

Local Market Update – November 2023

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Lucas and Upper Wood County

Lucas County, Perrysburg, Northwood, Rossford & Lake Twp.

Low inventory, elevated sales prices, and decades-high interest rates continue to weigh on the housing market, causing sales of existing homes to fall to their slowest pace since August 2010. According to the National Association of REALTORS® (NAR), U.S. existing-home sales declined 4.1% month-over-month and 14.6% year-over-year as of last measure, as prospective buyers, faced with rising homeownership costs, wait for mortgage rates, and home prices, to drop.

Inventory remains at historically low levels nationwide, with only 1.15 million homes for sale heading into November, a 5.7% decline compared to the same time last year, for a 3.6 months' supply at the current sales pace. The shortage of available properties for sale has kept pressure on home prices, which have continued to climb despite the slowdown in sales. According to NAR, the U.S. median existing-home sales price increased 3.4% from a year ago to \$391,800, an all-time high for the month, with annual price gains reported in all four regions of the country.

| Single Family | November | | | Year to Date | | |
|---------------------------------|--------------|---------------------|----------|---------------------|------------------------|----------|
| | 2022 | 2023 | % Change | Thru 11 2022 | Thru 11 2023 | % Change |
| New Listings | 467 | 418 | -10.5% | 6,827 | 5,890 | -13.7% |
| Closed Sales | 465 | 409 | -12.0% | 5,664 | 4,855 | -14.3% |
| Days on Market | 58 | 53 | -8.6% | 59 | 57 | -3.4% |
| SP\$/SqFt | \$107.47 | \$120.87 | 12.5% | \$113.52 | \$117.16 | 3.2% |
| Median Sales Price* | \$155,000 | \$176,000 | 13.5% | \$165,000 | \$168,288 | 2.0% |
| Average Sales Price* | \$186,612 | \$215,198 | 15.3% | \$205,254 | \$208,471 | 1.6% |
| Percent of List Price Received* | 99% | 100% | 1.0% | 102% | --- | --- |
| Months Supply of Inventory | 3 | 3 | 0.0% | --- | --- | --- |
| Total Volume | \$86,814,770 | \$88,018,988 | 1.4% | \$ 1,146,229,139.00 | \$1,012,065,742 | -11.7% |

| Condo/Villa | November | | | Year to Date | | |
|---------------------------------|-------------|---------------------|----------|---------------|----------------------|----------|
| | 2022 | 2023 | % Change | Thru 11 2022 | Thru 11 2023 | % Change |
| New Listings | 33 | 42 | 27.3% | 553 | 547 | -1.1% |
| Closed Sales | 31 | 46 | 48.4% | 508 | 452 | -11.0% |
| Days on Market | 48 | 54 | 12.5% | 63 | 51 | -19.0% |
| SP\$/SqFt | \$125.98 | \$150.50 | 19.5% | \$128.32 | \$135.11 | 5.3% |
| Median Sales Price* | \$200,000 | \$225,000 | 12.5% | \$203,700 | \$215,750 | 5.9% |
| Average Sales Price* | \$201,746 | \$254,987 | 26.4% | \$214,057 | \$224,509 | 4.9% |
| Percent of List Price Received* | 99% | 99% | 0.0% | 100% | 100% | 0.0% |
| Months Supply of Inventory | 3 | 2 | -33.3% | --- | --- | --- |
| Total Volume (in 1000's) | \$6,254,119 | \$11,729,421 | 87.5% | \$108,740,841 | \$101,477,935 | 0.0% |

*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



| Key Metrics | Historical Sparkbars | 11-2022 | 11-2023 | % Change | YTD 2022 | YTD 2023 | % Change |
|---------------------------------------|----------------------|-----------|------------------|----------|-----------|------------------|----------|
| New Listings | | 806 | 695 | - 13.8% | 11,921 | 10,327 | - 13.4% |
| Pending Sales | | 778 | 754 | - 3.1% | 10,098 | 8,764 | - 13.2% |
| Closed Sales | | 765 | 782 | + 2.2% | 10,044 | 8,659 | - 13.8% |
| Days on Market Until Sale | | 59 | 61 | + 3.4% | 59 | 60 | + 1.7% |
| Median Sales Price | | \$160,000 | \$185,000 | + 15.6% | \$170,000 | \$176,001 | + 3.5% |
| Average Sales Price | | \$193,552 | \$217,799 | + 12.5% | \$203,851 | \$209,761 | + 2.9% |
| Percent of List Price Received | | 98.7% | 99.0% | + 0.3% | 100.1% | 99.9% | - 0.2% |
| Housing Affordability Index | | 174 | 143 | - 17.8% | 164 | 151 | - 7.9% |
| Inventory of Homes for Sale | | 1,943 | 1,723 | - 11.3% | — | — | — |
| Months Supply of Inventory | | 2.1 | 2.2 | + 4.8% | — | — | — |

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Lucas County

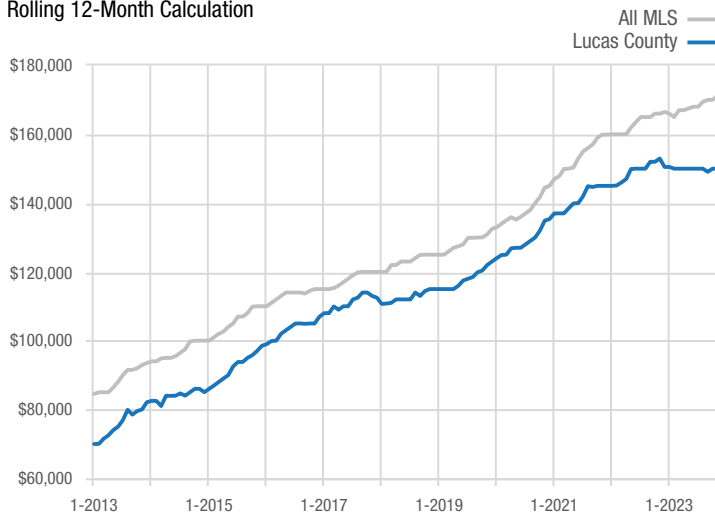
| Single Family Key Metrics | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 416 | 348 | - 16.3% | 5,952 | 5,074 | - 14.8% |
| Pending Sales | 415 | 346 | - 16.6% | 4,919 | 4,228 | - 14.0% |
| Closed Sales | 415 | 359 | - 13.5% | 4,884 | 4,190 | - 14.2% |
| Days on Market Until Sale | 57 | 51 | - 10.5% | 55 | 56 | + 1.8% |
| Median Sales Price* | \$145,625 | \$165,000 | + 13.3% | \$155,000 | \$153,900 | - 0.7% |
| Average Sales Price* | \$169,852 | \$196,271 | + 15.6% | \$186,902 | \$189,292 | + 1.3% |
| Percent of List Price Received* | 98.9% | 99.3% | + 0.4% | 100.7% | 100.6% | - 0.1% |
| Inventory of Homes for Sale | 930 | 828 | - 11.0% | — | — | — |
| Months Supply of Inventory | 2.1 | 2.2 | + 4.8% | — | — | — |

| Condo-Villa Key Metrics | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 30 | 34 | + 13.3% | 475 | 470 | - 1.1% |
| Pending Sales | 32 | 35 | + 9.4% | 425 | 409 | - 3.8% |
| Closed Sales | 26 | 41 | + 57.7% | 442 | 395 | - 10.6% |
| Days on Market Until Sale | 52 | 57 | + 9.6% | 66 | 50 | - 24.2% |
| Median Sales Price* | \$150,000 | \$222,500 | + 48.3% | \$188,000 | \$210,000 | + 11.7% |
| Average Sales Price* | \$187,777 | \$257,503 | + 37.1% | \$206,927 | \$221,462 | + 7.0% |
| Percent of List Price Received* | 98.8% | 99.2% | + 0.4% | 100.0% | 99.9% | - 0.1% |
| Inventory of Homes for Sale | 57 | 64 | + 12.3% | — | — | — |
| Months Supply of Inventory | 1.5 | 1.8 | + 20.0% | — | — | — |

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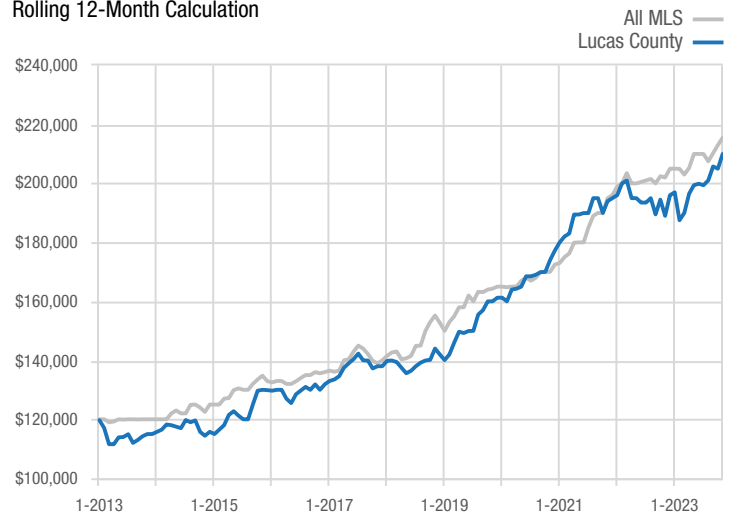
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wood County

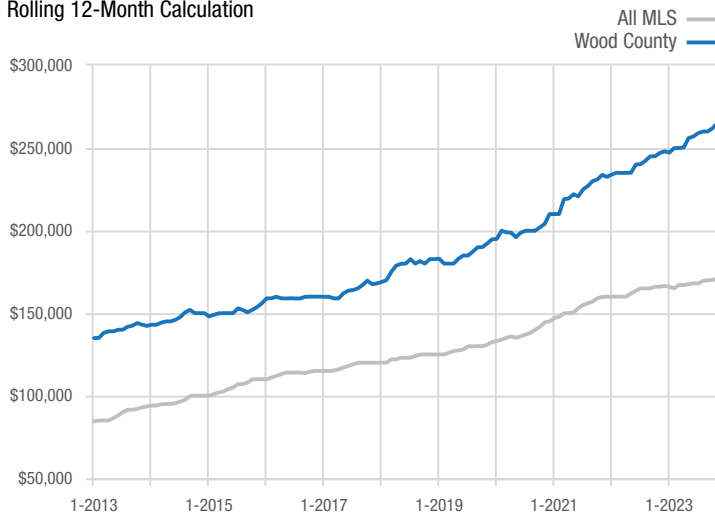
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|--------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 85 | 73 | - 14.1% | 1,300 | 1,145 | - 11.9% |
| Pending Sales | 83 | 93 | + 12.0% | 1,148 | 993 | - 13.5% |
| Closed Sales | 77 | 85 | + 10.4% | 1,149 | 977 | - 15.0% |
| Days on Market Until Sale | 60 | 66 | + 10.0% | 59 | 59 | 0.0% |
| Median Sales Price* | \$247,250 | \$267,500 | + 8.2% | \$248,370 | \$269,950 | + 8.7% |
| Average Sales Price* | \$294,459 | \$311,907 | + 5.9% | \$283,811 | \$306,024 | + 7.8% |
| Percent of List Price Received* | 99.4% | 99.1% | - 0.3% | 101.7% | 100.4% | - 1.3% |
| Inventory of Homes for Sale | 193 | 179 | - 7.3% | — | — | — |
| Months Supply of Inventory | 1.9 | 2.0 | + 5.3% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|--------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 3 | 8 | + 166.7% | 106 | 100 | - 5.7% |
| Pending Sales | 5 | 5 | 0.0% | 92 | 83 | - 9.8% |
| Closed Sales | 6 | 6 | 0.0% | 92 | 83 | - 9.8% |
| Days on Market Until Sale | 27 | 36 | + 33.3% | 44 | 52 | + 18.2% |
| Median Sales Price* | \$266,515 | \$245,000 | - 8.1% | \$230,000 | \$242,000 | + 5.2% |
| Average Sales Price* | \$263,822 | \$236,167 | - 10.5% | \$249,629 | \$250,697 | + 0.4% |
| Percent of List Price Received* | 99.1% | 97.3% | - 1.8% | 101.7% | 99.3% | - 2.4% |
| Inventory of Homes for Sale | 11 | 20 | + 81.8% | — | — | — |
| Months Supply of Inventory | 1.3 | 2.6 | + 100.0% | — | — | — |

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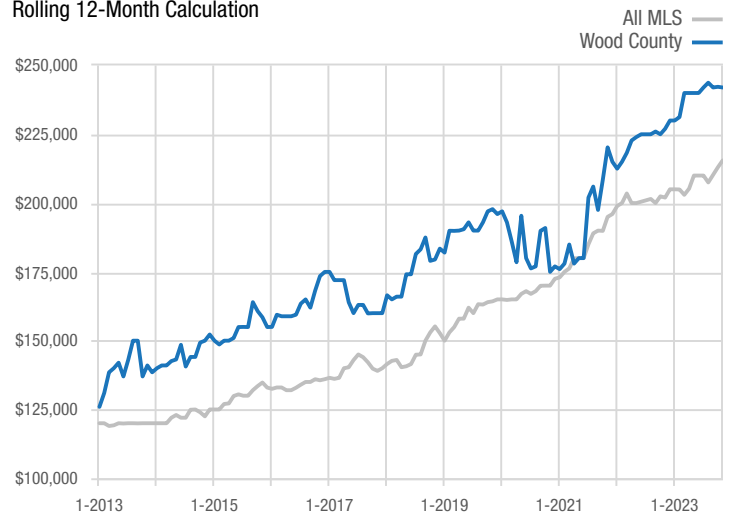
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Toledo

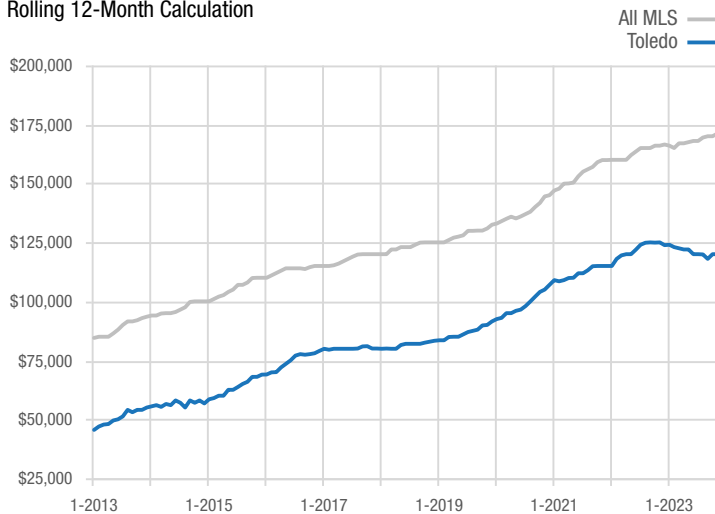
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| Key Metrics | | | | | | |
| New Listings | 314 | 274 | - 12.7% | 4,240 | 3,691 | - 12.9% |
| Pending Sales | 302 | 247 | - 18.2% | 3,439 | 3,077 | - 10.5% |
| Closed Sales | 293 | 249 | - 15.0% | 3,397 | 3,055 | - 10.1% |
| Days on Market Until Sale | 55 | 48 | - 12.7% | 54 | 57 | + 5.6% |
| Median Sales Price* | \$126,250 | \$124,900 | - 1.1% | \$125,000 | \$123,000 | - 1.6% |
| Average Sales Price* | \$134,891 | \$148,802 | + 10.3% | \$140,226 | \$142,844 | + 1.9% |
| Percent of List Price Received* | 98.4% | 99.2% | + 0.8% | 100.2% | 100.5% | + 0.3% |
| Inventory of Homes for Sale | 714 | 624 | - 12.6% | — | — | — |
| Months Supply of Inventory | 2.3 | 2.3 | 0.0% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| Key Metrics | | | | | | |
| New Listings | 15 | 18 | + 20.0% | 257 | 253 | - 1.6% |
| Pending Sales | 15 | 19 | + 26.7% | 230 | 209 | - 9.1% |
| Closed Sales | 17 | 22 | + 29.4% | 237 | 207 | - 12.7% |
| Days on Market Until Sale | 50 | 51 | + 2.0% | 52 | 46 | - 11.5% |
| Median Sales Price* | \$148,000 | \$207,000 | + 39.9% | \$147,500 | \$165,000 | + 11.9% |
| Average Sales Price* | \$161,635 | \$193,959 | + 20.0% | \$164,998 | \$182,141 | + 10.4% |
| Percent of List Price Received* | 99.1% | 99.0% | - 0.1% | 99.7% | 99.8% | + 0.1% |
| Inventory of Homes for Sale | 30 | 36 | + 20.0% | — | — | — |
| Months Supply of Inventory | 1.4 | 2.0 | + 42.9% | — | — | — |

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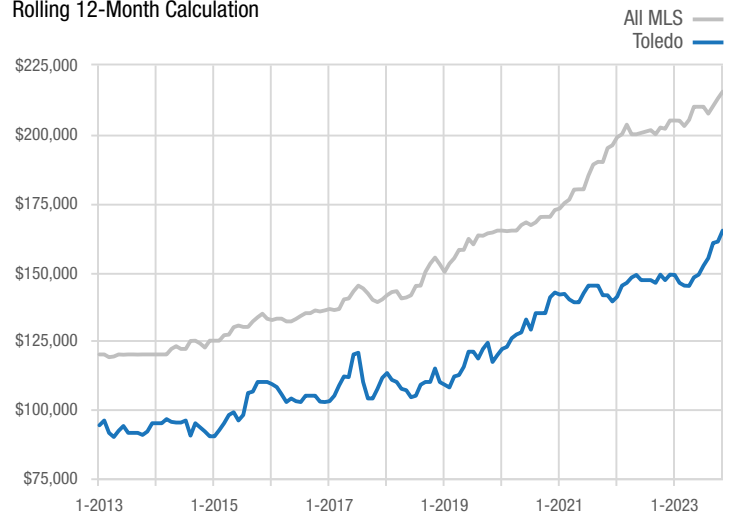
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Sylvania

