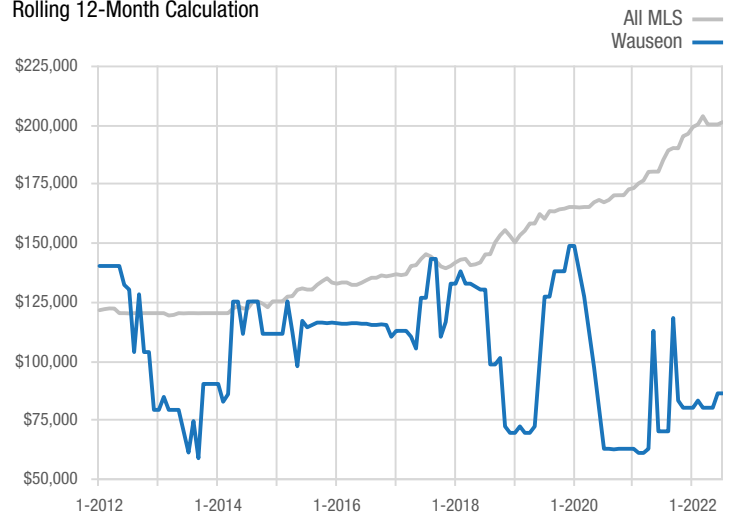
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Archbold

MLS Area 98: 43502

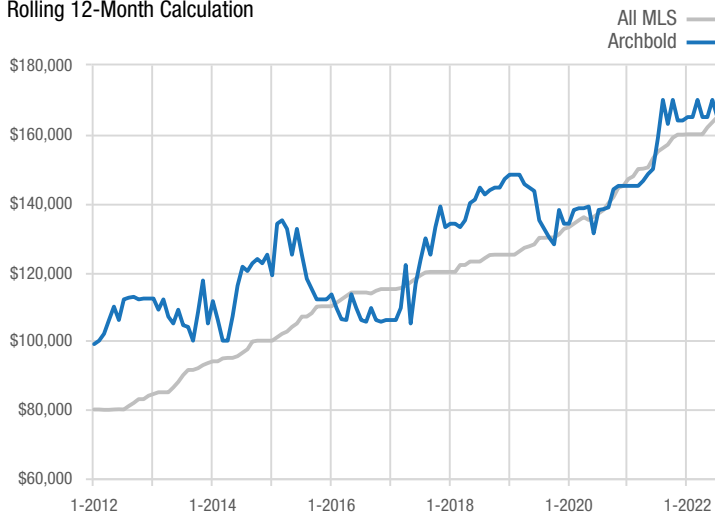
Single Family	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
Key Metrics						
New Listings	6	7	+ 16.7%	34	34	0.0%
Pending Sales	5	3	- 40.0%	31	28	- 9.7%
Closed Sales	6	3	- 50.0%	31	28	- 9.7%
Days on Market Until Sale	73	39	- 46.6%	62	65	+ 4.8%
Median Sales Price*	\$223,000	\$171,000	- 23.3%	\$175,000	\$170,500	- 2.6%
Average Sales Price*	\$236,167	\$261,000	+ 10.5%	\$218,016	\$193,208	- 11.4%
Percent of List Price Received*	97.3%	99.3%	+ 2.1%	98.7%	99.1%	+ 0.4%
Inventory of Homes for Sale	12	11	- 8.3%	—	—	—
Months Supply of Inventory	2.3	2.5	+ 8.7%	—	—	—

Condo-Villa	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
Key Metrics						
New Listings	0	0	—	3	0	- 100.0%
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.8	—	—	—	—	—

