

# Local Market Update – 2<sup>nd</sup> Quarter

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Single Family Homes

Lucas & Upper Wood County	2nd Quarter		
Key Metrics	2021	2022	% Change
New Listings	2,266	<b>2,304</b>	1.7%
Closed Sales	1,831	<b>1,636</b>	+10.6%
Days on Market	59	<b>52</b>	-11.9%
Median Sales Price*	\$155,000	<b>\$170,000</b>	+9.7%
Average Sales Price*	\$194,953	<b>\$212,956</b>	+9.2%
Percent of List Price Received*	102%	<b>103%</b>	+1.0%
Total Volume	\$357,099,232	<b>\$348,396,728</b>	-2.4%

Hancock & Wyandot Counties	2nd Quarter		
Key Metrics	2021	2022	% Change
New Listings	404	<b>358</b>	-11.4%
Closed Sales	344	<b>266</b>	-22.7%
Days on Market	62	<b>68</b>	+9.7%
Median Sales Price*	\$205,000	<b>\$220,000</b>	+7.3%
Average Sales Price*	\$237,813	<b>\$262,019</b>	+10.2%
Percent of List Price Received*	100%	<b>101%</b>	10.0%
Total Volume	\$81,807,593	<b>\$69,697,077</b>	-14.8%

Western Counties	2nd Quarter		
Key Metrics	2021	2022	% Change
New Listings	571	<b>598</b>	+4.7%
Closed Sales	464	<b>435</b>	-6.3%
Days on Market	69	<b>68</b>	+1.4%
Median Sales Price*	\$139,000	<b>\$155,000</b>	+11.5%
Average Sales Price*	\$160,380	<b>\$175,743</b>	+9.6%
Percent of List Price Received*	100%	<b>99%</b>	+10.0%
Total Volume	\$74,416,141	<b>\$76,448,300</b>	+2.7%

\*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

# Marketwatch Report

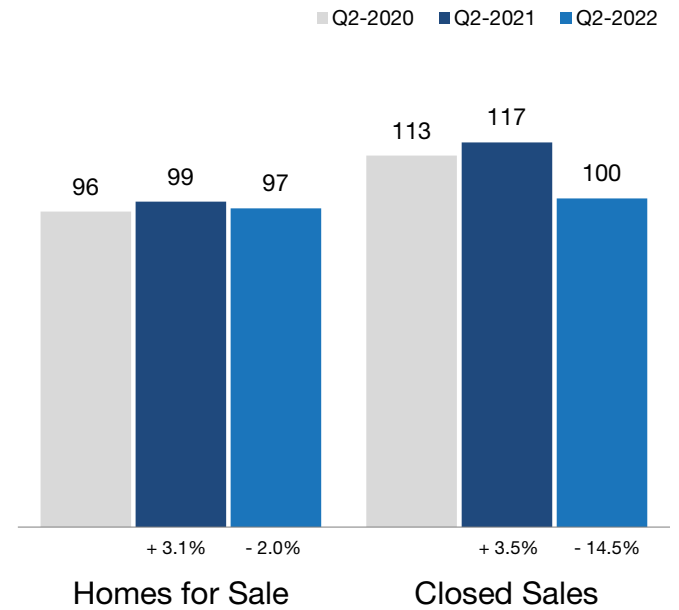
## Q2-2022



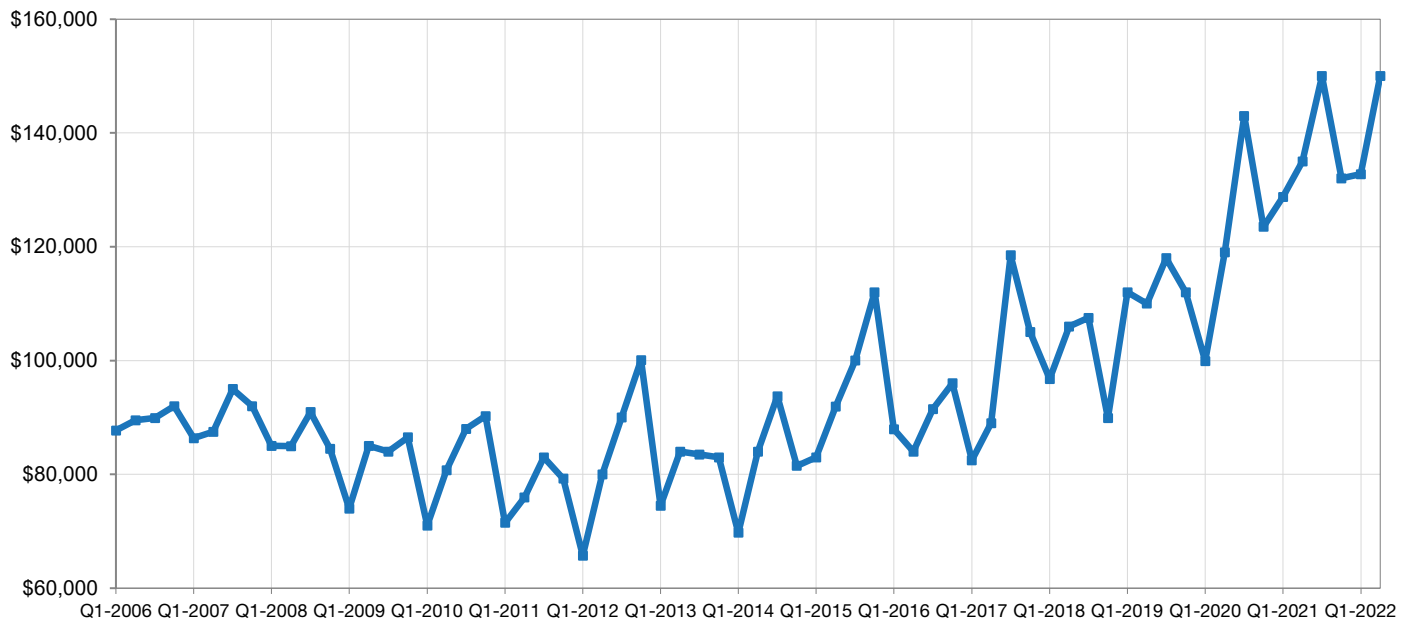
## Defiance County

Key Metrics	Q2-2022	1-Year Change
Median Sales Price	\$150,000	+ 11.1%
Average Sales Price	\$160,081	- 2.2%
Pct. of Orig. Price Rec'd.	97.3%	- 3.1%
Homes for Sale	97	- 2.0%
Closed Sales	100	- 14.5%
Months Supply	2.7	- 6.9%
Days on Market	73	+ 19.9%

### Market Activity



### Historical Median Sales Price for Defiance County



# Defiance County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change
43506	\$157,500	+ 3.2%	97.2%	- 0.8%	63	- 7.0%	52	- 10.3%
43512	\$145,000	+ 3.6%	97.4%	- 2.8%	69	+ 9.5%	80	- 17.5%
43517	\$113,750	- 10.3%	93.7%	- 3.1%	85	+ 58.8%	8	0.0%
43526	\$157,000	+ 21.5%	95.2%	- 4.9%	110	+ 153.7%	11	- 21.4%
43527	\$65,000	- 42.0%	101.0%	- 5.4%	139	+ 212.4%	5	+ 150.0%
43536	\$290,000	--	103.6%	--	36	--	1	--
43548	\$94,000	- 50.5%	0.0%	- 100.0%	58	- 69.0%	1	0.0%
43549	\$150,000	+ 56.3%	100.1%	- 4.3%	42	- 45.5%	1	- 66.7%
43556	\$157,375	+ 90.8%	98.3%	- 0.1%	52	+ 6.2%	6	+ 100.0%
45821	\$287,000	+ 90.7%	94.3%	- 7.7%	61	- 13.3%	2	- 50.0%