43560 and 43617

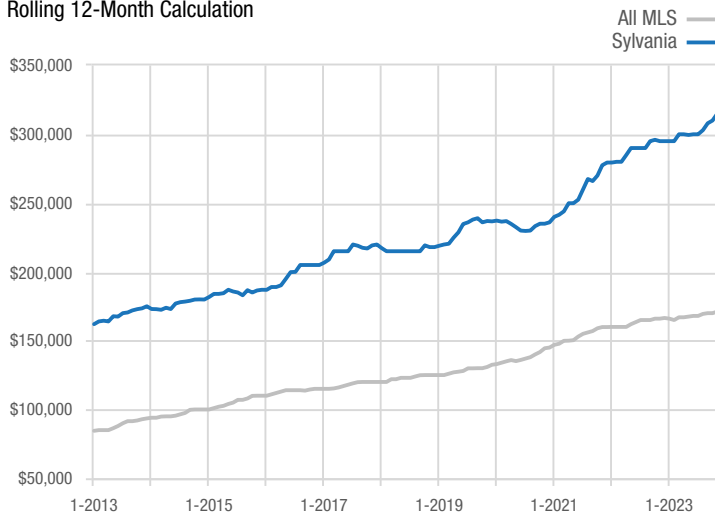
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 27 | 21 | - 22.2% | 566 | 452 | - 20.1% |
| Pending Sales | 34 | 37 | + 8.8% | 495 | 395 | - 20.2% |
| Closed Sales | 36 | 32 | - 11.1% | 493 | 386 | - 21.7% |
| Days on Market Until Sale | 55 | 53 | - 3.6% | 59 | 57 | - 3.4% |
| Median Sales Price* | \$263,450 | \$328,000 | + 24.5% | \$295,000 | \$315,000 | + 6.8% |
| Average Sales Price* | \$281,677 | \$364,800 | + 29.5% | \$317,945 | \$330,972 | + 4.1% |
| Percent of List Price Received* | 98.6% | 100.4% | + 1.8% | 101.6% | 101.2% | - 0.4% |
| Inventory of Homes for Sale | 70 | 64 | - 8.6% | — | — | — |
| Months Supply of Inventory | 1.5 | 1.8 | + 20.0% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 12 | 5 | - 58.3% | 151 | 116 | - 23.2% |
| Pending Sales | 15 | 7 | - 53.3% | 137 | 110 | - 19.7% |
| Closed Sales | 10 | 8 | - 20.0% | 139 | 109 | - 21.6% |
| Days on Market Until Sale | 45 | 70 | + 55.6% | 60 | 49 | - 18.3% |
| Median Sales Price* | \$215,000 | \$254,000 | + 18.1% | \$234,100 | \$235,000 | + 0.4% |
| Average Sales Price* | \$202,090 | \$282,225 | + 39.7% | \$228,751 | \$229,343 | + 0.3% |
| Percent of List Price Received* | 100.8% | 97.3% | - 3.5% | 100.0% | 100.3% | + 0.3% |
| Inventory of Homes for Sale | 21 | 12 | - 42.9% | — | — | — |
| Months Supply of Inventory | 1.7 | 1.3 | - 23.5% | — | — | — |

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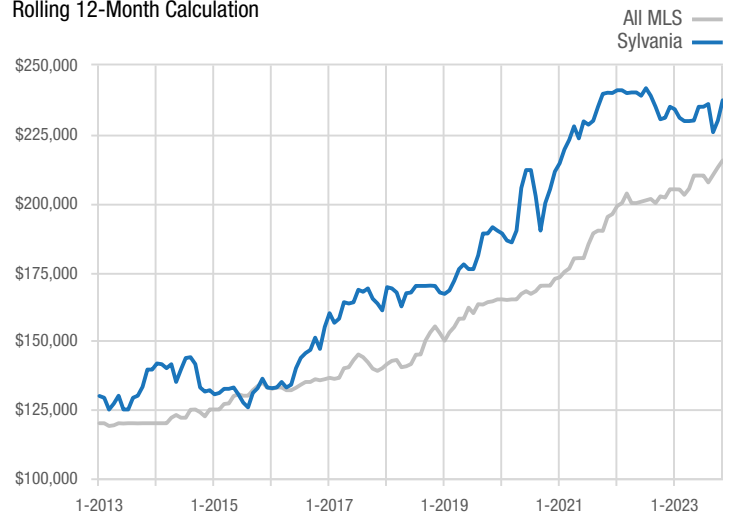
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Spring Meadows

MLS Area 05: 43528 (Includes Holland)

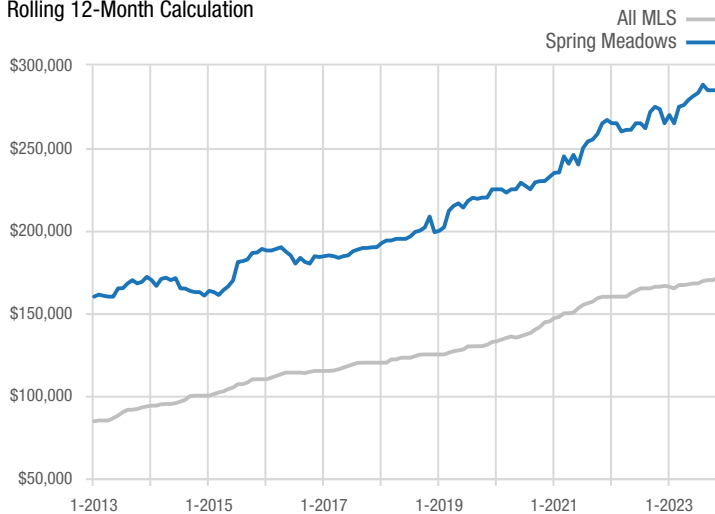
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 8 | 13 | + 62.5% | 223 | 186 | - 16.6% |
| Pending Sales | 14 | 10 | - 28.6% | 202 | 147 | - 27.2% |
| Closed Sales | 13 | 13 | 0.0% | 205 | 142 | - 30.7% |
| Days on Market Until Sale | 87 | 47 | - 46.0% | 52 | 46 | - 11.5% |
| Median Sales Price* | \$256,900 | \$250,000 | - 2.7% | \$270,000 | \$285,500 | + 5.7% |
| Average Sales Price* | \$258,985 | \$260,809 | + 0.7% | \$270,974 | \$287,830 | + 6.2% |
| Percent of List Price Received* | 95.4% | 98.0% | + 2.7% | 102.1% | 100.9% | - 1.2% |
| Inventory of Homes for Sale | 19 | 28 | + 47.4% | — | — | — |
| Months Supply of Inventory | 1.0 | 2.2 | + 120.0% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 0 | 1 | — | 30 | 45 | + 50.0% |
| Pending Sales | 3 | 4 | + 33.3% | 27 | 37 | + 37.0% |
| Closed Sales | 2 | 4 | + 100.0% | 28 | 37 | + 32.1% |
| Days on Market Until Sale | 60 | 53 | - 11.7% | 92 | 51 | - 44.6% |
| Median Sales Price* | \$168,500 | \$268,000 | + 59.1% | \$262,500 | \$302,500 | + 15.2% |
| Average Sales Price* | \$168,500 | \$288,750 | + 71.4% | \$306,023 | \$314,426 | + 2.7% |
| Percent of List Price Received* | 94.2% | 100.1% | + 6.3% | 98.1% | 99.8% | + 1.7% |
| Inventory of Homes for Sale | 4 | 5 | + 25.0% | — | — | — |
| Months Supply of Inventory | 1.5 | 1.6 | + 6.7% | — | — | — |

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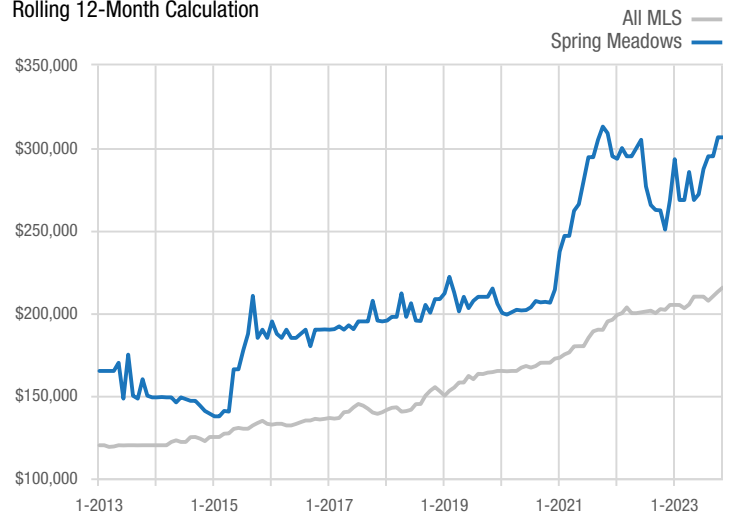
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Monclova

MLS Area 06: 43542

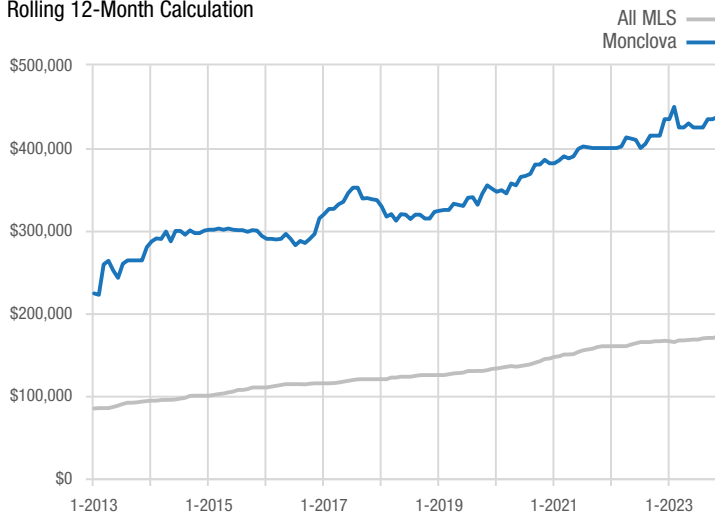
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 4 | 3 | - 25.0% | 59 | 76 | + 28.8% |
| Pending Sales | 3 | 5 | + 66.7% | 47 | 57 | + 21.3% |
| Closed Sales | 3 | 6 | + 100.0% | 47 | 54 | + 14.9% |
| Days on Market Until Sale | 14 | 61 | + 335.7% | 52 | 85 | + 63.5% |
| Median Sales Price* | \$300,000 | \$451,395 | + 50.5% | \$445,000 | \$440,000 | - 1.1% |
| Average Sales Price* | \$231,300 | \$450,279 | + 94.7% | \$471,511 | \$450,454 | - 4.5% |
| Percent of List Price Received* | 104.9% | 100.1% | - 4.6% | 101.5% | 99.8% | - 1.7% |
| Inventory of Homes for Sale | 13 | 17 | + 30.8% | — | — | — |
| Months Supply of Inventory | 3.0 | 3.5 | + 16.7% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 0 | 2 | — | 7 | 25 | + 257.1% |
| Pending Sales | 0 | 2 | — | 6 | 22 | + 266.7% |
| Closed Sales | 0 | 1 | — | 16 | 12 | - 25.0% |
| Days on Market Until Sale | — | 454 | — | 317 | 169 | - 46.7% |
| Median Sales Price* | — | \$378,205 | — | \$302,855 | \$342,113 | + 13.0% |
| Average Sales Price* | — | \$378,205 | — | \$336,416 | \$351,365 | + 4.4% |
| Percent of List Price Received* | — | 100.0% | — | 101.4% | 99.3% | - 2.1% |
| Inventory of Homes for Sale | 1 | 4 | + 300.0% | — | — | — |
| Months Supply of Inventory | 0.9 | 1.3 | + 44.4% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

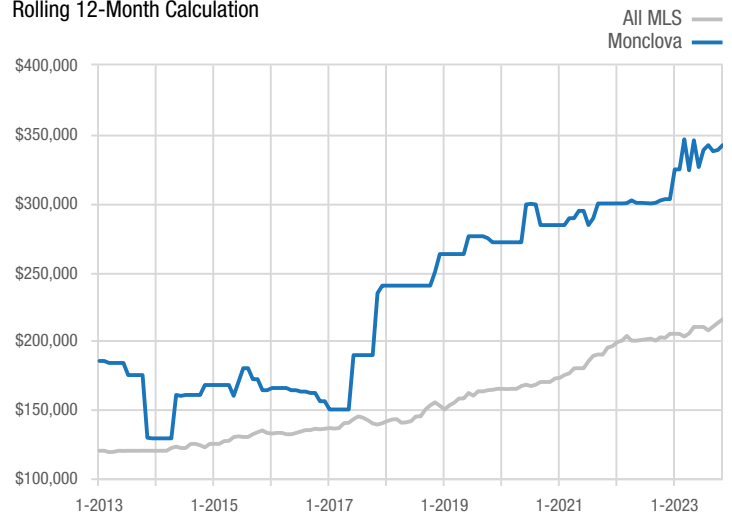
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Maumee

MLS Area 07: 43537

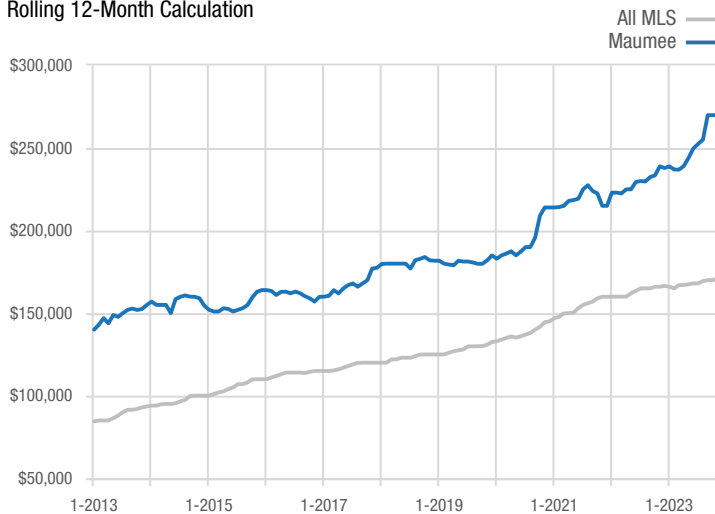
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| Key Metrics | | | | | | |
| New Listings | 29 | 22 | - 24.1% | 404 | 306 | - 24.3% |
| Pending Sales | 25 | 22 | - 12.0% | 350 | 269 | - 23.1% |
| Closed Sales | 29 | 25 | - 13.8% | 349 | 270 | - 22.6% |
| Days on Market Until Sale | 48 | 64 | + 33.3% | 46 | 50 | + 8.7% |
| Median Sales Price* | \$211,500 | \$232,000 | + 9.7% | \$238,900 | \$273,950 | + 14.7% |
| Average Sales Price* | \$256,521 | \$271,920 | + 6.0% | \$284,787 | \$295,665 | + 3.8% |
| Percent of List Price Received* | 101.6% | 100.8% | - 0.8% | 102.9% | 101.5% | - 1.4% |
| Inventory of Homes for Sale | 47 | 44 | - 6.4% | — | — | — |
| Months Supply of Inventory | 1.5 | 1.8 | + 20.0% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| Key Metrics | | | | | | |
| New Listings | 4 | 8 | + 100.0% | 41 | 57 | + 39.0% |
| Pending Sales | 3 | 5 | + 66.7% | 41 | 52 | + 26.8% |
| Closed Sales | 1 | 7 | + 600.0% | 40 | 51 | + 27.5% |
| Days on Market Until Sale | 17 | 25 | + 47.1% | 59 | 49 | - 16.9% |
| Median Sales Price* | \$721,389 | \$456,548 | - 36.7% | \$220,000 | \$245,000 | + 11.4% |
| Average Sales Price* | \$721,389 | \$453,486 | - 37.1% | \$260,549 | \$279,089 | + 7.1% |
| Percent of List Price Received* | 100.0% | 99.5% | - 0.5% | 101.2% | 99.0% | - 2.2% |
| Inventory of Homes for Sale | 4 | 7 | + 75.0% | — | — | — |
| Months Supply of Inventory | 1.0 | 1.6 | + 60.0% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

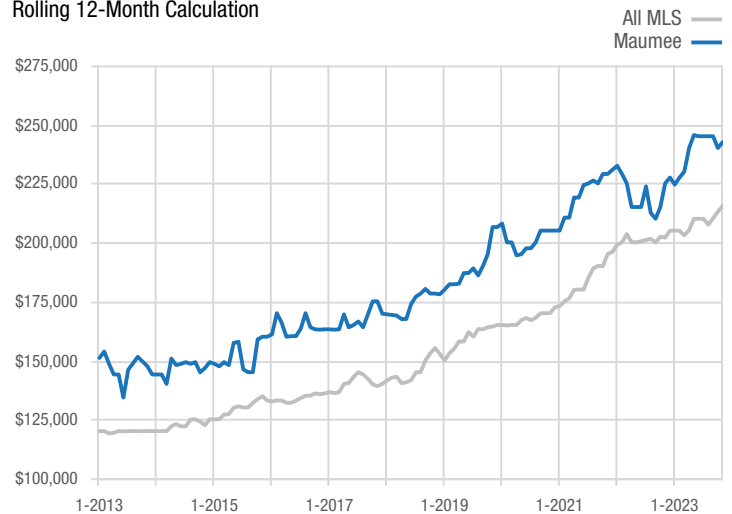
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – November 2023