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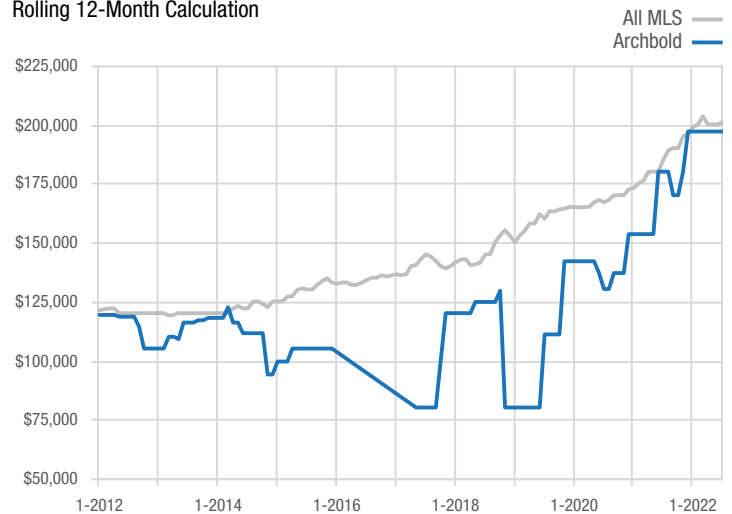
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Defiance County

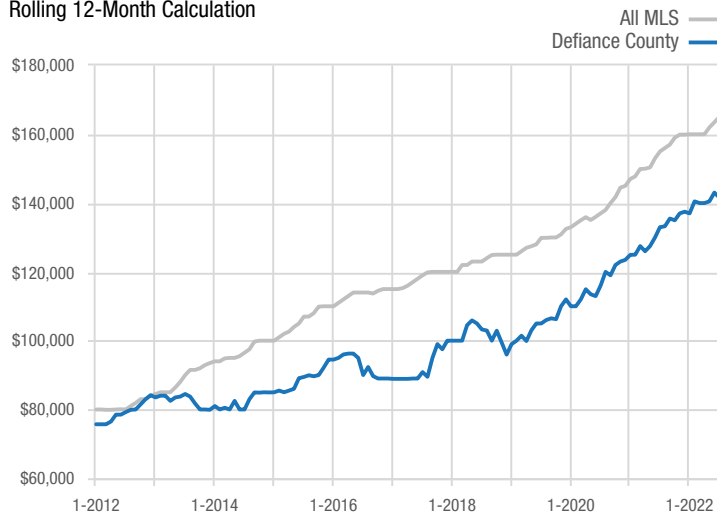
Single Family	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
Key Metrics						
New Listings	50	42	- 16.0%	290	260	- 10.3%
Pending Sales	54	50	- 7.4%	243	225	- 7.4%
Closed Sales	51	41	- 19.6%	237	217	- 8.4%
Days on Market Until Sale	57	83	+ 45.6%	69	76	+ 10.1%
Median Sales Price*	\$149,900	\$152,900	+ 2.0%	\$137,000	\$142,500	+ 4.0%
Average Sales Price*	\$171,190	\$181,194	+ 5.8%	\$163,497	\$159,001	- 2.7%
Percent of List Price Received*	99.4%	98.8%	- 0.6%	99.5%	98.5%	- 1.0%
Inventory of Homes for Sale	88	88	0.0%	—	—	—
Months Supply of Inventory	2.5	2.6	+ 4.0%	—	—	—

Condo-Villa	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
Key Metrics						
New Listings	2	0	- 100.0%	11	11	0.0%
Pending Sales	2	0	- 100.0%	9	10	+ 11.1%
Closed Sales	1	1	0.0%	8	11	+ 37.5%
Days on Market Until Sale	45	76	+ 68.9%	41	46	+ 12.2%
Median Sales Price*	\$300,000	\$185,000	- 38.3%	\$146,500	\$169,500	+ 15.7%
Average Sales Price*	\$300,000	\$185,000	- 38.3%	\$166,825	\$157,073	- 5.8%
Percent of List Price Received*	95.3%	97.9%	+ 2.7%	98.1%	99.9%	+ 1.8%
Inventory of Homes for Sale	2	2	0.0%	—	—	—
Months Supply of Inventory	1.1	0.8	- 27.3%	—	—	—