# Marketwatch Report

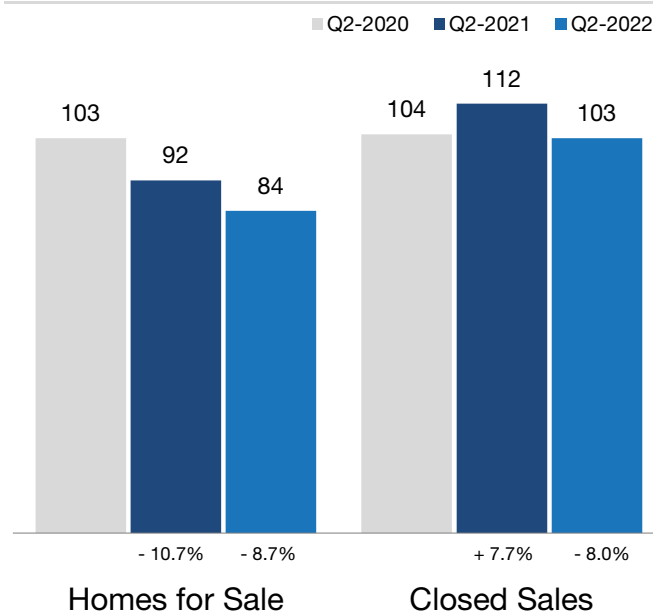
## Q2-2022



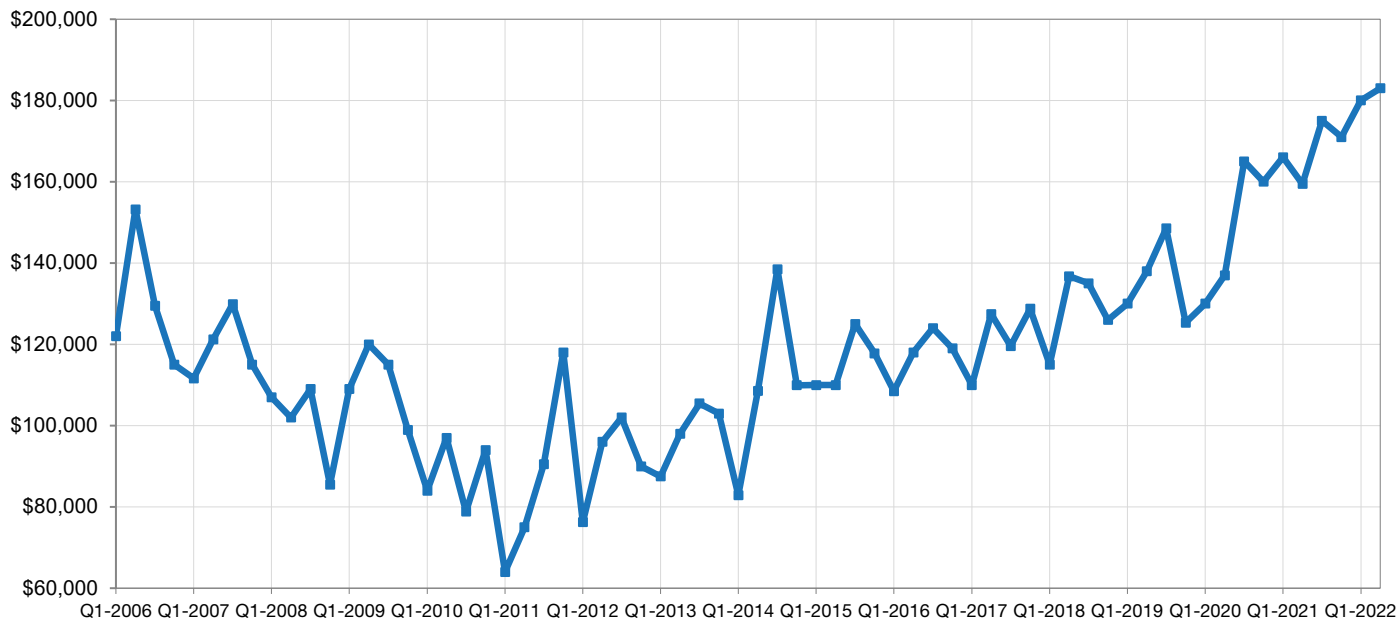
## Fulton County

Key Metrics	Q2-2022	1-Year Change
Median Sales Price	\$183,000	+ 14.8%
Average Sales Price	\$200,177	+ 8.4%
Pct. of Orig. Price Rec'd.	99.9%	- 0.0%
Homes for Sale	84	- 8.7%
Closed Sales	103	- 8.0%
Months Supply	2.3	- 4.9%
Days on Market	53	- 18.7%

### Market Activity



### Historical Median Sales Price for Fulton County



# Marketwatch Report

Q2-2022



## Fulton County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change
43502	\$165,000	+ 0.3%	100.5%	+ 1.9%	53	+ 13.0%	16	0.0%
43504	\$655,000	+ 261.9%	100.1%	- 11.6%	130	+ 282.4%	2	+ 100.0%
43515	\$199,950	+ 33.3%	101.2%	+ 1.9%	59	- 14.2%	20	- 25.9%
43521	\$156,000	+ 41.8%	100.1%	+ 5.1%	39	- 42.5%	7	+ 40.0%
43532	\$215,000	+ 26.9%	89.4%	- 8.8%	83	+ 3.6%	10	+ 25.0%
43533	\$225,000	+ 104.5%	104.8%	+ 7.2%	44	- 60.7%	2	- 66.7%
43540	\$193,750	- 7.7%	100.8%	- 10.3%	58	+ 49.7%	5	+ 66.7%
43557	\$129,400	+ 0.3%	96.8%	- 8.2%	47	+ 8.9%	5	0.0%
43558	\$210,000	- 16.0%	100.5%	+ 0.6%	48	- 27.4%	39	+ 39.3%
43567	\$189,750	+ 18.6%	96.6%	- 3.2%	60	- 9.8%	25	- 28.6%
43570	\$146,450	+ 22.1%	100.4%	+ 4.3%	46	- 43.0%	8	- 33.3%