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Whitehouse

MLS Area 08: 43571

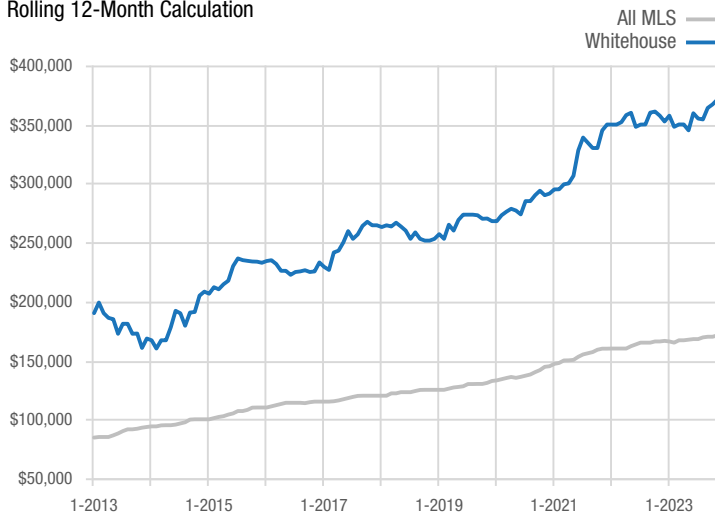
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 2 | 3 | + 50.0% | 95 | 86 | - 9.5% |
| Pending Sales | 5 | 5 | 0.0% | 84 | 75 | - 10.7% |
| Closed Sales | 4 | 5 | + 25.0% | 85 | 73 | - 14.1% |
| Days on Market Until Sale | 46 | 49 | + 6.5% | 55 | 56 | + 1.8% |
| Median Sales Price* | \$307,400 | \$400,000 | + 30.1% | \$357,450 | \$380,000 | + 6.3% |
| Average Sales Price* | \$287,825 | \$398,442 | + 38.4% | \$352,730 | \$389,715 | + 10.5% |
| Percent of List Price Received* | 100.7% | 98.7% | - 2.0% | 101.1% | 100.1% | - 1.0% |
| Inventory of Homes for Sale | 16 | 10 | - 37.5% | — | — | — |
| Months Supply of Inventory | 2.2 | 1.5 | - 31.8% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 0 | 0 | — | 4 | 1 | - 75.0% |
| Pending Sales | 0 | 0 | — | 4 | 2 | - 50.0% |
| Closed Sales | 0 | 1 | — | 4 | 2 | - 50.0% |
| Days on Market Until Sale | — | 37 | — | 34 | 36 | + 5.9% |
| Median Sales Price* | — | \$290,000 | — | \$297,500 | \$290,000 | - 2.5% |
| Average Sales Price* | — | \$290,000 | — | \$294,500 | \$290,000 | - 1.5% |
| Percent of List Price Received* | — | 97.0% | — | 101.7% | 97.0% | - 4.6% |
| Inventory of Homes for Sale | 0 | 0 | — | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

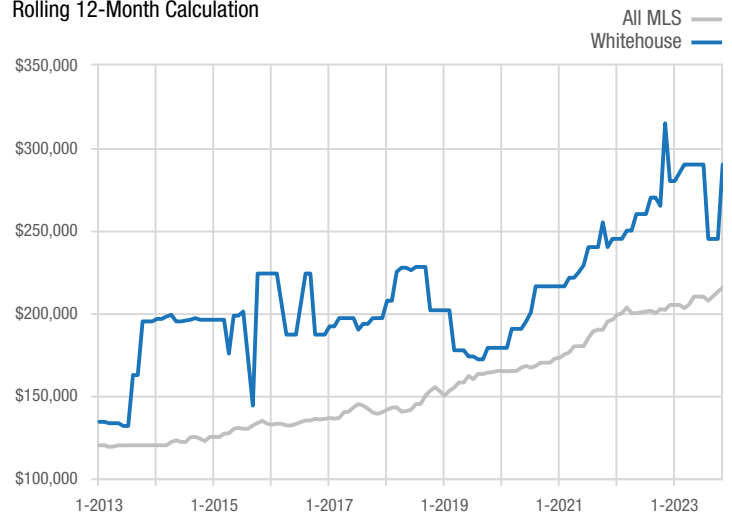
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – November 2023

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Waterville

MLS Area 10: 43566

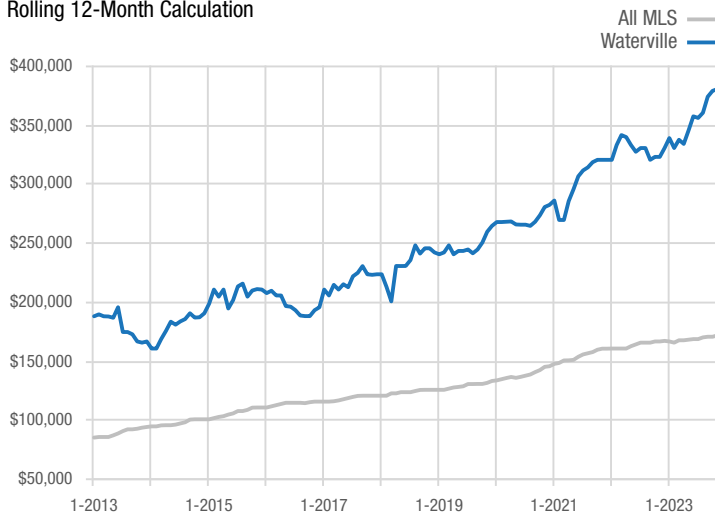
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 10 | 7 | - 30.0% | 146 | 136 | - 6.8% |
| Pending Sales | 10 | 7 | - 30.0% | 124 | 91 | - 26.6% |
| Closed Sales | 7 | 10 | + 42.9% | 121 | 90 | - 25.6% |
| Days on Market Until Sale | 86 | 106 | + 23.3% | 75 | 70 | - 6.7% |
| Median Sales Price* | \$325,000 | \$355,000 | + 9.2% | \$325,000 | \$380,000 | + 16.9% |
| Average Sales Price* | \$299,286 | \$348,815 | + 16.5% | \$327,064 | \$368,728 | + 12.7% |
| Percent of List Price Received* | 96.3% | 97.1% | + 0.8% | 100.7% | 99.4% | - 1.3% |
| Inventory of Homes for Sale | 21 | 25 | + 19.0% | — | — | — |
| Months Supply of Inventory | 1.9 | 3.2 | + 68.4% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 0 | 0 | — | 13 | 10 | - 23.1% |
| Pending Sales | 0 | 2 | — | 8 | 9 | + 12.5% |
| Closed Sales | 0 | 2 | — | 8 | 9 | + 12.5% |
| Days on Market Until Sale | — | 49 | — | 37 | 39 | + 5.4% |
| Median Sales Price* | — | \$202,500 | — | \$229,700 | \$220,000 | - 4.2% |
| Average Sales Price* | — | \$202,500 | — | \$239,300 | \$219,789 | - 8.2% |
| Percent of List Price Received* | — | 100.3% | — | 104.4% | 100.8% | - 3.4% |
| Inventory of Homes for Sale | 0 | 1 | — | — | — | — |
| Months Supply of Inventory | — | 0.6 | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

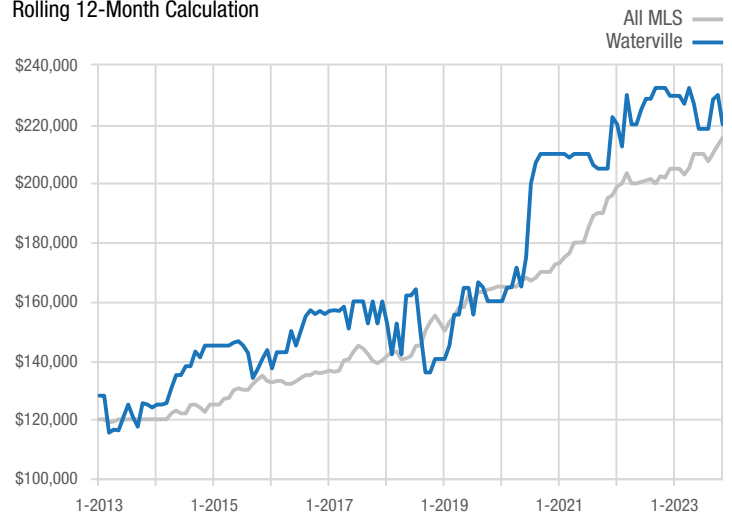
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – November 2023

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Franklin Park / Trilby

MLS Area 11: 43623

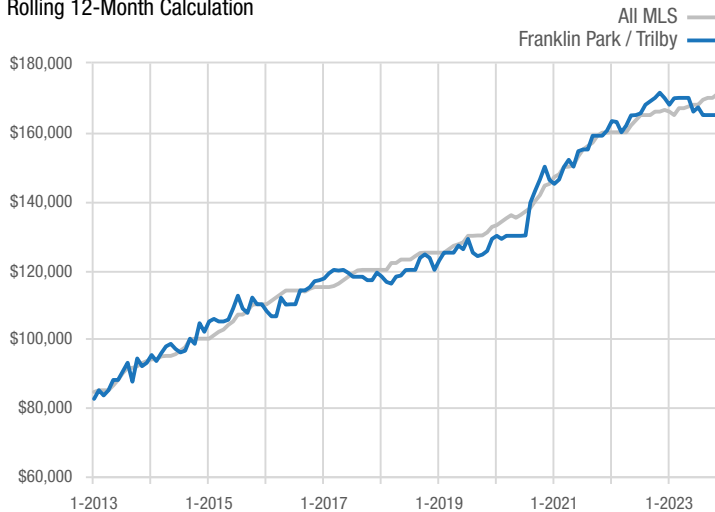
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| Key Metrics | | | | | | |
| New Listings | 22 | 13 | - 40.9% | 278 | 220 | - 20.9% |
| Pending Sales | 22 | 13 | - 40.9% | 242 | 206 | - 14.9% |
| Closed Sales | 24 | 16 | - 33.3% | 239 | 200 | - 16.3% |
| Days on Market Until Sale | 52 | 65 | + 25.0% | 49 | 51 | + 4.1% |
| Median Sales Price* | \$180,750 | \$198,000 | + 9.5% | \$173,000 | \$170,000 | - 1.7% |
| Average Sales Price* | \$209,069 | \$235,718 | + 12.7% | \$211,460 | \$205,201 | - 3.0% |
| Percent of List Price Received* | 102.7% | 103.6% | + 0.9% | 102.5% | 102.0% | - 0.5% |
| Inventory of Homes for Sale | 41 | 24 | - 41.5% | — | — | — |
| Months Supply of Inventory | 1.8 | 1.3 | - 27.8% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| Key Metrics | | | | | | |
| New Listings | 0 | 3 | — | 9 | 18 | + 100.0% |
| Pending Sales | 0 | 2 | — | 10 | 12 | + 20.0% |
| Closed Sales | 0 | 2 | — | 10 | 11 | + 10.0% |
| Days on Market Until Sale | — | 23 | — | 51 | 28 | - 45.1% |
| Median Sales Price* | — | \$182,500 | — | \$180,000 | \$160,000 | - 11.1% |
| Average Sales Price* | — | \$182,500 | — | \$177,080 | \$157,277 | - 11.2% |
| Percent of List Price Received* | — | 93.7% | — | 96.9% | 100.2% | + 3.4% |
| Inventory of Homes for Sale | 0 | 3 | — | — | — | — |
| Months Supply of Inventory | — | 2.0 | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

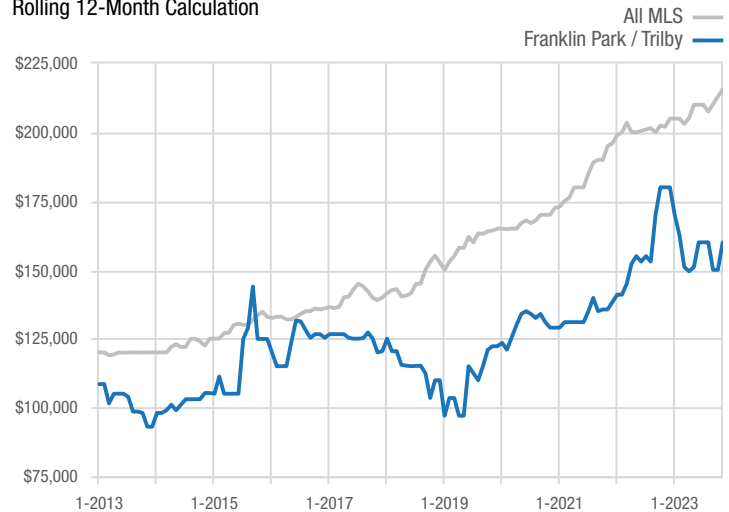
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – November 2023

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Tremainsville

MLS Area 12: 43613

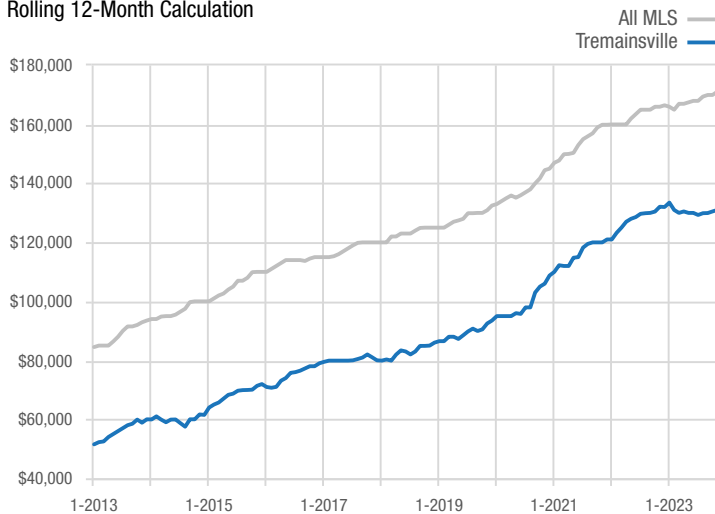
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 51 | 33 | - 35.3% | 640 | 534 | - 16.6% |
| Pending Sales | 51 | 38 | - 25.5% | 543 | 462 | - 14.9% |
| Closed Sales | 52 | 45 | - 13.5% | 536 | 465 | - 13.2% |
| Days on Market Until Sale | 53 | 44 | - 17.0% | 51 | 50 | - 2.0% |
| Median Sales Price* | \$140,000 | \$143,450 | + 2.5% | \$134,000 | \$134,450 | + 0.3% |
| Average Sales Price* | \$135,797 | \$142,299 | + 4.8% | \$129,469 | \$132,703 | + 2.5% |
| Percent of List Price Received* | 99.3% | 98.7% | - 0.6% | 101.9% | 102.3% | + 0.4% |
| Inventory of Homes for Sale | 94 | 70 | - 25.5% | — | — | — |
| Months Supply of Inventory | 1.9 | 1.7 | - 10.5% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|----------|-----------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 0 | 0 | — | 1 | 3 | + 200.0% |
| Pending Sales | 0 | 1 | — | 0 | 4 | — |
| Closed Sales | 0 | 1 | — | 0 | 4 | — |
| Days on Market Until Sale | — | 41 | — | — | 76 | — |
| Median Sales Price* | — | \$92,500 | — | — | \$105,000 | — |
| Average Sales Price* | — | \$92,500 | — | — | \$105,375 | — |
| Percent of List Price Received* | — | 100.0% | — | — | 99.8% | — |
| Inventory of Homes for Sale | 1 | 0 | - 100.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

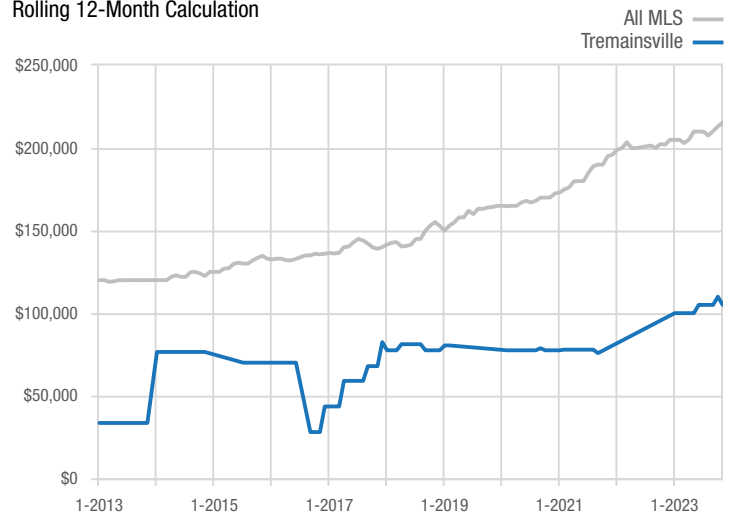
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Five Points / Northtowne