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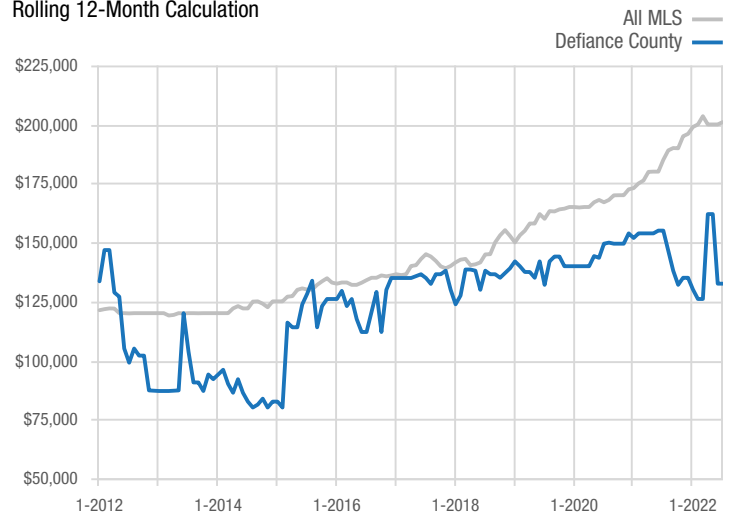
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Fulton County

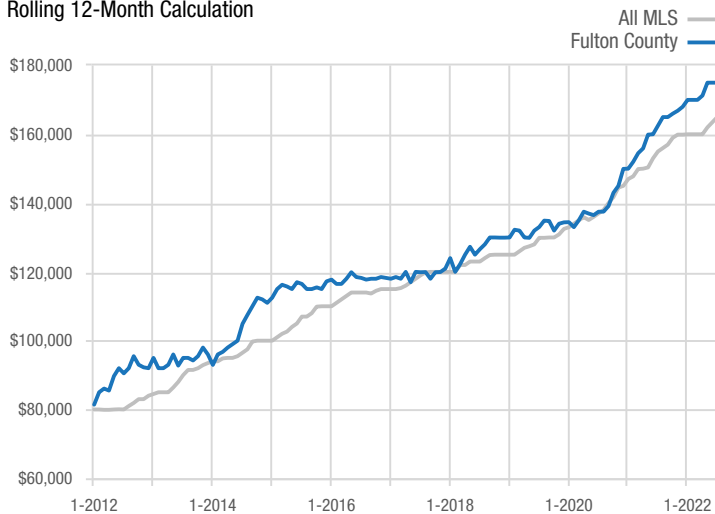
Single Family	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
Key Metrics						
New Listings	52	48	- 7.7%	267	285	+ 6.7%
Pending Sales	47	32	- 31.9%	226	207	- 8.4%
Closed Sales	43	34	- 20.9%	219	207	- 5.5%
Days on Market Until Sale	59	44	- 25.4%	67	57	- 14.9%
Median Sales Price*	\$197,500	\$185,000	- 6.3%	\$165,000	\$184,000	+ 11.5%
Average Sales Price*	\$198,748	\$206,912	+ 4.1%	\$190,264	\$199,426	+ 4.8%
Percent of List Price Received*	100.6%	99.4%	- 1.2%	100.4%	99.8%	- 0.6%
Inventory of Homes for Sale	93	100	+ 7.5%	—	—	—
Months Supply of Inventory	2.5	2.9	+ 16.0%	—	—	—

Condo-Villa	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
Key Metrics						
New Listings	1	0	- 100.0%	9	2	- 77.8%
Pending Sales	1	0	- 100.0%	6	1	- 83.3%
Closed Sales	0	0	—	5	1	- 80.0%
Days on Market Until Sale	—	—	—	33	14	- 57.6%
Median Sales Price*	—	—	—	\$95,000	\$103,000	+ 8.4%
Average Sales Price*	—	—	—	\$124,980	\$103,000	- 17.6%
Percent of List Price Received*	—	—	—	99.9%	103.5%	+ 3.6%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	1.5	0.6	- 60.0%	—	—	—

