

# Local Market Update – 4<sup>TH</sup> Quarter

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## Single Family Homes

Lucas & Upper Wood Counties	3rd Quarter		
	2022	2023	% Change
<b>Key Metrics</b>			
New Listings	1,375	<b>1,338</b>	-2.7%
Days on Market	60	<b>55</b>	-8.3%
Median Sales Price	\$150,000	<b>\$170,000</b>	13.3%
Percent of List Price Received	100%	<b>100%</b>	0.0%

Hancock & Wyandot Counties	3rd Quarter		
	2022	2023	% Change
<b>Key Metrics</b>			
New Listings	179	<b>194</b>	8.4%
Days on Market	66	<b>70</b>	6.1%
Median Sales Price	\$197,250	<b>\$190,000</b>	-3.7%
Percent of List Price Received	97%	<b>98%</b>	1.0%

Western Counties	3rd Quarter		
	2022	2023	% Change
<b>Key Metrics</b>			
New Listings	351	<b>348</b>	-0.9%
Closed Sales	416	<b>412</b>	-1.0%
Days on Market	70	<b>65</b>	-7.1%
SP\$/SqFt	\$114.29	<b>\$113.40</b>	-0.8%
Median Sales Price	\$158,900	<b>\$166,000</b>	4.5%
Average Sales Price	\$186,966	<b>\$186,779</b>	-0.1%
Percent of List Price Received	98%	<b>100%</b>	2.0%
Total Volume	\$77,778,056	<b>\$76,952,782</b>	0.0%

\*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

# Marketwatch Report

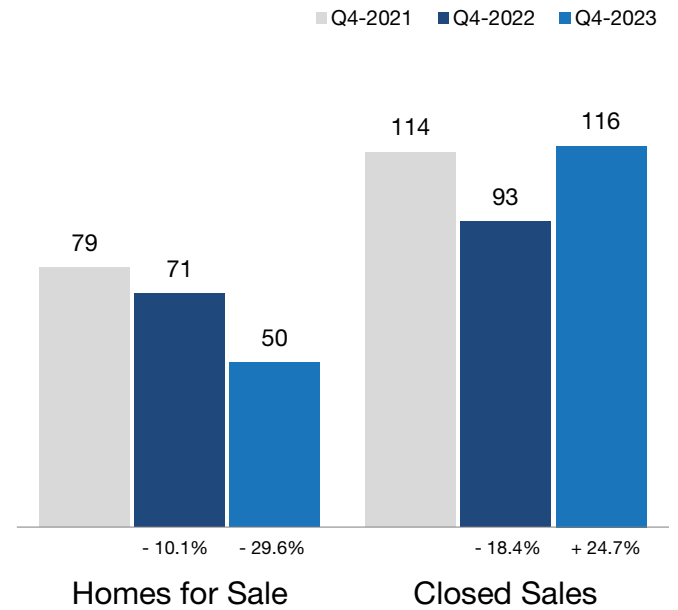
## Q4-2023



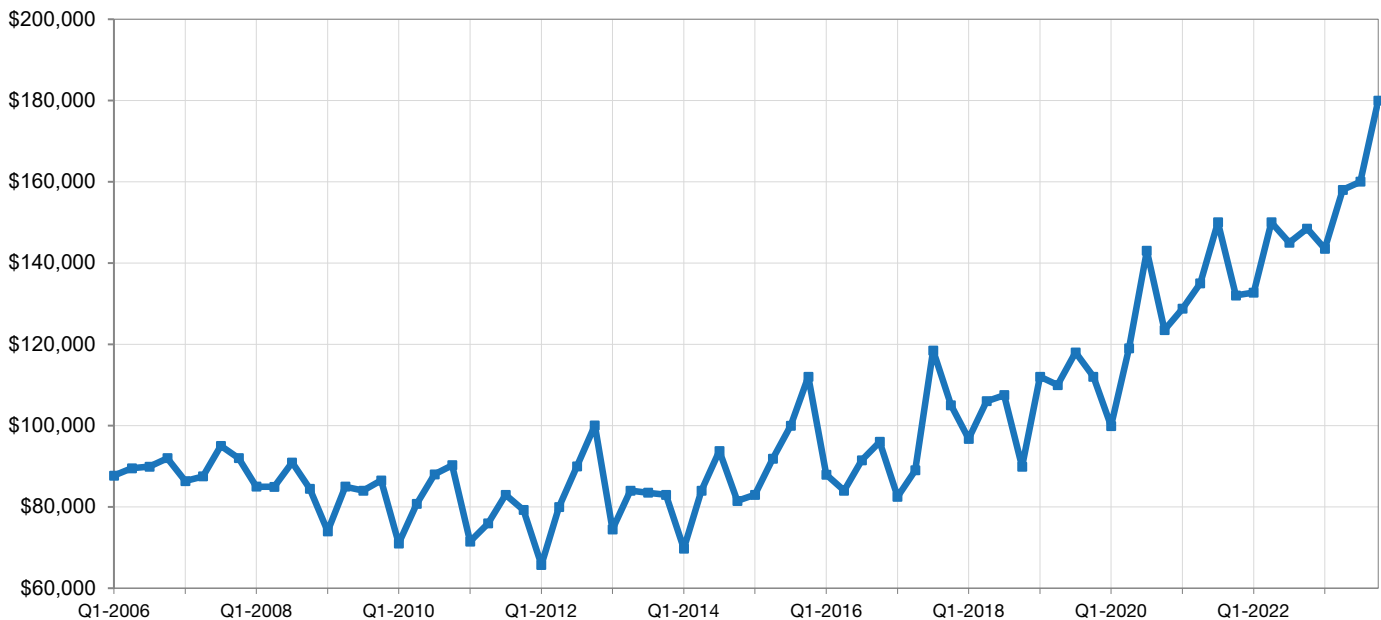
# Defiance County

Key Metrics	Q4-2023	1-Year Change
Median Sales Price	\$179,950	+ 21.2%
Average Sales Price	\$195,945	+ 22.9%
Pct. of Orig. Price Rec'd.	98.2%	+ 1.7%
Homes for Sale	50	- 29.6%
Closed Sales	116	+ 24.7%
Months Supply	1.6	- 26.8%
Days on Market	60	- 9.8%

## Market Activity



## Historical Median Sales Price for Defiance County



# Marketwatch Report

## Q4-2023



## Defiance County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2023	1-Year Change	Q4-2023	1-Year Change	Q4-2023	1-Year Change	Q4-2023	1-Year Change
43506	\$159,900	+ 19.1%	93.8%	- 1.8%	68	+ 11.4%	51	+ 45.7%
43512	\$192,500	+ 28.3%	98.4%	+ 0.9%	59	- 11.0%	88	+ 23.9%
43517	\$199,900	+ 53.8%	99.2%	+ 12.5%	53	- 27.0%	8	- 20.0%
43526	\$175,000	+ 8.0%	97.4%	+ 4.2%	57	- 21.5%	19	0.0%
43527	\$57,450	- 69.7%	68.9%	- 31.1%	76	+ 2.0%	2	+ 100.0%
43536	\$116,000	--	97.5%	--	93	--	1	--
43548	\$241,500	+ 201.9%	96.8%	+ 6.4%	71	+ 77.5%	1	0.0%
43549	\$129,750	+ 18.5%	90.2%	- 5.0%	49	- 26.0%	2	0.0%
43556	\$222,450	+ 74.5%	98.9%	+ 2.5%	76	- 0.4%	6	+ 100.0%
45821	\$209,000	+ 10.0%	104.6%	+ 29.8%	82	- 47.9%	1	- 66.7%