MLS Area 13: 43612

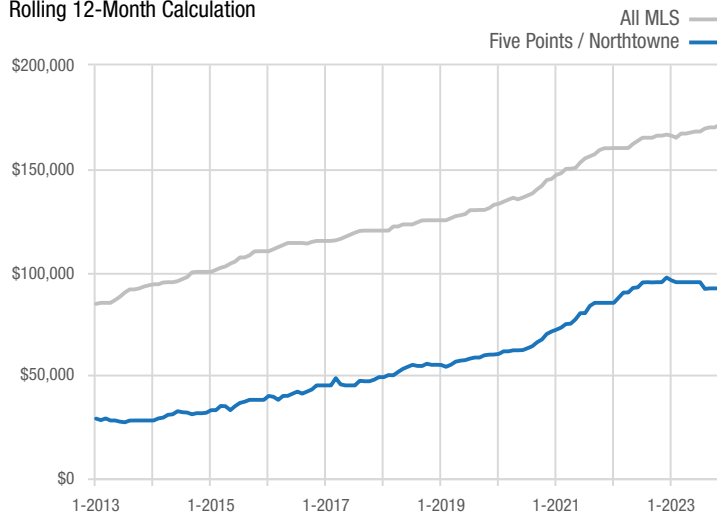
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|-----------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 50 | 35 | - 30.0% | 534 | 517 | - 3.2% |
| Pending Sales | 39 | 28 | - 28.2% | 419 | 435 | + 3.8% |
| Closed Sales | 32 | 30 | - 6.3% | 408 | 434 | + 6.4% |
| Days on Market Until Sale | 58 | 47 | - 19.0% | 53 | 66 | + 24.5% |
| Median Sales Price* | \$105,000 | \$101,000 | - 3.8% | \$99,500 | \$92,000 | - 7.5% |
| Average Sales Price* | \$98,063 | \$105,437 | + 7.5% | \$99,898 | \$97,632 | - 2.3% |
| Percent of List Price Received* | 99.1% | 100.0% | + 0.9% | 100.6% | 100.6% | 0.0% |
| Inventory of Homes for Sale | 94 | 97 | + 3.2% | — | — | — |
| Months Supply of Inventory | 2.5 | 2.5 | 0.0% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|----------|------|----------|--------------|--------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 0 | 0 | — | 0 | 0 | — |
| Pending Sales | 0 | 0 | — | 0 | 0 | — |
| Closed Sales | 0 | 0 | — | 0 | 0 | — |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 0 | — | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

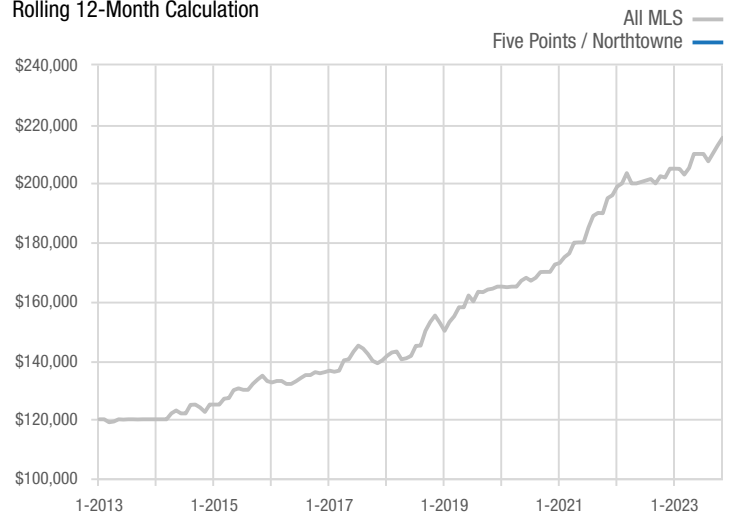
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Point Place

MLS Area 14: 43611

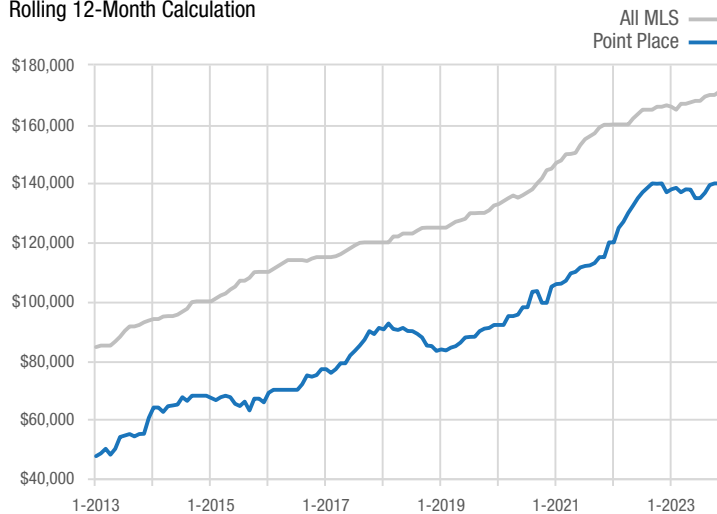
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 24 | 18 | - 25.0% | 309 | 216 | - 30.1% |
| Pending Sales | 20 | 14 | - 30.0% | 256 | 187 | - 27.0% |
| Closed Sales | 19 | 16 | - 15.8% | 251 | 191 | - 23.9% |
| Days on Market Until Sale | 54 | 60 | + 11.1% | 56 | 61 | + 8.9% |
| Median Sales Price* | \$130,500 | \$115,000 | - 11.9% | \$139,900 | \$142,230 | + 1.7% |
| Average Sales Price* | \$127,733 | \$115,687 | - 9.4% | \$145,439 | \$152,190 | + 4.6% |
| Percent of List Price Received* | 99.0% | 96.4% | - 2.6% | 101.2% | 101.6% | + 0.4% |
| Inventory of Homes for Sale | 56 | 41 | - 26.8% | — | — | — |
| Months Supply of Inventory | 2.4 | 2.4 | 0.0% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|----------|------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 0 | 0 | — | 3 | 4 | + 33.3% |
| Pending Sales | 0 | 0 | — | 3 | 3 | 0.0% |
| Closed Sales | 0 | 0 | — | 4 | 3 | - 25.0% |
| Days on Market Until Sale | — | — | — | 41 | 51 | + 24.4% |
| Median Sales Price* | — | — | — | \$140,000 | \$175,000 | + 25.0% |
| Average Sales Price* | — | — | — | \$141,865 | \$178,333 | + 25.7% |
| Percent of List Price Received* | — | — | — | 95.3% | 92.5% | - 2.9% |
| Inventory of Homes for Sale | 0 | 0 | — | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

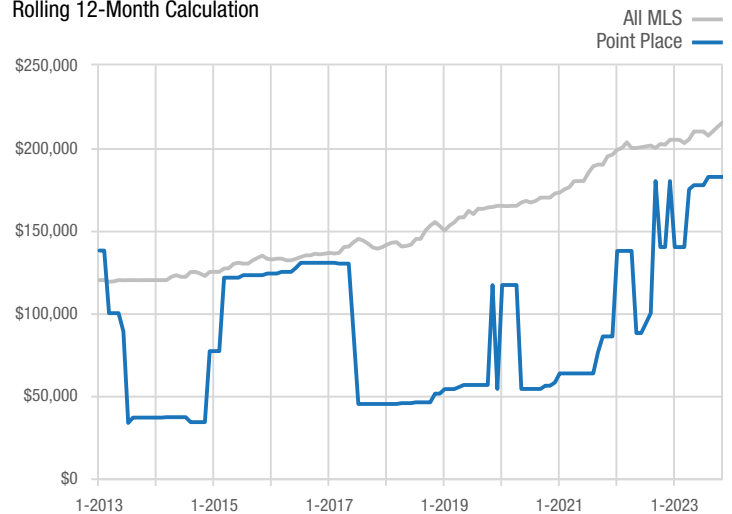
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wildwood / Reynolds Corners

MLS Area 15: 43615 (except Ottawa Hills)

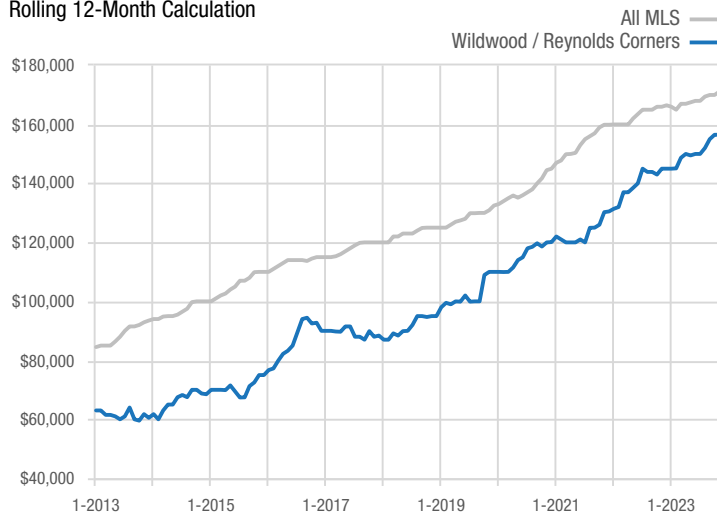
| Single Family Key Metrics | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 24 | 17 | - 29.2% | 389 | 301 | - 22.6% |
| Pending Sales | 31 | 13 | - 58.1% | 322 | 268 | - 16.8% |
| Closed Sales | 30 | 14 | - 53.3% | 322 | 263 | - 18.3% |
| Days on Market Until Sale | 63 | 33 | - 47.6% | 53 | 49 | - 7.5% |
| Median Sales Price* | \$157,500 | \$156,000 | - 1.0% | \$145,050 | \$160,000 | + 10.3% |
| Average Sales Price* | \$173,255 | \$178,957 | + 3.3% | \$165,809 | \$179,969 | + 8.5% |
| Percent of List Price Received* | 101.1% | 103.3% | + 2.2% | 101.6% | 102.2% | + 0.6% |
| Inventory of Homes for Sale | 57 | 41 | - 28.1% | — | — | — |
| Months Supply of Inventory | 1.9 | 1.7 | - 10.5% | — | — | — |

| Condo-Villa Key Metrics | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 3 | 5 | + 66.7% | 67 | 66 | - 1.5% |
| Pending Sales | 2 | 8 | + 300.0% | 65 | 55 | - 15.4% |
| Closed Sales | 5 | 7 | + 40.0% | 66 | 55 | - 16.7% |
| Days on Market Until Sale | 61 | 38 | - 37.7% | 50 | 41 | - 18.0% |
| Median Sales Price* | \$115,000 | \$219,500 | + 90.9% | \$141,500 | \$158,500 | + 12.0% |
| Average Sales Price* | \$115,480 | \$197,471 | + 71.0% | \$138,261 | \$168,679 | + 22.0% |
| Percent of List Price Received* | 97.7% | 99.3% | + 1.6% | 99.7% | 100.0% | + 0.3% |
| Inventory of Homes for Sale | 6 | 9 | + 50.0% | — | — | — |
| Months Supply of Inventory | 1.1 | 1.7 | + 54.5% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

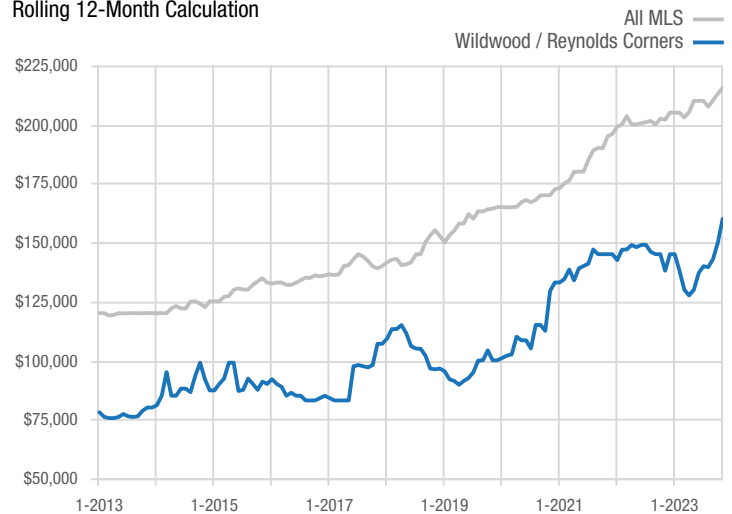
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – November 2023

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Ottawa Hills

MLS Area 16: Village Limits (TD 88, 89 and 90)

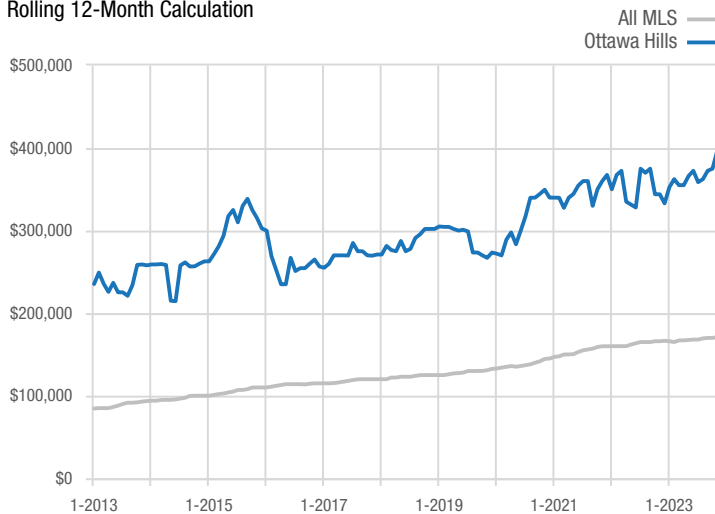
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 4 | 2 | - 50.0% | 89 | 86 | - 3.4% |
| Pending Sales | 4 | 4 | 0.0% | 71 | 69 | - 2.8% |
| Closed Sales | 4 | 6 | + 50.0% | 72 | 69 | - 4.2% |
| Days on Market Until Sale | 78 | 98 | + 25.6% | 56 | 55 | - 1.8% |
| Median Sales Price* | \$295,000 | \$592,905 | + 101.0% | \$344,000 | \$410,000 | + 19.2% |
| Average Sales Price* | \$296,587 | \$599,286 | + 102.1% | \$438,254 | \$523,571 | + 19.5% |
| Percent of List Price Received* | 89.9% | 99.5% | + 10.7% | 99.4% | 99.1% | - 0.3% |
| Inventory of Homes for Sale | 15 | 12 | - 20.0% | — | — | — |
| Months Supply of Inventory | 2.3 | 2.0 | - 13.0% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 1 | 2 | + 100.0% | 12 | 15 | + 25.0% |
| Pending Sales | 1 | 0 | - 100.0% | 13 | 7 | - 46.2% |
| Closed Sales | 0 | 1 | — | 12 | 7 | - 41.7% |
| Days on Market Until Sale | — | 53 | — | 56 | 30 | - 46.4% |
| Median Sales Price* | — | \$123,000 | — | \$124,500 | \$130,000 | + 4.4% |
| Average Sales Price* | — | \$123,000 | — | \$223,411 | \$188,971 | - 15.4% |
| Percent of List Price Received* | — | 94.7% | — | 101.8% | 101.5% | - 0.3% |
| Inventory of Homes for Sale | 0 | 6 | — | — | — | — |
| Months Supply of Inventory | — | 3.4 | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

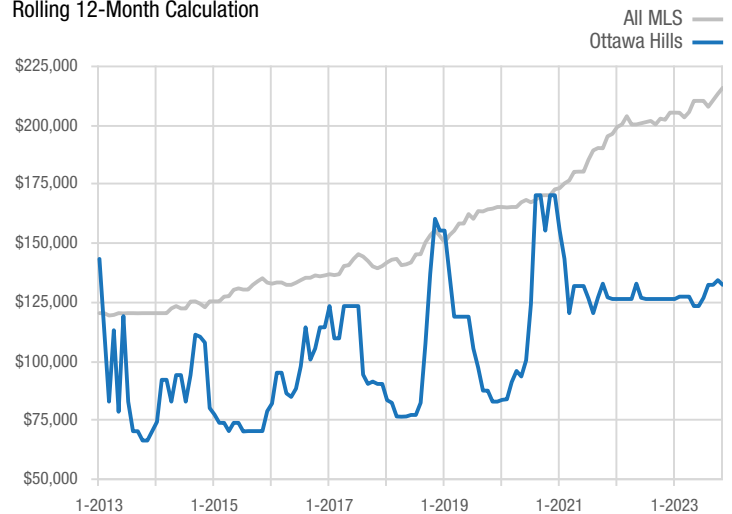
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – November 2023

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Ottawa Park / Westgate

MLS Area 17: 43606 (except Ottawa Hills)