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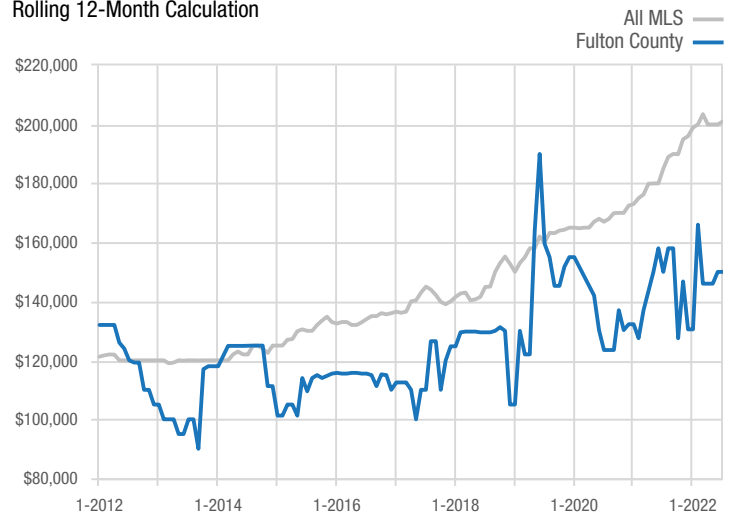
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Henry County

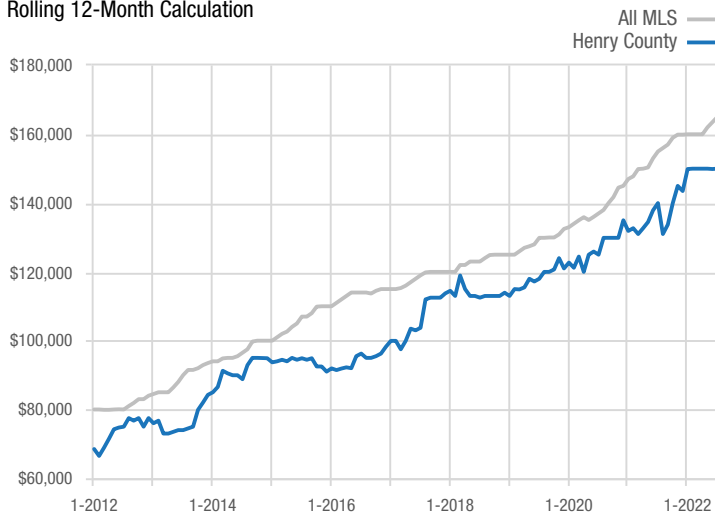
Single Family	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	22	30	+ 36.4%	130	174	+ 33.8%
Pending Sales	17	21	+ 23.5%	114	149	+ 30.7%
Closed Sales	19	30	+ 57.9%	117	145	+ 23.9%
Days on Market Until Sale	57	59	+ 3.5%	75	67	- 10.7%
Median Sales Price*	\$150,000	\$165,000	+ 10.0%	\$139,000	\$152,800	+ 9.9%
Average Sales Price*	\$162,495	\$191,081	+ 17.6%	\$155,102	\$182,759	+ 17.8%
Percent of List Price Received*	99.0%	98.2%	- 0.8%	98.2%	98.3%	+ 0.1%
Inventory of Homes for Sale	47	49	+ 4.3%	—	—	—
Months Supply of Inventory	2.5	2.3	- 8.0%	—	—	—

Condo-Villa	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	0	1	—	0	3	—
Pending Sales	0	0	—	1	1	0.0%
Closed Sales	0	0	—	1	1	0.0%
Days on Market Until Sale	—	—	—	281	15	- 94.7%
Median Sales Price*	—	—	—	\$160,000	\$239,500	+ 49.7%
Average Sales Price*	—	—	—	\$160,000	\$239,500	+ 49.7%
Percent of List Price Received*	—	—	—	97.0%	100.0%	+ 3.1%
Inventory of Homes for Sale	0	2	—	—	—	—
Months Supply of Inventory	—	2.0	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