# Marketwatch Report

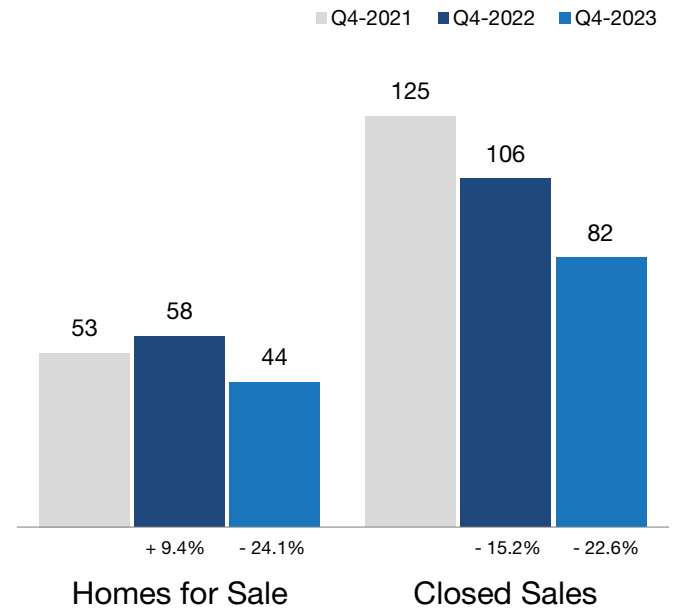
## Q4-2023



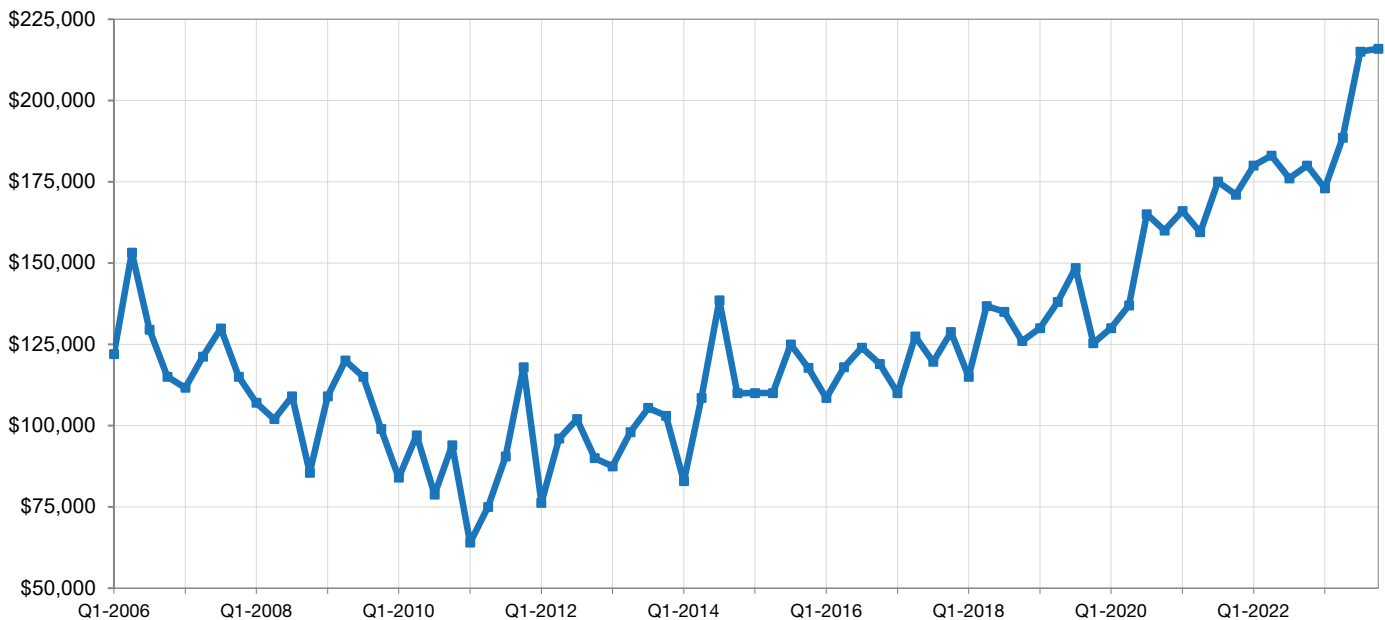
## Fulton County

Key Metrics	Q4-2023	1-Year Change
Median Sales Price	\$215,900	+ 19.9%
Average Sales Price	\$227,605	+ 4.3%
Pct. of Orig. Price Rec'd.	100.5%	+ 4.5%
Homes for Sale	44	- 24.1%
Closed Sales	82	- 22.6%
Months Supply	1.5	- 14.8%
Days on Market	65	- 5.0%

### Market Activity



### Historical Median Sales Price for Fulton County



# Marketwatch Report

## Q4-2023



## Fulton County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2023	1-Year Change	Q4-2023	1-Year Change	Q4-2023	1-Year Change	Q4-2023	1-Year Change
43502	\$215,000	+ 23.2%	98.8%	+ 2.9%	35	- 43.8%	11	- 38.9%
43504	\$269,500	- 33.7%	91.6%	- 14.7%	41	- 62.1%	4	+ 33.3%
43515	\$244,750	+ 44.0%	97.4%	+ 1.0%	74	+ 0.3%	10	- 44.4%
43521	\$109,000	- 48.1%	89.3%	- 0.9%	86	- 23.5%	6	+ 50.0%
43532	\$225,000	+ 81.5%	91.9%	+ 3.4%	68	- 52.0%	7	+ 250.0%
43533	\$230,375	--	91.7%	--	43	--	5	--
43540	\$139,000	- 45.5%	119.2%	+ 20.6%	27	- 46.4%	3	- 40.0%
43557	\$159,700	- 3.2%	101.5%	+ 8.7%	47	- 39.6%	6	+ 50.0%
43558	\$265,000	+ 37.3%	112.3%	+ 15.3%	61	- 14.4%	23	- 42.5%
43567	\$226,000	+ 20.2%	95.1%	- 0.8%	77	+ 12.9%	31	- 11.4%
43570	\$127,000	- 12.4%	95.8%	+ 2.3%	59	- 44.4%	9	+ 80.0%