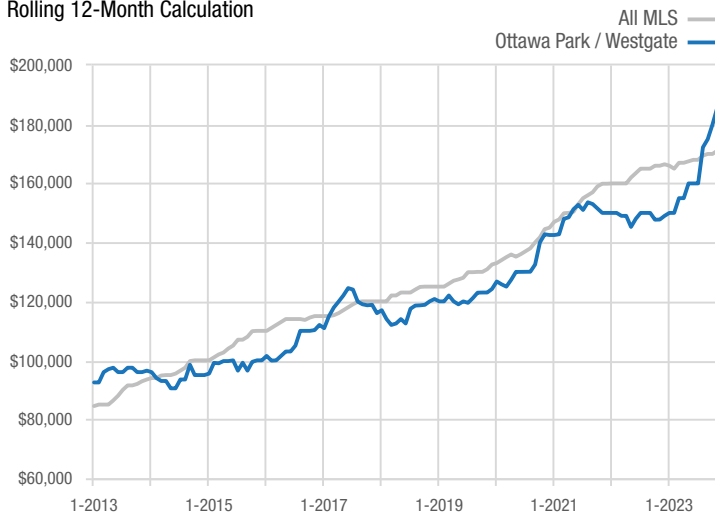
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| Key Metrics | | | | | | |
| New Listings | 19 | 23 | + 21.1% | 290 | 219 | - 24.5% |
| Pending Sales | 12 | 16 | + 33.3% | 257 | 190 | - 26.1% |
| Closed Sales | 20 | 12 | - 40.0% | 261 | 185 | - 29.1% |
| Days on Market Until Sale | 43 | 37 | - 14.0% | 52 | 48 | - 7.7% |
| Median Sales Price* | \$149,900 | \$180,500 | + 20.4% | \$149,450 | \$187,000 | + 25.1% |
| Average Sales Price* | \$143,899 | \$174,563 | + 21.3% | \$156,580 | \$181,926 | + 16.2% |
| Percent of List Price Received* | 98.3% | 101.8% | + 3.6% | 100.7% | 101.4% | + 0.7% |
| Inventory of Homes for Sale | 33 | 36 | + 9.1% | — | — | — |
| Months Supply of Inventory | 1.4 | 2.2 | + 57.1% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|----------|------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| Key Metrics | | | | | | |
| New Listings | 0 | 1 | — | 13 | 8 | - 38.5% |
| Pending Sales | 0 | 0 | — | 13 | 6 | - 53.8% |
| Closed Sales | 0 | 0 | — | 13 | 5 | - 61.5% |
| Days on Market Until Sale | — | — | — | 41 | 31 | - 24.4% |
| Median Sales Price* | — | — | — | \$127,000 | \$155,000 | + 22.0% |
| Average Sales Price* | — | — | — | \$131,671 | \$148,000 | + 12.4% |
| Percent of List Price Received* | — | — | — | 100.6% | 103.3% | + 2.7% |
| Inventory of Homes for Sale | 0 | 1 | — | — | — | — |
| Months Supply of Inventory | — | 0.8 | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

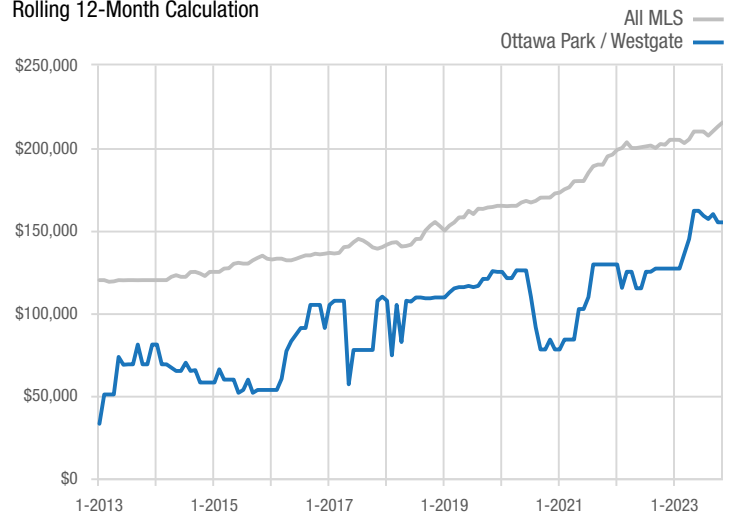
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – November 2023

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Olde West End

MLS Area 18: 43610 and 43620

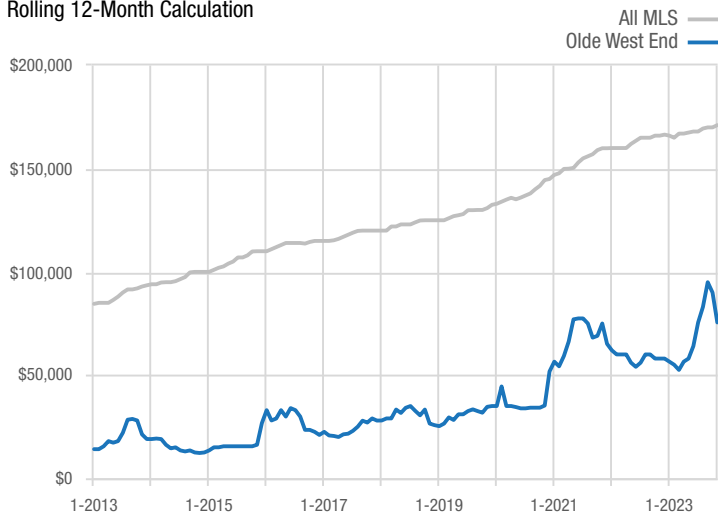
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|-----------------|----------|--------------|-----------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| Key Metrics | | | | | | |
| New Listings | 4 | 10 | + 150.0% | 84 | 85 | + 1.2% |
| Pending Sales | 6 | 9 | + 50.0% | 75 | 51 | - 32.0% |
| Closed Sales | 5 | 7 | + 40.0% | 72 | 50 | - 30.6% |
| Days on Market Until Sale | 52 | 53 | + 1.9% | 66 | 69 | + 4.5% |
| Median Sales Price* | \$120,000 | \$56,500 | - 52.9% | \$58,000 | \$85,000 | + 46.6% |
| Average Sales Price* | \$91,648 | \$71,384 | - 22.1% | \$83,957 | \$92,296 | + 9.9% |
| Percent of List Price Received* | 97.7% | 99.2% | + 1.5% | 96.8% | 96.0% | - 0.8% |
| Inventory of Homes for Sale | 12 | 22 | + 83.3% | — | — | — |
| Months Supply of Inventory | 1.9 | 5.0 | + 163.2% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|----------|-----------------|----------|--------------|-----------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| Key Metrics | | | | | | |
| New Listings | 0 | 0 | — | 2 | 11 | + 450.0% |
| Pending Sales | 0 | 1 | — | 1 | 10 | + 900.0% |
| Closed Sales | 0 | 1 | — | 2 | 10 | + 400.0% |
| Days on Market Until Sale | — | 41 | — | 154 | 37 | - 76.0% |
| Median Sales Price* | — | \$72,500 | — | \$102,000 | \$61,000 | - 40.2% |
| Average Sales Price* | — | \$72,500 | — | \$102,000 | \$61,650 | - 39.6% |
| Percent of List Price Received* | — | 100.0% | — | 98.9% | 93.4% | - 5.6% |
| Inventory of Homes for Sale | 0 | 1 | — | — | — | — |
| Months Supply of Inventory | — | 0.6 | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

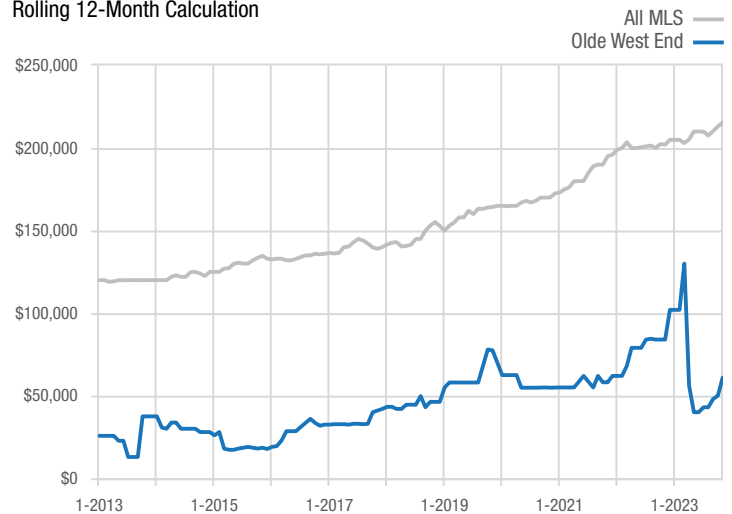
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – November 2023

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Olde North End

MLS Area 19: 43608

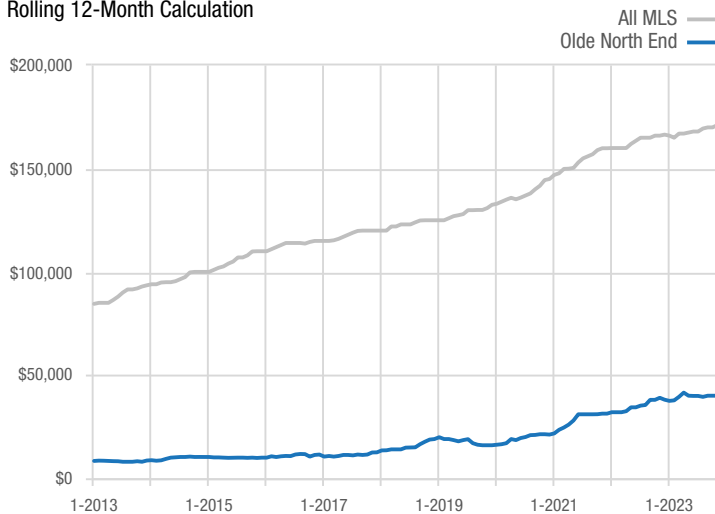
| Single Family | November | | | Year to Date | | |
|---------------------------------|----------|----------|----------|--------------|--------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 13 | 22 | + 69.2% | 205 | 241 | + 17.6% |
| Pending Sales | 9 | 9 | 0.0% | 128 | 177 | + 38.3% |
| Closed Sales | 6 | 11 | + 83.3% | 124 | 178 | + 43.5% |
| Days on Market Until Sale | 61 | 38 | - 37.7% | 59 | 62 | + 5.1% |
| Median Sales Price* | \$51,000 | \$39,500 | - 22.5% | \$39,000 | \$40,500 | + 3.8% |
| Average Sales Price* | \$52,200 | \$45,364 | - 13.1% | \$46,167 | \$46,334 | + 0.4% |
| Percent of List Price Received* | 90.2% | 99.9% | + 10.8% | 92.8% | 98.0% | + 5.6% |
| Inventory of Homes for Sale | 51 | 47 | - 7.8% | — | — | — |
| Months Supply of Inventory | 4.6 | 3.0 | - 34.8% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|----------|------|----------|--------------|--------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 0 | 0 | — | 0 | 0 | — |
| Pending Sales | 0 | 0 | — | 0 | 0 | — |
| Closed Sales | 0 | 0 | — | 0 | 0 | — |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 0 | — | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

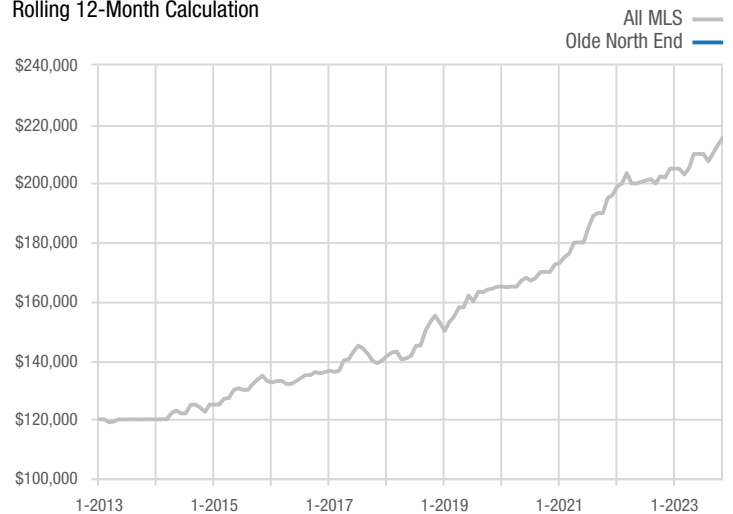
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Towne Centre

MLS Area 20: 43604

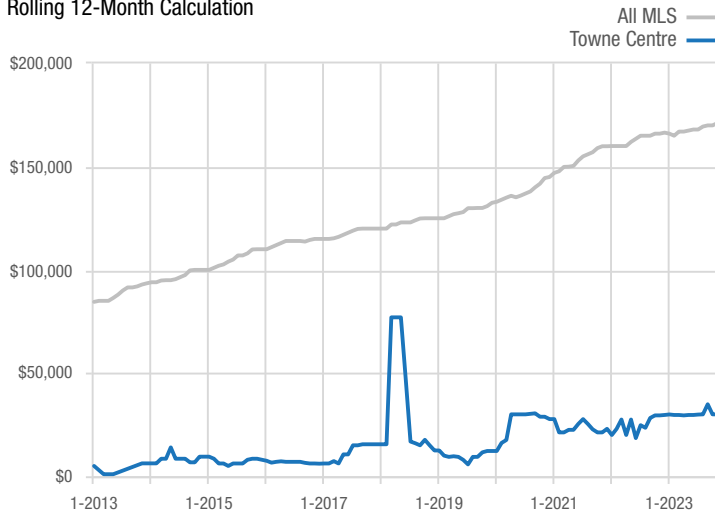
| Single Family | November | | | Year to Date | | |
|---------------------------------|----------|------|----------|--------------|--------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 3 | 4 | + 33.3% | 15 | 20 | + 33.3% |
| Pending Sales | 2 | 1 | - 50.0% | 9 | 13 | + 44.4% |
| Closed Sales | 0 | 0 | — | 8 | 13 | + 62.5% |
| Days on Market Until Sale | — | — | — | 72 | 58 | - 19.4% |
| Median Sales Price* | — | — | — | \$29,500 | \$30,750 | + 4.2% |
| Average Sales Price* | — | — | — | \$40,771 | \$48,367 | + 18.6% |
| Percent of List Price Received* | — | — | — | 87.6% | 85.0% | - 3.0% |
| Inventory of Homes for Sale | 4 | 7 | + 75.0% | — | — | — |
| Months Supply of Inventory | 2.4 | 4.2 | + 75.0% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|--------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 1 | 2 | + 100.0% | 16 | 13 | - 18.8% |
| Pending Sales | 1 | 1 | 0.0% | 13 | 9 | - 30.8% |
| Closed Sales | 2 | 1 | - 50.0% | 14 | 8 | - 42.9% |
| Days on Market Until Sale | 90 | 129 | + 43.3% | 84 | 81 | - 3.6% |
| Median Sales Price* | \$267,000 | \$227,000 | - 15.0% | \$252,500 | \$253,500 | + 0.4% |
| Average Sales Price* | \$267,000 | \$227,000 | - 15.0% | \$255,786 | \$268,425 | + 4.9% |
| Percent of List Price Received* | 96.2% | 96.6% | + 0.4% | 96.3% | 97.9% | + 1.7% |
| Inventory of Homes for Sale | 4 | 4 | 0.0% | — | — | — |
| Months Supply of Inventory | 2.0 | 2.4 | + 20.0% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

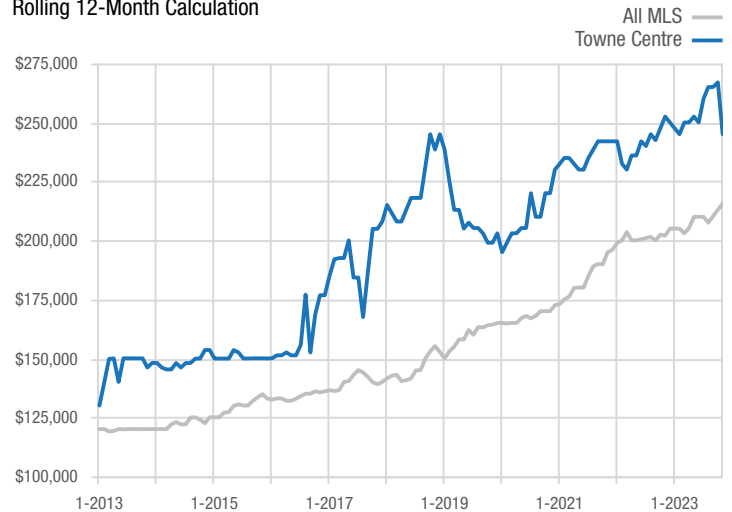
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Scott Park

MLS Area 21: 43607

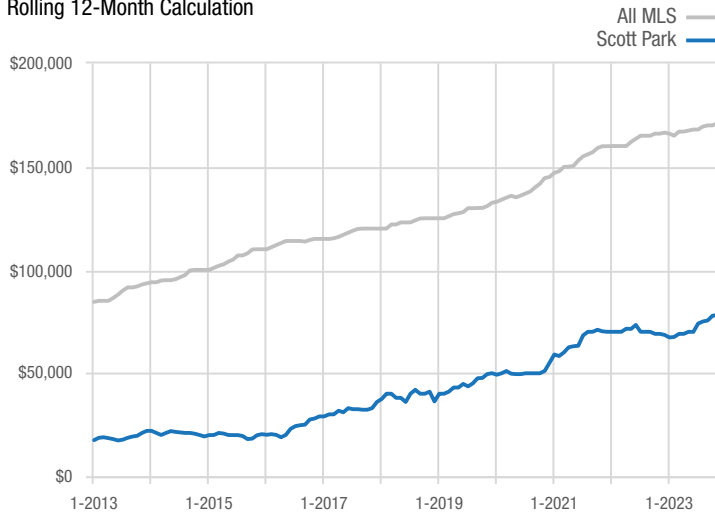
| Single Family | November | | | Year to Date | | |
|---------------------------------|----------|----------|----------|--------------|--------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| Key Metrics | | | | | | |
| New Listings | 18 | 20 | + 11.1% | 223 | 221 | - 0.9% |
| Pending Sales | 24 | 18 | - 25.0% | 167 | 164 | - 1.8% |
| Closed Sales | 16 | 11 | - 31.3% | 155 | 168 | + 8.4% |
| Days on Market Until Sale | 57 | 61 | + 7.0% | 62 | 64 | + 3.2% |
| Median Sales Price* | \$74,450 | \$80,000 | + 7.5% | \$69,000 | \$79,600 | + 15.4% |
| Average Sales Price* | \$70,817 | \$76,900 | + 8.6% | \$82,327 | \$82,132 | - 0.2% |
| Percent of List Price Received* | 99.2% | 92.9% | - 6.4% | 96.1% | 96.4% | + 0.3% |
| Inventory of Homes for Sale | 47 | 54 | + 14.9% | — | — | — |
| Months Supply of Inventory | 3.1 | 3.5 | + 12.9% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|----------|------|----------|--------------|--------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| Key Metrics | | | | | | |
| New Listings | 0 | 0 | — | 0 | 1 | — |
| Pending Sales | 0 | 0 | — | 0 | 0 | — |
| Closed Sales | 0 | 0 | — | 0 | 0 | — |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 0 | — | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