# Marketwatch Report

## Q2-2022



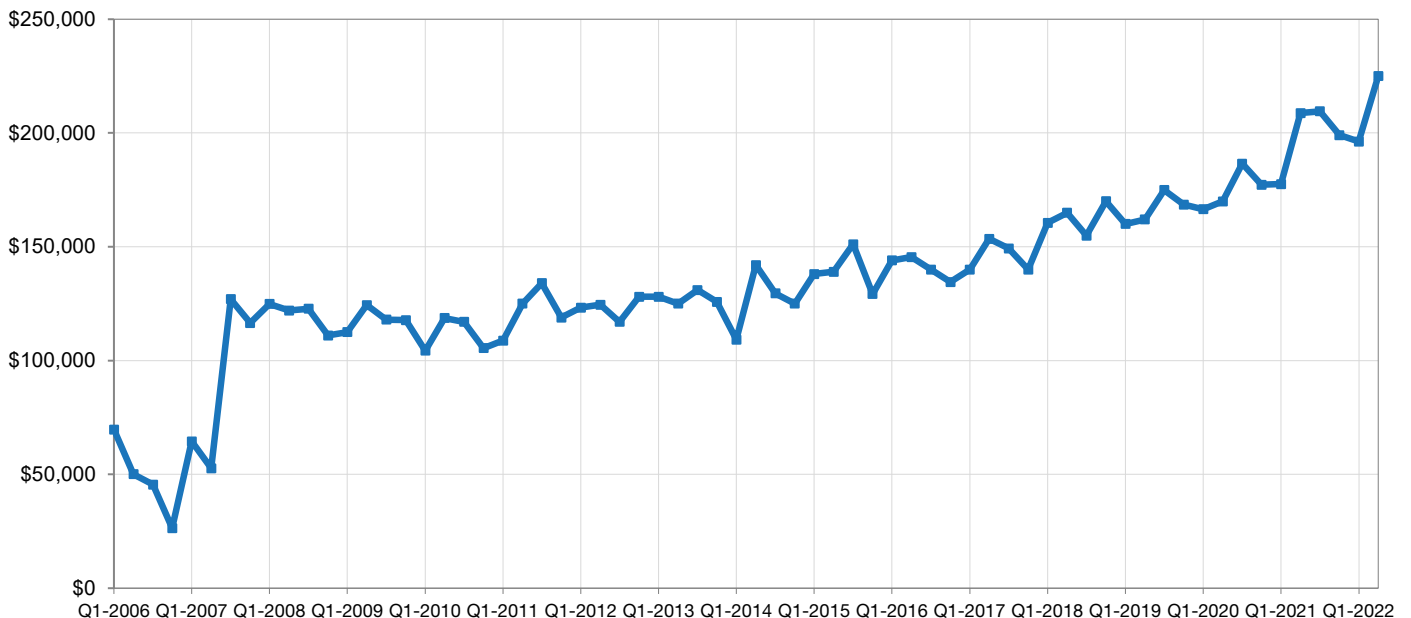
## Hancock County

Key Metrics	Q2-2022	1-Year Change
Median Sales Price	\$225,000	+ 7.8%
Average Sales Price	\$265,464	+ 10.7%
Pct. of Orig. Price Rec'd.	100.2%	+ 1.2%
Homes for Sale	204	- 3.8%
Closed Sales	258	- 22.5%
Months Supply	2.2	- 5.3%
Days on Market	55	- 10.7%

### Market Activity



### Historical Median Sales Price for Hancock County



# Marketwatch Report

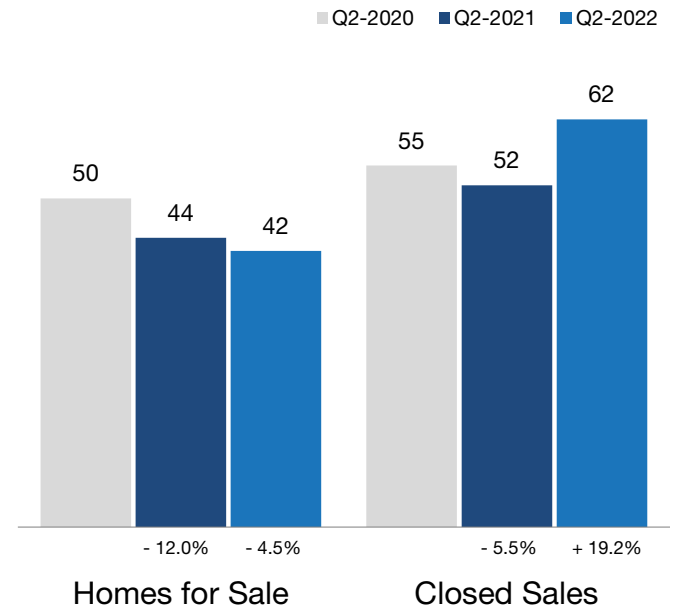
## Q2-2022



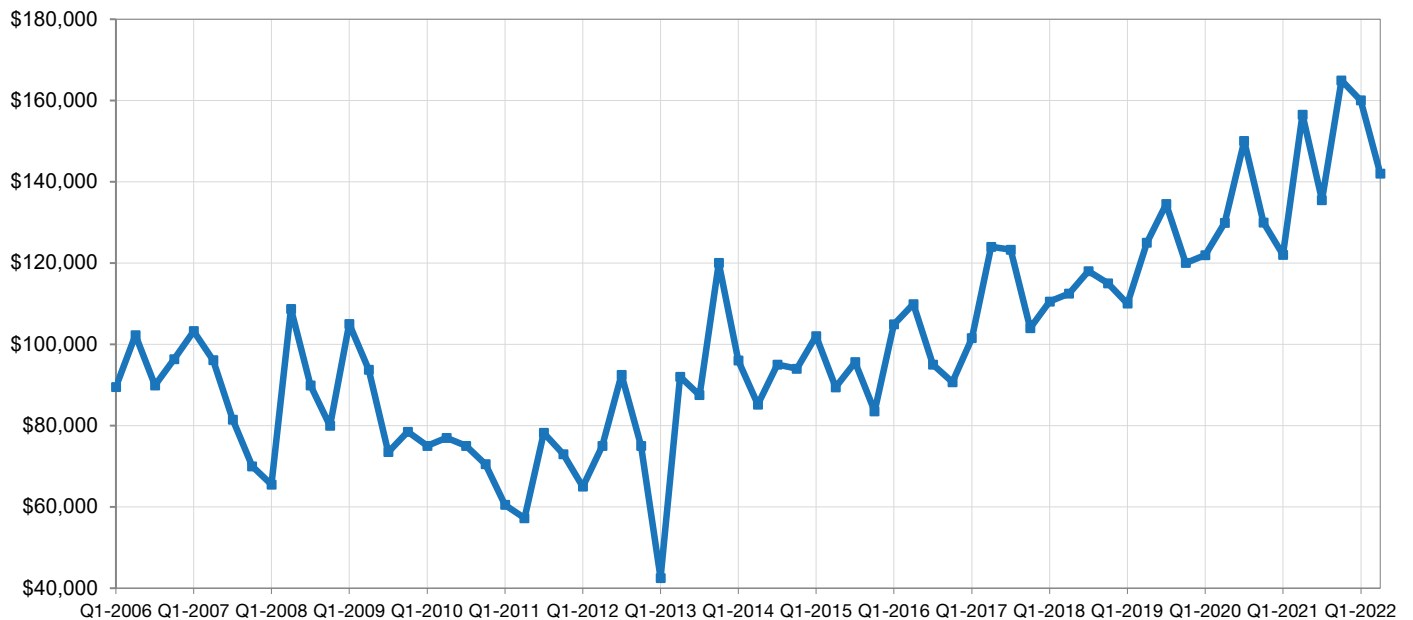
## Henry County

Key Metrics	Q2-2022	1-Year Change
Median Sales Price	\$142,000	- 9.3%
Average Sales Price	\$179,517	+ 5.4%
Pct. of Orig. Price Rec'd.	97.0%	- 1.4%
Homes for Sale	42	- 4.5%
Closed Sales	62	+ 19.2%
Months Supply	2.0	- 15.1%
Days on Market	70	- 14.8%

### Market Activity



### Historical Median Sales Price for Henry County



# Marketwatch Report

Q2-2022



## Henry County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change
43502	\$165,000	+ 0.3%	100.5%	+ 1.9%	53	+ 13.0%	16	0.0%
43511	\$129,450	--	106.7%	--	57	--	2	--
43516	\$106,900	- 28.1%	101.0%	+ 2.2%	35	- 54.7%	7	+ 75.0%
43522	\$197,000	- 2.1%	100.6%	- 1.2%	49	+ 47.5%	5	- 16.7%
43524	\$120,000	+ 2.6%	105.3%	- 1.1%	79	+ 106.1%	1	- 66.7%
43527	\$65,000	- 42.0%	101.0%	- 5.4%	139	+ 212.4%	5	+ 150.0%
43532	\$215,000	+ 26.9%	89.4%	- 8.8%	83	+ 3.6%	10	+ 25.0%
43534	\$130,000	- 35.5%	94.5%	- 8.3%	96	+ 77.3%	4	+ 100.0%
43545	\$172,450	+ 9.1%	98.1%	- 0.3%	63	- 27.7%	37	+ 19.4%
43545	\$172,450	+ 9.1%	98.1%	- 0.3%	63	- 27.7%	37	+ 19.4%
43548	\$94,000	- 50.5%	0.0%	- 100.0%	58	- 69.0%	1	0.0%
43557	\$129,400	+ 0.3%	96.8%	- 8.2%	47	+ 8.9%	5	0.0%
45856	\$169,450	- 4.5%	98.4%	- 3.3%	39	- 21.7%	6	+ 200.0%