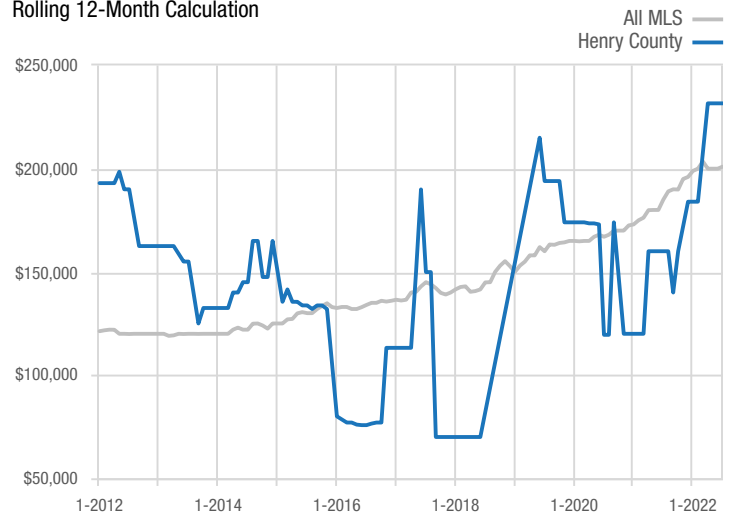
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – July 2022

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Paulding County

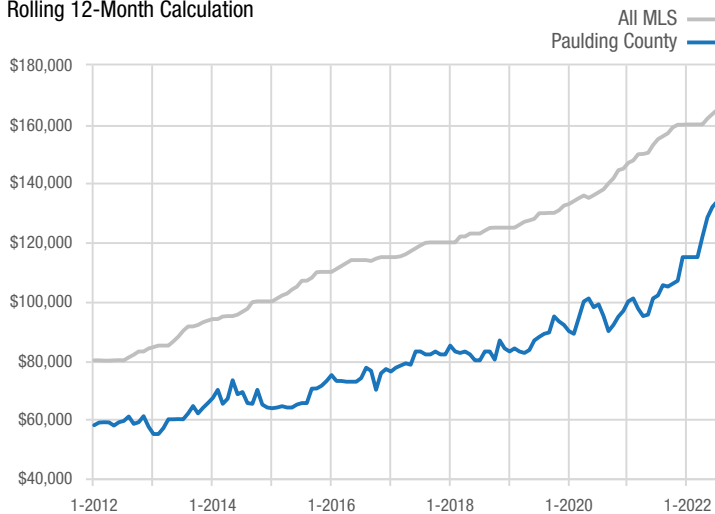
Single Family	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
Key Metrics						
New Listings	19	20	+ 5.3%	91	117	+ 28.6%
Pending Sales	12	6	- 50.0%	78	88	+ 12.8%
Closed Sales	13	10	- 23.1%	75	89	+ 18.7%
Days on Market Until Sale	63	69	+ 9.5%	69	66	- 4.3%
Median Sales Price*	\$115,000	\$139,450	+ 21.3%	\$105,000	\$144,000	+ 37.1%
Average Sales Price*	\$117,300	\$161,240	+ 37.5%	\$112,700	\$160,838	+ 42.7%
Percent of List Price Received*	99.8%	95.2%	- 4.6%	98.8%	98.0%	- 0.8%
Inventory of Homes for Sale	24	45	+ 87.5%	—	—	—
Months Supply of Inventory	2.3	3.6	+ 56.5%	—	—	—

Condo-Villa	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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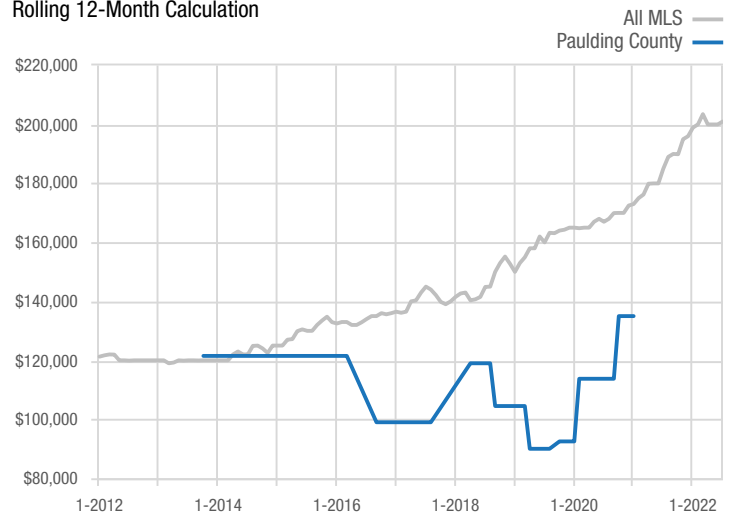
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – July 2022