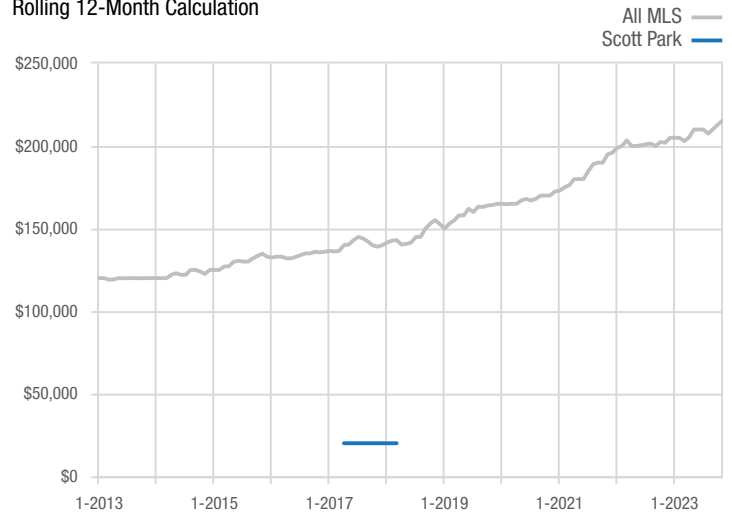
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde South End

MLS Area 22: 43609

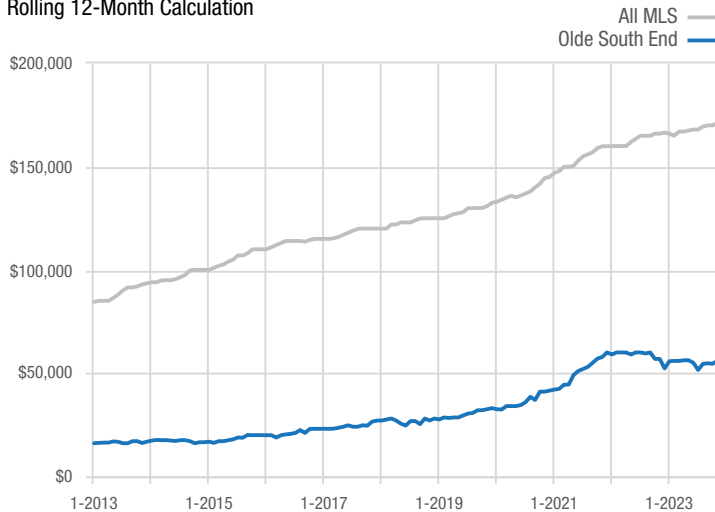
| Single Family | November | | | Year to Date | | |
|---------------------------------|----------|-----------------|----------|--------------|-----------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| Key Metrics | | | | | | |
| New Listings | 25 | 16 | - 36.0% | 311 | 254 | - 18.3% |
| Pending Sales | 29 | 20 | - 31.0% | 240 | 198 | - 17.5% |
| Closed Sales | 27 | 18 | - 33.3% | 234 | 194 | - 17.1% |
| Days on Market Until Sale | 50 | 36 | - 28.0% | 61 | 63 | + 3.3% |
| Median Sales Price* | \$57,250 | \$83,498 | + 45.8% | \$54,750 | \$59,000 | + 7.8% |
| Average Sales Price* | \$54,508 | \$74,043 | + 35.8% | \$58,119 | \$62,002 | + 6.7% |
| Percent of List Price Received* | 94.1% | 96.1% | + 2.1% | 95.8% | 99.3% | + 3.7% |
| Inventory of Homes for Sale | 65 | 51 | - 21.5% | — | — | — |
| Months Supply of Inventory | 3.0 | 2.8 | - 6.7% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|----------|------|----------|--------------|--------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| Key Metrics | | | | | | |
| New Listings | 0 | 0 | — | 0 | 1 | — |
| Pending Sales | 0 | 0 | — | 0 | 0 | — |
| Closed Sales | 0 | 0 | — | 0 | 0 | — |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 0 | — | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

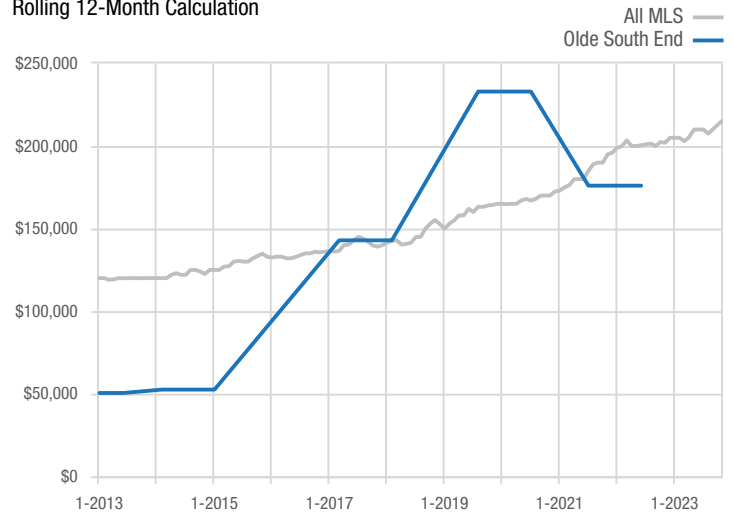
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Heatherdowns Blvd / River Rd

MLS Area 23: 43614

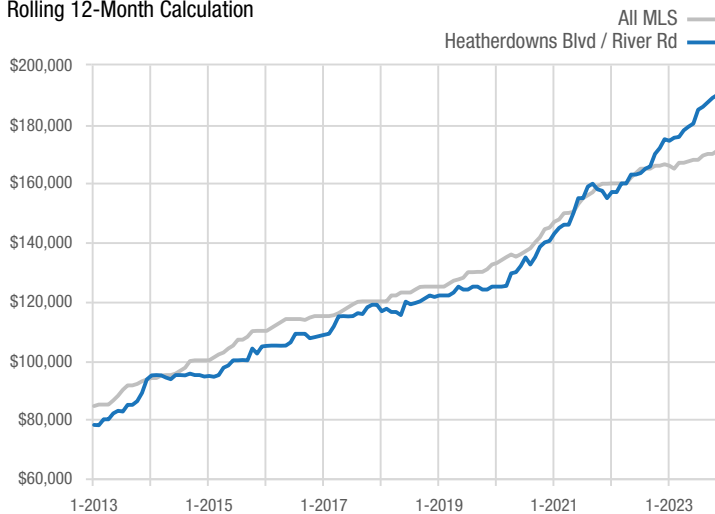
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 22 | 28 | + 27.3% | 422 | 362 | - 14.2% |
| Pending Sales | 28 | 30 | + 7.1% | 368 | 327 | - 11.1% |
| Closed Sales | 29 | 33 | + 13.8% | 369 | 326 | - 11.7% |
| Days on Market Until Sale | 55 | 45 | - 18.2% | 49 | 49 | 0.0% |
| Median Sales Price* | \$159,000 | \$182,000 | + 14.5% | \$175,500 | \$192,750 | + 9.8% |
| Average Sales Price* | \$185,100 | \$201,844 | + 9.0% | \$183,951 | \$195,651 | + 6.4% |
| Percent of List Price Received* | 100.0% | 102.0% | + 2.0% | 103.2% | 102.3% | - 0.9% |
| Inventory of Homes for Sale | 64 | 51 | - 20.3% | — | — | — |
| Months Supply of Inventory | 1.9 | 1.7 | - 10.5% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 5 | 3 | - 40.0% | 67 | 52 | - 22.4% |
| Pending Sales | 5 | 2 | - 60.0% | 57 | 49 | - 14.0% |
| Closed Sales | 5 | 3 | - 40.0% | 58 | 50 | - 13.8% |
| Days on Market Until Sale | 47 | 32 | - 31.9% | 46 | 43 | - 6.5% |
| Median Sales Price* | \$85,000 | \$99,900 | + 17.5% | \$99,450 | \$120,450 | + 21.1% |
| Average Sales Price* | \$107,900 | \$133,967 | + 24.2% | \$107,228 | \$151,821 | + 41.6% |
| Percent of List Price Received* | 99.4% | 106.6% | + 7.2% | 98.1% | 100.6% | + 2.5% |
| Inventory of Homes for Sale | 8 | 6 | - 25.0% | — | — | — |
| Months Supply of Inventory | 1.5 | 1.4 | - 6.7% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

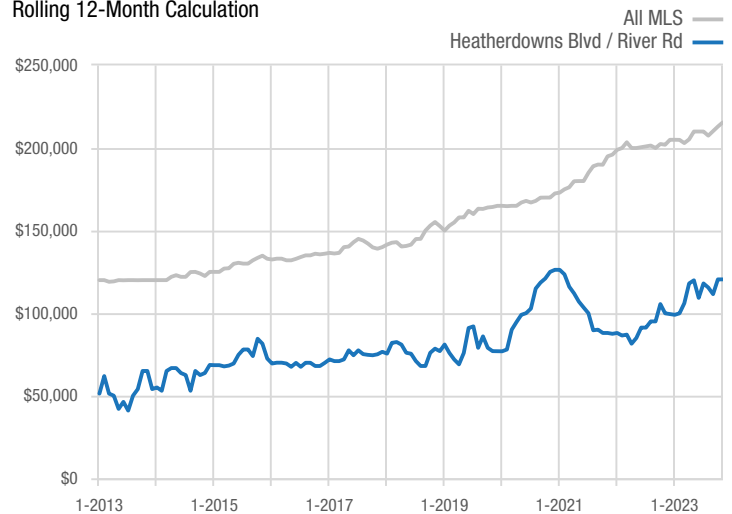
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – November 2023

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East River

MLS Area 24: 43605

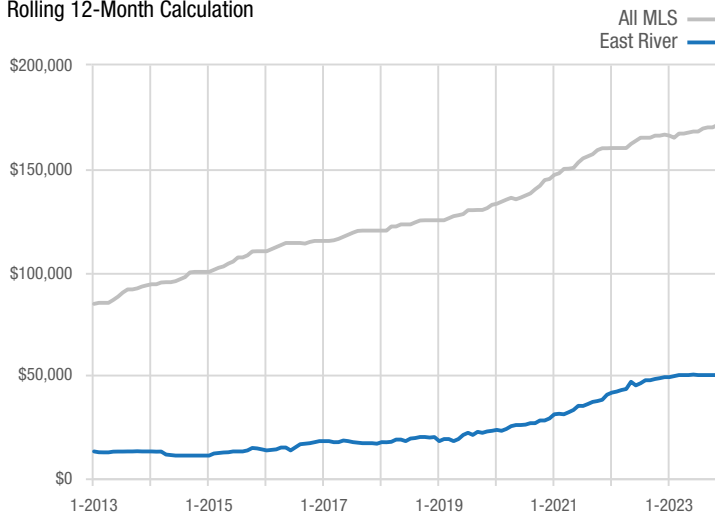
| Single Family | November | | | Year to Date | | |
|---------------------------------|----------|-----------------|----------|--------------|-----------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 24 | 21 | - 12.5% | 301 | 275 | - 8.6% |
| Pending Sales | 19 | 21 | + 10.5% | 218 | 216 | - 0.9% |
| Closed Sales | 21 | 21 | 0.0% | 219 | 211 | - 3.7% |
| Days on Market Until Sale | 60 | 43 | - 28.3% | 56 | 68 | + 21.4% |
| Median Sales Price* | \$48,750 | \$54,500 | + 11.8% | \$49,000 | \$50,000 | + 2.0% |
| Average Sales Price* | \$51,683 | \$58,645 | + 13.5% | \$50,494 | \$53,377 | + 5.7% |
| Percent of List Price Received* | 93.1% | 95.7% | + 2.8% | 95.6% | 96.8% | + 1.3% |
| Inventory of Homes for Sale | 60 | 49 | - 18.3% | — | — | — |
| Months Supply of Inventory | 3.1 | 2.6 | - 16.1% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|----------|------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 1 | 0 | - 100.0% | 3 | 2 | - 33.3% |
| Pending Sales | 0 | 0 | — | 1 | 2 | + 100.0% |
| Closed Sales | 0 | 0 | — | 1 | 2 | + 100.0% |
| Days on Market Until Sale | — | — | — | 31 | 146 | + 371.0% |
| Median Sales Price* | — | — | — | \$353,000 | \$271,000 | - 23.2% |
| Average Sales Price* | — | — | — | \$353,000 | \$271,000 | - 23.2% |
| Percent of List Price Received* | — | — | — | 100.0% | 99.6% | - 0.4% |
| Inventory of Homes for Sale | 2 | 0 | - 100.0% | — | — | — |
| Months Supply of Inventory | 2.0 | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

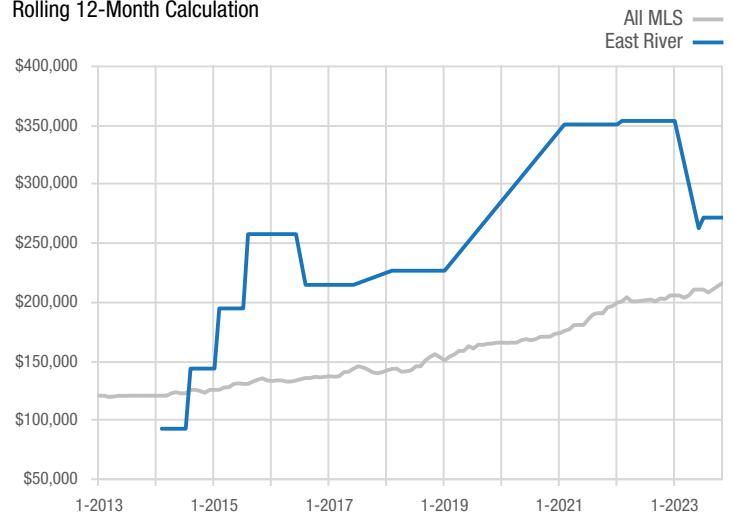
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – November 2023

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Oregon

MLS Area 25: 43616

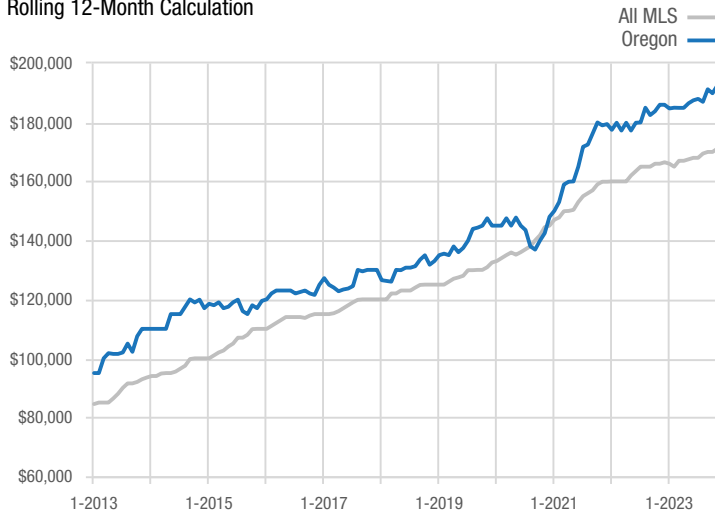
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 23 | 13 | - 43.5% | 257 | 181 | - 29.6% |
| Pending Sales | 18 | 18 | 0.0% | 228 | 144 | - 36.8% |
| Closed Sales | 27 | 23 | - 14.8% | 237 | 143 | - 39.7% |
| Days on Market Until Sale | 58 | 51 | - 12.1% | 59 | 48 | - 18.6% |
| Median Sales Price* | \$198,000 | \$220,000 | + 11.1% | \$186,000 | \$197,000 | + 5.9% |
| Average Sales Price* | \$210,485 | \$222,056 | + 5.5% | \$201,943 | \$210,106 | + 4.0% |
| Percent of List Price Received* | 102.3% | 100.6% | - 1.7% | 101.2% | 102.3% | + 1.1% |
| Inventory of Homes for Sale | 33 | 26 | - 21.2% | — | — | — |
| Months Supply of Inventory | 1.6 | 2.0 | + 25.0% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 1 | 1 | 0.0% | 22 | 10 | - 54.5% |
| Pending Sales | 1 | 0 | - 100.0% | 14 | 10 | - 28.6% |
| Closed Sales | 1 | 1 | 0.0% | 15 | 10 | - 33.3% |
| Days on Market Until Sale | 53 | 43 | - 18.9% | 44 | 31 | - 29.5% |
| Median Sales Price* | \$152,000 | \$225,000 | + 48.0% | \$213,600 | \$227,450 | + 6.5% |
| Average Sales Price* | \$152,000 | \$225,000 | + 48.0% | \$217,419 | \$237,271 | + 9.1% |
| Percent of List Price Received* | 95.1% | 102.3% | + 7.6% | 101.6% | 101.4% | - 0.2% |
| Inventory of Homes for Sale | 3 | 1 | - 66.7% | — | — | — |
| Months Supply of Inventory | 1.6 | 0.7 | - 56.3% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