# Marketwatch Report

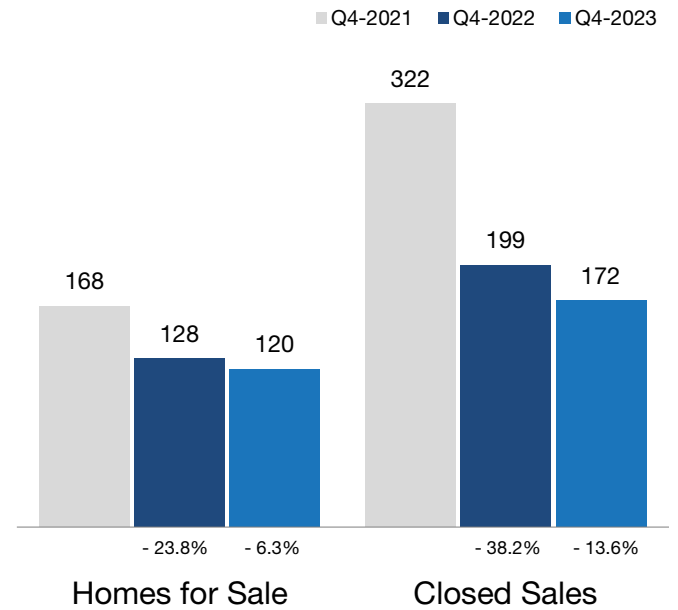
## Q4-2023



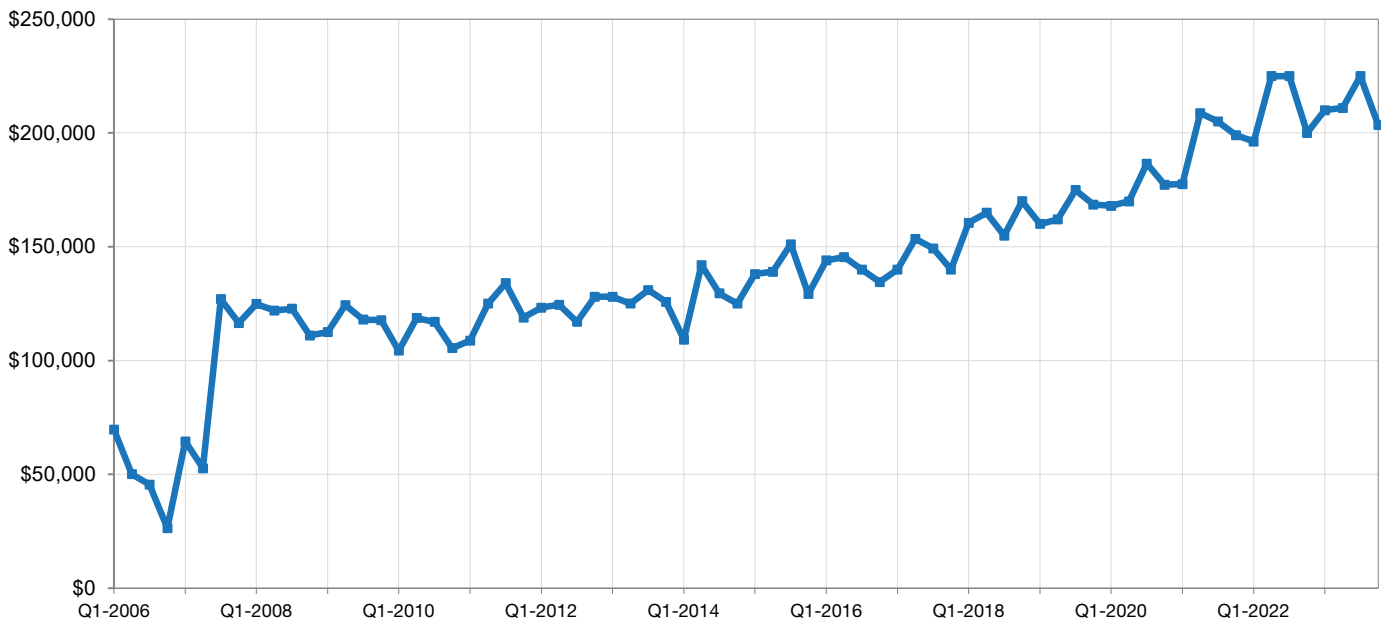
# Hancock County

Key Metrics	Q4-2023	1-Year Change
Median Sales Price	\$203,500	+ 1.8%
Average Sales Price	\$237,121	+ 0.3%
Pct. of Orig. Price Rec'd.	95.8%	+ 1.3%
Homes for Sale	120	- 6.3%
Closed Sales	172	- 13.6%
Months Supply	1.9	+ 18.5%
Days on Market	67	+ 8.1%

## Market Activity



## Historical Median Sales Price for Hancock County



# Marketwatch Report

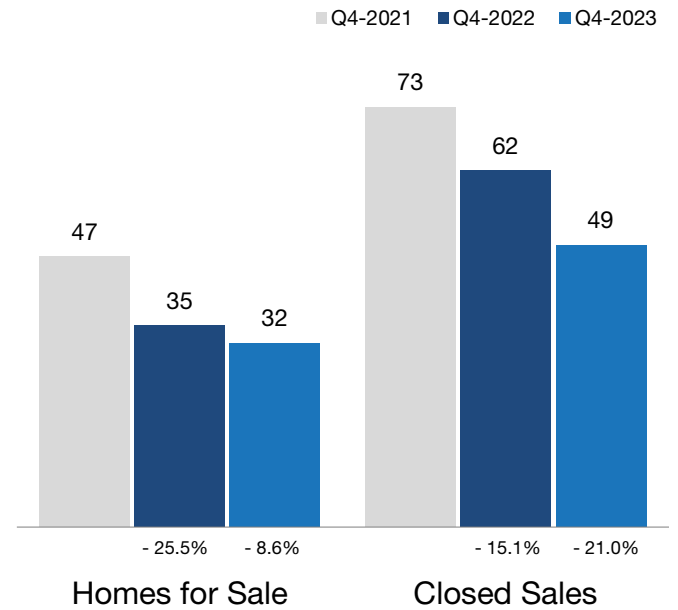
## Q4-2023



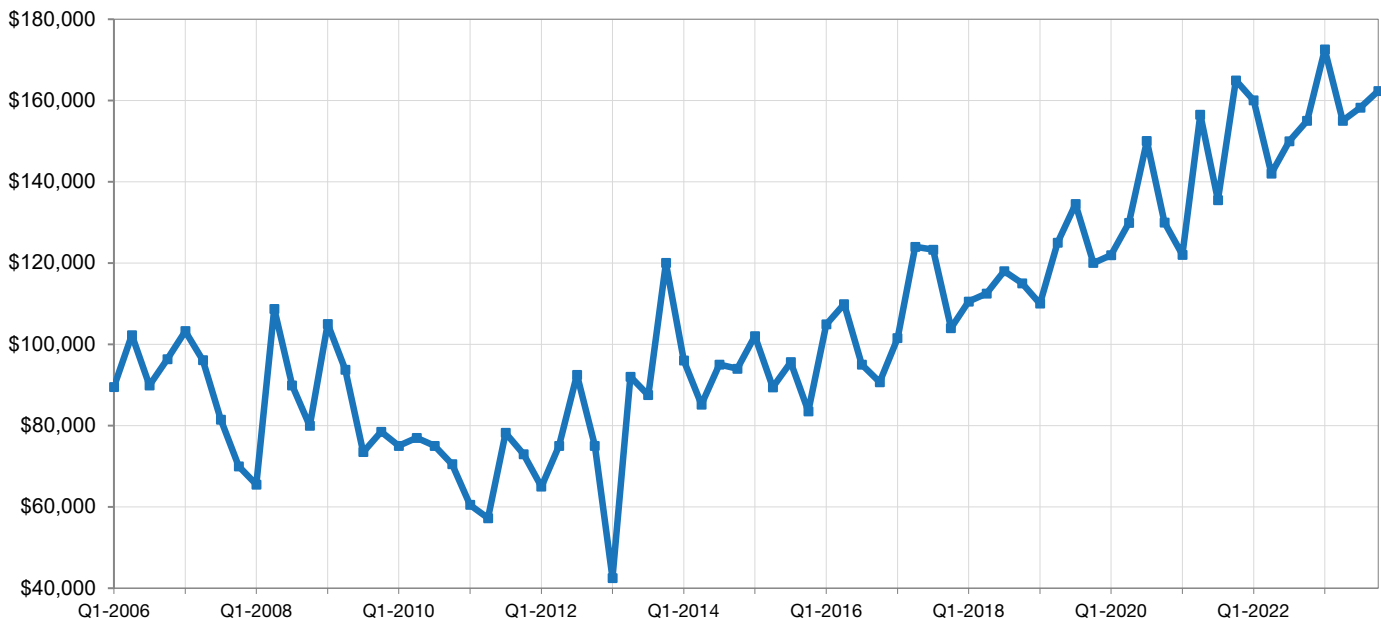
## Henry County

Key Metrics	Q4-2023	1-Year Change
Median Sales Price	\$162,300	+ 4.7%
Average Sales Price	\$163,881	- 7.1%
Pct. of Orig. Price Rec'd.	95.9%	+ 0.7%
Homes for Sale	32	- 8.6%
Closed Sales	49	- 21.0%
Months Supply	2.1	+ 27.7%
Days on Market	54	- 19.0%