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Putnam County

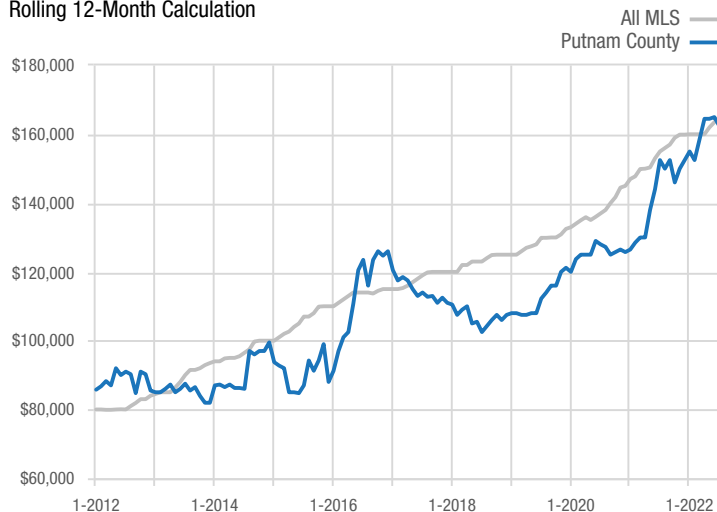
Single Family	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
Key Metrics						
New Listings	13	12	- 7.7%	82	67	- 18.3%
Pending Sales	12	9	- 25.0%	63	56	- 11.1%
Closed Sales	12	10	- 16.7%	60	56	- 6.7%
Days on Market Until Sale	76	54	- 28.9%	86	78	- 9.3%
Median Sales Price*	\$184,000	\$155,750	- 15.4%	\$165,250	\$174,750	+ 5.7%
Average Sales Price*	\$173,091	\$174,938	+ 1.1%	\$172,793	\$191,933	+ 11.1%
Percent of List Price Received*	96.8%	100.2%	+ 3.5%	98.6%	97.5%	- 1.1%
Inventory of Homes for Sale	29	24	- 17.2%	—	—	—
Months Supply of Inventory	3.4	2.5	- 26.5%	—	—	—

Condo-Villa	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
Key Metrics						
New Listings	0	0	—	0	1	—
Pending Sales	0	0	—	0	1	—
Closed Sales	0	0	—	0	1	—
Days on Market Until Sale	—	—	—	—	57	—
Median Sales Price*	—	—	—	—	\$193,000	—
Average Sales Price*	—	—	—	—	\$193,000	—
Percent of List Price Received*	—	—	—	—	99.0%	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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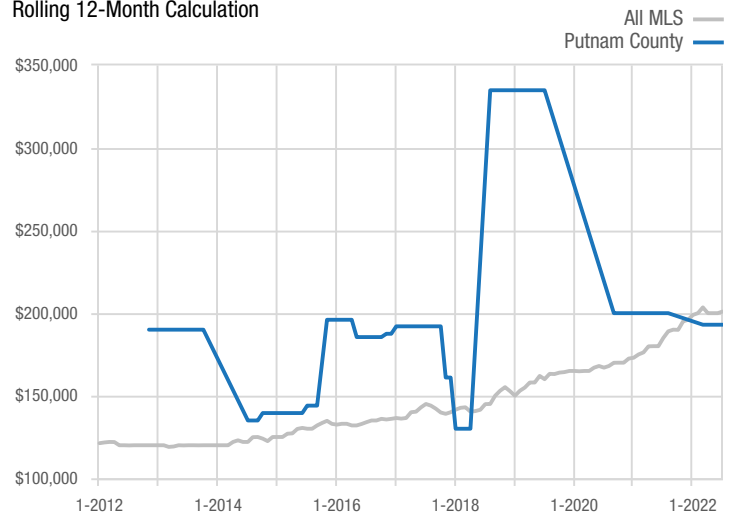
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Williams County