# Marketwatch Report

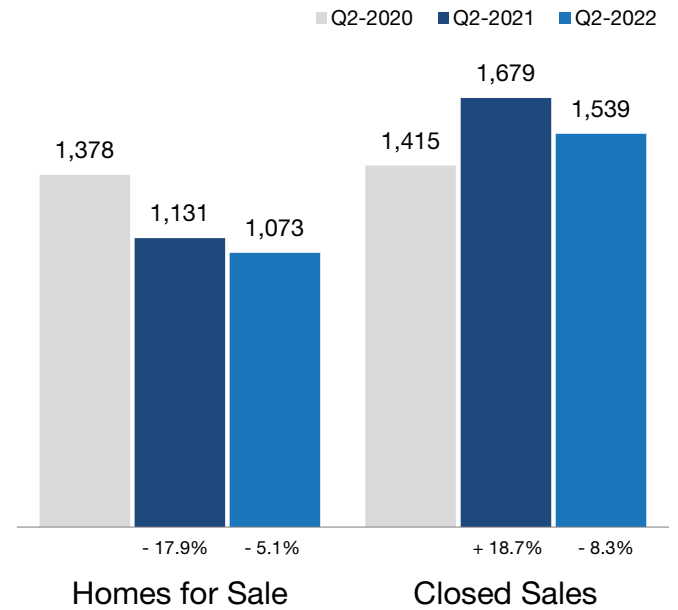
Q2-2022



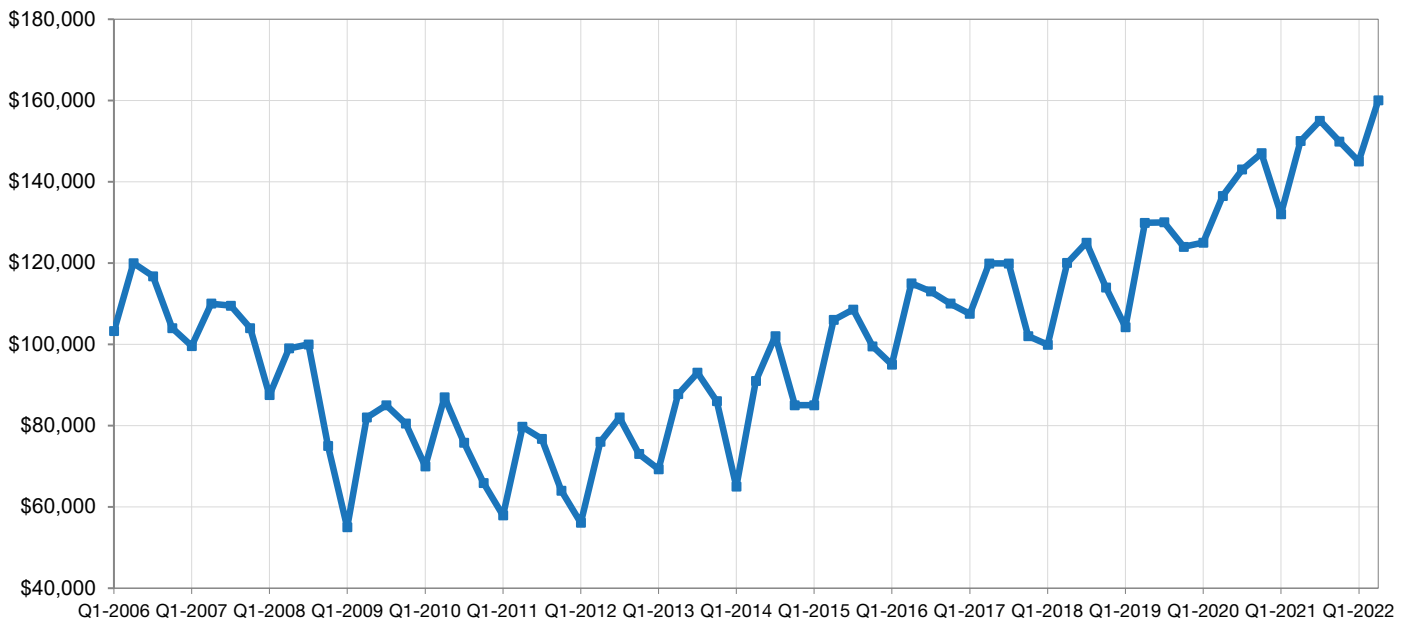
## Lucas County

Key Metrics	Q2-2022	1-Year Change
Median Sales Price	\$160,000	+ 6.7%
Average Sales Price	\$197,400	+ 8.3%
Pct. of Orig. Price Rec'd.	101.7%	+ 1.1%
Homes for Sale	1,073	- 5.1%
Closed Sales	1,539	- 8.3%
Months Supply	2.1	- 0.5%
Days on Market	50	- 17.5%

### Market Activity



### Historical Median Sales Price for Lucas County



# Lucas County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change
43412	\$170,000	+ 4.1%	97.6%	- 6.4%	46	- 31.7%	16	+ 300.0%
43445	\$499,900	+ 412.7%	100.0%	- 3.7%	52	+ 35.1%	1	- 75.0%
43504	\$655,000	+ 261.9%	100.1%	- 11.6%	130	+ 282.4%	2	+ 100.0%
43522	\$197,000	- 2.1%	100.6%	- 1.2%	49	+ 47.5%	5	- 16.7%
43528	\$300,000	+ 13.2%	103.6%	+ 3.9%	49	- 21.1%	59	- 13.2%
43532	\$215,000	+ 26.9%	89.4%	- 8.8%	83	+ 3.6%	10	+ 25.0%
43537	\$258,500	+ 14.9%	105.6%	+ 3.8%	43	- 27.1%	108	- 22.3%
43542	\$382,500	- 6.4%	101.4%	+ 1.4%	89	+ 22.9%	20	+ 11.1%
43558	\$210,000	- 16.0%	100.5%	+ 0.6%	48	- 27.4%	39	+ 39.3%
43560	\$291,750	+ 12.2%	102.8%	+ 1.0%	56	- 10.2%	143	- 12.8%
43566	\$300,000	- 15.5%	103.6%	+ 0.8%	49	- 44.7%	42	+ 44.8%
43571	\$365,000	- 2.6%	101.9%	- 0.5%	45	- 50.8%	29	+ 7.4%
43601	\$0	--	0.0%	--	0	--	0	--
43604	\$180,000	- 13.3%	91.0%	- 4.7%	112	+ 76.8%	4	- 60.0%
43605	\$48,500	+ 18.4%	96.4%	- 0.6%	41	- 41.9%	64	+ 8.5%
43606	\$172,000	- 6.9%	100.9%	- 1.3%	47	- 7.0%	96	+ 9.1%
43607	\$77,000	+ 10.8%	97.8%	- 2.0%	70	+ 11.6%	47	- 4.1%
43608	\$45,000	+ 35.4%	91.1%	- 2.6%	53	- 19.3%	31	- 53.0%
43609	\$64,500	+ 7.6%	94.2%	- 1.7%	64	+ 18.1%	59	+ 7.3%
43610	\$42,400	- 3.5%	95.1%	- 2.6%	45	- 49.6%	11	+ 37.5%
43611	\$143,000	+ 14.4%	100.2%	- 2.2%	54	+ 6.3%	75	- 6.3%
43612	\$95,000	+ 8.9%	101.3%	+ 0.8%	53	+ 1.4%	131	+ 10.1%
43613	\$141,000	+ 10.2%	103.7%	+ 1.4%	45	- 8.4%	143	- 11.2%
43614	\$165,000	+ 6.1%	104.7%	+ 2.8%	40	- 20.3%	130	- 7.8%
43615	\$154,250	+ 8.2%	103.7%	+ 3.4%	49	- 31.0%	142	- 14.5%
43616	\$185,500	+ 1.1%	100.0%	- 1.3%	56	- 24.5%	63	- 18.2%
43617	\$325,000	+ 32.7%	102.1%	+ 1.7%	39	- 32.8%	40	- 18.4%
43620	\$135,450	- 0.4%	99.7%	+ 5.8%	45	- 58.1%	12	- 7.7%
43623	\$180,000	+ 11.8%	104.5%	+ 3.3%	38	- 28.0%	66	- 13.2%