### Market Activity



### Historical Median Sales Price for Henry County



# Marketwatch Report

Q4-2023



## Henry County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2023	1-Year Change	Q4-2023	1-Year Change	Q4-2023	1-Year Change	Q4-2023	1-Year Change
43502	\$215,000	+ 23.2%	98.8%	+ 2.9%	35	- 43.8%	11	- 38.9%
43511	\$88,500	- 59.8%	92.6%	- 3.3%	85	+ 122.4%	2	+ 100.0%
43516	\$160,000	+ 20.3%	98.1%	+ 0.4%	44	- 31.1%	10	+ 150.0%
43522	\$165,950	- 12.0%	95.5%	+ 4.2%	49	- 12.5%	6	0.0%
43524	\$155,375	+ 64.4%	99.4%	+ 0.6%	56	- 39.7%	2	0.0%
43527	\$57,450	- 69.7%	68.9%	- 31.1%	76	+ 2.0%	2	+ 100.0%
43532	\$225,000	+ 81.5%	91.9%	+ 3.4%	68	- 52.0%	7	+ 250.0%
43534	\$47,500	- 64.8%	95.2%	+ 2.7%	44	- 25.1%	4	- 20.0%
43545	\$170,000	+ 9.7%	96.5%	+ 1.7%	59	- 10.4%	22	- 47.6%
43545	\$170,000	+ 9.7%	96.5%	+ 1.7%	59	- 10.4%	22	- 47.6%
43548	\$241,500	+ 201.9%	96.8%	+ 6.4%	71	+ 77.5%	1	0.0%
43557	\$159,700	- 3.2%	101.5%	+ 8.7%	47	- 39.6%	6	+ 50.0%
45856	\$182,450	+ 38.7%	99.4%	+ 9.6%	48	- 46.9%	4	0.0%



# Marketwatch Report

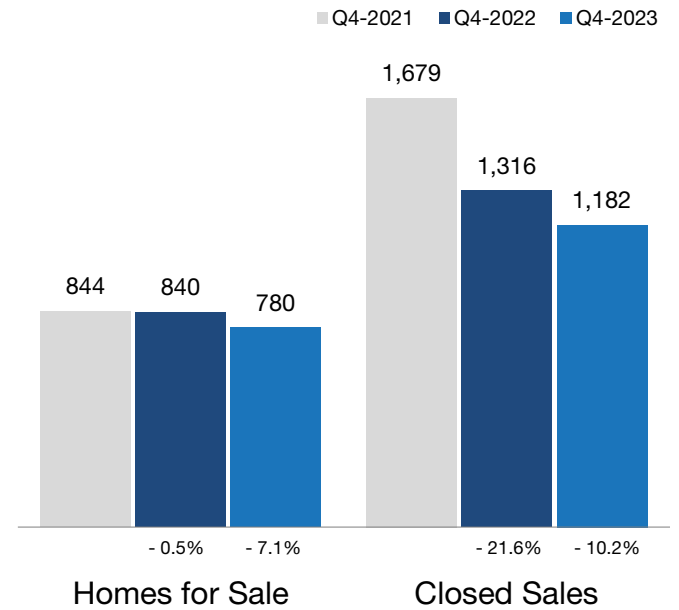
## Q4-2023



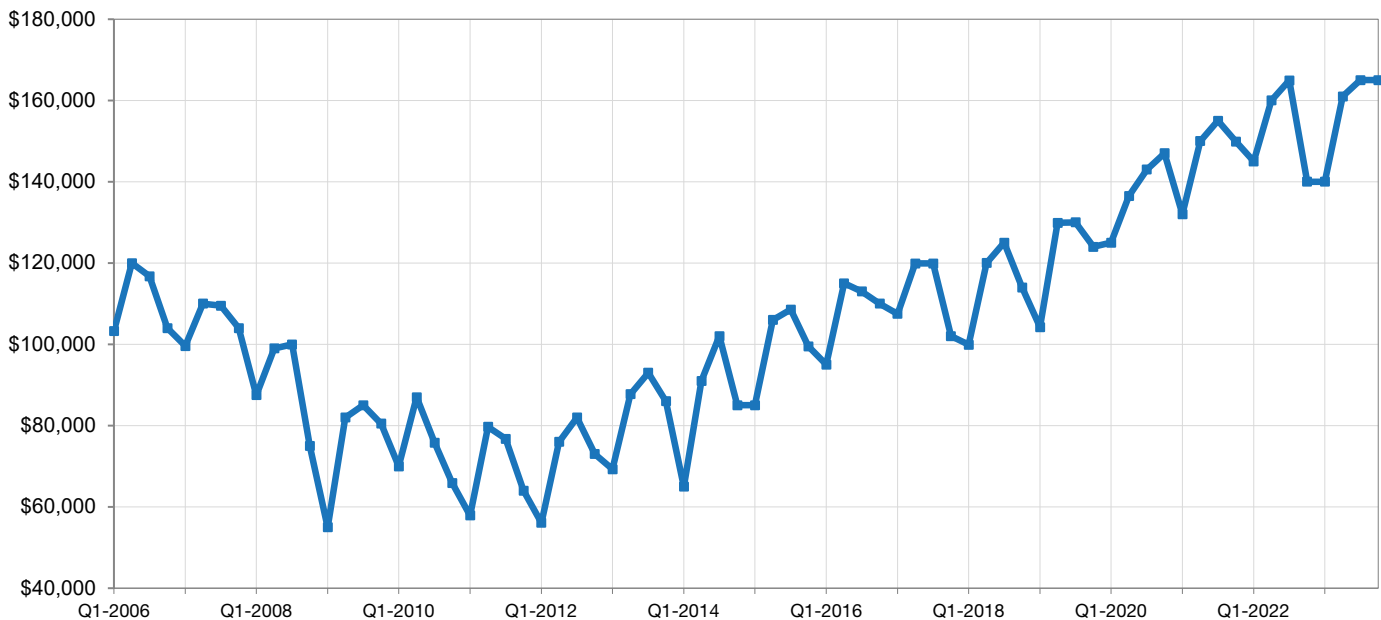
## Lucas County

Key Metrics	Q4-2023	1-Year Change
Median Sales Price	\$165,000	+ 17.9%
Average Sales Price	\$196,453	+ 15.7%
Pct. of Orig. Price Rec'd.	97.9%	+ 1.0%
Homes for Sale	780	- 7.1%
Closed Sales	1,182	- 10.2%
Months Supply	1.9	+ 6.0%
Days on Market	53	- 9.5%