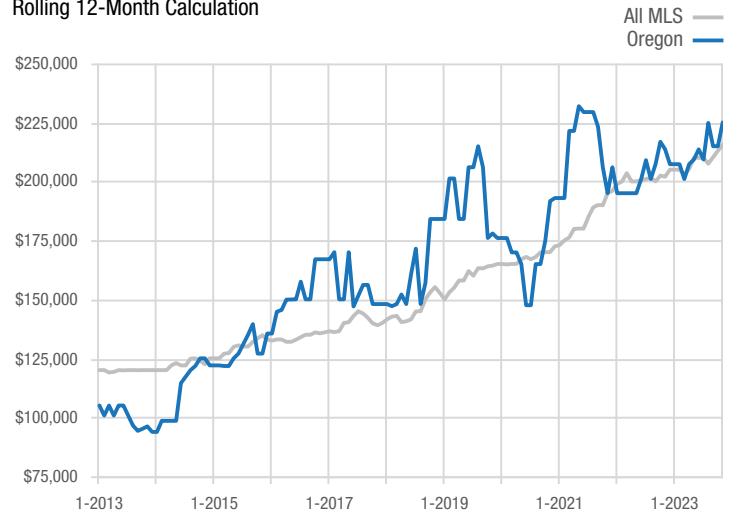
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – November 2023

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East Suburbs

MLS Area 26: 43412 (Lucas County Only)

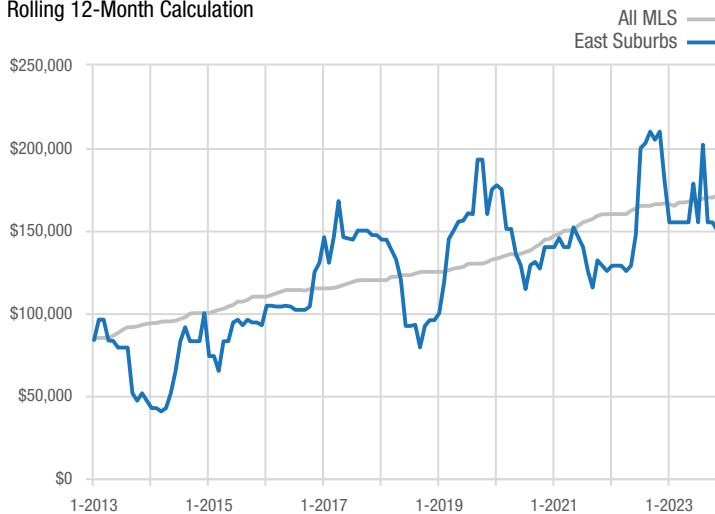
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|-----------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| Key Metrics | | | | | | |
| New Listings | 2 | 0 | - 100.0% | 20 | 11 | - 45.0% |
| Pending Sales | 2 | 0 | - 100.0% | 13 | 10 | - 23.1% |
| Closed Sales | 2 | 1 | - 50.0% | 13 | 10 | - 23.1% |
| Days on Market Until Sale | 55 | 73 | + 32.7% | 52 | 61 | + 17.3% |
| Median Sales Price* | \$202,500 | \$89,000 | - 56.0% | \$214,900 | \$175,950 | - 18.1% |
| Average Sales Price* | \$202,500 | \$89,000 | - 56.0% | \$230,969 | \$218,805 | - 5.3% |
| Percent of List Price Received* | 101.7% | 100.0% | - 1.7% | 101.7% | 99.5% | - 2.2% |
| Inventory of Homes for Sale | 5 | 2 | - 60.0% | — | — | — |
| Months Supply of Inventory | 2.9 | 1.1 | - 62.1% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|----------|------|----------|--------------|--------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| Key Metrics | | | | | | |
| New Listings | 0 | 0 | — | 0 | 0 | — |
| Pending Sales | 0 | 0 | — | 0 | 0 | — |
| Closed Sales | 0 | 0 | — | 0 | 0 | — |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 0 | — | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

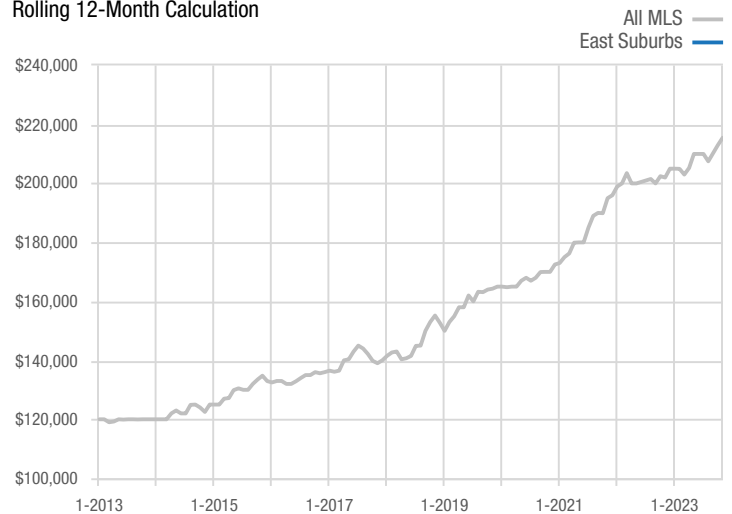
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – November 2023

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Perrysburg / Perrysburg Twp

MLS Area 53: 43551

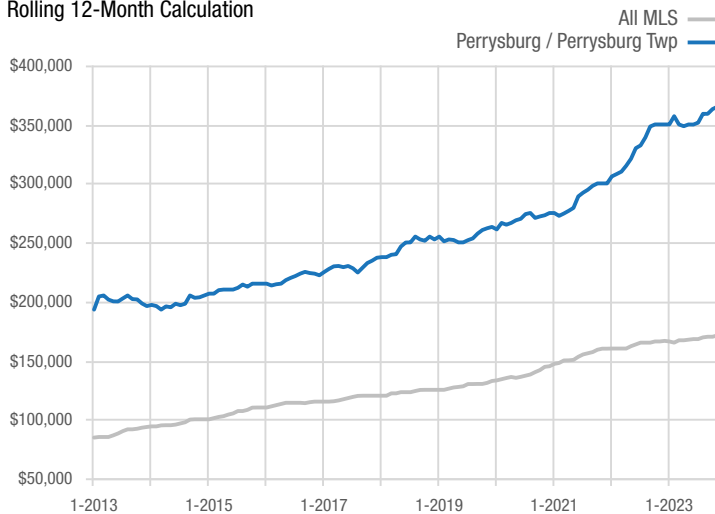
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| Key Metrics | | | | | | |
| New Listings | 28 | 25 | - 10.7% | 518 | 490 | - 5.4% |
| Pending Sales | 44 | 33 | - 25.0% | 457 | 409 | - 10.5% |
| Closed Sales | 35 | 25 | - 28.6% | 455 | 401 | - 11.9% |
| Days on Market Until Sale | 77 | 75 | - 2.6% | 68 | 67 | - 1.5% |
| Median Sales Price* | \$359,000 | \$400,000 | + 11.4% | \$354,000 | \$370,000 | + 4.5% |
| Average Sales Price* | \$408,241 | \$479,622 | + 17.5% | \$381,058 | \$407,573 | + 7.0% |
| Percent of List Price Received* | 99.4% | 99.5% | + 0.1% | 102.3% | 100.5% | - 1.8% |
| Inventory of Homes for Sale | 77 | 79 | + 2.6% | — | — | — |
| Months Supply of Inventory | 1.9 | 2.2 | + 15.8% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| Key Metrics | | | | | | |
| New Listings | 3 | 7 | + 133.3% | 66 | 70 | + 6.1% |
| Pending Sales | 5 | 5 | 0.0% | 60 | 50 | - 16.7% |
| Closed Sales | 5 | 5 | 0.0% | 60 | 49 | - 18.3% |
| Days on Market Until Sale | 26 | 27 | + 3.8% | 42 | 50 | + 19.0% |
| Median Sales Price* | \$271,000 | \$235,000 | - 13.3% | \$240,000 | \$235,000 | - 2.1% |
| Average Sales Price* | \$274,386 | \$232,400 | - 15.3% | \$270,850 | \$253,364 | - 6.5% |
| Percent of List Price Received* | 97.8% | 99.1% | + 1.3% | 101.7% | 99.0% | - 2.7% |
| Inventory of Homes for Sale | 4 | 17 | + 325.0% | — | — | — |
| Months Supply of Inventory | 0.7 | 3.8 | + 442.9% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

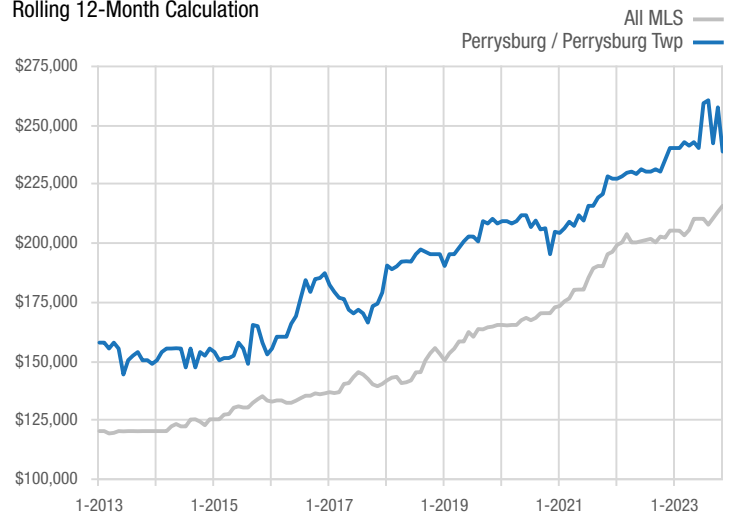
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – November 2023

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Northwood / Rossford / Lake Twp

MLS Area 54: Includes Millbury, Moline and Walbridge

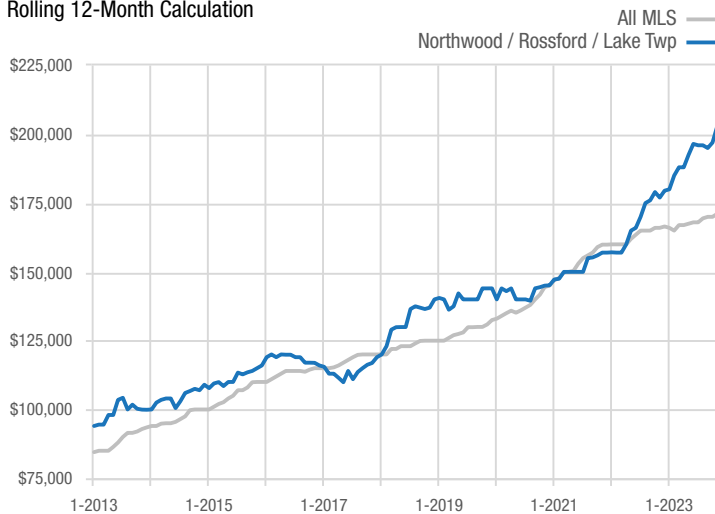
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 15 | 16 | + 6.7% | 254 | 225 | - 11.4% |
| Pending Sales | 9 | 20 | + 122.2% | 226 | 196 | - 13.3% |
| Closed Sales | 11 | 19 | + 72.7% | 231 | 193 | - 16.5% |
| Days on Market Until Sale | 46 | 50 | + 8.7% | 53 | 50 | - 5.7% |
| Median Sales Price* | \$175,700 | \$228,000 | + 29.8% | \$180,000 | \$207,000 | + 15.0% |
| Average Sales Price* | \$191,714 | \$241,366 | + 25.9% | \$202,114 | \$224,592 | + 11.1% |
| Percent of List Price Received* | 96.7% | 100.7% | + 4.1% | 102.3% | 102.1% | - 0.2% |
| Inventory of Homes for Sale | 39 | 39 | 0.0% | — | — | — |
| Months Supply of Inventory | 1.8 | 2.2 | + 22.2% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|----------|------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 0 | 0 | — | 11 | 6 | - 45.5% |
| Pending Sales | 0 | 0 | — | 5 | 7 | + 40.0% |
| Closed Sales | 0 | 0 | — | 5 | 8 | + 60.0% |
| Days on Market Until Sale | — | — | — | 44 | 88 | + 100.0% |
| Median Sales Price* | — | — | — | \$228,000 | \$243,500 | + 6.8% |
| Average Sales Price* | — | — | — | \$204,800 | \$196,363 | - 4.1% |
| Percent of List Price Received* | — | — | — | 101.2% | 98.3% | - 2.9% |
| Inventory of Homes for Sale | 3 | 1 | - 66.7% | — | — | — |
| Months Supply of Inventory | 3.0 | 0.6 | - 80.0% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

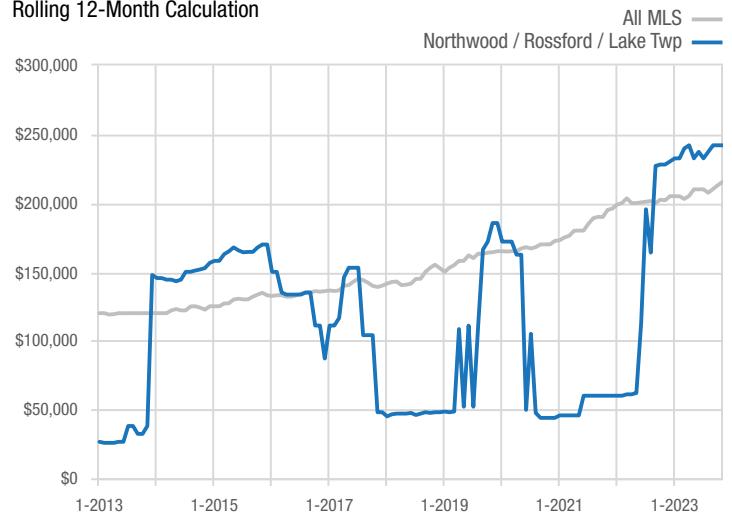
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – November 2023

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Bowling Green

MLS Area 55: 43402

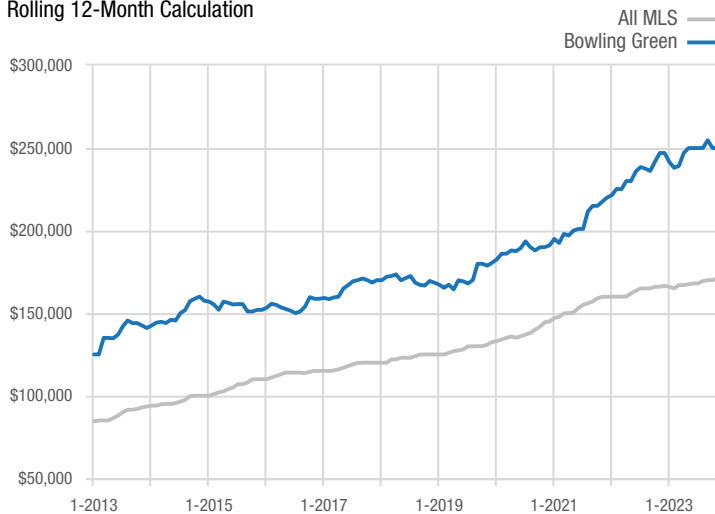
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 17 | 11 | - 35.3% | 188 | 153 | - 18.6% |
| Pending Sales | 11 | 11 | 0.0% | 180 | 139 | - 22.8% |
| Closed Sales | 8 | 8 | 0.0% | 178 | 137 | - 23.0% |
| Days on Market Until Sale | 45 | 37 | - 17.8% | 43 | 39 | - 9.3% |
| Median Sales Price* | \$237,500 | \$260,000 | + 9.5% | \$248,000 | \$255,000 | + 2.8% |
| Average Sales Price* | \$243,875 | \$269,557 | + 10.5% | \$257,924 | \$271,706 | + 5.3% |
| Percent of List Price Received* | 100.6% | 97.9% | - 2.7% | 101.8% | 100.6% | - 1.2% |
| Inventory of Homes for Sale | 20 | 17 | - 15.0% | — | — | — |
| Months Supply of Inventory | 1.2 | 1.4 | + 16.7% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 0 | 1 | — | 23 | 20 | - 13.0% |
| Pending Sales | 0 | 0 | — | 21 | 22 | + 4.8% |
| Closed Sales | 1 | 1 | 0.0% | 21 | 22 | + 4.8% |
| Days on Market Until Sale | 32 | 77 | + 140.6% | 54 | 50 | - 7.4% |
| Median Sales Price* | \$211,000 | \$255,000 | + 20.9% | \$234,000 | \$277,200 | + 18.5% |
| Average Sales Price* | \$211,000 | \$255,000 | + 20.9% | \$244,898 | \$280,614 | + 14.6% |
| Percent of List Price Received* | 105.5% | 88.2% | - 16.4% | 103.0% | 99.7% | - 3.2% |
| Inventory of Homes for Sale | 4 | 2 | - 50.0% | — | — | — |
| Months Supply of Inventory | 1.9 | 0.8 | - 57.9% | — | — | — |