# Marketwatch Report

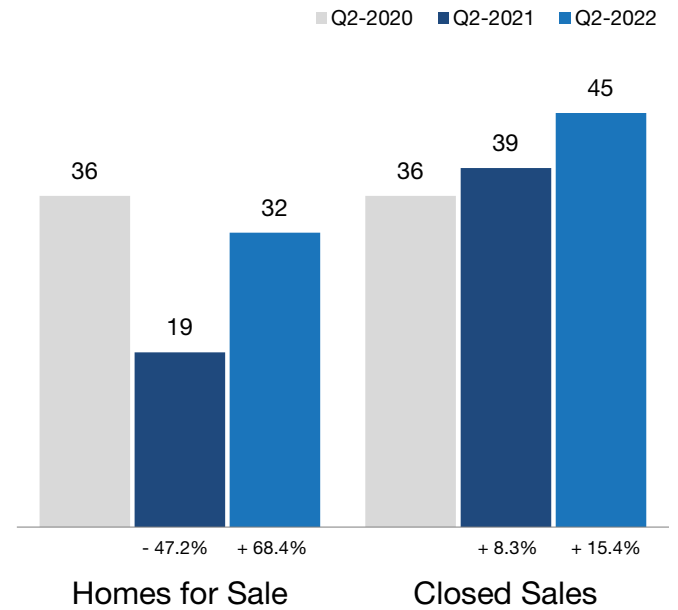
## Q2-2022



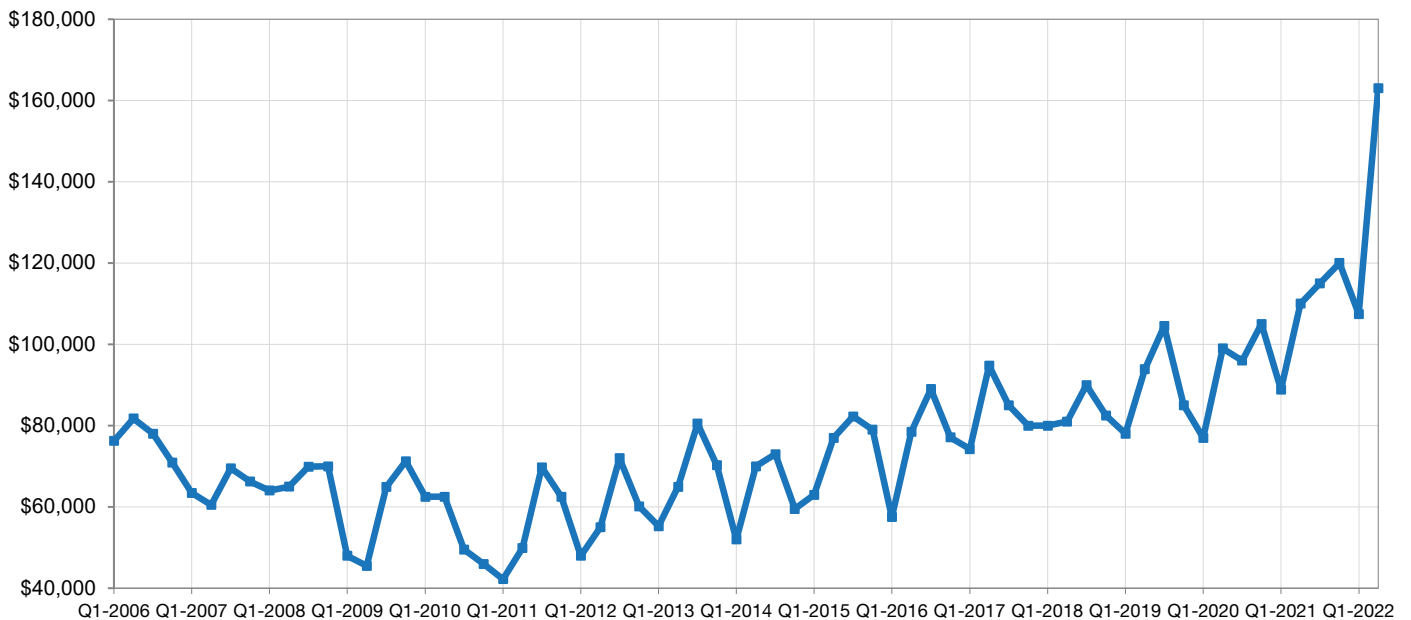
## Paulding County

Key Metrics	Q2-2022	1-Year Change
Median Sales Price	\$163,000	+ 48.2%
Average Sales Price	\$189,831	+ 62.2%
Pct. of Orig. Price Rec'd.	98.9%	+ 1.2%
Homes for Sale	32	+ 68.4%
Closed Sales	45	+ 15.4%
Months Supply	2.5	+ 40.2%
Days on Market	54	- 29.9%

### Market Activity



### Historical Median Sales Price for Paulding County



# Marketwatch Report

Q2-2022



## Paulding County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change
43512	\$145,000	+ 3.6%	97.4%	- 2.8%	69	+ 9.5%	80	- 17.5%
43526	\$157,000	+ 21.5%	95.2%	- 4.9%	110	+ 153.7%	11	- 21.4%
45813	\$113,750	- 20.5%	98.8%	- 0.2%	56	- 28.3%	8	+ 14.3%
45821	\$287,000	+ 90.7%	94.3%	- 7.7%	61	- 13.3%	2	- 50.0%
45827	\$629,900	+ 377.2%	100.0%	+ 2.3%	52	+ 4.0%	1	0.0%
45849	\$0	--	0.0%	--	0	--	0	--
45851	\$369,900	+ 94.7%	100.0%	+ 1.9%	24	- 57.9%	1	- 50.0%
45873	\$162,500	+ 41.6%	100.8%	+ 7.3%	77	- 26.8%	6	+ 50.0%
45879	\$149,950	+ 51.6%	99.8%	+ 2.5%	47	- 39.1%	14	- 26.3%
45880	\$190,000	+ 109.9%	98.0%	- 1.0%	53	- 24.1%	12	+ 500.0%
45886	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