### Market Activity



### Historical Median Sales Price for Lucas County



# Marketwatch Report

Q4-2023



## Lucas County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2023	1-Year Change	Q4-2023	1-Year Change	Q4-2023	1-Year Change	Q4-2023	1-Year Change
43412	\$185,000	+ 19.4%	103.6%	+ 7.0%	46	- 18.5%	4	- 55.6%
43445	\$149,900	- 50.4%	101.1%	+ 7.2%	56	+ 2.4%	3	+ 50.0%
43504	\$269,500	- 33.7%	91.6%	- 14.7%	41	- 62.1%	4	+ 33.3%
43522	\$165,950	- 12.0%	95.5%	+ 4.2%	49	- 12.5%	6	0.0%
43528	\$307,000	+ 11.6%	97.1%	- 1.3%	52	- 12.3%	37	- 11.9%
43532	\$225,000	+ 81.5%	91.9%	+ 3.4%	68	- 52.0%	7	+ 250.0%
43537	\$236,450	+ 2.8%	98.2%	- 0.7%	49	+ 3.5%	91	- 6.2%
43542	\$425,000	+ 4.8%	98.8%	- 4.2%	110	+ 130.7%	22	+ 340.0%
43558	\$265,000	+ 37.3%	112.3%	+ 15.3%	61	- 14.4%	23	- 42.5%
43560	\$292,500	+ 6.4%	99.7%	+ 1.1%	57	- 7.3%	92	- 17.9%
43566	\$329,900	- 5.7%	96.4%	- 2.3%	95	- 5.3%	31	+ 3.3%
43571	\$420,000	+ 30.3%	94.5%	- 2.5%	63	+ 33.1%	23	+ 4.5%
43601	\$0	--	0.0%	--	0	--	0	--
43604	\$31,500	- 81.8%	86.9%	- 9.7%	48	- 24.6%	10	- 16.7%
43605	\$50,000	0.0%	90.4%	- 4.3%	54	- 15.9%	68	+ 28.3%
43606	\$175,000	+ 16.1%	99.0%	+ 1.3%	53	- 6.9%	63	+ 3.3%
43607	\$84,000	+ 32.3%	94.5%	+ 3.8%	54	- 13.7%	46	- 9.8%
43608	\$39,600	+ 7.8%	94.3%	+ 3.7%	52	- 21.3%	32	- 8.6%
43609	\$75,000	+ 44.2%	92.3%	- 5.0%	61	- 1.6%	52	- 37.3%
43610	\$53,250	+ 15.8%	100.0%	+ 11.7%	57	- 43.7%	12	+ 50.0%
43611	\$125,950	+ 3.3%	96.5%	+ 0.5%	54	+ 6.0%	41	- 46.1%
43612	\$101,000	+ 6.3%	99.4%	+ 5.4%	47	- 25.2%	90	- 17.4%
43613	\$142,000	+ 16.4%	99.1%	+ 2.5%	47	- 14.8%	117	- 20.9%
43614	\$181,000	+ 13.5%	100.7%	+ 2.5%	43	- 20.8%	104	+ 7.2%
43615	\$180,000	+ 29.5%	100.7%	+ 3.5%	46	- 21.5%	104	- 3.7%
43616	\$225,000	+ 18.5%	100.0%	+ 0.9%	57	- 0.4%	47	- 23.0%
43617	\$333,000	+ 16.8%	98.9%	+ 2.6%	54	+ 17.6%	28	+ 33.3%
43620	\$69,250	- 46.7%	104.5%	+ 6.6%	50	+ 42.1%	10	+ 100.0%
43623	\$178,000	+ 11.3%	98.9%	+ 0.2%	52	- 6.3%	48	- 17.2%

# Marketwatch Report

## Q4-2023



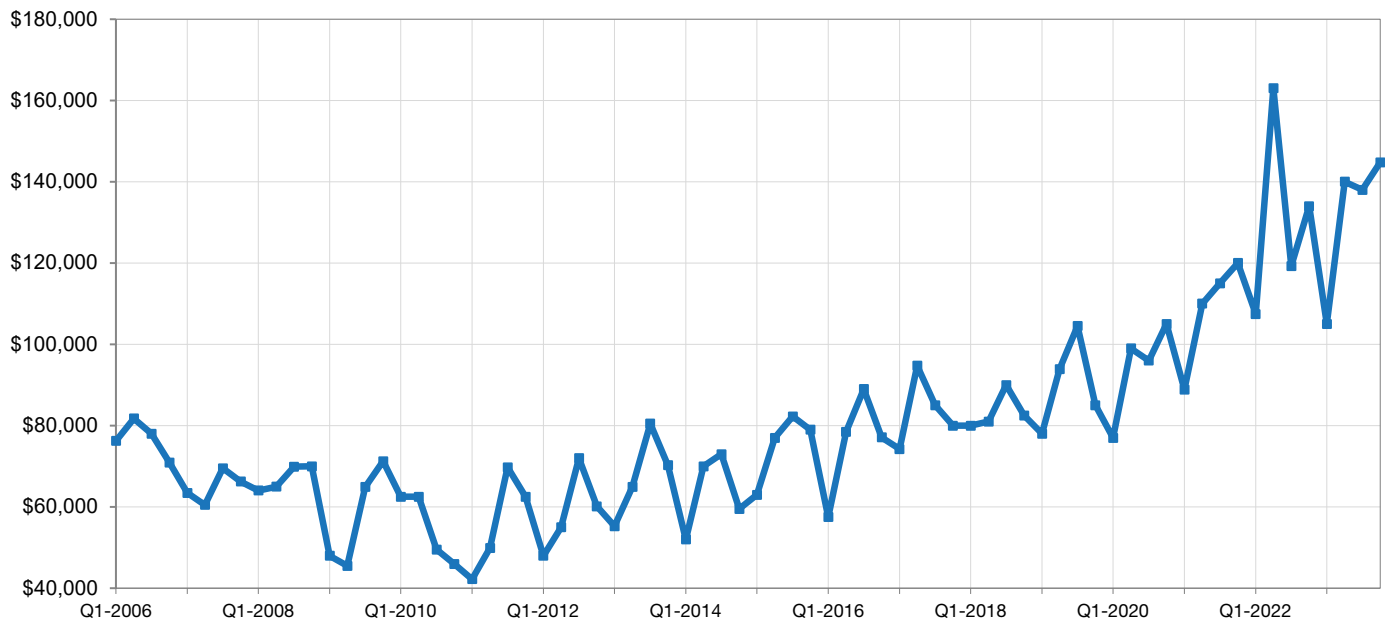
## Paulding County

Key Metrics	Q4-2023	1-Year Change
Median Sales Price	\$144,750	+ 8.0%
Average Sales Price	\$152,473	- 2.1%
Pct. of Orig. Price Rec'd.	93.6%	+ 3.8%
Homes for Sale	29	+ 11.5%
Closed Sales	28	- 33.3%
Months Supply	2.8	+ 40.8%
Days on Market	85	- 1.0%

### Market Activity



### Historical Median Sales Price for Paulding County



# Marketwatch Report

## Q4-2023



## Paulding County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2023	1-Year Change	Q4-2023	1-Year Change	Q4-2023	1-Year Change	Q4-2023	1-Year Change
43512	\$192,500	+ 28.3%	98.4%	+ 0.9%	59	- 11.0%	88	+ 23.9%
43526	\$175,000	+ 8.0%	97.4%	+ 4.2%	57	- 21.5%	19	0.0%
45813	\$155,000	- 16.2%	95.7%	+ 12.1%	73	+ 28.3%	4	- 33.3%
45821	\$209,000	+ 10.0%	104.6%	+ 29.8%	82	- 47.9%	1	- 66.7%
45827	\$143,000	- 39.1%	102.2%	+ 24.0%	35	- 18.6%	1	0.0%
45849	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45851	\$43,250	--	69.2%	--	90	--	1	--
45873	\$151,000	+ 17.5%	103.4%	+ 15.2%	93	+ 6.7%	5	+ 66.7%
45879	\$130,500	+ 20.8%	90.5%	- 5.5%	87	+ 24.7%	12	- 33.3%
45880	\$169,500	+ 3.4%	93.1%	+ 10.8%	90	- 1.9%	4	- 20.0%
45886	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