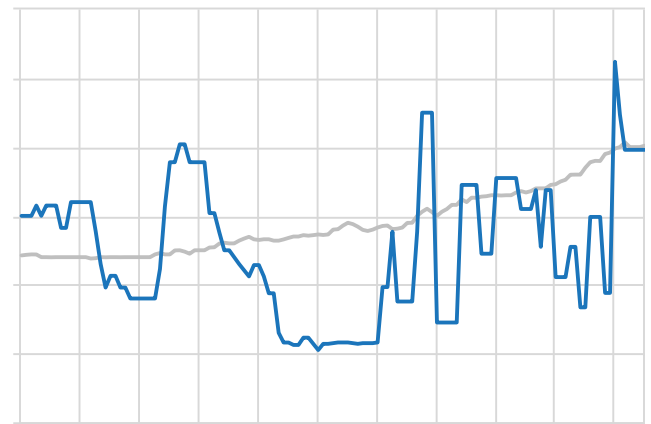
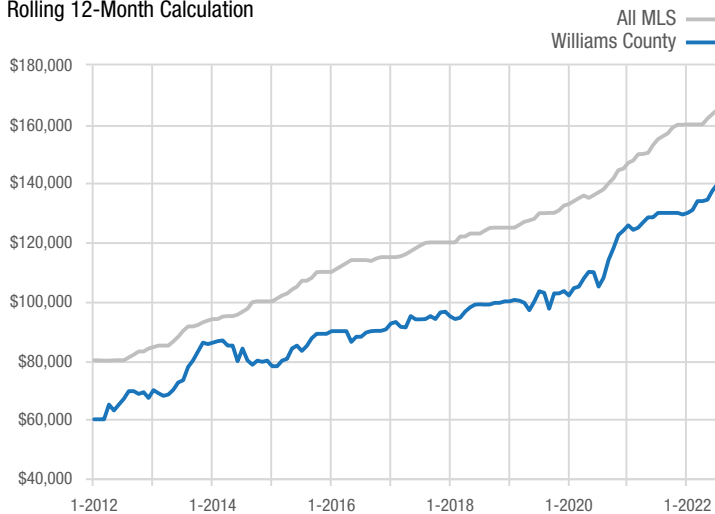
Single Family Key Metrics	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	62	42	- 32.3%	306	278	- 9.2%
Pending Sales	33	45	+ 36.4%	262	254	- 3.1%
Closed Sales	34	42	+ 23.5%	263	251	- 4.6%
Days on Market Until Sale	74	61	- 17.6%	72	72	0.0%
Median Sales Price*	\$144,000	\$159,500	+ 10.8%	\$126,250	\$145,000	+ 14.9%
Average Sales Price*	\$169,014	\$172,603	+ 2.1%	\$139,780	\$163,628	+ 17.1%
Percent of List Price Received*	97.2%	97.6%	+ 0.4%	98.3%	98.1%	- 0.2%
Inventory of Homes for Sale	101	91	- 9.9%	—	—	—
Months Supply of Inventory	2.7	2.3	- 14.8%	—	—	—

Condo-Villa Key Metrics	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	1	1	0.0%	2	5	+ 150.0%
Pending Sales	1	1	0.0%	3	5	+ 66.7%
Closed Sales	0	2	—	3	5	+ 66.7%
Days on Market Until Sale	—	148	—	120	83	- 30.8%
Median Sales Price*	—	\$200,450	—	\$83,500	\$198,000	+ 137.1%
Average Sales Price*	—	\$200,450	—	\$143,567	\$204,780	+ 42.6%
Percent of List Price Received*	—	100.0%	—	94.7%	103.7%	+ 9.5%
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	0.8	1.8	+ 125.0%	—	—	—

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Median Sales Price - Single Family

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