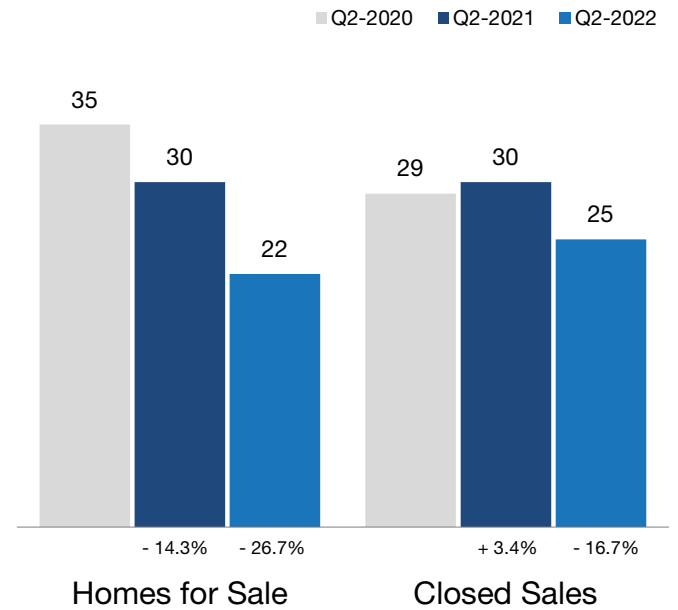
## Q2-2022



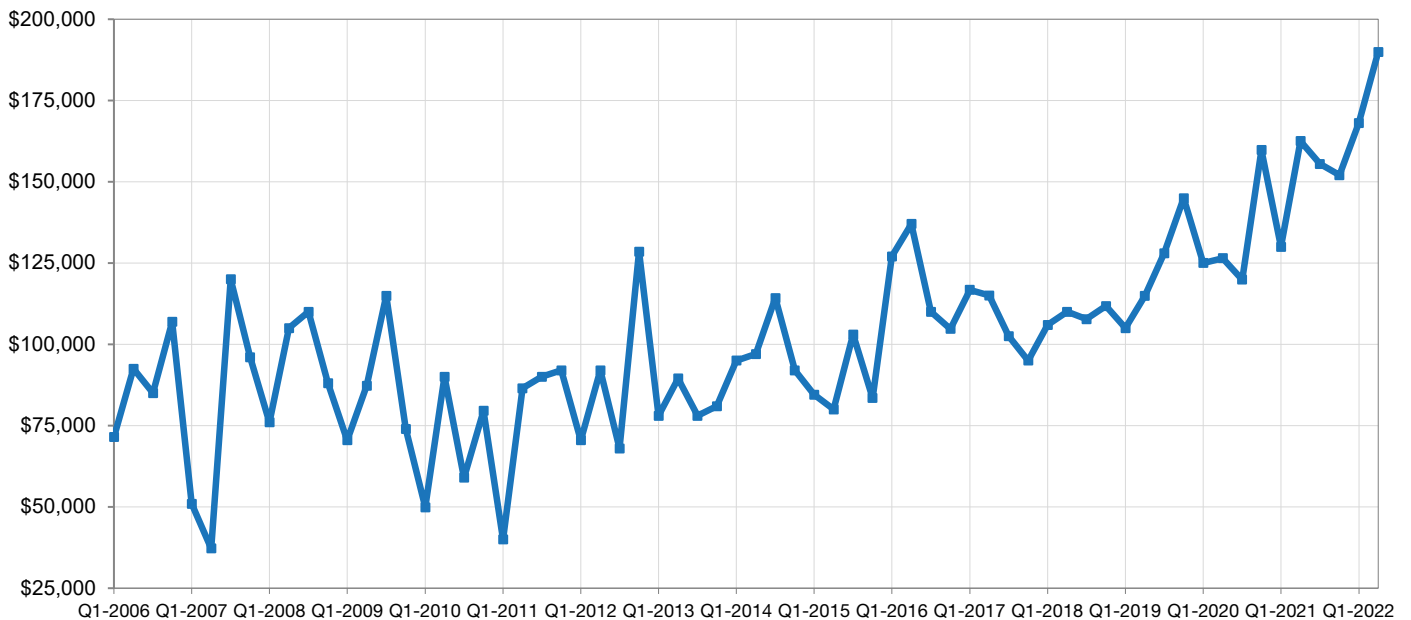
## Putnam County

Key Metrics	Q2-2022	1-Year Change
Median Sales Price	\$189,900	+ 16.9%
Average Sales Price	\$219,904	+ 24.2%
Pct. of Orig. Price Rec'd.	96.1%	- 4.5%
Homes for Sale	22	- 26.7%
Closed Sales	25	- 16.7%
Months Supply	2.3	- 35.4%
Days on Market	66	- 17.7%

### Market Activity



### Historical Median Sales Price for Putnam County



# Marketwatch Report

Q2-2022



## Putnam County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change
43516	\$106,900	- 28.1%	101.0%	+ 2.2%	35	- 54.7%	7	+ 75.0%
43548	\$94,000	- 50.5%	0.0%	- 100.0%	58	- 69.0%	1	0.0%
45827	\$629,900	+ 377.2%	100.0%	+ 2.3%	52	+ 4.0%	1	0.0%
45830	\$55,000	- 33.3%	55.1%	- 38.7%	90	+ 18.4%	1	- 83.3%
45831	\$180,900	+ 20.6%	124.8%	+ 23.4%	26	- 79.2%	1	- 66.7%
45833	\$140,500	- 50.2%	93.7%	- 3.6%	108	+ 134.8%	1	0.0%
45844	\$245,000	- 24.8%	89.1%	- 15.3%	78	+ 110.8%	1	0.0%
45849	\$0	--	0.0%	--	0	--	0	--
45856	\$169,450	- 4.5%	98.4%	- 3.3%	39	- 21.7%	6	+ 200.0%
45858	\$118,750	- 17.8%	99.9%	+ 4.9%	76	+ 18.9%	8	+ 33.3%
45868	\$280,000	+ 0.7%	112.0%	+ 8.8%	40	- 16.7%	1	0.0%
45875	\$220,250	+ 10.4%	95.6%	- 7.4%	82	- 12.5%	13	0.0%
45877	\$127,000	- 30.9%	97.6%	- 15.4%	50	- 16.0%	2	0.0%