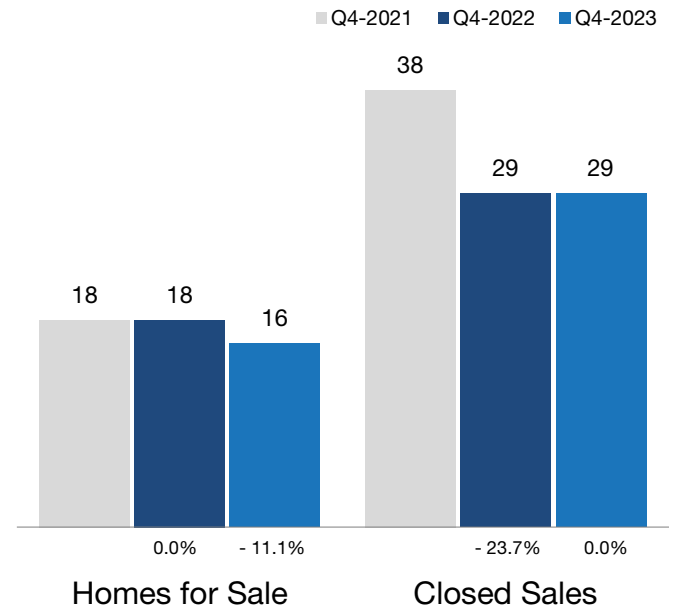
## Q4-2023



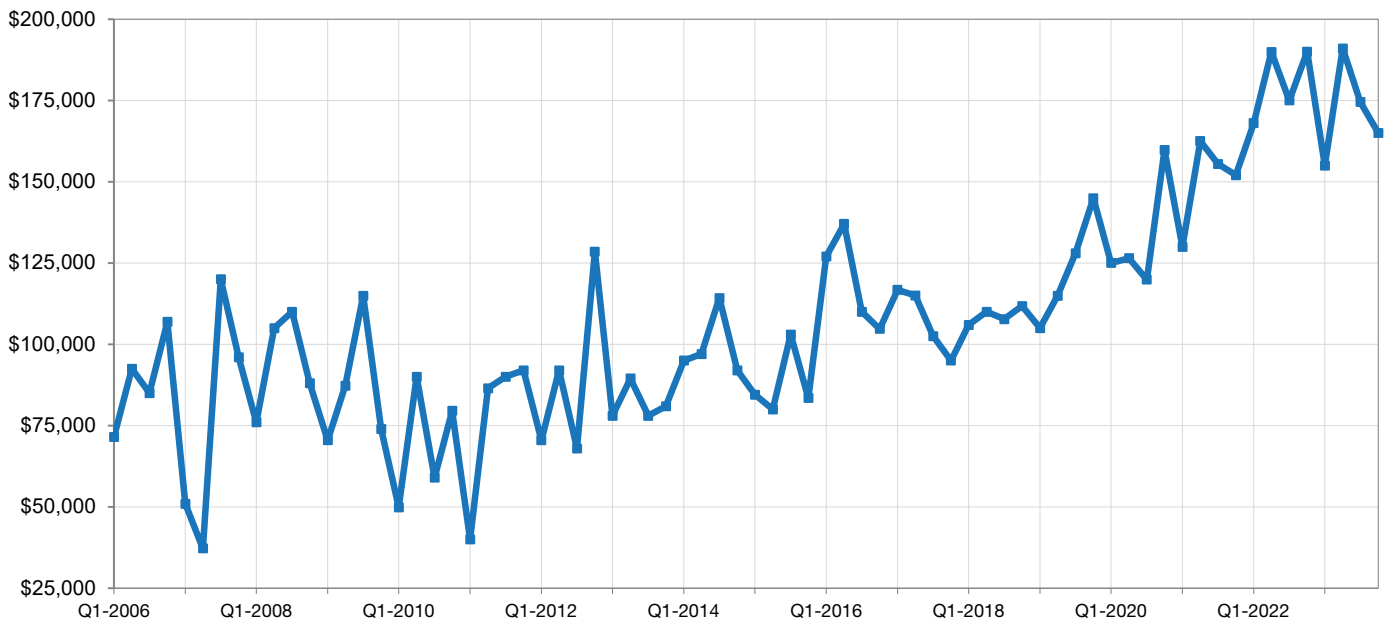
## Putnam County

Key Metrics	Q4-2023	1-Year Change
Median Sales Price	\$165,000	- 13.2%
Average Sales Price	\$172,685	- 15.6%
Pct. of Orig. Price Rec'd.	95.8%	+ 3.7%
Homes for Sale	16	- 11.1%
Closed Sales	29	0.0%
Months Supply	2.3	+ 8.8%
Days on Market	63	- 15.9%

### Market Activity



### Historical Median Sales Price for Putnam County



# Marketwatch Report

Q4-2023



## Putnam County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2023	1-Year Change	Q4-2023	1-Year Change	Q4-2023	1-Year Change	Q4-2023	1-Year Change
43516	\$160,000	+ 20.3%	98.1%	+ 0.4%	44	- 31.1%	10	+ 150.0%
43548	\$241,500	+ 201.9%	96.8%	+ 6.4%	71	+ 77.5%	1	0.0%
45827	\$143,000	- 39.1%	102.2%	+ 24.0%	35	- 18.6%	1	0.0%
45830	\$80,000	- 60.7%	87.9%	- 0.0%	63	- 3.8%	4	0.0%
45831	\$217,500	+ 47.5%	97.3%	+ 2.4%	79	+ 54.4%	4	+ 100.0%
45833	\$0	--	0.0%	--	0	--	0	--
45844	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45849	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45856	\$182,450	+ 38.7%	99.4%	+ 9.6%	48	- 46.9%	4	0.0%
45858	\$155,000	- 18.4%	95.2%	- 4.9%	38	- 19.0%	5	- 28.6%
45868	\$186,253	--	98.1%	--	59	--	1	--
45875	\$190,000	+ 0.3%	90.9%	- 2.9%	69	+ 3.7%	9	- 25.0%
45877	\$145,000	- 48.2%	102.4%	+ 20.6%	69	- 54.9%	5	+ 150.0%