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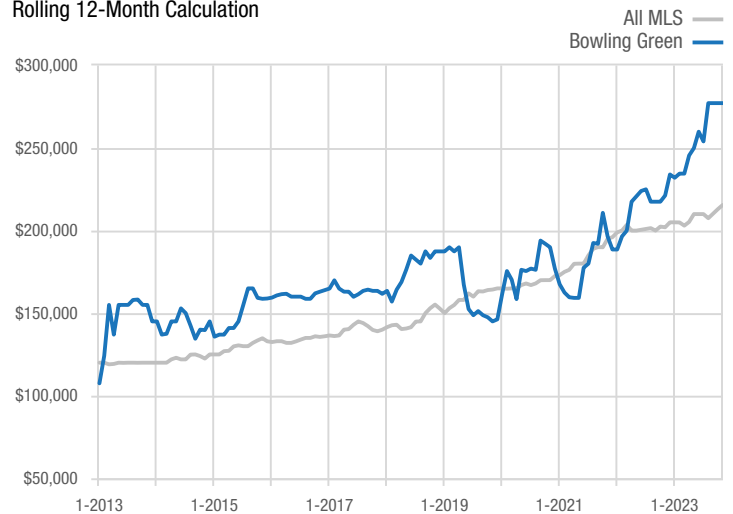
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wood County NE

MLS Area 56: North of US 6, East of SR 25, excluding MLS Areas 53, 54 and 55

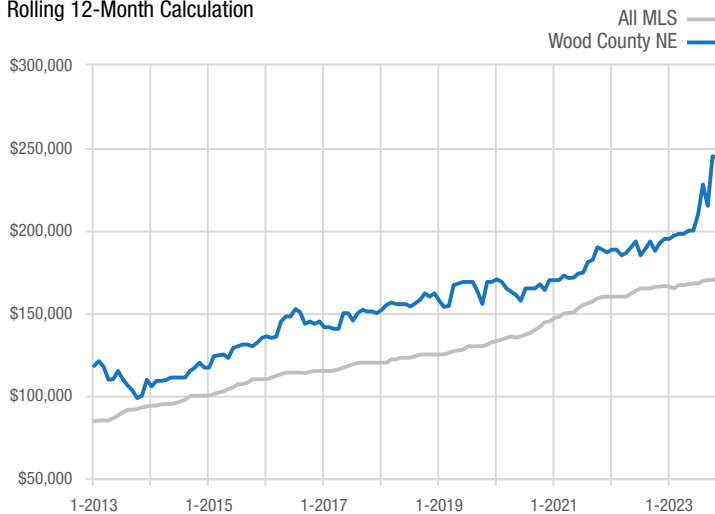
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 5 | 5 | 0.0% | 66 | 78 | + 18.2% |
| Pending Sales | 4 | 6 | + 50.0% | 54 | 67 | + 24.1% |
| Closed Sales | 6 | 7 | + 16.7% | 54 | 65 | + 20.4% |
| Days on Market Until Sale | 38 | 149 | + 292.1% | 58 | 64 | + 10.3% |
| Median Sales Price* | \$176,000 | \$165,000 | - 6.3% | \$192,500 | \$245,000 | + 27.3% |
| Average Sales Price* | \$192,100 | \$185,327 | - 3.5% | \$215,352 | \$255,539 | + 18.7% |
| Percent of List Price Received* | 96.6% | 99.2% | + 2.7% | 99.1% | 99.0% | - 0.1% |
| Inventory of Homes for Sale | 12 | 12 | 0.0% | — | — | — |
| Months Supply of Inventory | 2.6 | 2.0 | - 23.1% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|----------|------|----------|--------------|--------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 0 | 0 | — | 1 | 0 | - 100.0% |
| Pending Sales | 0 | 0 | — | 1 | 0 | - 100.0% |
| Closed Sales | 0 | 0 | — | 1 | 0 | - 100.0% |
| Days on Market Until Sale | — | — | — | 8 | — | — |
| Median Sales Price* | — | — | — | \$149,000 | — | — |
| Average Sales Price* | — | — | — | \$149,000 | — | — |
| Percent of List Price Received* | — | — | — | 100.0% | — | — |
| Inventory of Homes for Sale | 0 | 0 | — | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

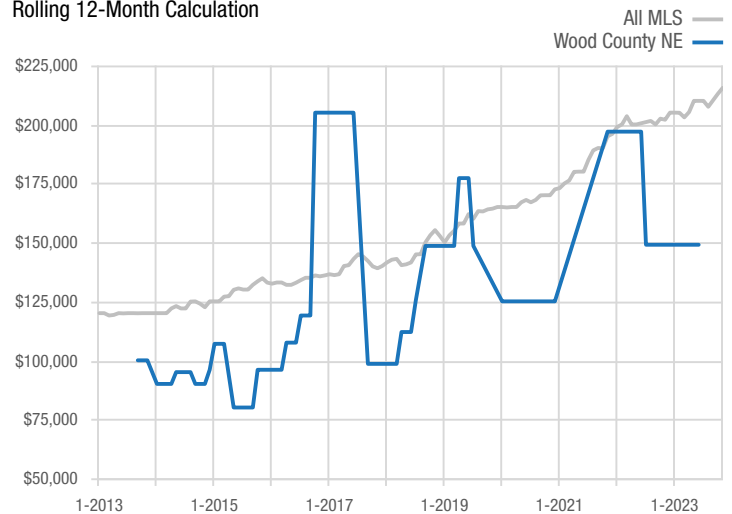
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – November 2023

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Wood County NW

MLS Area 51: North of US 6, West of SR 25, excluding MLS Areas 53 and 55

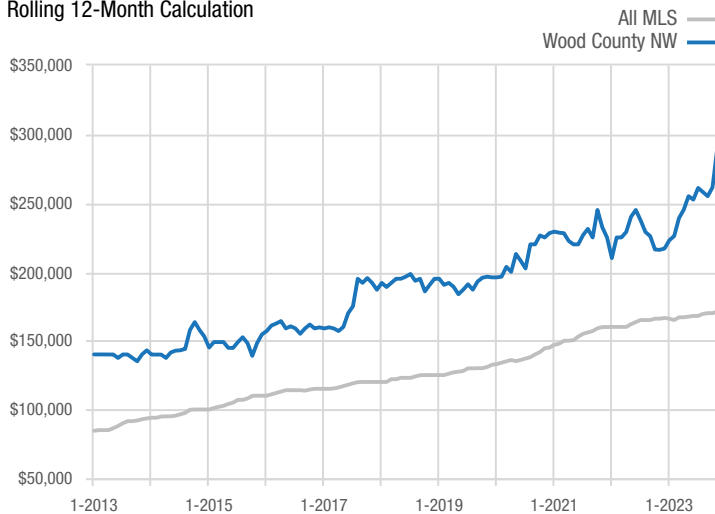
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 2 | 6 | + 200.0% | 79 | 64 | - 19.0% |
| Pending Sales | 1 | 3 | + 200.0% | 70 | 57 | - 18.6% |
| Closed Sales | 3 | 5 | + 66.7% | 71 | 56 | - 21.1% |
| Days on Market Until Sale | 60 | 57 | - 5.0% | 48 | 59 | + 22.9% |
| Median Sales Price* | \$157,000 | \$331,000 | + 110.8% | \$216,000 | \$300,000 | + 38.9% |
| Average Sales Price* | \$142,467 | \$345,800 | + 142.7% | \$260,965 | \$297,349 | + 13.9% |
| Percent of List Price Received* | 104.8% | 95.1% | - 9.3% | 101.1% | 99.7% | - 1.4% |
| Inventory of Homes for Sale | 10 | 10 | 0.0% | — | — | — |
| Months Supply of Inventory | 1.6 | 2.0 | + 25.0% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|----------|------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings | 0 | 0 | — | 1 | 3 | + 200.0% |
| Pending Sales | 0 | 0 | — | 1 | 3 | + 200.0% |
| Closed Sales | 0 | 0 | — | 1 | 3 | + 200.0% |
| Days on Market Until Sale | — | — | — | 0 | 32 | — |
| Median Sales Price* | — | — | — | \$125,000 | \$138,900 | + 11.1% |
| Average Sales Price* | — | — | — | \$125,000 | \$171,200 | + 37.0% |
| Percent of List Price Received* | — | — | — | 100.0% | 104.7% | + 4.7% |
| Inventory of Homes for Sale | 0 | 0 | — | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

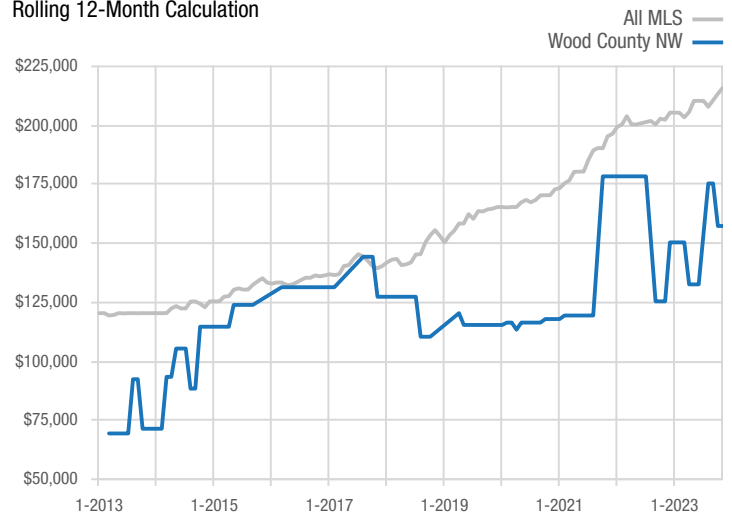
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – November 2023

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Wood County SE

MLS Area 57: South of US 6, East of SR 25

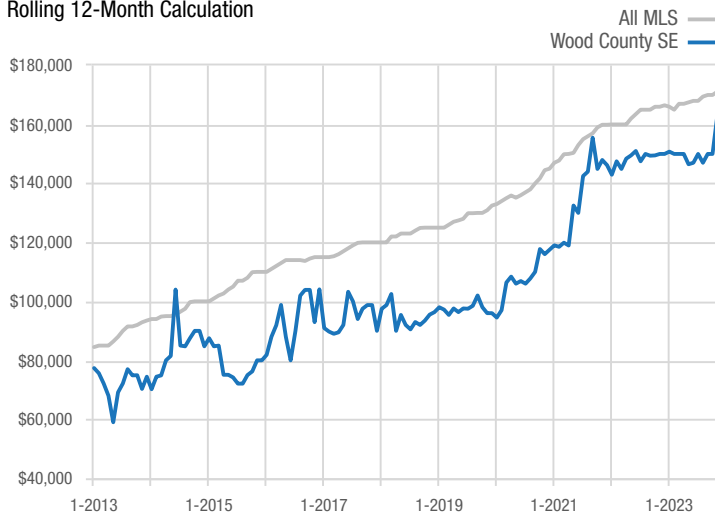
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| Key Metrics | | | | | | |
| New Listings | 9 | 2 | - 77.8% | 81 | 49 | - 39.5% |
| Pending Sales | 5 | 7 | + 40.0% | 65 | 53 | - 18.5% |
| Closed Sales | 4 | 8 | + 100.0% | 63 | 53 | - 15.9% |
| Days on Market Until Sale | 44 | 36 | - 18.2% | 71 | 69 | - 2.8% |
| Median Sales Price* | \$150,000 | \$198,000 | + 32.0% | \$150,778 | \$164,000 | + 8.8% |
| Average Sales Price* | \$174,000 | \$211,400 | + 21.5% | \$180,832 | \$167,364 | - 7.4% |
| Percent of List Price Received* | 98.0% | 102.8% | + 4.9% | 98.5% | 97.4% | - 1.1% |
| Inventory of Homes for Sale | 15 | 4 | - 73.3% | — | — | — |
| Months Supply of Inventory | 2.5 | 0.8 | - 68.0% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|----------|------|----------|--------------|--------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| Key Metrics | | | | | | |
| New Listings | 0 | 0 | — | 0 | 0 | — |
| Pending Sales | 0 | 0 | — | 0 | 0 | — |
| Closed Sales | 0 | 0 | — | 0 | 0 | — |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 0 | — | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

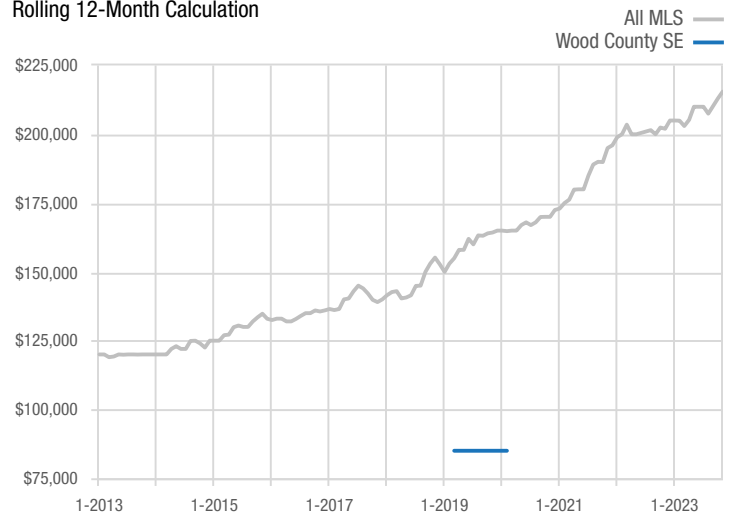
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – November 2023

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Wood County SW

MLS Area 52: South of US 6, West of SR 25

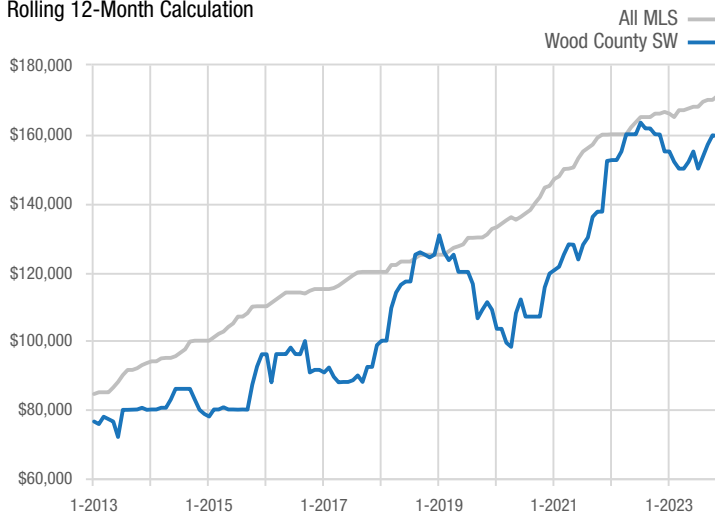
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| Key Metrics | | | | | | |
| New Listings | 8 | 5 | - 37.5% | 90 | 71 | - 21.1% |
| Pending Sales | 7 | 10 | + 42.9% | 73 | 62 | - 15.1% |
| Closed Sales | 7 | 10 | + 42.9% | 72 | 61 | - 15.3% |
| Days on Market Until Sale | 39 | 62 | + 59.0% | 58 | 67 | + 15.5% |
| Median Sales Price* | \$154,950 | \$135,500 | - 12.6% | \$157,450 | \$159,750 | + 1.5% |
| Average Sales Price* | \$167,467 | \$158,444 | - 5.4% | \$170,934 | \$164,837 | - 3.6% |
| Percent of List Price Received* | 102.3% | 94.9% | - 7.2% | 100.9% | 99.6% | - 1.3% |
| Inventory of Homes for Sale | 16 | 12 | - 25.0% | — | — | — |
| Months Supply of Inventory | 2.4 | 2.1 | - 12.5% | — | — | — |

| Condo-Villa | November | | | Year to Date | | |
|---------------------------------|----------|------|----------|--------------|--------------|----------|
| | 2022 | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| Key Metrics | | | | | | |
| New Listings | 0 | 0 | — | 0 | 0 | — |
| Pending Sales | 0 | 0 | — | 0 | 0 | — |
| Closed Sales | 0 | 0 | — | 0 | 0 | — |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 0 | — | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

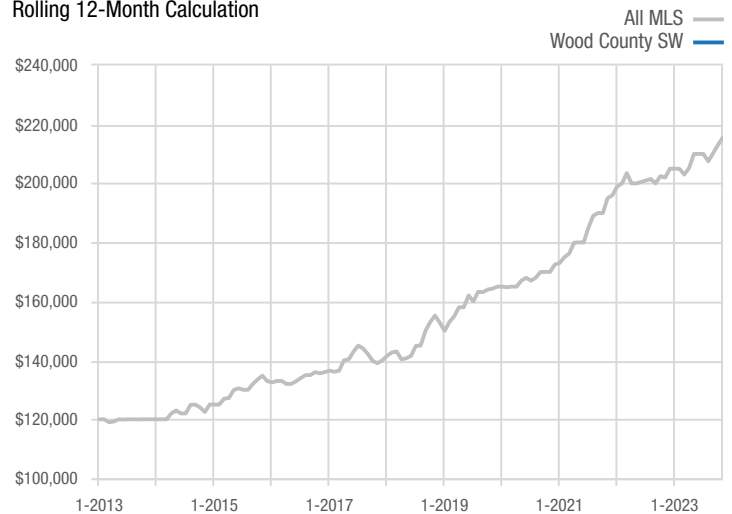
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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