# Marketwatch Report

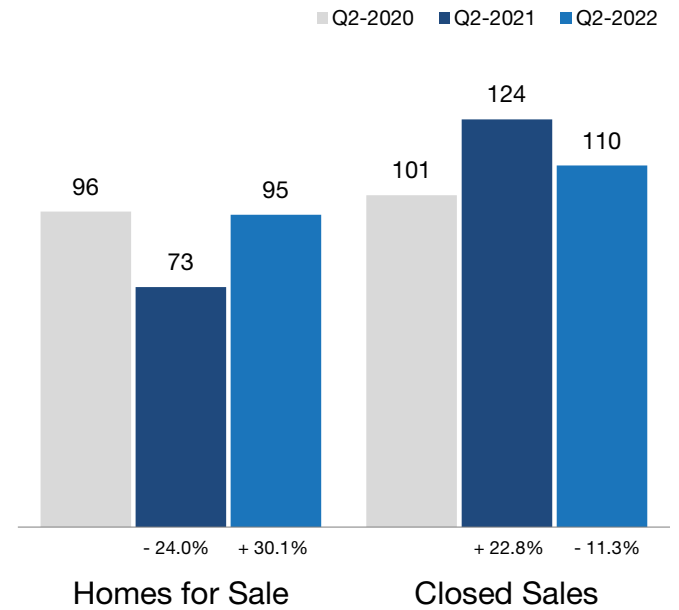
## Q2-2022



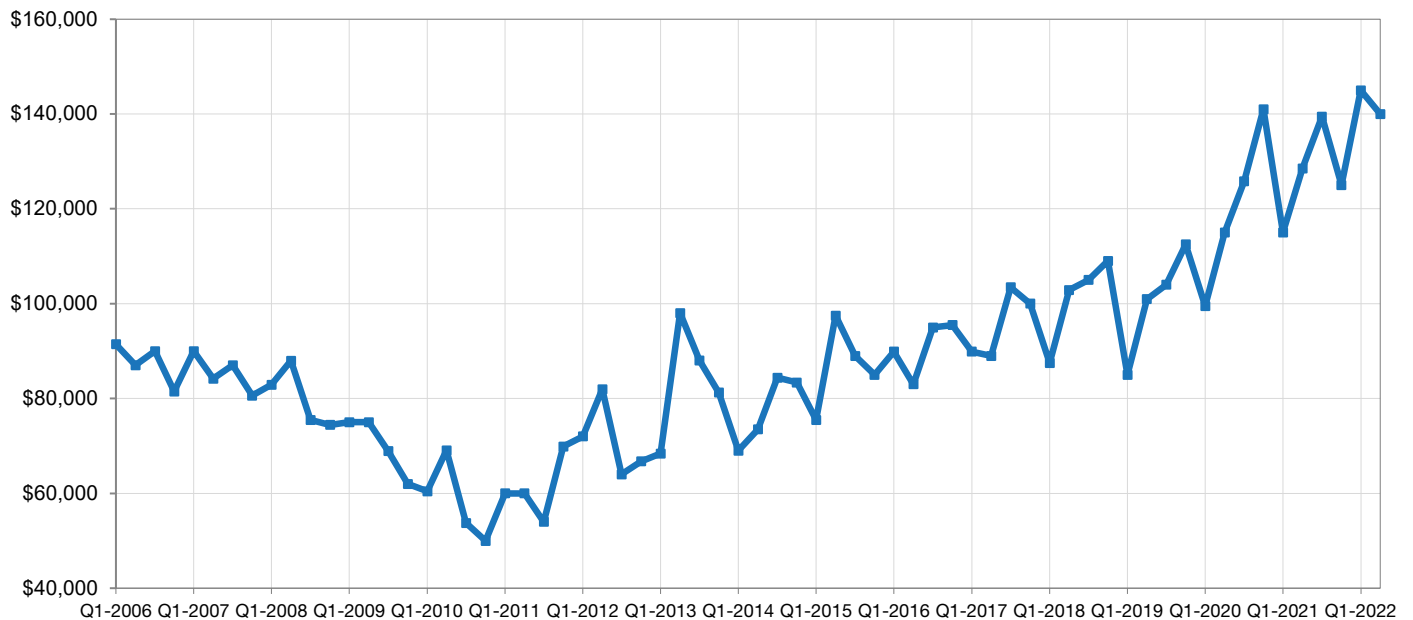
## Williams County

Key Metrics	Q2-2022	1-Year Change
Median Sales Price	\$140,000	+ 8.9%
Average Sales Price	\$154,248	+ 9.0%
Pct. of Orig. Price Rec'd.	97.1%	- 0.6%
Homes for Sale	95	+ 30.1%
Closed Sales	110	- 11.3%
Months Supply	2.4	+ 23.3%
Days on Market	67	- 5.5%

### Market Activity



### Historical Median Sales Price for Williams County



# Marketwatch Report

Q2-2022



## Williams County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change
43501	\$20,000	- 82.8%	0.0%	- 100.0%	43	- 74.3%	2	0.0%
43506	\$157,500	+ 3.2%	97.2%	- 0.8%	63	- 7.0%	52	- 10.3%
43517	\$113,750	- 10.3%	93.7%	- 3.1%	85	+ 58.8%	8	0.0%
43518	\$130,000	- 13.3%	95.5%	- 5.2%	76	+ 69.4%	5	- 54.5%
43521	\$156,000	+ 41.8%	100.1%	+ 5.1%	39	- 42.5%	7	+ 40.0%
43543	\$125,900	+ 41.5%	98.4%	+ 2.0%	74	- 8.4%	25	- 3.8%
43554	\$174,500	+ 14.4%	91.1%	- 12.3%	107	- 21.4%	4	+ 100.0%
43557	\$129,400	+ 0.3%	96.8%	- 8.2%	47	+ 8.9%	5	0.0%
43570	\$146,450	+ 22.1%	100.4%	+ 4.3%	46	- 43.0%	8	- 33.3%



# Marketwatch Report

Q2-2022



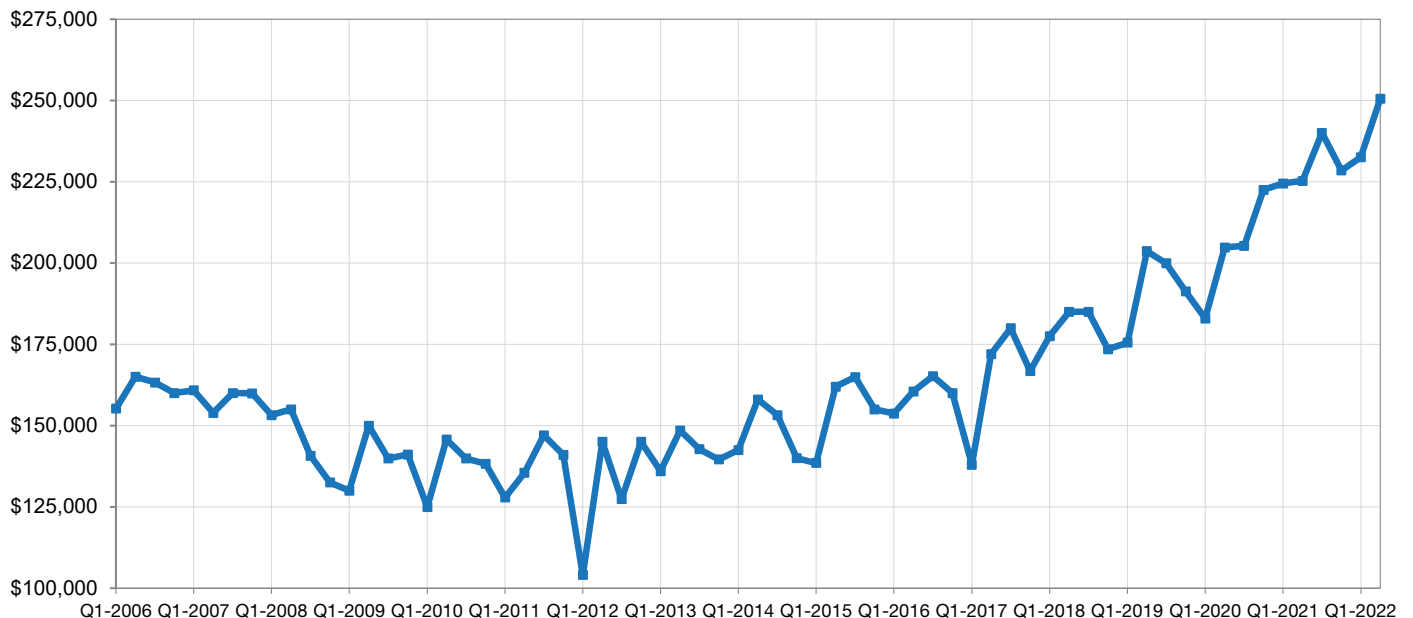
## Wood County

Key Metrics	Q2-2022	1-Year Change
Median Sales Price	\$250,496	+ 11.2%
Average Sales Price	\$286,442	+ 11.9%
Pct. of Orig. Price Rec'd.	102.6%	+ 1.4%
Homes for Sale	258	- 11.0%
Closed Sales	382	- 13.8%
Months Supply	2.1	- 2.4%
Days on Market	54	- 10.4%