# Marketwatch Report

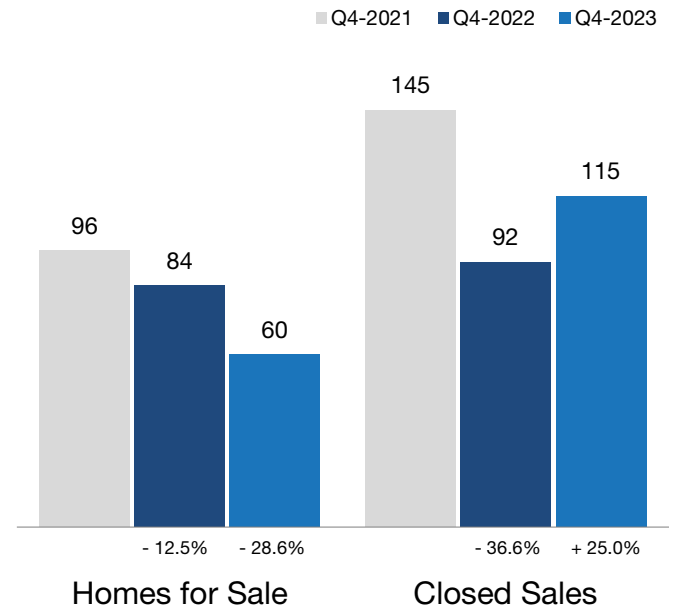
## Q4-2023



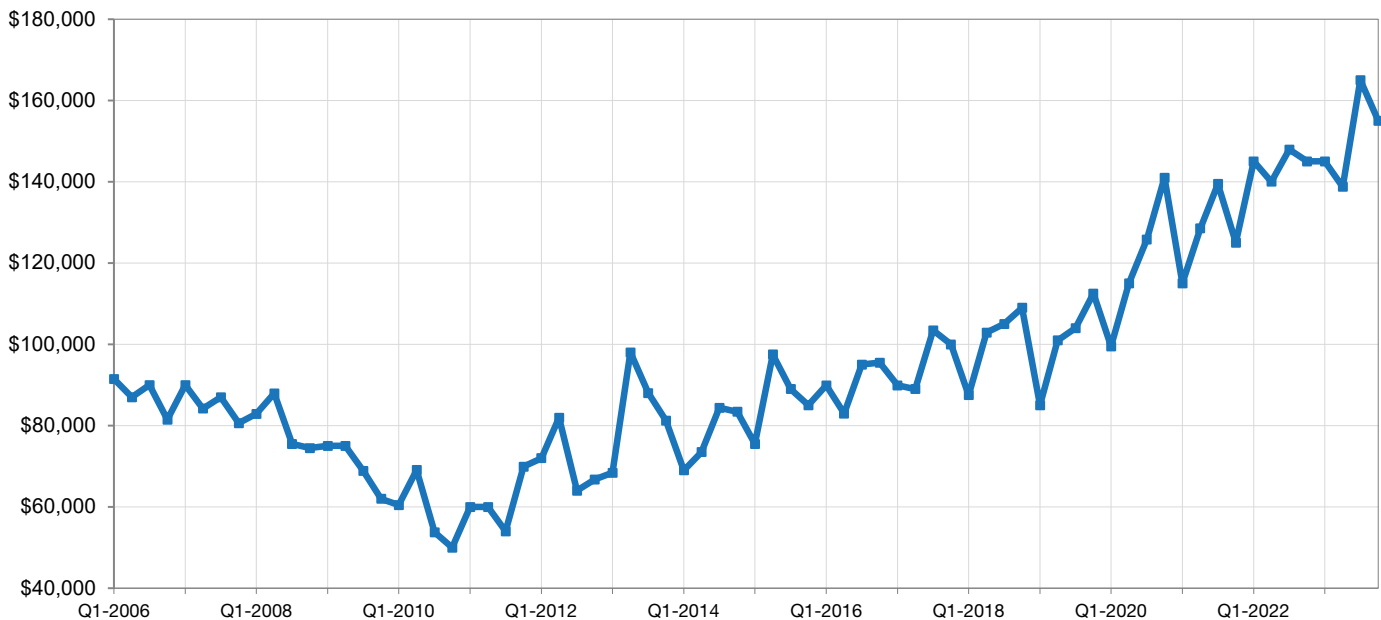
## Williams County

Key Metrics	Q4-2023	1-Year Change
Median Sales Price	\$155,000	+ 6.9%
Average Sales Price	\$166,139	- 16.9%
Pct. of Orig. Price Rec'd.	95.5%	+ 1.9%
Homes for Sale	60	- 28.6%
Closed Sales	115	+ 25.0%
Months Supply	1.7	- 28.4%
Days on Market	64	- 8.4%

### Market Activity



### Historical Median Sales Price for Williams County



# Marketwatch Report

## Q4-2023



## Williams County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2023	1-Year Change	Q4-2023	1-Year Change	Q4-2023	1-Year Change	Q4-2023	1-Year Change
43501	\$135,000	--	79.5%	--	84	- 48.8%	1	0.0%
43506	\$159,900	+ 19.1%	93.8%	- 1.8%	68	+ 11.4%	51	+ 45.7%
43517	\$199,900	+ 53.8%	99.2%	+ 12.5%	53	- 27.0%	8	- 20.0%
43518	\$257,500	+ 60.9%	93.3%	+ 4.1%	70	- 42.7%	9	+ 50.0%
43521	\$109,000	- 48.1%	89.3%	- 0.9%	86	- 23.5%	6	+ 50.0%
43543	\$147,000	- 2.0%	97.5%	+ 2.0%	63	+ 17.9%	27	0.0%
43554	\$193,900	+ 3.1%	98.9%	+ 15.1%	60	- 33.6%	5	0.0%
43557	\$159,700	- 3.2%	101.5%	+ 8.7%	47	- 39.6%	6	+ 50.0%
43570	\$127,000	- 12.4%	95.8%	+ 2.3%	59	- 44.4%	9	+ 80.0%



# Marketwatch Report

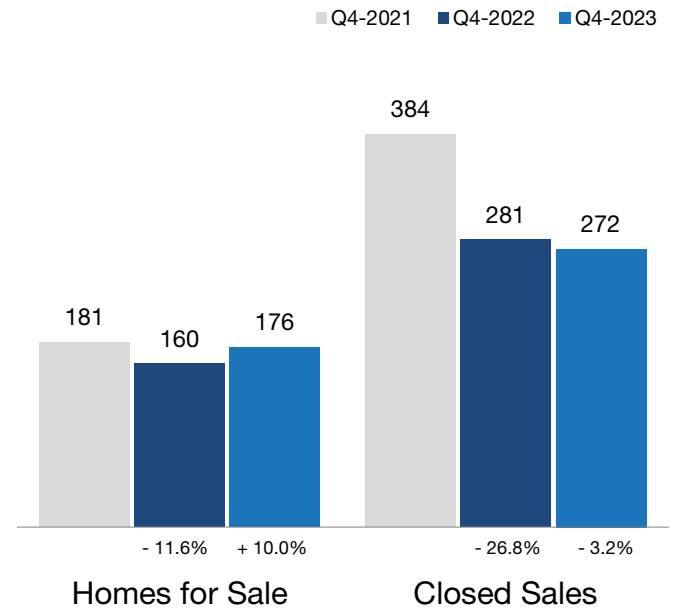
## Q4-2023



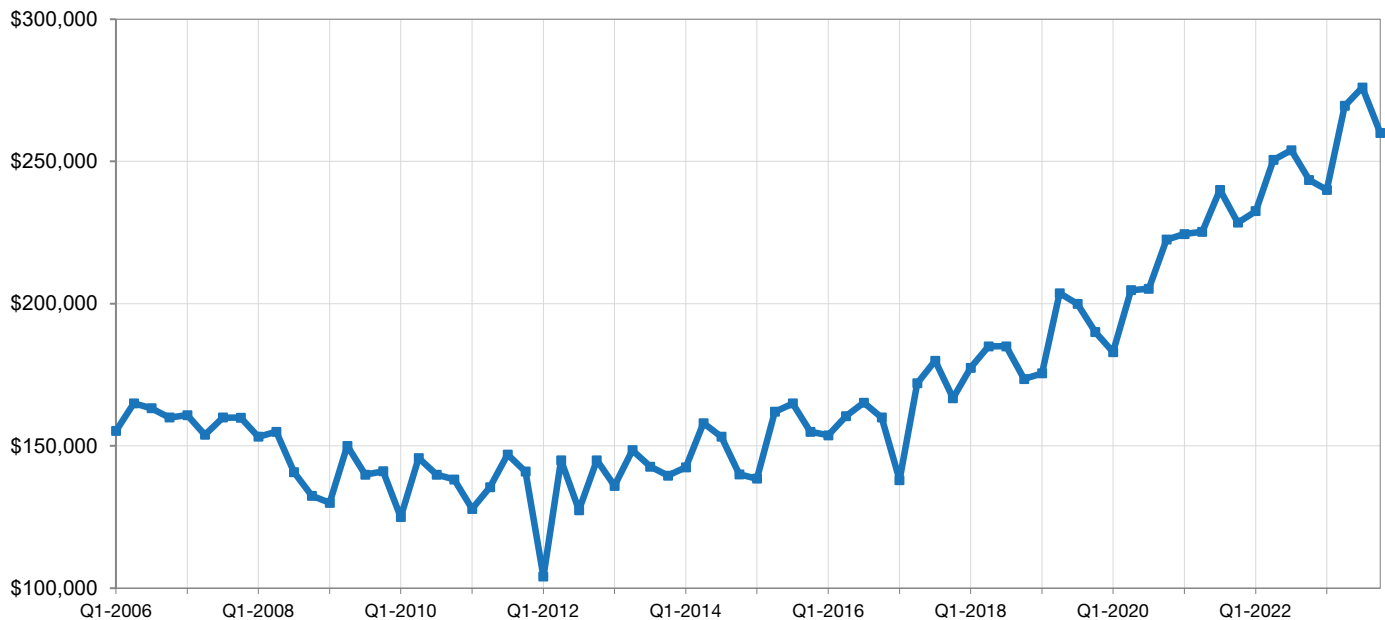
## Wood County

Key Metrics	Q4-2023	1-Year Change
Median Sales Price	\$260,000	+ 6.8%
Average Sales Price	\$291,703	+ 2.9%
Pct. of Orig. Price Rec'd.	98.2%	- 0.0%
Homes for Sale	176	+ 10.0%
Closed Sales	272	- 3.2%
Months Supply	1.8	+ 25.0%
Days on Market	63	+ 8.1%

### Market Activity



### Historical Median Sales Price for Wood County



# Marketwatch Report

## Q4-2023



## Wood County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2023	1-Year Change	Q4-2023	1-Year Change	Q4-2023	1-Year Change	Q4-2023	1-Year Change
43402	\$260,000	+ 4.0%	96.9%	- 1.7%	48	+ 2.2%	48	0.0%
43406	\$176,500	- 10.4%	100.2%	- 3.7%	54	+ 42.7%	4	+ 33.3%
43413	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43430	\$163,500	- 3.8%	93.2%	- 3.9%	77	+ 31.9%	11	- 26.7%
43443	\$218,900	+ 9.5%	101.5%	+ 1.3%	44	+ 9.1%	3	0.0%
43447	\$255,000	+ 30.8%	99.6%	+ 1.6%	34	- 24.2%	5	0.0%
43450	\$212,250	+ 16.0%	93.6%	- 2.8%	80	+ 92.4%	12	+ 50.0%
43451	\$335,000	+ 165.3%	100.0%	+ 29.8%	51	- 52.0%	3	+ 50.0%
43457	\$135,000	+ 4.3%	90.3%	- 9.4%	87	+ 110.9%	1	- 75.0%
43460	\$236,500	+ 39.2%	105.4%	+ 10.2%	53	+ 12.8%	16	- 11.1%
43462	\$190,000	+ 25.8%	115.2%	+ 16.2%	43	- 13.6%	2	- 50.0%
43465	\$210,000	+ 11.7%	98.5%	- 1.4%	57	- 4.8%	11	- 15.4%
43466	\$175,000	+ 19.9%	102.6%	+ 15.8%	44	- 35.3%	3	+ 50.0%
43551	\$357,500	+ 11.7%	98.3%	- 0.2%	73	- 2.3%	106	- 16.5%

# Marketwatch Report

Q4-2023



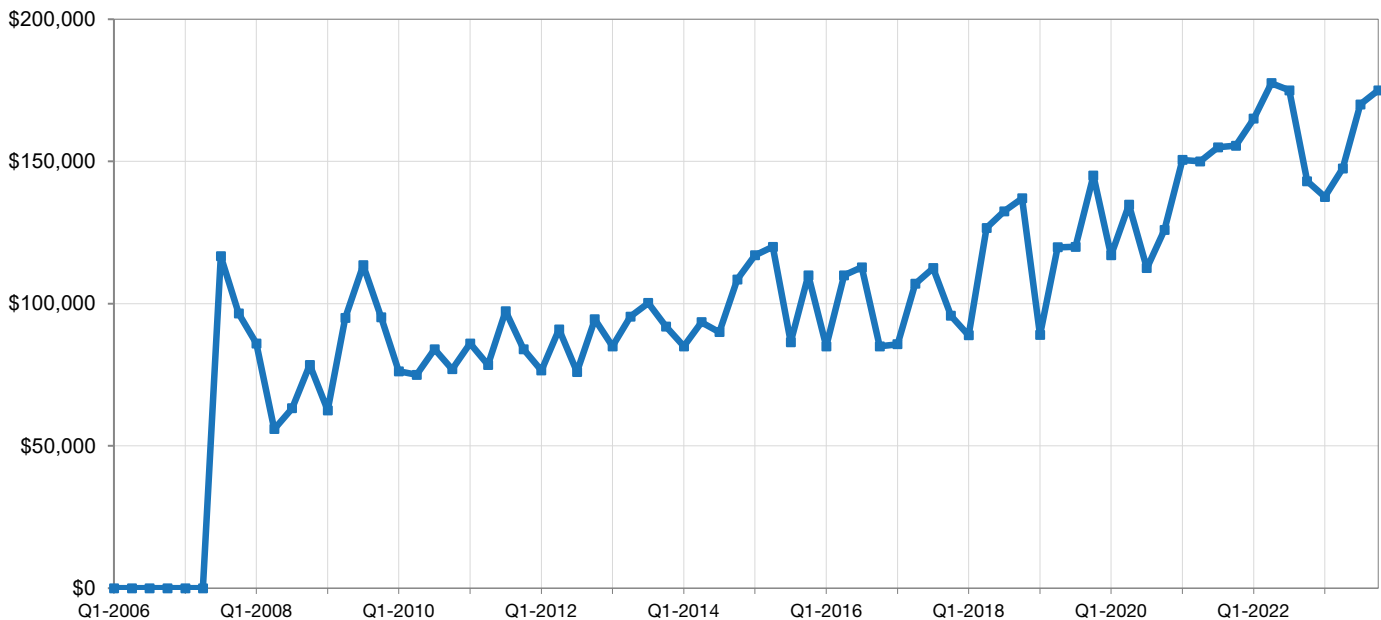
## Wyandot County

Key Metrics	Q4-2023	1-Year Change
Median Sales Price	\$175,000	+ 22.4%
Average Sales Price	\$185,916	+ 18.7%
Pct. of Orig. Price Rec'd.	92.5%	+ 1.0%
Homes for Sale	38	+ 40.7%
Closed Sales	31	+ 19.2%
Months Supply	3.6	+ 28.6%
Days on Market	77	- 12.9%

### Market Activity



### Historical Median Sales Price for Wyandot County



# Marketwatch Report

## Q4-2023



## Wyandot County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2023	1-Year Change	Q4-2023	1-Year Change	Q4-2023	1-Year Change	Q4-2023	1-Year Change
43316	\$172,500	- 1.1%	90.3%	+ 4.0%	95	+ 17.5%	12	+ 140.0%
43323	\$121,000	--	97.9%	--	50	--	2	--
43326	\$190,000	--	94.3%	--	61	--	5	--
43332	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43337	\$0	--	0.0%	--	0	--	0	--
43351	\$197,000	+ 36.8%	94.1%	+ 2.0%	78	- 18.5%	12	- 29.4%
43359	\$200,000	+ 73.9%	104.1%	- 0.4%	39	- 25.0%	2	+ 100.0%
44802	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
44844	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
44849	\$217,500	--	93.3%	--	46	--	2	--
44882	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45843	\$135,500	- 24.7%	84.3%	- 9.8%	114	+ 33.3%	5	+ 66.7%
45867	\$140,000	- 29.3%	103.8%	+ 3.8%	52	+ 23.0%	3	+ 200.0%