### Market Activity



### Historical Median Sales Price for Wood County



# Marketwatch Report

Q2-2022



## Wood County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change
43402	\$250,113	+ 20.8%	103.6%	+ 0.5%	40	- 22.4%	79	- 16.8%
43406	\$154,000	+ 78.5%	93.4%	- 18.7%	232	+ 142.9%	1	- 50.0%
43413	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43430	\$185,000	+ 15.5%	100.1%	- 0.1%	46	- 9.0%	14	0.0%
43443	\$180,250	+ 12.0%	99.8%	+ 1.5%	41	- 15.3%	2	- 80.0%
43447	\$212,500	+ 49.6%	106.6%	+ 2.3%	46	- 22.0%	8	- 38.5%
43450	\$264,000	+ 32.0%	95.9%	- 9.5%	63	+ 30.7%	8	+ 33.3%
43451	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43457	\$140,000	- 39.1%	98.9%	+ 7.8%	95	+ 86.9%	3	+ 50.0%
43460	\$176,000	+ 17.3%	103.1%	+ 2.6%	34	- 40.9%	24	- 31.4%
43462	\$157,500	--	95.6%	--	100	--	4	--
43465	\$146,000	+ 15.0%	104.6%	+ 9.7%	31	- 46.1%	17	+ 21.4%
43466	\$166,000	+ 3.8%	109.1%	- 4.5%	69	+ 122.6%	8	+ 700.0%
43551	\$350,000	+ 16.7%	103.2%	+ 2.0%	61	- 7.5%	161	- 18.7%

# Marketwatch Report

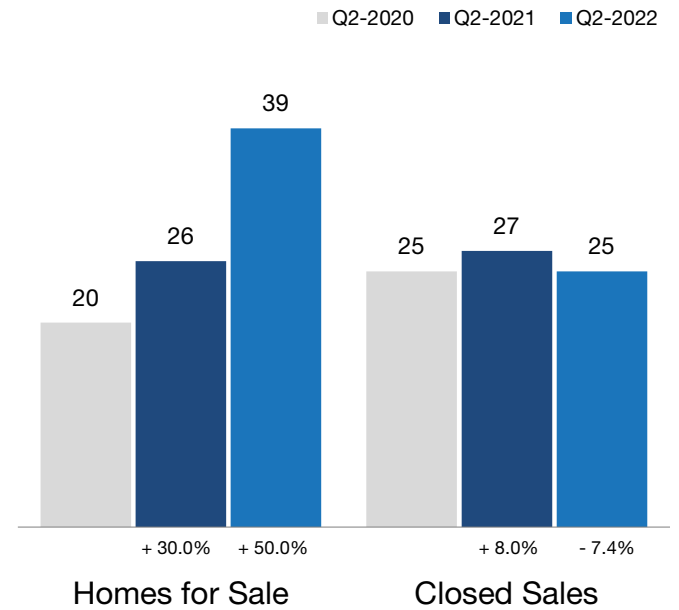
Q2-2022



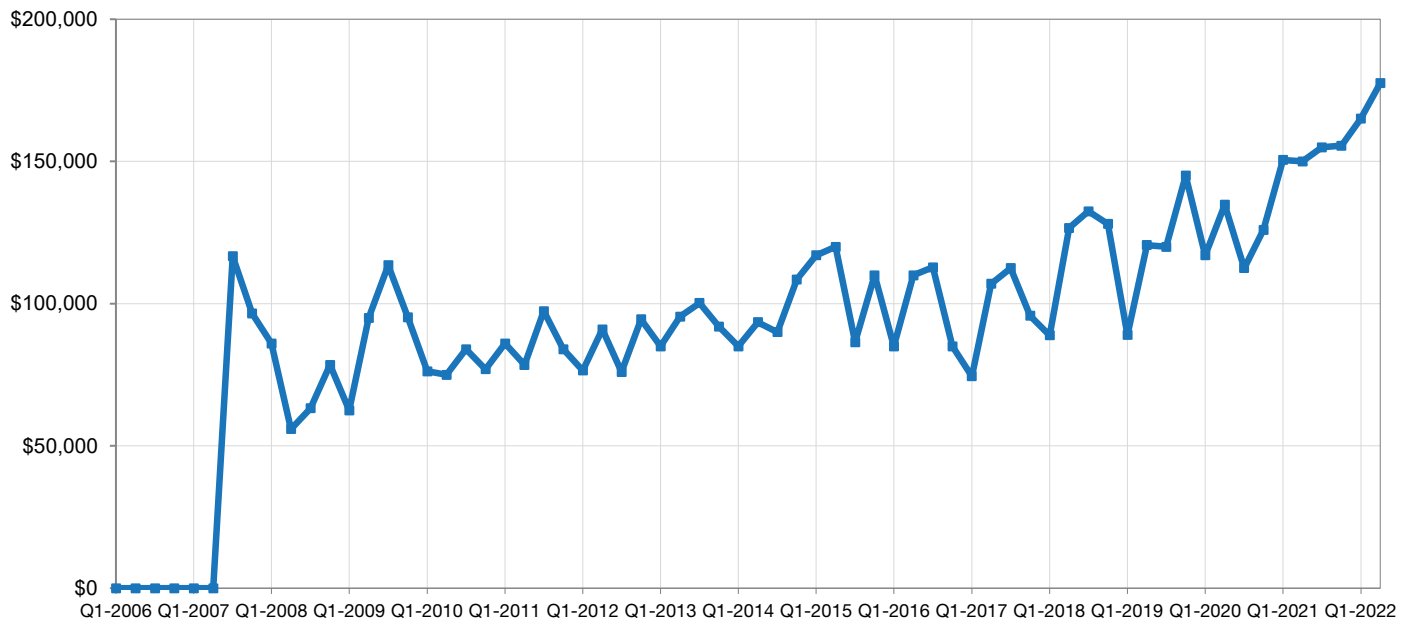
## Wyandot County

Key Metrics	Q2-2022	1-Year Change
Median Sales Price	\$177,500	+ 18.3%
Average Sales Price	\$185,162	+ 10.2%
Pct. of Orig. Price Rec'd.	95.4%	+ 1.2%
Homes for Sale	39	+ 50.0%
Closed Sales	25	- 7.4%
Months Supply	4.2	+ 33.8%
Days on Market	108	+ 45.0%

### Market Activity



### Historical Median Sales Price for Wyandot County



# Marketwatch Report

Q2-2022



## Wyandot County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change
43316	\$170,000	+ 12.2%	93.3%	- 3.8%	136	+ 90.5%	6	- 25.0%
43323	\$0	--	0.0%	--	0	--	0	--
43326	\$244,000	+ 225.3%	101.7%	+ 24.7%	43	- 61.3%	1	0.0%
43332	\$0	--	0.0%	--	0	--	0	--
43337	\$0	--	0.0%	--	0	--	0	--
43351	\$175,000	+ 23.7%	96.3%	+ 3.2%	118	+ 79.8%	13	+ 18.2%
43359	\$143,500	--	106.3%	--	39	--	1	--
44802	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
44844	\$113,000	--	87.0%	--	34	--	1	--
44849	\$290,000	+ 53.4%	91.4%	- 5.1%	64	+ 39.1%	4	+ 33.3%
44882	\$256,500	+ 130.6%	102.3%	+ 13.8%	54	- 32.6%	2	- 33.3%
45843	\$137,500	- 1.8%	97.1%	- 4.1%	84	- 32.3%	8	- 11.1%
45867	\$438,500	--	99.9%	--	29	--	2	--